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LOGISTICS PERFORMANCE MEASURES FOR  
DIRECT AND GENERAL SUPPORT UNITS

Leon N. Karadbil, et al

Research Analysis Corporation

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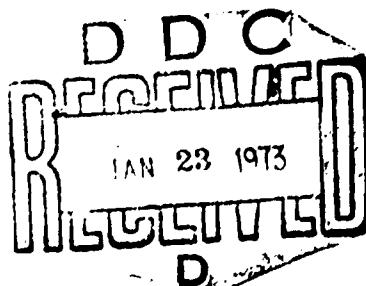
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# **Logistics Performance Measures for Direct and General Support Units**

by Leon N. Karabil  
Sean P. Foohey  
Douglas E. Smith  
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| 13 ABSTRACT<br><br>An analysis of supply (Class IX) and maintenance performance measures and objectives at direct support (DS) and general support (GS) units is reported on herein. Visits were made to several CONUS and USAREUR units and data on operations were obtained. These data were used in simulation models and other analytic devices to assure internal consistency of various measures and to assess their relative contributions to overall unit performance. DS/GS operations were evaluated in terms of mission—the support of troop units. Accordingly, measures and objectives ranked by relative importance are recommended for the supply and maintenance functions. The effects of higher echelon policy on the supply effectiveness of the support unit were explored and quantified. Some thirty measures are discussed; data, sources and analytic rationale are presented. |  |  |

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## FOREWORD

This document reports on the first phase of a DCSLOG-sponsored inquiry into the establishment of logistic performance measures and goals. The focus of the study effort was on the direct and general support unit level with emphasis on the supply and maintenance functions. Models developed in the course of previous work for the Army were used to evaluate the effects of alternative supply policies on performance levels.

Lee S. Stoneback  
Director, Logistics Department

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## SUMMARY

A profusion of performance guidance and measures is spread throughout a variety of official Army documents. In addition, local commands adopt and adapt measures reflecting their individual management concepts. Neither the internal consistency of these measures nor their relative importance have been subjected to critical analysis. The Deputy Chief of Staff for Logistics (DCSLOG) sponsored this analysis of logistics performance measures/goals for direct support and general support (DS/GS) units, directing that phase 1 of the study focus on the DS/GS level.

After reviewing previous work and policy in the performance area, troop units were visited in Continental US (CONUS) and US Army, Europe (USAREUR). The data and information obtained there were analyzed, largely via the use of models to determine the effects of policy on performance and the impact of one measure on others. Where relations could be quantified with statistical confidence, this was done. Where measures seemed useful yet data were incomplete, approaches or values were suggested.

The dominant objective of this study was to determine which measures of performance, whether currently in use or not, reflected support unit effectiveness. Objectivity was sought in two ways: through an on-site understanding of unit operations and via the use of quantitative indicators of these operations. The measures listed in Table 1, ranked according to relative importance, are those that the study group concluded were the most significant among the many analyzed. It was also concluded that support unit performance is importantly affected by policies imposed by higher echelons.

Evaluation of the direct support unit (DSU) operation must be in terms of its mission, i.e., the support of troop units. From the

customer units' standpoint that support is provided in repair parts and repair of equipment as required. In negative terms, when equipment is deadlined, support is lacking to that extent, so that not operationally ready, supply (NORS) is a primary system measure of supply effectiveness and not operationally ready, maintenance (NORM) of maintenance effectiveness. Ancillary and subsidiary functions contribute to these primary measures. Not only is there a complex interrelation among functions and their measurement but also there is a vertical impact on the DSU deriving from the total system operation and efficiency.

Supply performance derives both from the governing rules or policies and the efficiency of the unit involved. Stockage policy — what, when, and how much to stock — in particular is a significant determinant of DSU performance. Stockage measures and objectives were examined, largely through the use of simulation models. The interdependence of significant measures was quantified using correlation analysis. The primary measures affected by stockage breadth policy for which objectives are proposed are: authorized stockage list (ASL) size, ASL demand accommodation, ASL turbulence, NORS, zero balances with dues-out and tech supply fill rate. The latter two measures are also influenced by stockage depth policy as is the average duration of a parts shortage. Alternative quick supply (QS) policies were evaluated and measures comprising list size, fill rate and zero balances were recommended.

In the maintenance area an attempt was made to correlate customer units' NORM rates with turnaround time (TAT) at the DSU. TAT, the main measure of a DSU's effectiveness, was related to supply. The wait for parts accounts for a considerable segment of long repair-and-return-to-user times. Although about half the maintenance job orders are completed within 10 days, the remainder can require hundreds of days.

The principal performance measures considered are summarized in Table 1. For each, a level of importance is assigned that derives from analysis of empirical data, model output and the logic of the systems under review. Where possible, multiple regression analysis was used to quantify the relative importance of the measures.

Replace Table 1, pp 3 and &lt; with this corrected table.

Table 1

## SUMMARY OF PRINCIPAL DSU PERFORMANCE MEASURES

| Measure                                       | Level of importance | Objective            | Influenced by |                 |               | Reference in text page no. |
|---|---------------------|----------------------|---------------|-----------------|---------------|----------------------------|
|   |                     |                      | Policy        | Local commander | Entire system |                            |
| <u>Supply</u>                                 |                     |                      |               |                 |               |                            |
| NORS  | 1                   | <5%                  | X             | X               | X             | 33,38,72                   |
| ASL mobility index                            | 1                   | 50%                  | X             | X               | X             | 117                        |
| Tech supply fill rate                         | 2                   | 64%                  | X             | X               | X             | 38,58,62,78                |
| Tech supply quantity fill rate                | 2                   | 60-64%               | X             | X               | X             | 82                         |
| Deadline stockage index (DSI)                 | 2                   | --- <sup>a</sup>     | X             | X               | X             | 43,125                     |
| Supply system response rate (SSRR)            | 2                   | 56%                  | X             | X               | X             | 133                        |
| DK quantity fill rate                         | 2                   | 75%                  | X             | X               | X             | 132                        |
| DK deadline index                             | 2                   | <5%                  | X             | X               | X             | 153                        |
| QS fill rate                                  | 2                   | 70%                  | X             | X               | X             | 106                        |
| QS zero balance with unfulfilled requirements | 3                   | <3%                  | X             | X               | X             | 108                        |
| QS list size, lines                           | 3                   | 1700                 | X             |                 |               | 111                        |
| ASL fill rate                                 | 3                   | 71%                  | X             | X               | X             | 64,67                      |
| Zero balance with dues-out                    | 3                   | <5%                  | X             | X               | X             | 62,68,87                   |
| ASL demand accommodation                      | 3                   | 82%                  | X             | X               | X             | 54,62                      |
| ASL size                                      | 3                   | variable             | X             |                 |               | 54                         |
| ASL turbulence                                | 3                   | ~1%                  | X             | X               | X             | 60,63                      |
| ASL dues-in over 180 days                     | 3                   | <5% <sup>a</sup>     | X             | X               | X             | 137                        |
| Avg inventory value                           | 3                   | ---                  | X             | X               |               | 72,81                      |
| SOH/RO  | 3                   | <75%                 | X             | X               | X             | 142                        |
| Annual shortage quantity, parts               | 3                   | <200,000             | X             |                 | X             | 84                         |
| Avg shortage duration                         | 3                   | <52 days             | X             | X               | X             | 84                         |
| DSU request processing time:                  | 3                   |                      |               |                 |               |                            |
| • automate                                    |                     | <3 days              |               | X               |               | 146                        |
| • manual                                      |                     | <4 days              |               | X               |               | 146                        |
| DSU receipt processing time                   | 3                   | <5 days <sup>a</sup> |               | X               |               | 148                        |
| NSL fill rate                                 | 3                   | ---                  |               | X               |               | 64                         |
| NSL dues-in over 180 days                     | 3                   | <3%                  |               |                 | X             | 139                        |
| Acquisition value of excesses                 | 3                   | <\$140,000           |               | X               |               | 145                        |
| Unidentifiable excesses:                      | 3                   |                      |               |                 |               |                            |
| • lines                                       |                     | <10                  |               | X               |               | 145                        |
| • items                                       |                     | <100                 |               | X               |               | 145                        |
| <u>Maintenance</u>                            |                     |                      |               |                 |               |                            |
| NORM  | 1                   | <2%                  |               | X               | X             | 33,156                     |
| Turnaround time (TAT)                         | 2                   | <10 days             |               | X               | X             | 156,187                    |
| Manpower utilization index                    | 3                   | 25-50%               |               | X               | X             | 175                        |

Table 1 (continued)

| Measure                            | Level of importance | Objective | Influenced by |                 |               | Reference in text page no. |
|------------------------------------|---------------------|-----------|---------------|-----------------|---------------|----------------------------|
|                                    |                     |           | Policy        | Local commander | Entire system |                            |
| Ratio of man-hours to time in shop | 3                   | ---       | b             |                 | X             | X 196                      |
| Workload and backlog indicators    | 3                   | ---       | b             |                 | X             | 197                        |

<sup>a</sup>A more complete historical record is required before an objective can be rationalized.

<sup>b</sup>Intended as management indicators for LSU/GSU commanders; objectives to be established locally.

Note: NORS is not operationally ready, supply  
ASL is authorized stockage list  
DX is direct exchange  
QS is quick supply  
SOH is stock on hand  
RO is requisitioning objective  
NSL is nonstockage list  
NORM is not operationally ready, maintenance

Likewise, objectives are given for the measures, and the effects of policy, local command emphasis, and the entire system's performance are noted.

A full discussion of each measure begins on the page cited in the last column of Table 1. A very brief definition of each, with an indication of the rationale for its objective, immediately follows the table.

#### DEFINITIONS OF THE DSU PERFORMANCE MEASURES

##### Supply Measures

NORS. Not operationally ready, supply (NORS) refers to that status of equipment where its mission cannot be performed because the parts required to repair it are not available. It is usually computed on a quarterly basis, by equipment type. From the number of equipments of a type on hand, and the number of days in the quarter, NORS is the quotient of equipment-days nonavailable due to lack of parts divided by total possible equipment-days. The objective of 5 percent has been selected because empirical data indicate that it is attainable, and the results of computer simulations confirm its consonance with other important measures discussed herein.

ASL Mobility Index. The ASL mobility index measures a DSU's capability to move its ASL in a single displacement with its own transportation. The index is computed by dividing the number of lines transportable by the total ASL lines, and expressing the answer as a percentage. The objective of 50 percent is based upon a comparison of the weight and cube capacities of the DSU's organic transportation with the weight and cube requirements imposed by average ASLs. The latter have been tallied from empirical data, and have also been estimated using simulation outputs. Both sources indicate that an objective of 50 percent represents an optimistic estimate of what is achievable, given current constraints.

Tech Supply Fill Rate. Tech supply fill rate is the percent of total valid demands received, for stocked and for nonstocked lines, that experience immediate fill. As there is a direct relationship between tech supply fill rate and NGRS, the objective of 64 percent stated in Table 1 is derived directly from outputs of computer simulations in which the NORS is set at 5 percent.

Tech Supply Quantity Fill Rate. Tech supply quantity fill rate is the percent of total valid quantity demanded, for stocked and nonstocked lines, that experiences immediate fill. In this case, the numerator includes those quantities that constitute partial fills. The objective of 60 to 64 percent represents the range of results achievable based on simulations of two different divisions operating under current Army supply policies.

Deadliner Stockage Index (DSI). The DSI is the fraction of lines that is causing equipment to be deadlined for parts that appear on the ASL. This index cannot be readily measured currently, so no objective has been suggested for it. However, its importance should be clear: because equipments deadlined for lack of required parts are the sole contributors to NORS, stockage of these parts would be most desirable.

Supply System Response Rate (SSRR). The SSRR is the sum of fills provided immediately, backorder releases, and dues-in receipts expressed as a percentage of cumulative commitments. Commitments include demands received during the period of report, plus the sum of open backorders and dues-in at the beginning of the period. The objective of 56 percent is based upon an analysis of 8 months' worth of data from an armored division.

DX Quantity Fill Rate. The DX quantity fill rate is that percentage of total quantity demanded for direct exchange (DX) lines that is supplied on request. The objective of 75 percent is based on an analysis of detailed DX records from a nondivisional maintenance battalion in Germany. Though not directly obtainable from model output, the objective correlates well with similar output for tech supply operations.

DX Deadline Index. The DX deadline index is the percentage of total equipments deadlined for a part(s) that appears on the DX list of the supporting DSU. It is a measure of the degree to which the NORS rate is influenced by the quality of DX support. Its objective is based upon the experience of one nondivisional DSU, in which 5 percent was found to be feasible.

QS Fill Rate. Quick supply (QS) fill rate is directly analogous to tech supply fill rate. It is the percentage of demands received at a DSU for lines appearing on the QS list for which immediate fill is obtained.

A significant portion of the supply support provided by DSUs is currently handled through these simplified procedures, or through the similar "country store" concept in Europe. The objective selected, 70 percent QS fill rate, has been demonstrated via simulation to be attainable within both the QS and the country store concepts.

QS Zero Balance with Unfulfilled Requirements. This measure indicates the percent of lines on the DSU's QS list for which there are no assets on hand, and for which one or more of that DSU's customers has expressed a current unsatisfied need. The suggested objective of less than 3 percent is based upon simulation of the country-store-type policy, in which this measure ranged from 2.9 to 3.3 percent.

QS List Size. QS list size is the number of lines stocked under the QS concept at a DSU. The QS concept is at once desirable because of simplified request and issue procedures, and undesirable because detailed demand history is not maintained, thus making stockage quantity decisions more difficult. Thus it is desirable to keep the list size to a minimum consistent with good performance and overall ease of operation. The size suggested as an objective, 1700 lines, is based upon simulations testing several variations of the basic QS concept. It was found that this objective could be attained while achieving relatively high fill rates and relatively low zero balances with unfulfilled requirements. In addition, it is consistent with objectives already selected for other measures of QS performance.

ASL Fill Rate. ASL fill rate, also known as demand satisfaction, is defined as the percent of valid demands for ASL lines that is filled immediately. The suggested objective of 71 percent is derived analytically from other simulation outputs, and is congruous with the tech supply fill rate objective discussed above.

Zero Balance with Dues-out. This measure indicates the percent of ASL lines for which there are no assets currently available, and for which one or more dues-out to customers are on record. Its interpretation is similar to that of QS zero balances with unfulfilled requirements, and it is equivalent in importance. The objective of less than 5 percent was selected on the basis of multiple regression analysis of simulation outputs: the mean value for all simulations was 5.6 percent, with a standard deviation of only 0.9.

ASL Demand Accommodation. This measure, the percentage of total demands that match the ASL, is directly related to ASL size, and thus is important in terms of financial considerations. The objective of 82 percent has been derived from the simulation results that yielded 64 percent tech supply fill rate. Thus, these two measures are consistent.

ASL Size. ASL size is the number of different lines that appears on the authorized stockage list of the supply point. ASL size is directly determined by the stockage policy imposed, and is directly related to demand accommodation. These relationships have been determined through application of the RAC Stockage Criteria Model (SCM) to empirical data. The objective suggested is variable because local differences in demand pattern influence the ASL size required to achieve the suggested level of demand accommodation.

ASL Turbulence. ASL turbulence is defined as the amount of fluctuation in the ASL within a year, expressed as a percentage of list size. Using the SCM it was determined that the magnitude of turbulence is influenced by the stockage policy in force. The smaller the difference between stockage addition and retention criteria, the greater the turbulence. In addition, frequency of ASL review affects turbulence — the more frequent the review, the higher the level of turbulence. In the perfect bookkeeping and control environment of simulation runs, stockage list turbulence does not significantly affect the primary measures of supply performance. In the less ideal environment of a direct support unit, however, the instability of a stockage list creates workload and management difficulties. Accordingly an achievable objective of less than 1 percent turbulence has been suggested.

ASL Dues-in Over 180 Days. This measure indicates the percentage of total requisitions awaiting fill that have been pending for more than 180 days. Based upon an evaluation of the Direct Support System (DSS) in Europe, about 5 percent of ASL dues-in exceed 180 days. This is consistent with the simulation-predicted 4.7 percent of lines at zero balance with dues-out under current stockage policies.

Avg Inventory Value. The dollar value of average inventory on hand at the DSU is one way of relating cost to performance levels.

Using a simulation model it was determined that an average inventory value of \$325,000 would result from imposition of current supply policy at the division simulated. However, no objective has been selected for this measure because local variations in stockage depth policy could result in different values. Nevertheless, the relationships among inventory investment, fill rates and NORS are important and should be measured regularly.

SOH/RO Ratio. This ratio of SOH to RO may be expressed using either the quantity or dollar value of current SOH for ASL items, and the quantity or dollar value of the RO. Its purpose is to indicate potential shortages or costly overages in assets on hand. Inventory theory suggests that the maximum stock on hand, operating level plus safety level assets, will always be less than the RO. Thus the maximum stock on hand to RO ratio would vary from 50 to 70 percent based upon empirical RO values from 25 maintenance companies in Europe. The objective of less than 75 percent has been selected based upon these empirical data.

Annual Shortage Quantity, Parts. Annual parts shortages have been found to be directly related to depth of stockage. Based upon simulation model results in which current Army stockage depth policy was applied to one division's demand history, the objective of less than 200,000 parts per year has been derived.

Average Shortage Duration. Shortage duration is a function not only of the stockage depth policy, but also of the frequency of reorder. Based upon the same simulation cited above, it was found that an average shortage duration of about 52 days is consistent with the other objectives selected for a DSU operating under current Army procedures.

DSU Request Processing Time. DSU request processing time is the number of days from the date a user request is received at the DSU to the date of the materiel release order, or to the date of assignment of the document number in the case of an out-of-stock position. The objective of less than 4 days for a manual system is based upon a 1965 RAC analysis of empirical data from the then-manual DSUs in Europe. These DSUs are now automated; if one assumes a minimum of two cycles per week, the objective of under 3 days for an automated system should be attainable.

DSU Receipt Processing Time. Receipt processing time is the elapsed time from receipt of requisitioned materiel until that receipt

is posted to DSU accountable records. Though current objectives for this measure are as low as 2 days, empirical data indicate averages above 7 days. The 5 day objective represents a reasonable compromise.

NSL Fill Rate. NSL fill rate is the percent of total demands for non stockage list items that experiences immediate fill. Outputs from RAC simulation models automatically combine NSL and ASL fill rates to derive the tech supply fill rate. However, available empirical data do not reveal the source of fill. Thus it is generally assumed that no fill is obtained from NSL assets. To the extent that this is not true, the tech supply fill rates would be understated. It has been determined analytically that the degree of understatement would be small, even if as much as 30 percent of NSL requests are filled. Thus no objective has been advanced for this measure.

NSL Dues-in Over 180 Days. Again using DSS data, a distribution of NSL dues-in ages was developed. From it the objective of 3 percent or less was derived.

Acquisition Value of Excesses. The acquisition value of excesses is the aggregate of individual quantities in excess multiplied by their item unit prices. The assumption is made that the value of excesses should not exceed the value of average SOH. The average SOH values were computed from R0 values for 25 units in Europe. The objective of \$140,000 is suggested for main support companies of DSUs.

Unidentifiable Excesses: Lines and Items. Field observation has revealed that many of the excesses found at a DSU are unidentifiable and thus are not reportable in terms of acquisition value. The objectives of 10 lines and 100 items are proposed as reasonable upper limits on unidentifiable assets on hand.

#### Maintenance Measures

NORM. Not operationally ready, maintenance (NORM) refers to the status of the equipment whose mission cannot be performed because it is undergoing maintenance. As with NORS, NORM is the quotient of equipment-days non available due to maintenance divided by total possible equipment-days. The objective of less than 2 percent is based upon quarterly data from the Logistics Data Center for 6 combat divisions. The overall average for a 2-year period was 1.8 percent.

Turnaround Time (TAT). TAT is the elapsed days between receipt of a job order at a maintenance shop and the date of its completion. Empirical data indicate that median TAT is less than 10 days for virtually all categories of equipment, and for both the direct and general support levels.

Manpower Utilization Index (MUI). MUI is the ratio of maintenance man-hours expended to available man-hours, and is expressed as a percent. Analyses of 26 maintenance units in Europe indicated ranges of MUI from 2 to 56 percent. Thus a range of 25-50 percent is suggested for this measure.

Ratio of Man-Hours to Time in Shop. This ratio of total number of maintenance man-hours recorded to the total TAT (in hours) is suggested as a management aid to the local support unit commander. RAC calculations of the measure indicate rather large variations due to types of jobs encountered, thus no objective has been set.

Workload and Backlog Indicators. Eight measures of workload and backlog are suggested as management tools. Each could be readily measured at the end of specified reporting periods; objectives for them could be determined locally for use in regulating work flow, manpower, facilities and materiel.

LOGISTICS PERFORMANCE MEASURES  
FCR  
DIRECT AND GENERAL SUPPORT UNITS

13

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## ABBREVIATIONS

|                 |   |
|-----------------|---|
| AMDF            | Army Master Data File                   |
| ASL             | authorized stockage list                |
| BASOPS          | Base Level Operating Information System |
| CC&S            | collection, classification and salvage  |
| CONUS           | Continental US                          |
| COSCOM          | corps support command                   |
| CS <sub>3</sub> | Combat Service Support System           |
| DA              | Department of Army                      |
| DCSLOG          | Deputy Chief of Staff for Logistics     |
| DISCOM          | division support command                |
| DLOGS           | Division Logistics System               |
| DON             | document order number                   |
| DPD             | data processing detachment              |
| DS              | direct support                          |
| DSI             | deadliner stockage index                |
| DSS             | Direct Support System                   |
| DSU             | direct support unit                     |
| DX              | direct exchange                         |
| EIP             | economic inventory policy               |
| EOQ             | econcmic order quantity                 |
| FORTRAN         | Formula Translator                      |
| FSN             | Federal stock number                    |
| GS              | general support                         |
| GSU             | general support unit                    |
| HEM             | heavy equipment maintenance (company)   |
| IPD             | issue priority designator               |
| LDC             | Logistics Data Center (Lexington, Ky)   |
| LEM             | light equipment maintenance (company)   |
| LS              | labor service (company)                 |
| MIR             | master inventory record                 |
| MMA             | Materiel Management Activity            |
| MRO             | materiel release order                  |
| MUI             | manpower utilization index              |
| MWO             | modification work order                 |



|         |  |
|---------|--|
| NICP    | national inventory control point                 |
| NOR     | not operationally ready                          |
| NORM    | not operationally ready, maintenance             |
| NORS    | not operationally ready, supply                  |
| NSL     | nonstockage list                                 |
| OL      | operating level                                  |
| OR      | operational readiness                            |
| OST     | order shipping time                              |
| PLL     | prescribed load list                             |
| QS      | quick supply                                     |
| RO      | requisitioning objective                         |
| ROSA    | Report of Supply Activity                        |
| RP      | reorder point                                    |
| SAG     | Study Advisory Group                             |
| SALTI   | summary accounting for low dollar turnover items |
| SCM     | Stockage Criteria Model                          |
| SL      | safety level                                     |
| SOH     | stock on hand                                    |
| SPSM    | Supply Point Simulation Model                    |
| S&S     | supply and service                               |
| SSRR    | supply system response rate                      |
| S&T     | supply and transportation                        |
| TAMMS   | The Army Maintenance Management System           |
| TAT     | turnaround time                                  |
| TMCS    | Tactical Maintenance Control System              |
| TOE     | table of organization and equipment              |
| TRICAP  | triple capability                                |
| USAREUR | US Army, Europe                                  |

## Chapter 1

### INTRODUCTION

#### BACKGROUND

Management of a large operation generally requires operational data, the establishment of goals, and the feedback to the manager of those data elements that permit him to measure the degree of accomplishment with respect to his goals. The growth of the science of management and the consequent information explosion is pervasive, not only in the private sector but also in the public sector. A few years ago three US Army divisions in Europe estimated (and these estimates are not atypical) the time spent in compiling and preparing over 90 recurring logistics reports at about 100,000 man-hours per division per year.<sup>1</sup> Since then computers have been installed in these divisions, most reporting is automated, and the number of data elements reported has undoubtedly increased. The potential for devising and getting performance and status reports has risen sharply as a function of automation and, it may be presumed, so has the actual reporting.

Given widespread automation and a multibillion dollar, multi-echelon, multifaceted Army logistics operation with varied hardware and software systems in the several theaters, it is apparent that many different measures of performance are in use. At one installation the chief of a major directorate maintains a management book in which over 100 indicators (measures) are posted regularly. HQ USAREUR publishes a monthly Report of Supply Activities (ROSA), some 60 pages of tables and charts on DSU supply performance. At the combat division level, under the Division Logistics System (DLOGS) and Combat Service Support System (CS<sub>3</sub>), the amount of automated

logistics operations data available to the commander-manager is substantial.

Difficulty arises, however, when an attempt is made to assess the relative importance of the several performance factors. Also little attempt has been observed to isolate cause, effect, and the relations between functions and measures. Typically the division commander uses equipment readiness as his indicator of logistics support. The DSU commander tends to manage by the exceptions exemplified by complaints from either his customers or superiors.

#### PROBLEM

The official work statement under which the study reported on herein was done phrased the problem as follows:

Responsiveness of logistic support to force readiness has been a concern, and inability to measure the degree of responsiveness has to a great measure been due to the lack of or use of inappropriate performance measurement standards. The degree and coverage of performance evaluation systems are not uniform, and varied techniques are used at different levels of logistic management. In some cases, no standards are used. Therefore, there is a need to analyze the current system, the validity thereof and the acceptability of measures and standards now in use. Analysis is required of operations and performance measurement at each level of command and related to each functional operation for which effectiveness should be measured.<sup>2</sup>

#### APPROACH

The research approach was fourfold: (a) the literature was reviewed including previous related studies, current Army regulations, bulletins, and circulars; (b) field trips were made to a number of DSUs, GSUs, and higher echelons both in CONUS and USAREUR to acquire the information needed to understand and, if possible, measure the key segments of the logistics subsystems; (c) the data and knowledge acquired during these field trips were run through several RAC-developed models to develop and test relations between variables and to determine whether threshold values suitable for setting performance objectives could be found; and, finally, (d) model output and other relevant data were screened and analyzed, and an attempt was made to translate them into the measures and objectives that could be rationalized and quantified. Where statistical precision was not

possible, available evidence, logic, and the desirability of having a performance goal were considered, and goals or techniques are presented.

Throughout the study the aim was to determine which measures were important in gauging the performance of a support unit, the sensitivity of these measures to changes in the input variables, and the effects of overall system influence, particularly the effects of policy on support unit performance. The degree of success achieved was not uniform for a variety of reasons, as will be made explicit in the following pages.

#### SCOPE

In accordance with the Study Advisory Group's (SAG) guidance, the first phase of this study, reported on here, was concerned with performance measures at DSUs and GSUs. The functional areas surveyed were secondary item supply and maintenance. Because GSUs have no supply support mission, supply concepts and measures are obviously related to the DS level. With regard to maintenance, while the GS mission is analogous to DS, the data and objectives were treated separately. In addition, per SAG request, assistance was given to DCSLOG in the review of performance measures and goals for inclusion in a revision of Dept of Army (DA) Circular 700-18, "Logistic Improvements."<sup>3</sup>

#### ORGANIZATIONS VISITED

A listing of organizations visited is given in Table 2. Ft Hood and Ft Bragg were visited during November 1971, USAREUR during January 1972, and the Air Force during March 1972.

##### Ft Hood

Testing of CS<sub>3</sub> has been going on for some time at Ft Hood. This, together with the recent conversion to the Base Level Operating Information System (BASOPS) at installation level, has resulted in a supply system that differs considerably from those in use overseas. Both at Ft Hood and Ft Bragg, the co-location of combat and support units provides a smooth-working but probably atypical environment.

Within the III Corps structure the operations of the heavy and light equipment maintenance companies, especially with regard to their support to the divisions, were observed.

Table 2

## UNITS VISITED

| Location                 | Activity  |
|--------------------------|---|
| Ft Hood, Texas           | <p>III Corps, G4</p> <p>13th Support Bde<br/>190th HEM<sup>a</sup> Co (GS)<br/>647th LEM<sup>b</sup> Co (GS)<br/>602d Maintenance Co (Repair Parts - DS)</p> <p>1st Cavalry Div (TRICAP)<sup>c</sup><br/>Materiel Management Activity, DISCOM<sup>d</sup></p> <p>2d Armored Div<br/>Materiel Management Activity, DISCOM<br/>124th Maintenance Bn (DS)</p> <p>CS<sub>3</sub> Test HQ; CSC Support Group</p>   |
| Ft Bragg, North Carolina | <p>Directorate of Industrial Operations<br/>Installation Materiel Maintenance Division<br/>Installation Supply Division</p> <p>12th Support Bde<br/>269th Ordnance Group (GS)<br/>249th Repair Parts Co (GS)</p> <p>82d Airborne Div<br/>782d Maintenance Bn (DS)<br/>Materiel Maintenance Office</p>   |
| US Air Force             | Directorate of Supply Services, Andrews AFB   |
| USAREUR                  | <p>HQ USAREUR, DCSLOG</p> <p>VII Corps: G4 and Support Command (COSCOM)<sup>e</sup></p> <p>1st Armored Div HQ<br/>123d Maintenance Bn (DS)<br/>501st Supply and Transportation (S&amp;T) Bn</p> <p>3d Infantry Div HQ<br/>703d Maintenance Bn (DS)</p> <p>71st Maintenance Bn (DS)</p> <p>6930th Civilian Labor Group<br/>8902d Labor Service Co (DS)<br/>8905th Labor Service Co (GS)</p> <p>95th Supply and Service (S&amp;S) Bn</p> <p>303d Maintenance Bn (GS)<br/>182d LEM Co<br/>42d HEM Co</p> <p>87th Maintenance Bn (GS)<br/>903d HEM Co<br/>538th CC&amp;S<sup>f</sup> Co</p> |

<sup>a</sup>Heavy equipment maintenance<sup>d</sup>Division support command<sup>b</sup>Light equipment maintenance<sup>e</sup>Corps support command<sup>c</sup>Triple capability<sup>f</sup>Collection, classification and salvage

The 1st Cav Div (TRICAP) and the 2d Armd Div were visited.

The 2d Armd Div, which was observed during a field exercise, is equipped with a van-mounted IBM 360-40. CS<sub>3</sub> also calls for remote terminals, permitting the central processing unit to be located in rear areas. These terminals were not, however, in operation during November 1971.

The division logistics organization under CS<sub>3</sub>, shown in Fig. 1, is similar to that found under DLOGS in Europe. Requests from customer units are routed through either the S&T Bn (for non-repair parts) or the appropriate forward (letter) company of the maintenance battalion to the data processing detachment (DPD), which is part of the DISCOM Materiel Management Activity (MMA). All companies of the maintenance battalion, including the HQ and A Co, are treated as storage locations. All demands, including those for NORS equipment, GS stores, and direct exchange (DX) replenishments, are recorded on the computer at the DPD. In DLOGS, however, DX and aviation supply actions never are recorded on the computer.

With reference to the GS organization at Ft Hood, shown in Fig. 2, there are two distinct activities under III Corps: the 13th Sup Bde, which constitutes GS maintenance, and the Directorate of Industrial Operations (installation level) for depot level maintenance. The 13th Sup Bde embodies GS maintenance for divisional units (through the 190th HEM and 647th IEM), as well as DS supply and maintenance and GS maintenance for nondivisional units. DS supply is provided by the 565th Repair Parts Co of the 553d S&S Bn. There is no GS supply; requisitions from the divisions as well as those from the GSUs are processed at the Installation Supply Division. The 13th DPD is equipped with an IBM 360-30 and processes all supply information for the support brigade.

It is of interest to compare the Ft Hood configuration with that of the Seventh Army. Neither divisional nor corps support at Ft Hood is based on the umbrella concept; i.e., the higher supply echelon does not stock a line simply because it is stocked one or more lower echelons.

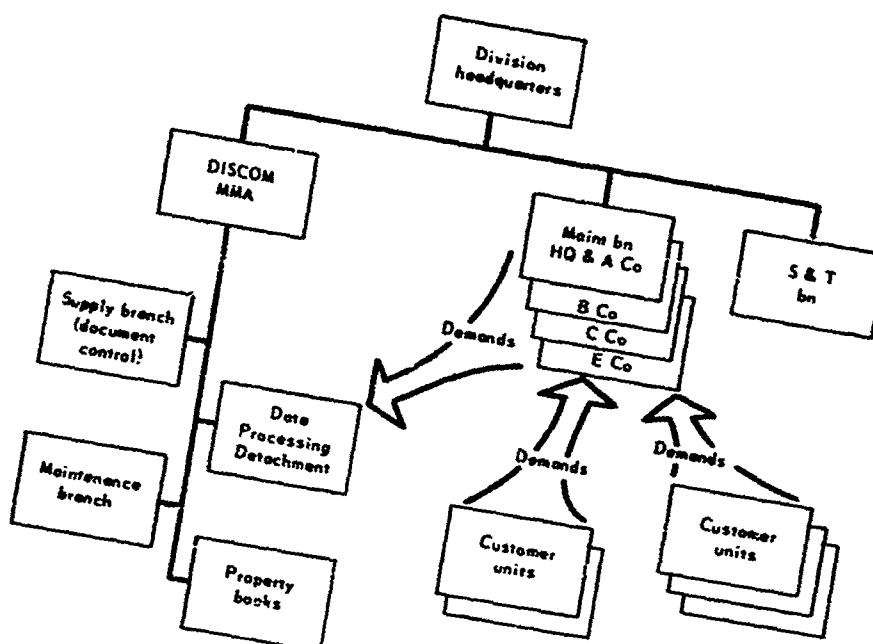


Fig. 1—Division Logistics Organization, CS<sub>3</sub>

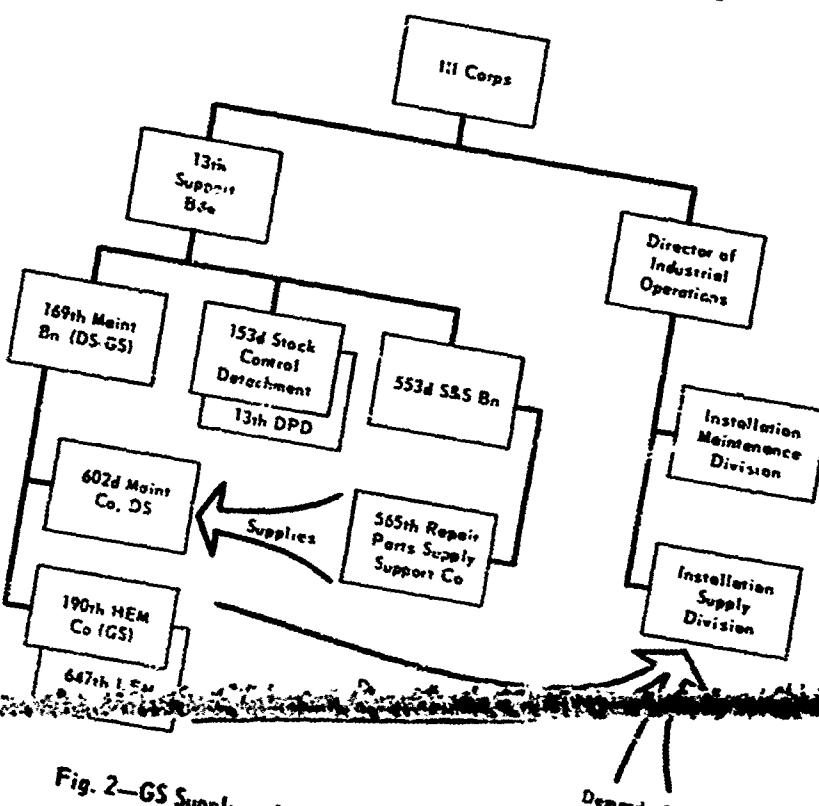


Fig. 2—GS Supply and Maintenance Organization, Ft Hood

GS backup to divisions at Ft Hood is limited. Though the 190th HEM and 647th LEM have GS maintenance missions in support of the divisions, more than half their work is nondivisional DS.

DX and QS operations are consolidated at the HQ and A Co of the maintenance battalion, a logical arrangement for co-located units, but different than observed in Seventh Army.

Another difference that is encountered concerns checking asset balances of all letter companies of the maintenance battalion before passing an unfilled requisition. Except for high priority requisitions, if neither the designated primary nor secondary letter company can fill, the other companies are not checked for assets before passing the requisition to installation level. No cross-leveling is possible between divisions since there is no record of assets below post.

#### Ft Bragg

At Ft Bragg, the XVIII Abn Corps, the 82d Div, and post installation were visited. In contrast to Ft Hood, there is a DX operation at installation level at Ft Bragg, although little of the DX maintenance performed there is done for the 82d Div.

The organization for logistics within the 82d Abn Div is shown in Fig 3. Instead of forward support companies, the maintenance battalion has two primary companies. A Co handles all maintenance except for aviation, through a main platoon for nonautomotive requirements and three forward platoons for automotive requirements. Most demands through these platoons are recorded on the Univac 1005. ~~requisitions through B Co are recorded~~ ~~and~~ ~~is essentially~~ the same organization ~~as observed in~~ ~~in~~ in Seventh Army, except that letter companies or platoons of the A Co provide DS maintenance.

Corps logistics at Ft Bragg is quite similar to that at Ft Hood (see Fig 4). The Directorate of Industrial Operations provides depot level maintenance, but mostly to nondivisional customers. GS maintenance support to the division only occurs for deadlined M551 (Sheridans) from the 4/68 Armd Bn, when these are beyond the maintenance capability or capacity of the 782d Maint Bn. As noted, there is GS supply at Ft Bragg, but it is practically limited to nondivisional support.

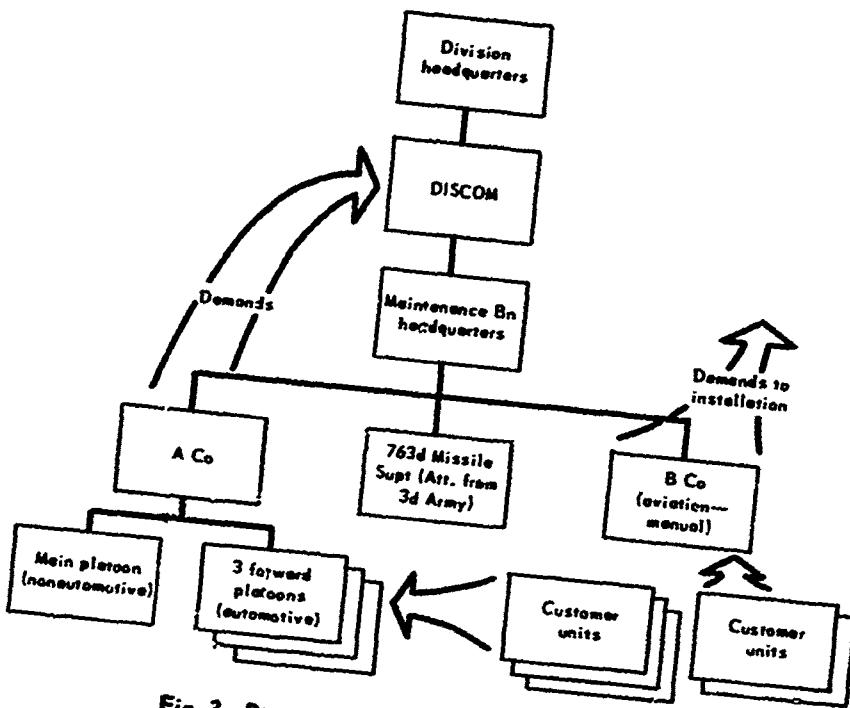


Fig. 3—Division Logistics Organization, Ft Bragg

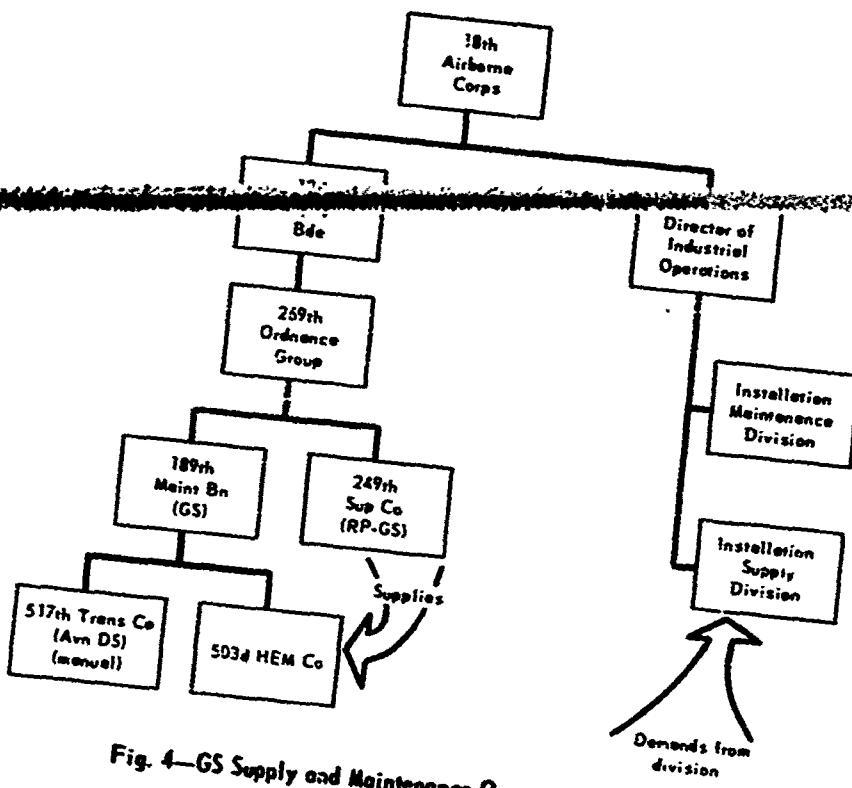


Fig. 4—GS Supply and Maintenance Organization, Ft Bragg

### Seventh Army/USAREUR

Starting with the DCSLOG USAREUR, the headquarters of VII Corps, its COSCOM, and the 1st Armd Div were visited before going to the divisional and corps support units shown in Table 2. Supply support in Seventh Army follows the umbrella concept, higher echelons backing up the stocks of those below. Maintenance support comprises the traditional divisional DSUs with corps backup GSUs.

In terms of the unusual, two units should be mentioned, the 6930th Civilian Labor Group and the 903d HEM Co. The 6930th is a group of long standing. Members carry simulated military ranks, and the unit is so integrated into VII Corps operations that it goes on maneuvers and exercises with the regular US troops.

The 903d HEM Co was set up as a mini-depot for engineer equipment during 1970. Parts excess to unit needs are routed there, sorted, and identified for reissue or, if indicated, scrapped. All requisitions in the corps area for scoop loader, rough-terrain forklift, and full-track tractor repair parts clear through this company. Thus a corps-wide consolidated demand history is built up, significantly increasing the chances that these typically low-demand items will reach required stockage levels and hence be stocked.

### US Air Force

At Air Force HQ and Andrews AFB, supply and maintenance policies, procedures, and operations were noted. Visibility and control of secondary item stocks are reportedly excellent. This is attributed, in large part, to the fact that computer hardware and software packages are uniform at all bases throughout the world. The Air Force manages centrally and intensively some 162,000 Federal stock numbers (FSNs), accounting for roughly 90 percent of the value of secondary item stocks.\*

The stockage list at Andrews AFB comprises about 65,000 FSNs, nearly equivalent to an Army theater stockage list.

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\* The Army SIMS (Secondary Items Management System) is analogous to this program.

## DATA BASE

The data obtained by the study team in the field were derived from interviews, hard copy (microfilmed), and magnetic tape records. These are summarized in Table 3. They represent basic files, the kinds that are rarely transmitted out of the unit, let alone corps or theater. Additional data on units visited and others as well were obtained (and used in the analyses that follow), from official documents, unpublished memos and the considerable data bank at RAC. These sources provided the inputs to model runs and analyses undertaken. Since the aggregation of information when tied to unit identification might become sensitive, unit designations in tables and figures have been deliberately masked.

The data vary in quality and quantity, reflecting more the unit commander and personnel than DA, theater, or division regulations and policies. As will be evident in Chap. 5 on maintenance measures, empirical data do not always support logical hypotheses. Nonetheless, it is believed that the data base used is as complete and valid as is obtainable within reasonable resources and constraints.

## CURRENT POLICY

Logistics performance measures and standards are prescribed or suggested in a body of Army regulations, circulars, and similar documents. In the aggregate they comprise current Army policy. A few examples are given in Table 4. Others are discussed in relevant portions of the chapters that follow.

The need to husband resources while providing proper logistics support under the combined pressures of restricted budgets and the Vietnam requirements led to the issuance of an Army policy statement that attempted to combine and coordinate guidance and goals previously contained in the types of documents cited above. The statement referred to was DA Circular 700-18, "Logistics Improvements,"<sup>3</sup> first issued in November 1969 and updated several times since.

Inputs to the circular notably on stockage policy, have been provided by the RAC study team to DCSLOG. It is anticipated that

Table 3  
REPORTS AND DATA COLLECTED

| Location     | Report or data   |
|--------------|--|
| CONUS        | <p><b>Supply</b></p> <p>Document Registers - DA 2064<br/> DX Stock Accounting Records - DA 3029-R and NCR 500 Ledgers<br/> DX Stockage Lists<br/> Shop Stockage Lists</p> <p><b>Maintenance</b></p> <p>Job Order Registers - DA 2405<br/> Job Orders (Sample) - DA 2407</p> <p><b>Materiel Readiness</b></p> <p>Deadline Data - DA 2406 and Computer Listings</p> <p><b>Performance Indicators</b></p> <p>Supply Performance Report, CS<sub>3</sub><br/> Installation Management Report, Ft Bragg<br/> Status Report, Project CLEAN, Ft Bragg<br/> Backlog Status Report 2d Armd Div, Ft Hood</p>  |
| US Air Force | <p><b>Supply</b></p> <p>Stockage Procedures<br/> Economic Order Quantity (EOQ) Policies<br/> Controlled Items Procedures</p> <p><b>Maintenance</b></p> <p>Procedures and Standards</p>   |
| USAREUR      | <p><b>Supply</b></p> <p>Stock Accounting Records (DX, ASL, and QS, where manual)<br/> Reports of Supply Activity (ROSA)<br/> Stockage Lists (DX, QS, Country Store, etc)<br/> DX Activity Records:</p> <ul style="list-style-type: none"> <li>Turn-in and Issue Report</li> <li>Document Register</li> <li>Dues-out Recrds</li> </ul> <p>User-unit Demand History Files (1st Armd Div)</p> <p><b>Procedures</b></p> <p>Tactical Maintenance Control System (TMCS)<br/> CCCOM Management System<br/> USAREUR Supplement to QS Store Procedures<br/> Miscellaneous Standard Operating Procedures</p> <p><b>Maintenance</b></p> <p>Job Order Registers - DA 2405<br/> TMCS Maintenance Status Reports<br/> Open Work Order Registers<br/> One month of TMCS (on tape)<br/> Mandatory Recoverable Items List</p> <p><b>Materiel Readiness</b></p> <p>Materiel Readiness Reports - DA 2405<br/> Deadlining Parts Lists (TMCS)<br/> Reportable Items List Operational Status (RILOS)</p> |

Table 4  
EXAMPLES OF CURRENT PERFORMANCE MEASURES/STANDARDS

| Document <sup>a</sup>  | Measure/standard   | Comment  |
|--|--|--|
| 1. Dept of Defense Instruction No. 4140.39, "Procurement Cycles and Safety Levels of Supply for Secondary Items," 17 Jul 70 <sup>4</sup> | Average number of days delay in the availability of materiel   | For use at Inventory Control Points (ICPs) in determining procurement cycles and safety levels |
| 2. AR 11-10, "Logistics Performance Measurement and Evaluation System," Nov 70 <sup>5</sup>  | Number of lines outstanding 1 to 30 days old, 31 to 90 days old, etc                                     | App A-7, "Reduction of Back-orders," AR 11-10  |
| 3. AR 750-52, "Maintenance of Supplies and Equipment, Equipment Operationally Ready Standards," 29 Jul 71 <sup>6</sup>                   | Weighted average objectives; percent of possible days that equipment is operationally ready or not ready | Applied to items reportable under TM 38-750, <sup>40</sup> App C                               |
| 4. TOE 29-36E, "Headquarters and Main Support Company, Maint Bn, Armd Div," 15 Jul 63 <sup>7</sup>                                       | Mobility; 100 percent mobile   | P 3 under "Capabilities"   |
| 5. AR 710-2, "Inventory Management, Materiel Management for Using Units, Support Units, and Installations," Aug 71 <sup>8</sup>          | Stockage goal: maximum of 30,000 lines at installation supporting a division or equivalent               | Par 3-27   |
| 6. DA Cir 700-18, "Logistics Improvements," 7 May 71 <sup>3</sup>  | Demand accommodation, DSU/GSU, goal: variable by commodity, average 80 percent                           | P 7, under "Supply Management Performance Targets/Goals"                                       |

<sup>a</sup>These documents plus those cited under References are indicative but not exhaustive of official guidance on supply and maintenance measures/standards/objectives.

many of the measures and objectives detailed in this report will appear in future editions of the circular.

Until the rather recent development of simulation models, especially those representing the complex secondary item supply system, it has not been feasible to relate quantitatively the impact of one or more important variables on others. For example, in the past, stockage policy in terms of the size of a stockage list, the rules for an item getting on and staying on the list, and the performance expected from these rules and the list was established independently. It is now possible to demonstrate and measure many of these relations and hence avoid conflicting or impossible objectives. Indeed the supply system measures discussed and proposed in this report have in large part been rationalized or developed through the use of models evolved at RAC. A short description of the principal models follows.

#### MODELS USED IN PERFORMANCE ANALYSES

##### Stockage Criteria Model

The Stockage Criteria Model (SCM) is a special-purpose analytical model that is concerned with the rules governing what to stock at a supply point. This model does not deal with the depth of stockage, i.e., the quantity of items to be stocked. The SCM is computerized and is programmed in FORTRAN for use on the CDC 6400 computer. An early version of the model was developed during a previous RAC study. Refinements and modifications have since been made, which make the model more flexible and efficient.

Inputs. The required inputs to the model are two in number. The first input, a demand history pattern, takes the form of a demand frequency distribution for the unit(s) whose requirements provide the basis for developing a stockage list. Detailed demand frequency distributions for three Army divisions are shown in App B. These distributions reflect the requirements of the customers of the division's DSU. Only those items stocked on the basis of demand (i.e., demand-supported) are considered in this analytical model. Items stocked in support of new equipment and for other contingencies are additional elements of a DSU's ASI..

The second input to the model is an array of the various stockage criteria one may wish to evaluate. These criteria are the rules that govern the addition and removal of individual FSNs to and from the demand-supported portion of the stockage list. The addition rule refers to the number of demands (requisitions) required in a specified period of time (usually 1 year) to add an item to the stockage list. The retention rule refers to the number of demands required in the same time period to retain an item on the list once it has been added. Thus, the 6-3 addition-retention criteria refer to the policy requiring six demands for addition to a stockage list and three demands for retention on the list.

Outputs. For each criteria set processed through the model, the following measures are produced: the predicted size of the stockage list (number of FSNs), the expected turbulence (number of additions and deletions per time period expressed as a percentage of the list size), and the predicted demand accommodation to be afforded by the stockage list. By comparing the results obtained for the numerous different sets of criteria considered within the model, the analyst has a wide range of alternatives from which to choose the most appropriate for his particular purpose. Once such a selection is made, the indicated criteria can be readily introduced within the context of the Army's present supply policy.

#### Supply Point Simulation Model

The Supply Point Simulation Model (SPSM) is a probabilistic model designed to simulate the supply transactions of a supply point that operates in accordance with prescribed supply policies and to report the resulting supply performance, workloads, and costs. The model was designed to facilitate analysis of how supply policies, resupply time, and demand pattern interact to affect performance statistics. The SPSM is programmed in FORTRAN and is operational on the CDC 6400 computer.

Inputs. Six kinds of input data are required to describe the supply transactions at a supply point: these include cost parameters, simulation time, inventory policy parameters, stockage policy parameters, demand patterns, and resupply delay time. Cost parameters include the fraction of annual inventory value incurred as holding

cost, the cost per order submitted, the cost of the delay caused by backordering a demand for a quantity of one, and the item price. Present Army policy calls for a holding cost of 40 percent and a cost per order of \$10. Cost of delay is not utilized in the model runs described herein.

Simulation time is the time length for which statistics are collected and reported. Five years of simulation time were used in the model runs of this analysis.

The inventory policy of the supply point may be described in terms of the requisitioning objective (RO) and reorder point (RP), both expressed in days. Stockage policy refers to the specification of forecasting parameters--the control period and review interval, and addition-retention criteria.

Demand patterns--frequency of demand and quantity demanded--are expressed as standard analytically defined distributions. These distributions are based on the empirical demand data illustrated in App B. A resupply delay time distribution was developed using data from the DSS, Europe. That distribution is illustrated in App B.

Outputs. For each simulation run, more than 40 performance measures are obtained as output. A detailed list of these outputs may be found in App B. Some of the measures shown, while available from computer simulation, may not be readily measurable in the day-to-day operation of the DSU.

#### REPORT CONTENT

In Chap. 2 the general concept of performance measurement is treated, particularly with reference to the mission of a DSU. Also, specific measures are defined, and their relations to each other are explained. Chapter 3 deals with the major policy-related measures: those affected by stockage breadth and depth policies and the impact of quick supply criteria. Chapter 4 is a discussion of other measures and applicable objectives. The main concepts covered include DM, readiness, and unit mobility. Finally, Chap. 5 represents an attempt to rationalize empirical maintenance data into a set of performance goals.

## Chapter 2

### PERFORMANCE MEASUREMENT CONCEPTS AND THEIR RELATION TO DSU MISSION

#### INTRODUCTION

As explained in Chap. 1 the primary emphasis of this study is to isolate the most effective, most meaningful measures of DSU performance in order to enable the DSU commander to determine how well (or how poorly) his unit is performing its mission. To that end, this chapter describes in some detail the mission of a DSU and its relation to the missions of the units it supports and the activities that support it. Thereafter the significant measures of performance that are either currently available or suggested will be described. Where possible, these are quantified in Chaps. 3 and 4 using field experience data from CONUS and USAREUR.

Currently hundreds of different measures are in use or proposed for maintaining control over performance of the supply and maintenance systems. However, no means is readily available, save subjective judgment, for assigning relative importance to these myriad measures. Before their relative importance can be assessed, the interrelations among the key elements that affect performance had to be understood and quantified. The study work statement recognized this need.<sup>2</sup> Once these interrelations are quantified, the sensitivity of one measure to likely or predictable variations in other measures can be addressed.

#### THE USER-UNIT MISSION

At the user-unit level, preparedness for combat is the primary mission, indeed the reason for maintaining an Army. Materiel preparedness is the responsibility of organizational maintenance, whose mission is to "sustain materiel readiness of using activities."<sup>9</sup> To accomplish that mission, certain supply and maintenance functions are required

of the battalion. For those equipments requiring a degree of repair that is within the prescribed capabilities of the organizational level, the organization must request and obtain the required repair parts, kits, modules, or components; accomplish the necessary repair; and return the equipment to an operational condition. For the time during which the equipment is out of commission, it is referred to as "not operationally ready." Thus the primary measure of organizational supply and maintenance effectiveness is operational readiness (OR), as defined below.

#### Operational Readiness

Definition. OR is defined as the capability of a unit or equipment to perform the missions or functions for which it is organized or designed.<sup>10</sup> When a piece of equipment is "not operationally ready" (NOR), the cause is assigned either to supply (NORS), when the required parts are not available, or to maintenance (NORM). Clearly neither of these causes is completely controllable by the unit commander. Yet there are ways to determine whether the unit is performing its mission satisfactorily. This report endeavors to identify those means.

Selected Army organizations and activities are required to report their OR status quarterly to the Army Materiel Command Logistics Data Center (LDC) in Lexington, Ky. From these quarterly status reports a summary report is compiled entitled "Unit Equipment Status and Serviceability Report."<sup>11</sup> When the equipment is NORS or NORM at the organizational level, i.e., when the required repair may be accomplished at organizational level but either the parts are not yet available or the maintenance is not yet completed, the NOR status is "assigned" to the organization itself. When the job has been evacuated to a higher echelon for repair, the NOR status is assigned to the support level.

The Importance of OR Rates. As required by regulation, OR standards are used to measure the performance of equipment that is the responsibility of each unit commander. Standards are established individually for Army divisions, brigades, and nondivisional units. When the actual OR rate fails to meet the standard for that command by 5 percent or more, major commanders must provide an analysis of the reasons.<sup>6</sup>

Derivation of NORS and NORM. Knowing the number of equipments on hand (of a particular type) and the number of days in the quarter (including weekends and holidays), the possible number of equipment-days is computed. Similarly the nonavailable equipment-days may be computed. The quotient of nonavailable equipment-days over possible equipment-days yields the NOR rate. This may be further divided into the NORS and NORM rates, and according to whether the NOR status is assigned to the organizational or to the support level.

Source of Data. The unit commander obtains the data required to compute the NOR rates from the so-called "morning reports"—daily reports from the maintenance section that indicate the number of vehicles/equipments that are awaiting shop, awaiting parts, or in shop. From these, and from the property book records indicating the number of equipments on hand, the NOR rates are readily computed.

Relation to Other Measures. To a large extent, the NORS rate reflects the capability of the supply system to respond to the demands placed on it. Beyond ensuring compliance with the prescribed procedures, the unit commander has no means of expediting the requisitioning process. However, to the extent that those procedures are not adhered to, the commander may indeed be to blame for the system's failure to be responsive. If, for example, the required part is to be locally fabricated or is to be obtained from the nearest cannibalization point, and the unit requisitions the part instead, then the system is certainly not at fault.

The NORM rate will, in most cases, reflect the repair capability and efficiency of the maintenance unit itself. Barring unusual activities, such as more than the normal number of field exercises, that would cause an increased workload, the major factor affecting maintenance performance will be the amount of time it takes to do the job. This in turn should be directly relatable to the appropriate allocation of personnel resources to the job. This subject is discussed in much more detail in Chap. 5.

## THE DSU MISSION

The DSU is in operation primarily for the purpose of providing supply and maintenance support to designated units. This is accomplished by "(a) exchange of serviceable for designated unserviceable end items/modules/piece parts; (b) repair on-site or for return to user of end items/modules which can be effectively and efficiently accomplished... and which will restore a high degree of reliability to the end item/module; (c) distribution of organizational maintenance repair parts to supported...activities; (d) provision of technical assistance." Thus the basic mission of the DSU is twofold: to provide supply and maintenance for supported units. The accomplishment of this mission implies the need for mobility; DSU Tables of Organization and Equipment (TOE) confirm this, by specification of "100 percent mobility."<sup>7</sup>

Accomplishment of the mission is achieved through a mix of functions performed by the supply and maintenance elements of the DSU. Table 5 lists these functions under three basic headings: Supply, Maintenance, and Transportation. Several of the functions have both supply and maintenance implications. Two such functions are DX support and maintenance float, which overlap both supply and maintenance.

Table 5

### PRINCIPAL DSU FUNCTIONS

| Type of function | Function   |
|------------------|--|
| Supply           | Shop stocks<br>QS store<br>Tech supply<br>DX   |
| Maintenance      | Float<br>Customer DS<br>DX<br>Modification workorder<br>(MWO) installation<br>Local fabrication<br>Cannibalization |
| Transportation   | Relocation of supply and<br>maintenance when required<br>Evacuation of unserviceables                              |

Indeed, even those that are normally considered to be strictly maintenance functions rely heavily on the supply activity, as may be seen in Chap. 5. Those functions relating most directly to supply are covered in Chaps. 3 and 4; maintenance-related functions are discussed in Chap. 5.

#### Shop Supply

Shop supplies consist of expendable items that are routinely consumed during maintenance operations. Usually common hardware items such as standard screws and nails, miscellaneous supplies such as tape and solvents, and raw materials are included on the shop stockage list. These may or may not be considered part of the DSU's ASL, dependent on the discretion of the local commander. Normally, detailed accountability is not required for shop supplies, especially with regard to the recording of individual demands. Nevertheless, although wholesale free issue of these items is generally practiced, requirements information is of necessity tabulated, as formal requisitioning is required for replenishment.

In cases where individual demands may be recorded at the DSU for shop supplies, there is no need to consider it separately; it is distinguished herein only to underscore the need to measure the performance of said function where it does exist as a separate entity.

#### QS Stores

The QS function is designed to provide easy access to fast moving unit cost lines. In QS no formal accounting of individual demands is maintained, resulting in a considerably simplified system from the customers' standpoint but, as with shop supply, causing difficulty in terms of performance measurement.

There are currently several variations, proposed or in operation,<sup>12,13</sup> of the basic concept of QS operations. Generally these specify that QS lines must meet the demand criteria required for inclusion on the ASL and must have a unit price of no more than \$5. Over-the-counter issue, with no requirement for formal customer requisitions, makes QS an attractive procedure both to the customer and to DSU personnel.

A detailed analysis of two current and different QS systems is described fully in Chap. 3. The advantages and disadvantages of each

are considered, and several alternative forms of each of the two policies are considered and analyzed. The overall system performance resulting from each is derived, as is the contribution of the QS store segment to the overall data.

#### Measures of QS Performance

The basic advantage of the QS concept, simplicity, is also its basic shortcoming with respect to performance measurement. The procedural simplifications that constitute QS eliminate the data sources for the more conventional performance measures. Nevertheless it is felt that, because QS potentially represents a very large portion of the total DSU supply activity, measurement of its performance is required.

The following performance measures are suggested for QS. Obviously, each requires data not currently available because detailed records are not maintained. Thus a sampling technique or a manual counting system will be needed.

QS Fill Rate. QS fill rate is defined as the percentage of customer requirements for QS lines that are immediately available from assets on hand in the QS store. Customer requirements for a particular line may be defined as the number of times that line is required, or as the total quantity of that line required, during a given time. Clearly, QS fill rate constitutes the ultimate measure of the effectiveness of the QS store. From the customers' viewpoint a high fill rate would mean that the parts are there when they are needed. QS fill rate is not directly calculable because the necessary data are not available. This fact, however, does not diminish the desirability of the QS store concept. Thus other measures are required that will gauge the effectiveness of the QS operation without disturbing the simplicity of the procedure itself.

QS Zero Balance. Just as the percentage filled cannot be calculated, neither can its complement, the percentage not filled. However, QS zero balance represents an alternative that will at least provide an indication of the complementary measure: the non-availability rate. Lines at zero balance are nonavailable for issue; thus the zero balance can be considered equivalent to nonavailability.

QS zero balance is the percentage of QS lines for which there are no assets on hand at any particular time. The required data may be obtained through a periodic visual inspection of the QS bins.

QS Zero Balance with Dues-out. Zero balance is a meaningful measure of QS store performance because it quantifies nonavailability. However, nonavailability is of no consequence when there are no requirements for the line during the time it is nonavailable. Thus a more detailed measure, QS zero balance with dues-out, is developed to indicate those cases of nonavailability for which outstanding requirements are known to exist. A simple manual review of the master inventory record (MIR) at the DSU will reveal such cases, which may be used in calculating the overall QS zero balance with dues-out. For those DSUs that are not automated, the manual dues-out file may be consulted. This should not represent a substantial workload, as the nonautomated DSUs are generally those of relatively small volume of activity.

Caution must be exercised in the interpretation of QS zero balance with dues-out. Unless the requirement for a QS line is of high priority [issue priority designator (IPD) 01-08], the request is held at the DSU pending arrival of replenishment stocks. Thus the MIR will reflect only those QE dues-out for IPD 01-08. These of course will be the most critical cases of nonavailability. Although it would require somewhat more effort at the automated DSUs, research of the QS dues-out file will reveal those cases of routine priority requests for which there are outstanding unfulfilled requirements.

#### Tech Supply

The tech supply function of the DSU is the classic supply function: in the broadest terms it refers to the requisitioning, receiving, storing, and issuing of repair parts and related supplies to customer units. The tech supply section's customers include all authorized user-units and all maintenance functions of the DSU itself. Thus the shop supply (if a separate function) requests replenishment through tech supply. Any parts needed to repair unserviceable DX components or maintenance float end items, raw materials used in the local fabrication of parts and components, parts required to repair unserviceable end

items not repairable by the owning unit, and MWO kits are all ordered through the tech supply section. This broad statement excludes, of course, any parts that are available through the QS store, but even replenishment requisitions for these are processed by the tech supply. In addition to the above tasks the main support companies of divisional DSUs in certain theaters (notably USAREUR) provide supply support to the forward companies of the same battalion. This is the so-called "umbrella concept."

#### Measures of Tech Supply Performance

Tech supply is the primary source of supply for most parts and components and the channel through which resupply (replenishment) is obtained for shop supply and QS. Although the value of annual requirements for parts requisitioned through tech supply is considerably less than that of DX or maintenance float, its performance directly affects these functions. Thus the tech supply function is the single most important of the DSU's supply mission. Because of this, several measures are suggested for use so that locally controllable factors may be distinguished from external factors such as maintenance performance or the efficiency of the wholesale supply system. That is, the effects of compliance (or failure to comply) with accepted rules and procedures have to be isolated from overall system deficiencies in order to gain an appreciation for actual tech supply performance.

Tech Supply Fill Rate. Tech supply fill rate is the percentage of total valid demands received, for stocked and for nonstocked lines, that experience immediate fill. It is the primary measure of the effectiveness of tech supply operations.

NORS and the Tech Supply Fill Rate. NORS, on the other hand, measures the combined effects of the efficiencies and deficiencies of all levels of the supply system, and even the maintenance and transportation systems. It is conceivable that the NORS rate may be high while the DSU tech supply function is actually performing more efficiently than usual.

In order to arrive at an objective for tech supply fill rate it is essential to ascertain its relation, if any, to the higher level measure, NORS. If such a relation can be established, the level of

NORS that can be tolerated without adverse effects on mission accomplishment will dictate boundaries of tech supply fill rate attainable.

To develop such a relation empirically, two sources of data were utilized: monthly supply statistics for July 1970 through March 1972 provided tech supply fill rates; "Unit Equipment Status and Serviceability Reports"<sup>11</sup> for the same period provided the NORS statistic. The latter data are reported on a quarterly basis; hence to make the two sources compatible, the monthly statistics were converted to quarterly figures. Table 6 shows the resulting data for 2 divisions.

These data are plotted in Figs. 5 and 6. Least squares analyses were run on the data inputs, and the resulting regression equations are shown by solid lines. Confidence limits (95 percent) are denoted by dashed lines. The indexes of determination for the respective divisions are considered to indicate significant relations between the variables, i.e., tech supply fill rate and NORS. Thus, if a commander specifies a NORS rate below which his unit must not fall, the tech supply fill rate required to obtain that level would likewise be defined. That is, as tech supply fill rate decreases, NORS increases. A decrease in tech supply fill rate from 60 to 40 percent would mean an increase from 5 percent NORS to 8 percent in division A, and to 11 percent in division C.

Tech supply fill rate is examined in detail in Chap. 3 which describes the analyses used to derive an appropriate DSU standard for it and for the various other related measures that affect it. In addition the constraints that are imposed by resource limitations and become manifest in the form of supply policies are evaluated in relation to the ability to achieve desirable levels of performance.

Supply System Response Rate. SSRR is the sum of fills provided immediately, outstanding backorder releases, and receipts of quantities due in for nonstocked lines, expressed as a percentage of cumulative commitments. The SSRR therefore combines a measure of the efficiency of the DSU itself with a measure of the efficiency of the supply system's response to properly documented requisitions that cannot be immediately filled at the DSU. (Fills provided immediately are also used in the tech supply fill rate.)

Table 6

RELATION BETWEEN TECH SUPPLY FILL RATE AND NORS FOR 2 DIVISIONS  
 JULY 1970-MARCH 1972

| Period        | Division A                |                                       |                      | Division C                |                                       |                      |
|---------------|---------------------------|---------------------------------------|----------------------|---------------------------|---------------------------------------|----------------------|
|               | Net requests <sup>a</sup> | Tech supply fill rate, <sup>b</sup> % | NORS, <sup>c</sup> % | Net requests <sup>a</sup> | Tech supply fill rate, <sup>b</sup> % | NORS, <sup>c</sup> % |
| July - Sep 70 | - <sup>d</sup>            | 41.0                                  | 8.8                  | - <sup>d</sup>            | 39.0                                  | 12.5                 |
| Oct - Dec     | 62,971                    | 36.0                                  | 9.2                  | 59,480                    | 38.7                                  | 11.2                 |
| Jan - Mar 71  | 47,483                    | 47.3                                  | 6.7                  | 61,155                    | 45.7                                  | 7.0                  |
| Apr - Jun     | 26,872                    | 58.2                                  | 6.4                  | 32,169                    | 49.8                                  | 7.6                  |
| Jul - Sep     | 45,373                    | 47.3                                  | - <sup>d</sup>       | 33,393                    | 52.8                                  | 5.9                  |
| Oct - Dec     | - <sup>a</sup>            | 48.2                                  | 5.9                  | - <sup>d</sup>            | 55.3                                  | 7.7                  |
| Jan - Mar 72  | - <sup>d</sup>            | 47.6                                  | 6.2                  | - <sup>d</sup>            | 51.8                                  | 8.2                  |

<sup>a</sup>Net requests equal total requests minus rejected requests.

<sup>b</sup>Tech supply fill rate presumes no fill from nonstockage list (NSL) assets. See Chap. 3 discussion on the influence of NSL fill on tech supply fill rate.

<sup>c</sup>Includes both organizational and support level NORS.

<sup>d</sup>Not available.

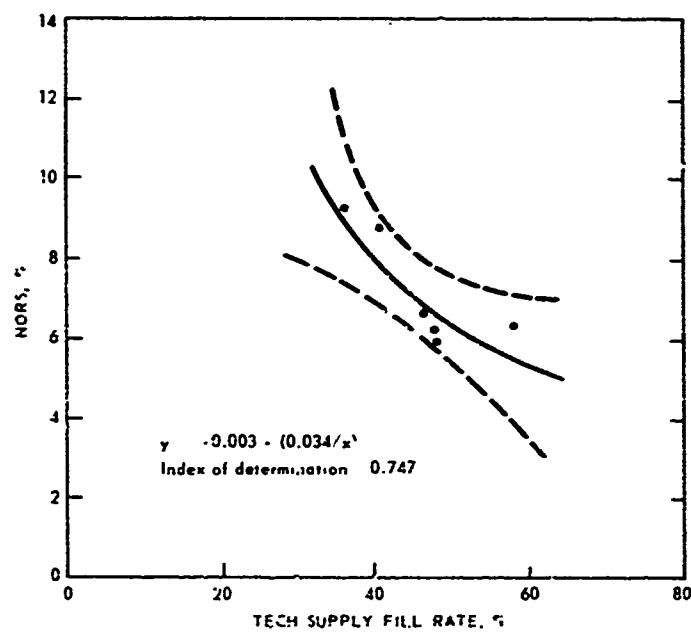


Fig. 5—Relation of Tech Supply Fill Rate to Combined Organizational and Support NORS, Division A, July 1970-March 1972

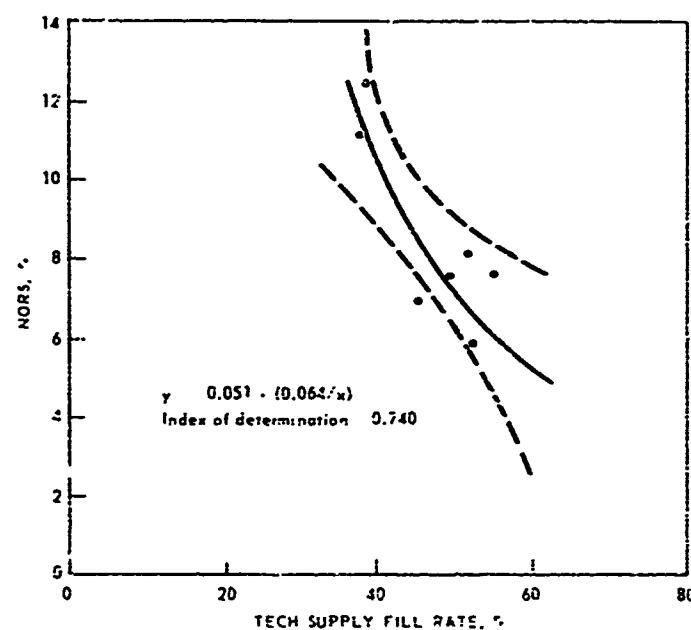


Fig. 6—Relation of Tech Supply Fill Rate to Combined Organizational and Support NORS, Division C, July 1970-March 1972

There is a tendency to place the onus of explanation of a low OR rate on the commander of the unit involved. When faced with this situation the unit commander will usually have the ready answer that the supply system is at fault - the required parts are not available. Such may often be the case, but verification of that fact is almost impossible except on a case-by-case basis. The measures of tech supply performance advanced herein are designed to provide an overview of the DSU's performance vis-a-vis that of the supply system. A high tech supply fill rate accompanied by a low SSRR would, for example, focus attention on the support provided to a DSU by the higher supply echelons. Thus the manager would have the advantage of at least knowing where to start looking for the cause of the problem. There is no doubt that overall system performance will be reflected in each of the pertinent measures discussed here; that is the reason for measuring each function in several different ways.

Deadliner Stockage Index (DSI). The DSI is the fraction of lines that are calling equipment to be deadlined for parts that appear on the stockage list of the DSU. Because equipments deadlined for lack of the needed repair parts are the sole contributors to MORS, stockage of (and assets on hand for) these deadlining parts is most desirable. Detailed analysis has demonstrated (see Chap. 4) that there is a high degree of recurrence of parts causing deadline. This infers a predictability that can be used to justify stockage of the deadliners to preclude future delays when the same part fails again.

Eventually the supply system may become sophisticated enough to permit stockage policy to be altered to accommodate potential deadliners in all DSUs supporting like equipment. For example, once a particular equipment type has been deadlined more than X times for lack of the same repair part anywhere in the world, that part will be stocked by all DSUs supporting that equipment type.

Other Measures of Tech Supply Performance. In order for the tech supply function to operate as it is designed, three basic requirements must be met: (1) the supply system must be responsive, (2) DSU personnel must follow prescribed procedures, and (3) supply policy must be developed in cognizance of its effects on and inherent limitations of attainable performance.

The following listed performance measures are described fully in Chap. 3. Each is intricately related to all the others and is in turn an important contributor to the overall tech supply fill rate. Any change in one will occasion changes in one or more of the others and, unless supply policy is altered at the same time, will change the tech supply fill rate. When tech supply fill rate, the SSRR, or the DSI exceeds its expected bounds, the manager can look to these measures first in hopes of detecting the cause:

1. ASL size—the number of lines on the ASL.
2. ASL demand accommodation—the percentage of total valid demands received by the DSU that match the ASL.
3. Zero balance with dues-out—the fraction of ASL lines at zero balance for which dues-out are recorded, i.e., for which there are recorded unfulfilled requirements.
4. ASL (NSL) fill rate—the fraction of total valid demands received for stocked (nonstocked) lines that experience immediate fill. The sum of ASL and NSL fill is the determinant of tech supply fill rate.
5. ASL (NSL) dues-in greater than 180 days—the fraction of total dues-in for ASL (NSL) lines that have been due in for more than 180 days.
6. SCH to RO ratio—the quantity (or dollar value) of current stock on hand for ASL lines divided by the RO quantity (or dollar value).
7. Acquisition value of excesses—the acquisition value of the quantity of assets in excess of twice the RO quantity, for ASL lines. Acquisition value of excesses for a given line is the excess quantity on hand multiplied by the unit price of the line.
8. Indicator of nonidentifiable excesses—the number and quantities of repair parts and maintenance-related nonidentifiable lines that are excess. Nonidentifiable excesses are those resulting from turn-ins and cancellations of nonstocked lines that cannot be identified by a valid FSN or part number.
9. ASL turbulence—the amount of fluctuation in the composition of an ASL. It includes additions of lines to and deletions of lines from the ASL.

Effects of Policy Alterations on Tech Supply Performance. Because of the close interdependence of supply policy and the level of supply performance attainable, the supply policies in force or proposed can place undesirable restrictions on the performance achieved. Much of the analysis in Chap. 3 concentrates on this problem in an effort to portray what is achievable and to suggest policy alternatives where appropriate (when the level achievable appears to be unacceptable).

The following list of policy terms and their definitions may be helpful in understanding the policy alternatives discussed in Chap. 3:

1. Stockage breadth - the number of different lines (FSNs) on the DSU's ASL. This term is almost interchangeable with ASL size. Breadth indicates the policy; size implies the effect of the policy.
2. Addition-retention criteria - the rules that determine which lines to stock, based on the frequency of demands experienced.
3. Stockage depth - the quantity of items (parts, or pieces) stocked at a supply point, also expressed as days of supply. This term is equivalent to RO. It is composed of the safety level, the OST level, and the operating level.
4. Safety level - the quantity of parts stocked to permit continuous operation in the event of minor interruption of normal replenishment or unpredictable fluctuations in demand.
5. OST level - the portion of the RO representing the quantity consumed during the time required for replenishment.
6. Operating level (OL) - the quantity required to sustain operations in the interval between requisitions or the arrival of successive shipments.

Effects of OST on Tech Supply Performance. Superimposed on the performance provided by tech supply and on the responsiveness of the system is OST, the millstone of the supply system. Whenever actual OST fails to coincide with the days of supply used to compute the OST level, the resultant performance will differ from that predicted. In fact, empirical OST influences virtually every measure of performance. Therefore it is most important to maintain a continuous awareness of OST performance in order to understand the inevitable fluctuations in the other performance measures and to help preclude unacceptable readiness rates.

No easy answer to the vexing problem of lengthy OST is readily apparent. To set a standard applicable to all DSUs would be folly; experience in individual situations is the only sensible approach. An earlier RAC report suggests a method that may be used to arrive at such a standard.<sup>14</sup>

#### DX

The DSU DX facility issues serviceable items to customer units in exchange for unserviceable items of the same FSN. DX lines are repairable assemblies, subassemblies, and components that are within the repair capability of the DSU, or of a higher supporting echelon to which they may be evacuated. They are also generally lines of high unit cost that are not available via routine requisitioning procedures.

Establishment of a DSU LX facility is currently not mandatory, but most DSUs have found that such a facility is beneficial. Stockage criteria for DX are prescribed by regulation<sup>8</sup> and are as follows:

1. Candidate line must be repairable, either at the DSU's maintenance facility, or be on the DX list of a supporting maintenance unit.
2. Repair must either be required or anticipated for the item.
3. For missile items, repair/replacement must be required at least 6 times per year for addition and 3 times per year for retention.
4. For all other items, repair/replacement must be required at least 12 times per year for addition and 6 times per year for retention.
5. Or, failing 3 or 4 above, the item must be mission essential, and be carried on the ASL.

The importance of DX as a source of supply has been repeatedly emphasized in Army policy.<sup>3,8,15</sup> Because DX stockage represents a large monetary investment and because a relatively high replacement rate is required to qualify for that stockage, there can be no doubt that DX performance is of considerable importance to the DGU commander.

#### Measures of DX Performance

DX Fill Rate. DX fill rate is the percentage of requests, for exchange of an unserviceable item for a serviceable one, that are immediately honored. Currently most DX facilities are not measuring their fill rate. In large measure this may be due to the difficulty in doing so. Like shop supply and QS, the formal records that could

provide the means of measuring fill rate do not exist. In lieu of such records a sensible scheme could be devised to keep track of DX fill rate, either through sampling techniques or by a relatively simple yes/no counting system. Although the suggestion may seem drastic to those concerned about overburdening the operation with paper work, it remains of crucial importance to retain visibility and control of these relatively expensive repairable items.

DX Deadline Index. The DX deadline index is defined as the fraction of total serial-numbered equipments deadlined for one or more parts that should be available from the DSU's DX facility. This measure quantifies the extent of the influence of inadequate DX support on a user's deadline status. It is a valuable indicator of whether the DX facility is operating satisfactorily.

Clearly, both performance measures described for the DX facility are heavily influenced by the performance of the maintenance activity of the DSU. Nevertheless DX is a supply function;<sup>8,16</sup> it must (indirectly) rely on tech supply for the required repair parts, and the service it provides to its customers may be viewed by them as supply support. Good judgment in selecting the lines to place on DX, as well as careful calculation of the DX stockage depth based on realistic repair cycle times, is of utmost importance in sustaining high performance.

#### Maintenance Float

The maintenance float is primarily a maintenance function, and is covered in detail in Chap. 5. To the extent that the DSU issues float equipment to customer units in exchange for unserviceable equipment, however, it is also a supply responsibility of the maintenance battalion having a DS mission.<sup>9,17</sup>

Maintenance float end items are issued to replace unserviceable equipment when timely repair of the latter cannot be accomplished by the DSU. This procedure is intended to ensure a high level of OR at supported units. End items are selected for float only if they are mission essential and are authorized for field level maintenance. The float item is issued in exchange for an unserviceable only after it is determined that the unserviceable cannot be repaired by the DSU within specified maximum repair time limits, and then only based on priority of need and DCU commander discretion.

Maintenance Float Fill Rate. Maintenance float fill rate is the fraction of requests for issuance of a maintenance float in exchange for an unserviceable end item that are immediately honored. It is a measure of the capability of the maintenance element to keep ahead of requirements for float items.

Serviceability of Maintenance Float Assets. Serviceability of float assets is the fraction of total items authorized for the float that are currently in a serviceable, issuable condition at the DSU. This is a measure of the potential responsiveness of the DSU to float requirements.

#### DSU Customer Maintenance

DSU customer maintenance support embodies virtually all the maintenance tasks of the DSU. Unserviceable end items received in exchange for float items must be repaired and returned to the float; the float itself is thus a customer of the maintenance facility. Unserviceable DX items represent another maintenance mission; DX, too, is a customer. The primary measure of the effectiveness of the maintenance function is customer NORM. The primary measure of its efficiency is TAT.

TAT. TAT is the total time to repair an unserviceable piece of equipment and return it to the customer. Because work backlogs can cause delays that are felt by the customer, the total TAT includes the time awaiting shop, the time awaiting parts, and the time in shop. Each of these is considered in Chap. 5.

Other Measures of Maintenance Performance. Should TAT appear to be inexplicably excessive, the maintenance manager may wish to have other backup measures readily at hand in hope of understanding the problem and being able to take swift corrective action. A few secondary measures that would be helpful are listed below. Each is discussed in more detail in Chap. 5:

1. Job order evacuation rate - the fraction of total repair jobs received that are evacuated to a higher maintenance echelon. Evacuation is usually necessary either because of work backlogs at the DSU or because the required repair is beyond the capability of field level maintenance.

2. Parts backlog - really two measures: the number of jobs currently awaiting the arrival of needed parts and the estimated



man-hours required to complete the repairs once the parts are available.

3. Backlog awaiting maintenance - the number of jobs currently awaiting shop and the estimated man-hours required to perform the repairs.

4. Backlog in maintenance - the number of jobs currently in the shop and the estimated man-hours required to complete them.

5. Manpower utilization index (MUI) - the ratio of man-hours available to man-hours actually expended on maintenance.

6. Ratio of man-hours to time in shop - the ratio of total number of maintenance man-hours recorded on a job to total elapsed working hours that job was in the shop.

7. Average man-hours per job.

#### Other Maintenance Functions

1. MNO installation - alteration or modification of all equipments of a particular type, as directed by higher headquarters. No new performance measure is suggested for this activity.

2. Local fabrication - the local manufacture of parts and components is rarely accomplished at DSU level; thus the efficiency of this function is simply a contributor to the overall TAT and is not separately measured.

3. Cannibalization - the removal of serviceable parts or components from an unserviceable end item, in order to replace unserviceable parts on a similar end item. For DSUs relying on local cannibalization as a major source of fill, a cannibalization fill rate could be developed. Most DSUs observed by the study team do not rely extensively on local cannibalization.

#### SUMMARY: RELATIONS AMONG DSU FUNCTIONS AND PERFORMANCE MEASURES

The basic missions of the DSU are associated with basic performance measures: supply with NORS and maintenance with NORM. Each function may in turn be related to accomplishment of the supply and/or the maintenance mission, and each of these has one or more principal measures of the efficiency of its performance. Most of these are not mutually exclusive; indeed, to fully comprehend the significance of any one requires at least an awareness of its relations to the others and to the various secondary measures available.

Figure 7 is a simplified diagram of the interrelations that exist among the functions and their pertinent measures. In a sense it is a summary of the concepts presented in this chapter.

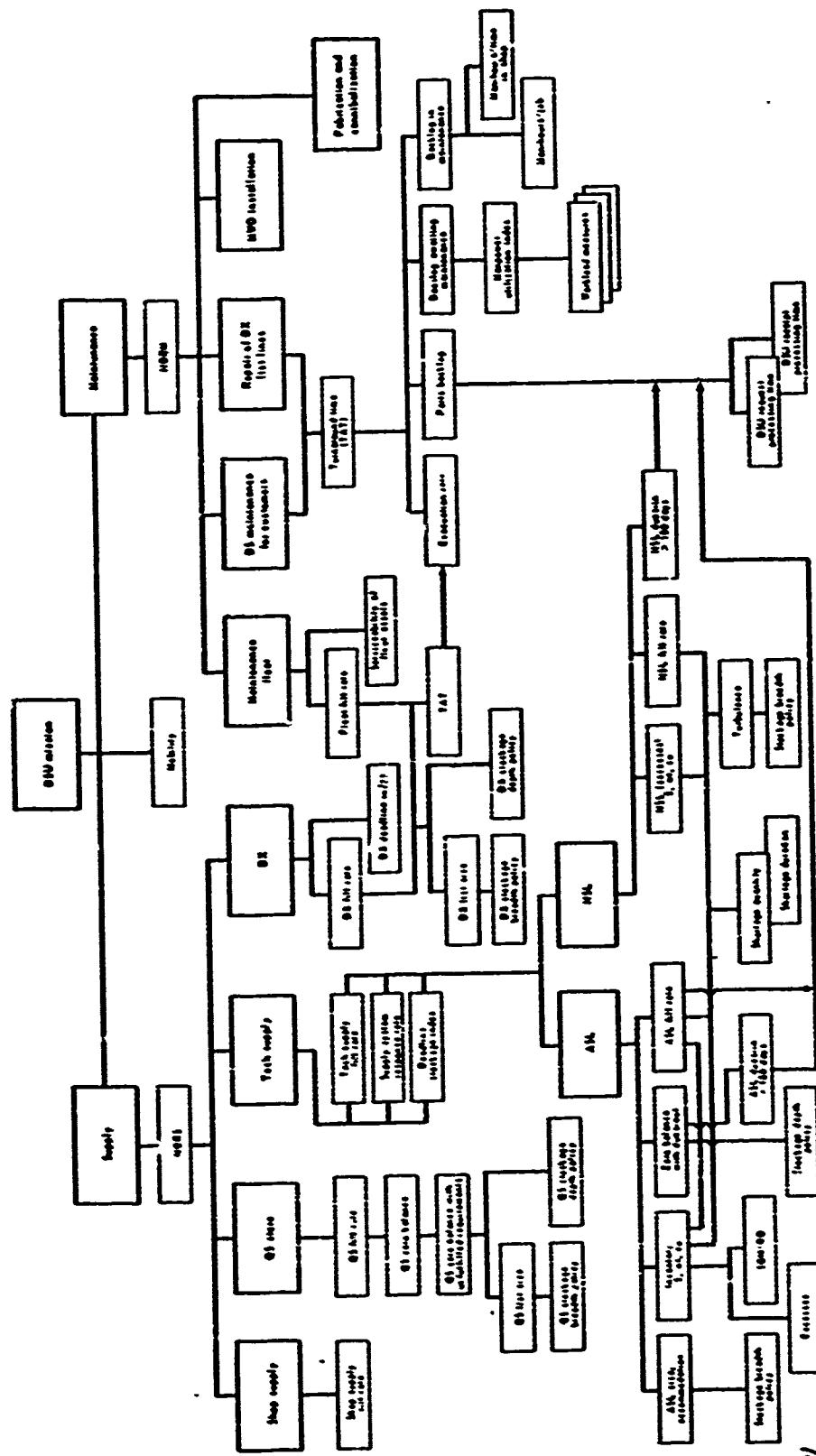


FIG. 7.—Histograms of DLT Functions and Performance Measures

## Chapter 3

### DSU SUPPLY PERFORMANCE-

#### MAJOR POLICY-RELATED MEASURES AND OBJECTIVES

##### GENERAL

Supply policies are the rules, procedures, and guidelines that are used in requesting, receiving, storing, issuing, and accounting for supplies and equipment. Accordingly, supply policy encompasses stockage policies—i.e., "what is to be stocked?" and "in what depth to stock?"; rules governing who may requisition from which echelons; assignment of priorities; inventory management techniques, etc. Of major concern in this discussion is the effect of stockage policy on the accomplishment of a DSU's supply mission as discussed in Chap. 2, and the measures of performance that quantify how well the DSU is doing its job.

Stockage policy at the DSU is set largely by DA; major commanders (theater or division) are given authorization to vary certain policies as their situations dictate, and within constraints set by DA. For example, maintenance battalions (divisional and nondivisional) may stock a maximum of 7500 lines and are authorized to alter stockage criteria so long as that maximum is not exceeded.<sup>8</sup>

It has been found that stockage policy indeed influences the performance of a DSU. Thus, regardless of the level of performance that may be desirable (or that may be demanded by higher headquarters), its achievement may be difficult or even impossible owing to the constraints imposed by the policies themselves. Recognition of implied or explicit limitations imposed by a particular policy is essential to the selection of meaningful and attainable objectives so as to permit effective measurement of DSU supply performance. The effects of breadth, depth, and QS policies on various measures of supply performance are discussed in this chapter.

## PERFORMANCE VARIATIONS AS AFFECTED BY STOCKAGE BREADTH POLICY

The term "stockage breadth" refers to the number of different lines (FSNs) stocked at a supply point (ASL size). Stockage of the bulk of items on the ASL of a DSU is based on the number of demands registered for them during a previous time period, usually 12 months. Lines that are stocked according to this rule are termed "demand-supported." Other lines that add to the breadth of stockage at the DSU include standby and initial issue lines. The analyses presented in this chapter are based on lines that are demand-supported.

Of the several types of supply support operations performed by the DSU (DX, shop supply, and tech supply) that of tech supply is the one for which performance is most quoted. As discussed in Chap. 2, the tech supply function includes all those operations required to obtain, account for, store, and issue the repair parts, other maintenance supplies, and operational readiness float lines needed by supported units and the maintenance shops of the battalion. The primary breadth policy within tech supply (and the other supply operations as well) is termed "stockage criteria," or "addition-retention criteria." Present stockage criteria for the DSU tech supply function are 6-3, i.e., six demands are required for a line to be added to the ASL and at least three demands are required for its retention—each based on the most recent 12 months of demand history. Although not immediately evident, it will be shown that as addition and/or retention criteria are relaxed (i.e., reduced quantitatively), breadth of stockage (i.e., ASL size) will increase. Alternatively, as addition-retention criteria are made more stringent (increased quantitatively) breadth of stockage will be reduced. Therefore the breadth policy selected is a direct determinant of ASL size. Figures 8 to 10 portray the relation between breadth policy and ASL size for the tech supply operations of 3 divisions. These figures were derived from runs of the SCM<sup>18,19</sup> described in Chap. 1. Table 7 summarizes the data inputs used in the model runs.

Table 7  
SUMMARY OF MODEL INPUT DATA

| Division | Annual demand statistics |         |              |
|----------|--------------------------|---------|--------------|
|          | FSNs                     | Demands | Qty demanded |
| A        | 19,855                   | 113,274 | 585,461      |
| B        | 34,344                   | 293,698 | 1,568,296    |
| C        | 16,032                   | 102,671 | 516,913      |

These data represent FSNs remaining after a computer editing based on the Army Master Data File (AMDF). A major aspect of this editing excludes lines not matching the AMDF and adds information for those lines that match the AMDF. A detailed discussion of the editing procedure used is contained in RAC-TP-435.<sup>18</sup> Detailed demand patterns for the divisions are contained in App B, Table B1.

#### Demand Accommodation: A Function of ASL Size

Reference to Fig. 7, Hierarchy of DSU Functions and Performance Measures, shows breadth policy as determining not only ASL size, but the measure "demand accommodation" as well. Demand accommodation is the percentage of total valid demands that match the ASL and is expressed in formula as:

$$\frac{\text{Valid ASL demands}}{\text{Total valid demands}} \times 100 = \% \text{ demand accommodations}$$

[Valid demands equal total demands less rejected demands. Rejection may result from a decision by the supplier that supply action cannot be taken owing to a specific cause indicated by a rejection code. Authorized rejection codes may be found in AR 725-50<sup>20</sup> but may also include locally assigned codes. Requests/requisitions are not supposed to be rejected (1) because the supplier is at zero balance or (2) in order to otherwise improve the supplier's performance rating.]

QS lines are excluded from the computation since detailed accountability is not required by QS procedures,<sup>13</sup> and customer demands for such lines would not be reflected in stock accounting records (manual or automated).

Figures 8 to 10 clearly show demand accommodation to be a function of stockage list size. See Fig. 8 for model results for division A,

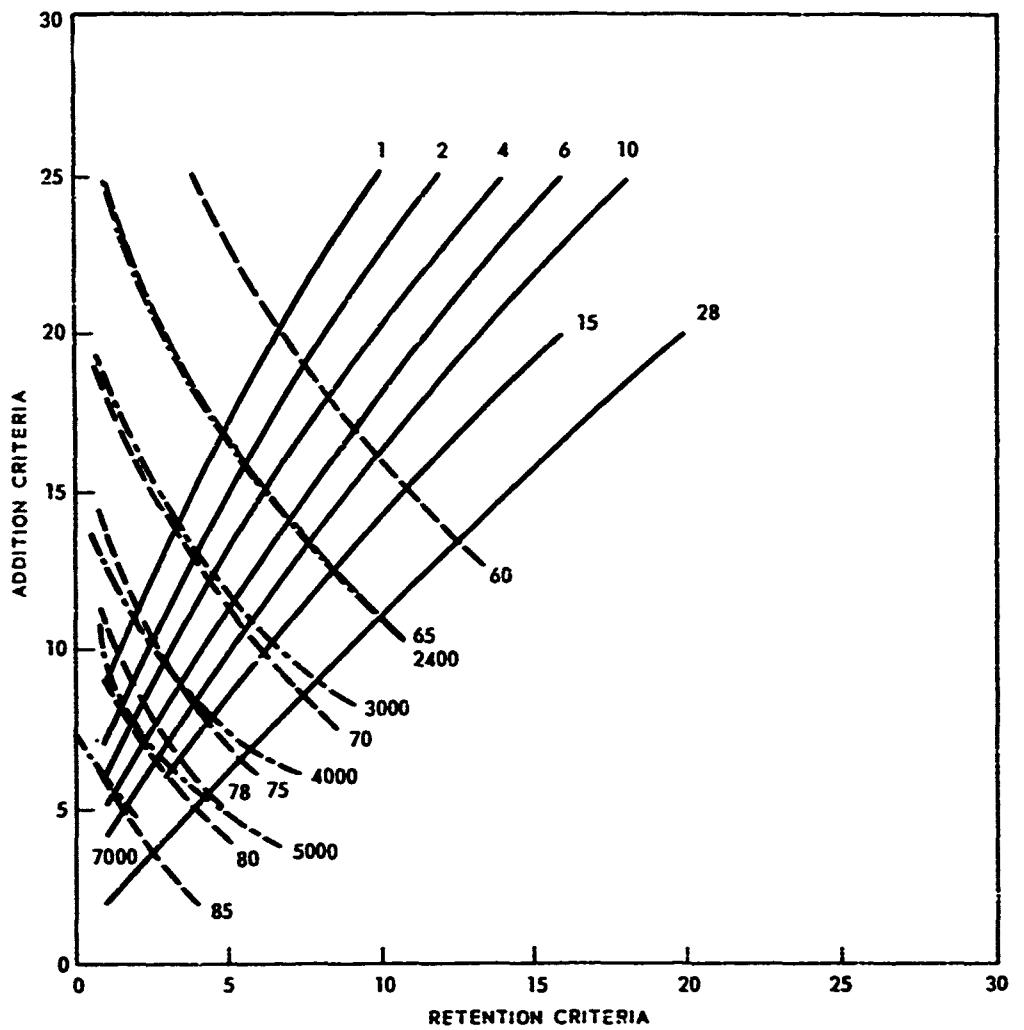
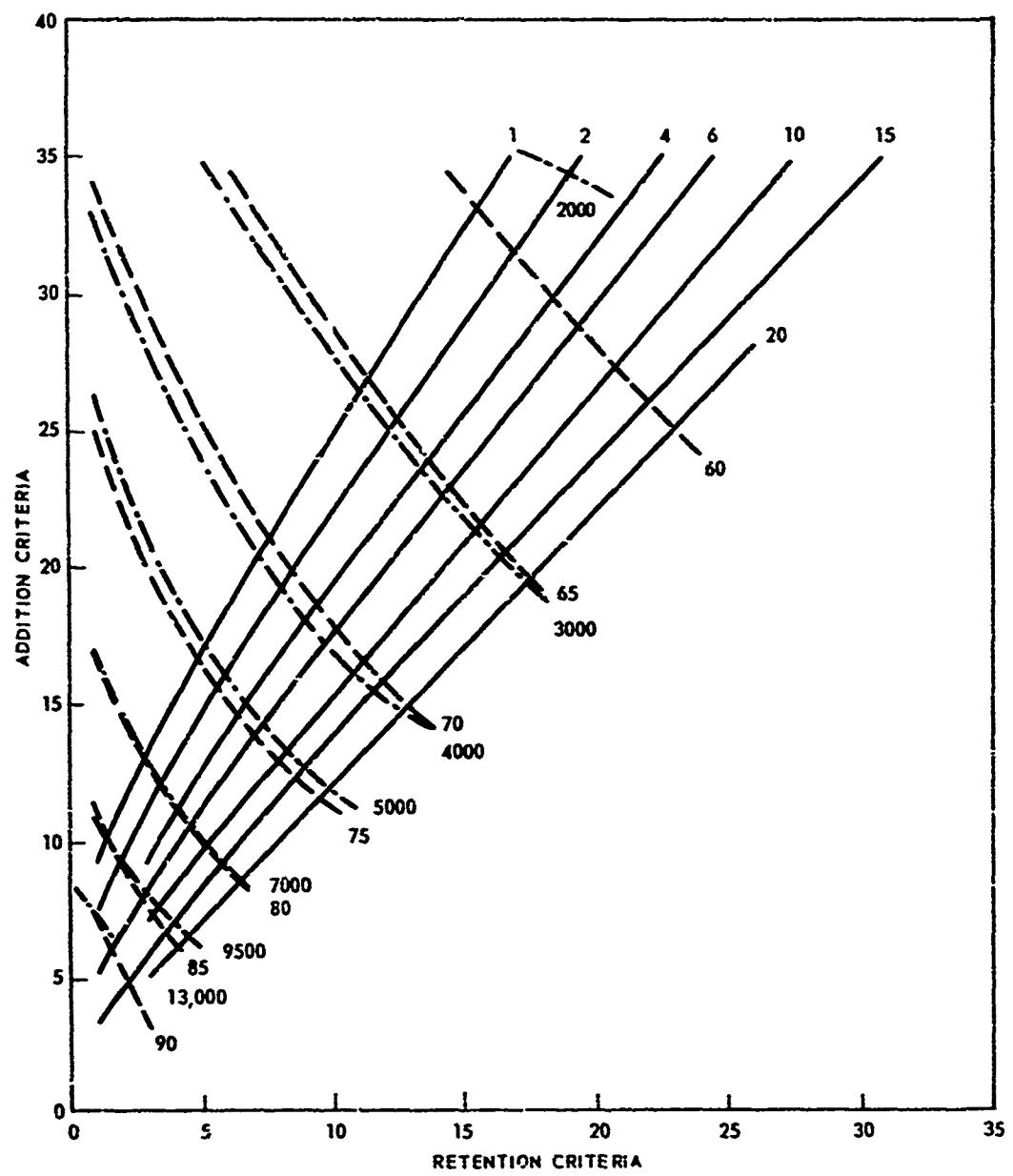


Fig. 8—SCM Results, Division A; Combines All Materiel Categories

——— % turbulence    —— % demand accommodation  
 - - - Stockage list size, lines



**Fig. 9—SCM Results, Division B; Combines All Material Categories**

— % turbulence    - - - % demand accommodation  
 — - - Stockage list size, lines

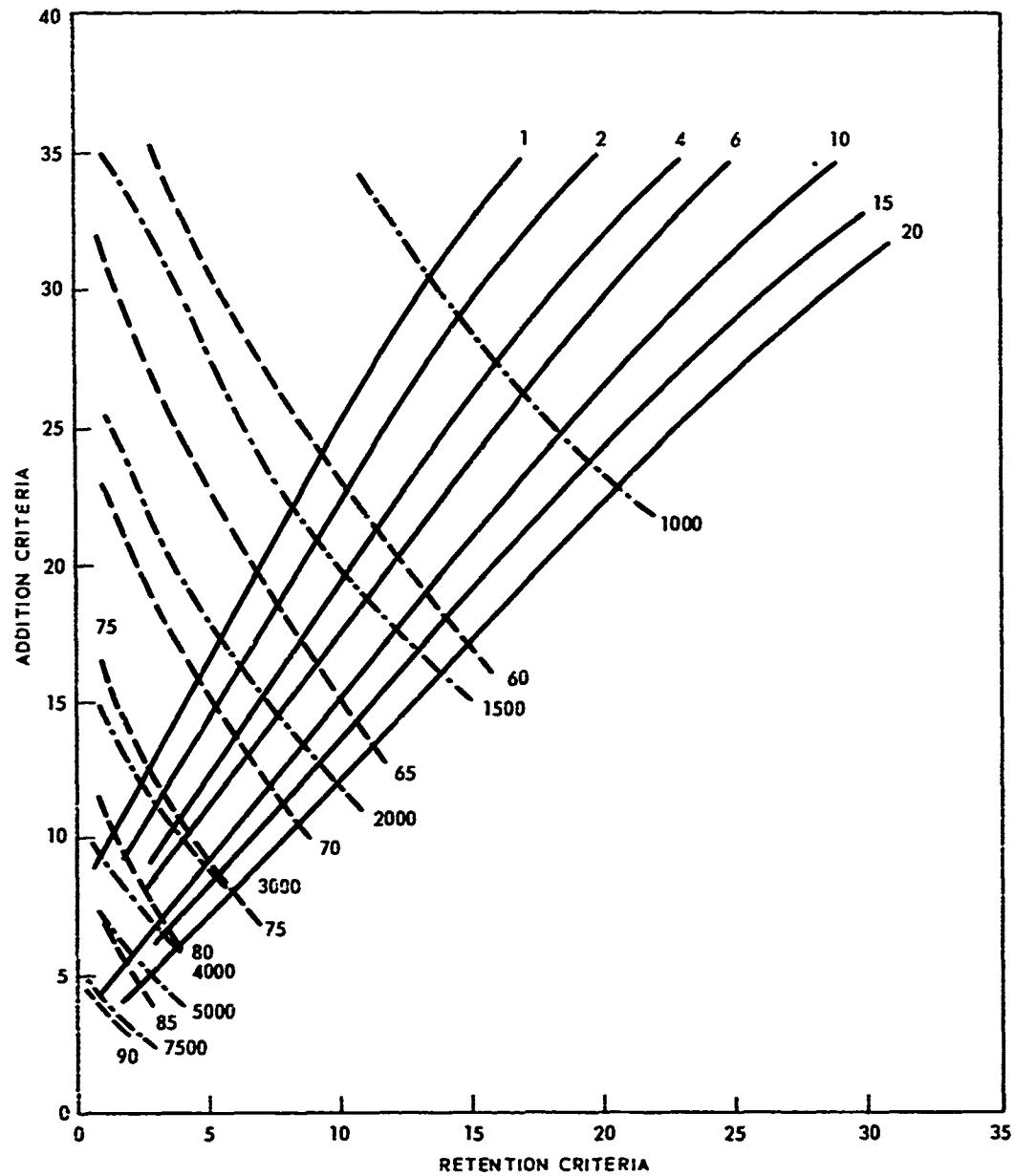


Fig. 10—SCM Results, Division C; Combines All Material Categories

— % turbulence    - - - % demand accommodation  
----- Stockage list size, lines

where an ASL of 4000 lines yields demand accommodation of approximately 75 percent. By increasing the stockage list size to 5000 lines, demand accommodation climbs to nearly 80 percent. Each ASL size is seen to dictate a level of demand accommodation. Therefore selection of a breadth policy (addition-retention criteria) clearly predetermines not only ASL size but demand accommodation as well.\*

Effect of ASL Size on Tech Supply Fill Rate. Stockage policy directly influences ASL size and demand accommodation, which, in turn, affects the primary performance measure, tech supply fill rate. Tech supply fill rate, as defined in Chap. 2, is the fraction of total valid demands for stocked and nonstocked lines for which fill is received on request:

$$\frac{\text{Valid demands completely filled}}{\text{Total valid demands}} (100) = \% \text{ tech supply fill rate}$$

(Valid demands equal total demands less rejects.) Demands for QS lines and for DX lines are excluded from the computation. Demands receiving partial fill are excluded from the numerator but specifically included in the denominator. This treatment of partial fills recognizes that a complete fill of a demand is required for the DSU to receive credit for having satisfied a customer. This measure combines the characteristics of two current Army performance measures: demand accommodation and demand satisfaction. Tech supply fill rate may also be derived by obtaining the product of these measures (demand accommodation times demand satisfaction), but only if it is assumed that no fill has been obtained from NSL assets.

Figure 11 relates tech supply fill rate to ASL size for 2 divisions. The data points shown plot the size-to-fill rate relation for 23 different breadth policies—the results of as many SPSM runs—each using the same stockage depth policy.\*\* The points for the present

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\*Also, stockage list turbulence is determined by policy. This subject is discussed more fully in the next section.

\*\*All SPSM runs that were made to address the problem of "breadth policy" used the Army's present operating level depth policy, i.e.,  $7\sqrt{\frac{Q}{P}}$  (see discussion of stockage depth).

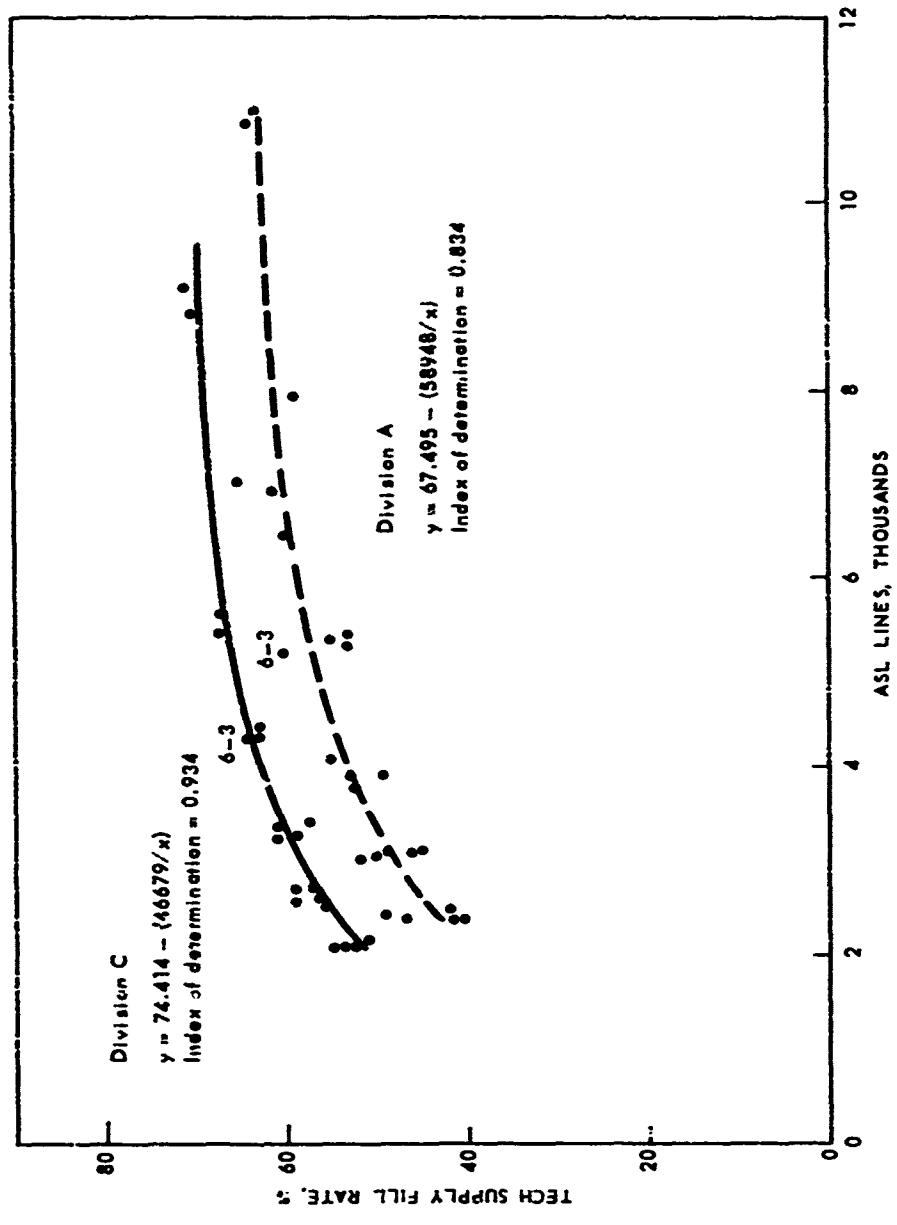


Fig. 11—Relation of Tech Supply Fill Rate to ASL Size

policy (6-3 addition-retention criteria) are indicated. Detailed results of model runs may be found in App B, Tables B4 and B5. Both curves show a fill rate plateau reached at about 5000 lines, above which an increase in ASL size does not result in an appreciable increase in fill rate. Indeed, the marginal values of Table 8 indicate that a similar argument could be made for ASL sizes for as few as 4000 lines.

Table 8

MARGINAL RELATION BETWEEN FILL RATE AND ASL SIZE

| ASL size | Division A   |                   |                        |           | Division C   |                   |                        |           |
|----------|--------------|-------------------|------------------------|-----------|--------------|-------------------|------------------------|-----------|
|          | Fill rate, % |                   | Percent of increase in |           | Fill rate, % |                   | Percent of increase in |           |
|          | Mean         | Conf limits (95%) | ASL size               | Fill rate | Mean         | Conf limits (95%) | ASL size               | Fill rate |
| 2000     | 38           | 29-47             | --                     | --        | 51           | 46-56             | --                     | --        |
| 3000     | 48           | 40-55             | 50                     | 26        | 59           | 55-63             | 50                     | 16        |
| 4000     | 53           | 46-59             | 33                     | 10        | 63           | 59-66             | 33                     | 7         |
| 5000     | 56           | 50-61             | 25                     | 6         | 65           | 62-68             | 25                     | 3         |
| 6000     | 58           | 52-63             | 20                     | 4         | 67           | 64-69             | 20                     | 3         |
| 7000     | 59           | 54-64             | 17                     | 2         | 68           | 65-70             | 17                     | 1         |
| 8000     | 60           | 55-65             | 14                     | 2         | 69           | 66-71             | 14                     | 1         |

Thus the marginal increase in tech supply fill rate owing to increased stockage list size is much greater for ASLs in the 4000 to 6000 line range, than in the 6000+ range. The selection of a breadth policy that yields an ASL size in the 4000 to 6000 line range takes into account the change in slope evident in Fig. 11. The present 6-3 addition-retention policy yields ASLs within such a range for both divisions A and C. An objective of 64 percent for tech supply fill rate would be in keeping with ASLs in the 4000 to 6000 line range.

ASL Turbulence

ASL turbulence is defined as the amount of fluctuation in the different lines comprising an ASL (the sum of the additions and deletions experienced in a time period) expressed as a percentage of ASL size.

$$\frac{\text{Additions} + \text{deletions}}{\text{ASL size (avg)}} (100) = \% \text{ turbulence}$$

The same rules that determine stockage list size and demand accommodation influence the magnitude of turbulence experienced by an ASL. Figures 8 to 10 clearly illustrate this effect. It may be noted from these figures that the lines of constant turbulence indicate a nearly linear relation of addition and retention to turbulence. It may be inferred from this that when the difference between the addition criterion and the retention criterion remains constant, turbulence remains virtually constant. Also the smaller the difference between addition and retention criteria, the greater the turbulence experienced.

Other policy factors that affect ASL turbulence are (a) the time span of the demand data base — the control period — and (b) the frequency of review of the data base — the review interval. Analyses performed on these contributors to ASL turbulence<sup>21</sup> indicate that less frequent review of demand history results in less ASL turbulence. Also, a shortening of control period length is shown to result in increased ASL turbulence.\*

Thus it is apparent that stockage list turbulence is controllable through modifications of the stockage policy parameters: addition-retention criteria, control period, and review interval.

Effect of Turbulence on Tech Supply Fill Rate. The reason for adding or deleting items from an ASL is ostensibly to make the ASL more responsive to the demands of its customers, while not letting inventory size and cost become excessive. In order to test this hypothesis, SCM and SPSM runs were made for a wide range of ASL sizes; stockage levels were set according to the Army's present policy. Utilizing linear multiple regression analysis,<sup>22</sup> it was possible to determine the relative contribution of various performance measures — including turbulence — to the higher level measure, tech supply fill rate. Table 9 summarizes the results of the multiple regression run.

\* The authors feel that the control period should be not less than 12 months and the review interval not less than 6 months.

Table 9  
 CONTRIBUTION OF VARIOUS PERFORMANCE MEASURES  
 TO TECH SUPPLY FILL RATE

| Variable   | Regression coefficient <sup>a</sup> | Mean | Std dev,<br>$\sigma$ |
|--|-------------------------------------|------|----------------------|
| Fill rate, percent (y)                           | 38.9                                | 60.0 | 5.86                 |
| ASL turbulence, percent<br>( $x_1$ )             | -0.003                              | 10.0 | 15.1                 |
| Demand accommodation,<br>percent ( $x_2$ )       | 0.464                               | 78.1 | 7.29                 |
| Zero balance with dues-out,<br>percent ( $x_3$ ) | -2.72                               | 5.60 | 0.949                |

<sup>a</sup>Regression equation:  $y_c = 38.9 - 0.003 x_1 + 0.464 x_2 - 2.72 x_3$ ;  
 degrees of freedom: numerator = 3, denominator = 19. Index  
 of determination = 0.975; F - ratio test statistic = 244.

The subscript c in the regression equation denotes computed (rather than observed) values of the dependent variable y. The high index of determination indicates that 97.5 percent of the variation of fill rate about the regression line is explained by the variation in the three independent variables. The F ratio test statistic may be evaluated by referring to F tables in a statistics text.<sup>23</sup> The relation is statistically significant.

The regression equation may be used to evaluate the effects on the dependent variable of a unit increase in each independent variable while holding the other independent variables constant. For instance, a 1 percentage point increase in  $x_2$  (demand accommodation), holding ASL turbulence and zero balance with dues-out constant, yields an increase in tech supply fill rate of 0.464 of a percentage point.

The effect of a 1 percentage point increase in ASL turbulence, holding demand accommodation and zero balance constant, results in only 0.003 of a percentage point increase in fill rate.

It may be concluded from the above analysis that ASL turbulence is a minor contributor to fill rate and that frequent additions to or deletions from the ASL do not, in themselves, improve the DSU's fill rate. The same conclusion might be reached intuitively by considering that most lines contributing to list turbulence are those of less frequently demanded classes<sup>13</sup> and hence could not greatly influence the fill given by a DSU.

#### An Objective for ASL Turbulence

The foregoing discussion indicates that (a) turbulence may be controlled by appropriate stockage policy decisions and (b) increasing turbulence does not appreciably improve tech supply fill rate. An additional and rarely discussed fact is that high turbulence imposes a workload on a DSU and inhibits good management. The workload derives from the additional bookkeeping required and the requirement to dispose of excesses.<sup>8,24</sup> In automated units the clerical workload associated with the addition or deletion of items is probably minimal. For manual operations, however, high turbulence rates could impose monumental clerical logjams. In addition, faced with an ever-changing stockage list, DSU personnel cannot be expected to know their stock, a prime requisite for effectively managing inventories of materiel.\*

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\*GEN Frank S. Besson (USA-Ret), formerly Commander, US Army Materiel Command, and currently a consultant to RAC, has stated the following with regard to high turbulence at the DSU: "Turbulence in the range of 20 percent per year will result in such instability of the data base that managers will continue to be unable to understand and cope with supply management problems. Stockage criteria providing the same...demand accommodation...can be selected which will result in inconsequential turbulence."

"In the interest of minimizing record-keeping at the DSU level and reducing the data base perturbations that plague supply management... turbulence (should be kept) at less than 1 percent annually..."

"Of vital significance (is) that there is no price to pay for reduced turbulence."<sup>25</sup>

In view of the detrimental effects of turbulence coupled with its negligible influence on tech supply fill rate, why have turbulence if it is within the capability of policymakers to control it? Accordingly an objective that greatly reduces ASL turbulence, perhaps to as little as 1 percent, would seem appropriate.

Table 10 presents statistics obtained from SCM runs for 3 divisions. The use of 6-3 criteria, present Army policy, is shown to yield ASL turbulence of 14 to 15 percent computed on an annual basis. This presumes the use of a 12 month control period and a review interval of 12 months.\*

Proposed addition-retention criteria of 9-1 result in ASL size and demand accommodation nearly identical to that of the 6-3 criteria but with turbulence being cut to 1 percent. Simulations run using the SPSM result in little change in estimated NORS as a result of implementing the proposed policy (see App B, Tables B4 and B5.)

Table 10

SELECTED PERFORMANCE CHARACTERISTICS FOR  
TWO STOCKAGE CRITERIA POLICIES

| Performance characteristic | Division A                  |      | Division B      |                 | Division C |      |
|----------------------------|-----------------------------|------|-----------------|-----------------|------------|------|
|                            | Addition-retention criteria |      |                 |                 |            |      |
|                            | 6-3                         | 9-1  | 6-3             | 9-1             | 6-3        | 9-1  |
| ASL size, no. of FSNs      | 5280                        | 5300 | 10,900          | 10,960          | 4380       | +390 |
| Demand accommodation, %    | 80                          | 81   | 87              | 87              | 82         | 83   |
| ASL turbulence, annual %   | 15                          | 1    | 14              | 1               | 14         | 1    |
| Estimated NORS, %          | 5.7                         | 5.4  | -- <sup>a</sup> | -- <sup>a</sup> | 5.0        | 5.1  |

<sup>a</sup>SPSM runs were not made for division B, hence estimated NORS is not available.

ASL and NSL Fill Rate

Contributing directly to tech supply fill rate are the performance measures, ASL and NSL fill rates. Indeed, the numerator of tech supply fill rate is the weighted average of ASL and NSL fill. The former, ASL fill rate, is more familiar to Army logisticians as demand satisfaction.

\* More frequent review only slightly increases turbulence for the 9-1 criteria (Table 9). However, for the 6-3 criteria, review frequency has a great effect.<sup>21</sup>

ASL fill rate is defined as the percentage of valid ASL demands completely filled on request. The formula is:

$$\frac{\text{Valid ASL demands completely filled}}{\text{Total valid ASL demands}} (100) = \text{ASL fill rate, \%}$$

Valid demands equal total demands less rejects. Demands that can be only partially filled are to be counted as valid demands in the denominator but omitted from the numerator. ASL fill rate is not computed for QS lines or DX lines. The decision to exclude partial fills in the numerator was based on results of SPSM runs that indicated little difference between demand fills (complete fills) and quantity fills, which include partial fills (see App B, Tables B4 and B5). The difference is usually less than 2 percent, and quantity fill rate is frequently less than demand fill rate. Also the present Armywide practice for computing ASL fill rate (demand satisfaction) excludes partial fills.

An objective for ASL fill rate must be congruous with the demand accommodation and tech supply fill rate objectives discussed previously. ASL fill rate is unfortunately not a direct output of the SPSM; it may however, be derived from demand accommodation and tech supply fill rate statistics, which are direct outputs of the model. Such a derivation requires an assessment of NSL fill and its effect on tech supply fill rate.

Influence of NSL Fill on Tech Supply Fill Rate. Tech supply fill rate is a measure of the immediate fill given the customers of a DSU and is to include not only fill given for lines stocked on the ASL but fill given for lines that have fallen from the ASL to an NSL position and for which assets are still on hand. NSL fill rate may be defined by:

$$\frac{\text{NSL demands completely filled}}{\text{Total NSL demands}} (100) = \text{NSL fill rate, \%}$$

No requirement apparently exists for a DSU to report fill given from NSL assets; hence no empirical data are available on NSL fill rate. Field observation of DSU operations suggests that little fill is given from NSL assets and that therefore the overall tech supply fill rate is not appreciably improved by NSL fill. With the exception of model results that automatically combine ASL and NSL fill to arrive at the tech supply fill rate, the empirical results shown in this chapter

assume zero fill from NSL assets. To the extent that some fill is indeed given from NSL assets, the tech supply fill rates are slightly understated. The extent of this understatement, however, is not great, as evidenced by Tables 11 and 12.

Table 11 shows annual demand statistics for the HQ and A Co of the maintenance battalion for Division C. Of 164,609 requests received from customer units, 133,594 or 81 percent were for lines contained on the ASL. Of those 133,594 demands accommodated by the ASL 79,954 or 60 percent experienced immediate fill. Requests for NSL lines numbered 31,015. Although it is unknown just what fill was given for NSL requests, the impact of various hypothetical levels of NSL fill on the overall tech supply fill rate is shown in Table 12.

Table 11  
ANNUAL DEMAND STATISTICS FOR DIVISION C

| Item                               | Amount        |
|------------------------------------|---------------|
| Requests received                  | 164,843       |
| Requests rejected                  | 20,234        |
| Net requests                       | 164,609       |
| Requests accommodated<br>(ASL)     | 133,594 (81%) |
| ASL requests filled                | 79,954 (60%)  |
| Requests not accommodated<br>(NSL) | 31,015 (19%)  |

Thus, if no fill is obtained from NSL assets, the tech supply fill rate is based solely on ASL fill and is derived by:  $\frac{79,954}{164,609} (100) = 49\%$

If 5 percent of the 31,015 NSL requests are filled, the effect on tech supply fill rate is an increase of 1 percentage point

$\frac{81,505}{164,609} (100) = 50\%$  percent. If 30 percent of NSL requests are filled, the tech supply fill rate climbs to only 54 percent. Since fill of ASL requests is only 60 percent, it would be extremely unlikely that NSL fill would be even one-half as much (30 percent). Therefore the influence on tech supply fill rate of NSL fill is seen to be minimal.

Table 12  
IMPACT OF VARIOUS NSL FILL LEVELS  
ON TECH SUPPLY FILL RATE

| Item                       | Percent of NSL requests filled |        |        |        |        |        |        |
|----------------------------|--------------------------------|--------|--------|--------|--------|--------|--------|
|                            | 0                              | 5      | 10     | 15     | 20     | 25     | 30     |
| Number NSL requests filled | 0                              | 1,551  | 3,102  | 4,552  | 6,204  | 7,754  | 9,305  |
| Total requests filled      | 79,954                         | 81,505 | 83,056 | 84,606 | 86,158 | 87,708 | 89,259 |
| Tech supply fill rate, %   | 49                             | 50     | 50     | 51     | 52     | 53     | 54     |

An Objective for ASL Fill Rate. The model output statistic, tech supply fill rate includes unknown amounts of ASL and NSL fill. By hypothesizing various levels of NSL fill and using model outputs for tech supply fill rate and demand accommodation, it is possible to derive an ASL fill rate commensurate with its related measures. Lines 1 and 2 of Table 13 show model outputs for tech supply fill rate and

Table 13  
DEVELOPMENT OF ASL FILL RATE OBJECTIVES  
BASED ON HYPOTHETICAL NSL FILL RATE ESTIMATES

| Item   | 6-3 policy |            | 9-1 policy |            |
|--|------------|------------|------------|------------|
|  | Division A | Division C | Division A | Division C |
| NSL fill rate equals 0%  |            |            |            |            |
| 1. Tech supply fill rate, %                                    | 57         | 64         | 55         | 63         |
| 2. Demand accommodation, %                                     | 80         | 82         | 81         | 83         |
| 3. ASL fill rate (line 1/line 2), %                            | 71         | 78         | 67         | 76         |
| NSL fill rate equals 30%                                       |            |            |            |            |
| 4. Tech supply fill rate, % (line 1 minus 5 percentage points) | 52         | 59         | 50         | 58         |
| 5. ASL fill rate (line 4/line 2), %                            | 65         | 71         | 61         | 70         |

demand accommodation for 6-3 and 9-1 addition-retention criteria, respectively. Line 3 shows the computation of ASL fill rate assuming zero fill from NSL assets. This discussion utilizes a previous definition of tech supply fill rate--the product of demand accommodation and ASL fill rate, assuming zero fill from NSL assets.

Table 12 shows that if NSL fill amounts to as much as 30 percent, the increase in tech supply fill rate is a nominal 5 percentage points over tech supply fill rate with zero NSL fill (49 to 54 percent). To arrive at the ASL fill rate contribution to tech supply fill rate, assuming a 30 percent NSL fill rate, line 4 Table 13, degrades the line 1 figure by 5 percentage points, the NSL fill contribution to the tech supply fill rate. Line 5 shows the ASL fill rates resulting from the 30 percent NSL fill rate assumption.

Figure 12 illustrates the development of ASL fill rate using division C values (6-3 policy) from Table 13. The figure is based on 1000 valid demands received at the DSU and uses model outputs of 64 percent for tech supply fill rate and 82 percent for demand accommodation. Tech supply fill rate is graphically shown to have two components--ASL fill and NSL fill. Figure 12a assumes an NSL fill rate of zero percent that is seen to result in an ASL fill rate of 78 percent. Figure 12b assumes an NSL fill rate of 30 percent that results in an ASL fill rate of 71 percent. The product, ASL fill rate times ASL demands, yields the number of ASL fills.

Based on the foregoing discussion and recognizing that not more than a 30 percent NSL fill rate is likely to occur (and probably considerably less than that amount), a conservative objective of 71 percent\* is advanced for the 6-3 policy and 70 percent\* for the 9-1 policy.

#### Zero Balance with Dues-Out

The multiple regression analysis discussed in Table 9 relates three independent variables to the dependent variable, tech supply fill rate. Of the three independent variables, zero balance with

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\*Fill rates exhibited by division C are used because it is felt that other divisions can achieve these rates. Assuming no NSL fill, division A almost achieves them.

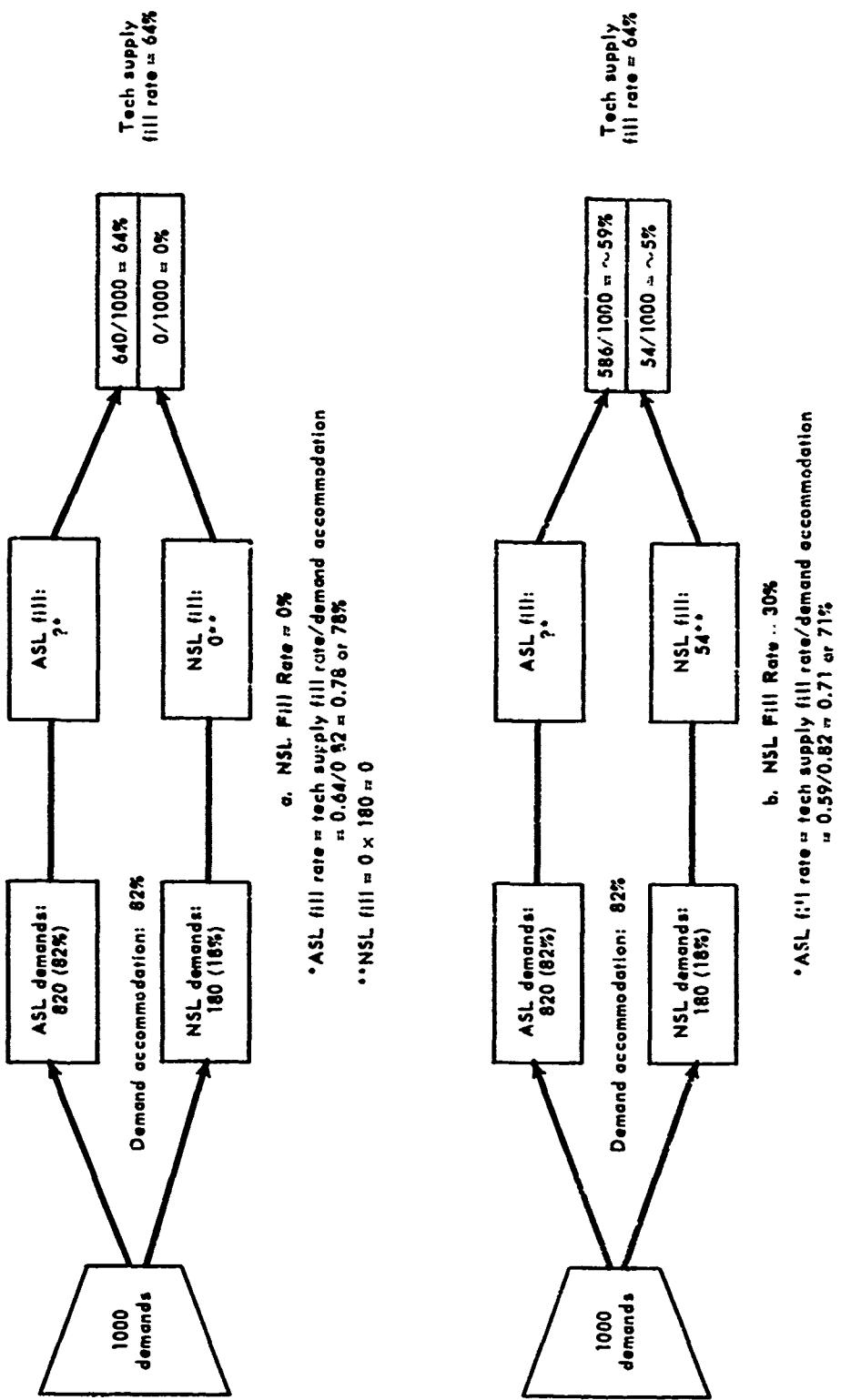


Fig. 12—Development of an ASL Fill Rate Objective for Division C

dues-out was noted to have the greatest influence on tech supply fill rate. The regression equation that described the relation indicated that for each 1 percent increase in zero balance with dues-out, a 2.72 percent de line in tech supply fill rate would occur.

The measure is defined as the fraction of ASL lines at zero balance for which dues-out are recorded. The formula is:

$$\frac{\text{ASL lines at zero balance with dues-out}}{\text{Total ASL lines}} (100) = \% \text{ zero balance with dues-out}$$

This measure does not necessarily reflect performance or operations of the DSU itself. Instead it could, given DSU adherence to ordering rules, be symptomatic of a condition within the system as a whole.

The source of data for developing this measure depends on computer availability. For automated operations, MIR or stock status reports prepared periodically by computer provide the necessary data. For manual operations a physical count of FSNs at zero balance with quantities owed to customers is required.

To develop an objective for this measure it is necessary to consider other measures that are directly relatable to the breadth policy in effect. It was noted previously that ASL size and tech supply fill rate were directly related and that beyond the ASL size of 6000 lines the marginal increase in fill rate was quite small in relation to the marginal increase in ASL size.

Fill rate may be related, in turn, to zero balances with dues-out. Such a relation is plotted in Fig. 13d, using results of SPSM runs based on division C data. Table 14 presents these relations for ASL sizes ranging from 4,000 to 6,000 lines.

Table 14

RELATION OF TECH SUPPLY FILL RATE TO  
ZERO BALANCE WITH DUES-OUT

| ASL size | Tech supply fill rate | Zero balance with dues-out |
|----------|-----------------------|----------------------------|
| 4000     | 63                    | 5.0                        |
| 5000     | 65                    | 4.7                        |
| 6000     | 67                    | 4.5                        |

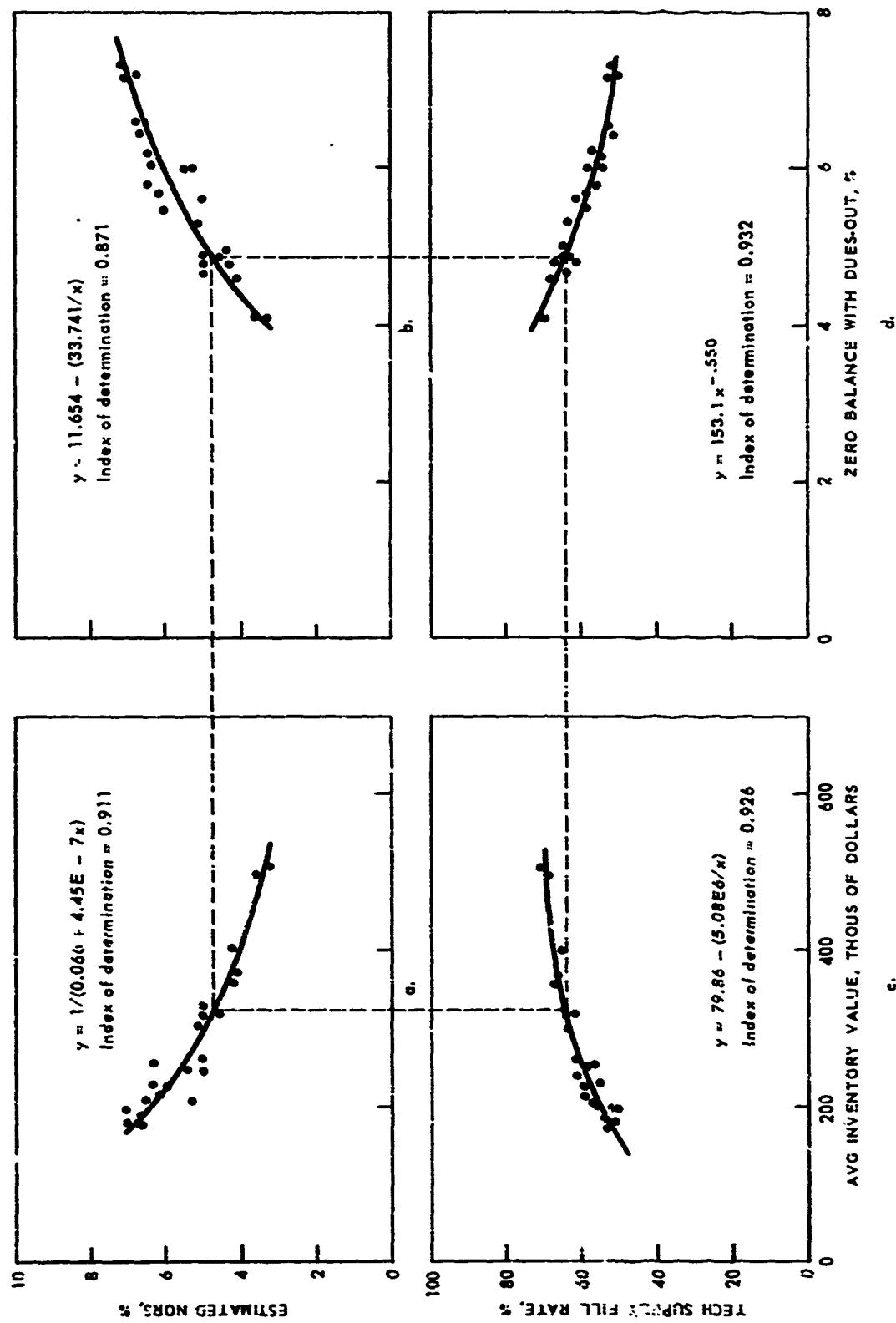


Fig. 13—Interrelations among Selected Performance Measures as Affected by Alternative Stockage Breadth Policies, Division C  
Data points indicate results for a specific addition-retention criteria policy.

These values differ slightly from those obtained using division A data. Appendix Table B4 for the division A shows that the 6-3 addition-retention breadth policy yields 5000 ASL lines, a fill rate of 57 percent, and zero balance with dues-out of 6.7 percent. Based on these results from SPSM runs, an acceptable range for a zero balance with dues-out objective would be 4.7 to 6.7 percent.

#### Average Inventory Value

Average inventory value, as discussed in this section, refers to the dollar value of average inventory on hand at the DSU. This measure is but one of several possible ways to relate dollars to performance levels. Other ways include the use of pipeline investment or consideration of the various costs involved in holding and ordering inventory assets. The latter values have been developed from SPSM runs and are shown in appendix Tables B4 and B5.

Figure 13c relates average inventory value to tech supply fill rate for various breadth policies using division C data. As indicated, an average inventory value of \$325,000 will result in a tech supply fill rate of 64 percent. These values result from use of a 6-3 addition-retention criteria. Desired increases in fill rate are seen to be possible to a certain point with increases in average inventory value. However, fill rate tends to level off at about 70 percent regardless of increased inventory value.

Although no objective is advanced for average inventory value, the relation between average inventory investment and fill rate is a real one, and should dollar constraints ever be imposed on DSU supply operations the resultant influence on tech supply fill rate and ultimately the NORS rate would need to be reassessed.

#### Breadth Policy and NORS

Figures 13a and 13b depict the respective relations of average inventory value and zero balances with dues-out to an estimated NORS rate, for 23 stockage breadth policies. The measure "estimated NORS" is calculated using a combination of SPSM output statistics and the results of the empirical and statistical analysis shown in Figs. 5 and 6. The following discussion shows the derivation of the NORS statistic.

A "NOPS factor" is first derived for each stockage breadth policy

through the calculation

$$\text{NORS factor} = (1 - \text{tech supply quantity fill rate}) \times \text{avg shortage duration}$$

See Table 15 for illustration using several breadth policies.

Column a in Table 15 portrays the fraction of the quantity demanded not receiving fill. A portion of these demands will doubtless be for lines that do not deadline equipment and hence will not affect NORS. That portion is assumed constant for each breadth policy and thereby influences all results equally. The fraction of items demanded not filled (col a) must await assets for a time equal to the average duration of a shortage (col b). The NORS factor is derived from the product of col a and b. This factor is assumed to be proportional to the NORS rate.

Table 15

DERIVATION OF ESTIMATED NORS RATES

Division C

| Breadth policy<br>(addition-retention<br>criteria) | 1 - Tech supply<br>quantity fill<br>rate, %<br>(a) | Average<br>duration of a<br>shortage, days<br>(b) | NORS<br>factor<br>(a x b)<br>(c) | Estimated<br>NORS<br>rate<br>(d) |
|--|--|---|----------------------------------|----------------------------------|
| 6-3 <sup>a</sup>                                   | 39.0   | 51  | 19.8                             | .050 <sup>b</sup>                |
| 8-4  | 45.5   | 56  | 25.4                             | .064                             |
| 2-2  | 29.1   | 45  | 13.2                             | .033                             |
| 3-3  | 36.4   | 47  | 17.2                             | .043                             |
| 5-4  | 37.6   | 49  | 18.2                             | .046                             |
| 9-1  | 38.9   | 52  | 20.1                             | .051                             |

<sup>a</sup>Present Army policy.

<sup>b</sup>y = -0.051 + (0.064/x) where x = 63.6, as in SPSM output.

The NORS value for current Army breadth policy provides the basis for estimating NORS for alternative breadth policies. The regression equation describing the relation of tech supply fill rate to NORS (Fig. 6), was used to derive the NORS for the 6-3 case.

Using the present Army policy as the base, comparative NORS values may be readily derived for other stockage policies:

$$\text{Estimated NORS rate} = \text{NORS factor} \times \frac{0.050}{19.8}$$

As shown in Fig. 13a, average inventory value is inversely related to the NORS rate. Thus increases in average inventory investment result in decreased NORS, as might be expected. A high degree of relation is apparent here based on an index of determination of 0.911.

Figure 13b shows that zero balance with dues-out relates directly to the estimated NORS statistic, i.e., as zero balance with dues-out increases, NORS increases.

Recapitulation. The four graphs of Fig. 13 show, in concert, the interrelations among four important variables. From this figure it is also clear that policy decisions affecting the breadth of stockage have far-reaching effects, in that several performance measures are affected. While four measures are highlighted here, the effects on other measures are detailed in App B Tables B4 and B5. Such figures point out two important facts. First, the attainment of an objective established by fiat, without consideration of constraints inherent to the policy, may be patently impossible to achieve based on the stockage breadth policy in effect. For example, a NORS rate of 3 percent and the 6-3 addition-retention criteria policy depicted by the dashed lines in Fig. 13 are shown to be incompatible. Likewise, a tech supply fill rate of 80 percent is unachievable with any of the 23 policies considered. Second, the establishment of an objective for one performance measure may dictate the level of possible attainment for another measure. For example, an objective of 65 percent for tech supply fill rate dictates in turn a zero balance with dues-out of nearly 5 percent.

#### Summary of Breadth Analyses

The breadth analyses presented in this section are based on like stockage levels, namely, the sum of a 15 day safety level, a 45 day OST level, and an operating level which is based on the EOQ concept. A detailed discussion of EOQ is presented in a following section of the chapter. Accordingly, changes in the various measures are due



mainly to the addition or deletion of lines from the stockage list as a result of relaxing or tightening addition-retention criteria rules.

Table 16 summarizes the analyses presented in this section. Two breadth policies are highlighted, the 6-3 and the 9-1 addition-retention criteria, respectively. The 6-3 policy is the one currently in effect at DSU level in the Army. The 9-1 policy gives virtually the same performance as the 6-3 policy, based on model results, but with greatly reduced ASL turbulence.

Recent performance statistics for two divisions are also indicated. These are shown for the purpose of allowing a frame of reference against which to compare model results and proposed objectives.

A comparison of recent performance (mean) with model results shows the latter to result in more favorable statistics. For example, model zero balances with dues-out are less than one-half the amount being reported by each division. The more favorable model results are accounted for by the fact that the model represents ideal conditions, i.e., demands occur according to a mathematical distribution based on empirical data, lines are automatically added to or deleted from the ASL based on demand experience, ASL stocks are reordered instantaneously on reaching the reorder point, and no bookkeeping errors occur. Field observation and analysis of MIR for many DSUs indicate that such ideal conditions do not exist. To the extent that actual performance is less than the perfect model-generated performance, the differences noted in Table 16 are to be expected.

It should be noted that the model treats demand-supported lines only. Many lines carried on the ASL of DSUs are stocked for other reasons, e.g., mission essentiality, combat essentiality, and initial stockage in support of newly issued equipment. The contribution of such lines, if included in model results, although probably not appreciable, would tend to improve them slightly.

In arriving at suitable objectives for the measures shown, the model results for two divisions were the primary determinants. As may be seen, the model results for the divisions differ somewhat, a fact largely due to their different demand characteristics which were

Table 16

## SUMMARY OF BREADTH ANALYSES AND RESULTING PERFORMANCE OBJECTIVES

| Performance measure                 | Months of data available | Recent actual performance |                |            |                     | 6-3 breadth policy |                 |                 | 9-1 breadth policy |                 |                 |
|-------------------------------------|--------------------------|---------------------------|----------------|------------|---------------------|--------------------|-----------------|-----------------|--------------------|-----------------|-----------------|
|                                     |                          | Division A                |                | Division C |                     | Model results      |                 | Model results   |                    |                 |                 |
|                                     |                          | Mean                      | Range, monthly | Mean       | Range, monthly      | Div A              | Div C           | Obj             | Div A              | Div C           | Obj             |
| Demand accommodation, %             | 11                       | 73                        | 65-89          | 82         | 71-92               | 80                 | 82              | 81              | 83                 | 83              | 83              |
| ASL turbulence, annual, %           | 9 <sup>a</sup>           | 98                        | -              | 153        | -                   | 15 <sup>b</sup>    | 14 <sup>b</sup> | 14 <sup>b</sup> | 1 <sup>b</sup>     | 1 <sup>b</sup>  | 1 <sup>b</sup>  |
| ASL fill rate (demand satisfaction) | 11                       | 68                        | 58-60          | 61         | 51-68               | 65 <sup>c</sup>    | 71 <sup>c</sup> | 71 <sup>c</sup> | 61 <sup>c</sup>    | 70 <sup>c</sup> | 70 <sup>c</sup> |
| Zero balance with dues-out, %       | 9 <sup>d</sup>           | 15                        | 3-23           | 14         | 10-17               | 6.7                | 4.7             | 4.7             | 5.3                | 5.3             | 5.3             |
| Tech supply fill rate, %            | 11                       | 50                        | 41-65          | 50         | 35-53               | 57                 | 64              | 55              | 63                 | 63              | 63              |
| NORS, %                             | 12 <sup>d</sup>          | 6.3                       | 5.9-6.7        | 7.0        | 5.9-7.7 (quarterly) | 5.7                | 5.0             | 5.4             | 5.1                | 5.1             | 5.1             |

a ARAC TP-453, "The Effects of Control Period and Review Interval on Selected Measures of Supply Performance."<sup>21</sup>

b Predicated on annual review interval and control period. Shorter review intervals and/or control periods will result in greater annual turbulence.

c Assumed 30 percent fill from NSL assets.

d Reference 26.

e Assumes zero fill from NSL assets.

reflected in the inputs to the model. In selecting a combined objective the better performance value yielded by the two divisions was used.

#### PERFORMANCE MEASURES AFFECTED BY STOCKAGE DEPTH POLICY

Stockage depth refers to the quantity of parts stocked for a particular stock number. It is measured either in quantity or in days of supply. The total stockage depth is the sum of the safety level (SL), the OST level, and the OL, and is called the RO.

An earlier RAC document<sup>14</sup> describes the supply performance that will result from variations in depth (in OST level) and in OST itself. This section considers variations in the OL and their effects on performance in order to arrive at reasonable estimates of and objectives for certain measures that are closely related to stockage depth. Analysis of the sensitivity of these measures to variations in OL quantity will familiarize the reader with the extent to which performance depends on the external constraints imposed by depth policy decisions. Performance, and therefore the quality of customer support, can be either the victim or the beneficiary of depth policy.

Naturally, certain constraints are necessary because funds are not unlimited. The result is imperfect performance. The best a supply manager can hope for is to minimize the adverse effects of policy-imposed limits on performance.

#### Stockage Depth Policies Considered

Several variations in stockage depth policy for division C were evaluated using the SPSM. The demand class information and the OST data for the simulations may be found in appendix Tables B2 and B6. The safety level for all "runs" was set at 15 days worth of demand quantity, and the OST portion of the stockage level was set at 45 days worth, in accordance with current practice in the DSS in Europe.<sup>27</sup>

The OL quantity was computed using the Wilson Economic Order Quantity<sup>28</sup> (EOQ) formula, which is:

$$EOQ = \sqrt{\frac{2CQ}{HP}}$$

where C = cost to order

Q = annual demand quantity

H = holding cost factor (expressed as a fraction of the value of average assets on hand)

P = unit price of the line

The EOQ formula is used to minimize total variable cost. The total variable cost is the sum of the ordering cost ( $C \times$  number of orders) and the holding cost ( $H \times P \times$  avg quantity on hand). This concept is illustrated in Fig. 14.<sup>28</sup>

In order to compute the EOQ for a line, an assumption must be made concerning the values for  $C$  and  $H$ . Currently, for those activities authorized to use the EOQ, the Army assumes that  $C = \$10$  per order, and that  $H = 0.40$ .

Substituting these values into the EOQ formula results in a simplified form used by the Army:

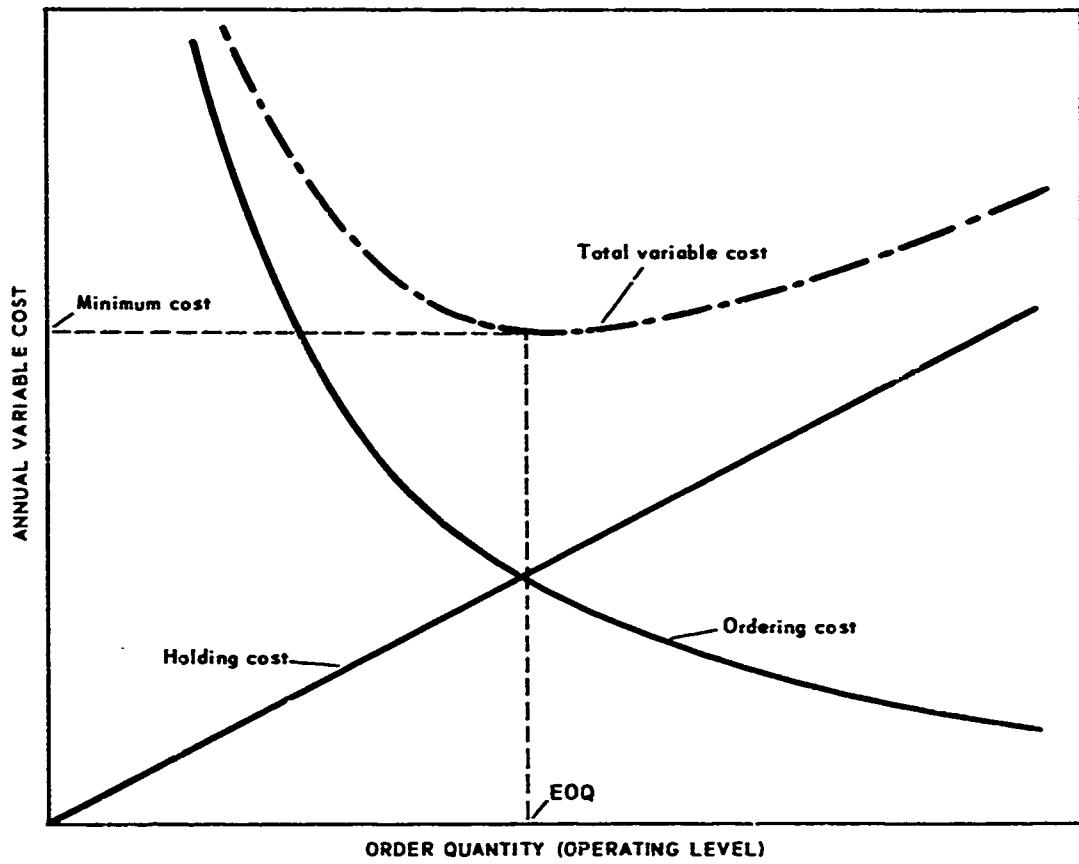
$$EOQ = 7 \sqrt{\frac{Q}{P}}$$

The OL is then set equal to the EOQ for each line, unless  $EOQ > \frac{Q}{3}$ , in which case  $OL = \frac{Q}{3}$  or  $\frac{EOQ}{3}$ , whichever is larger.<sup>29</sup> The value 7 in the above formula may be thought of as an "OL factor" and is simply a function of the  $C$  and  $H$  values assumed. Obviously, in order to reach the optimal (minimum) total variable cost described in Fig. 13, the selection of  $C$  and  $H$  must be realistic. The Air Force uses different values:  $C = \$5$ ;  $H = 0.50$ .<sup>30</sup> These values reduce to an OL factor of 4.4. An earlier RAC effort calculated that  $C = \$3.20$  and  $H = 0.68$ , based on the personnel, equipment, and interest (H only) expenditures of a mechanized infantry division.<sup>31</sup>

Based on the thesis that several different holding and ordering cost assumptions might be no less valid than those cited above, the combinations given in Table 17 were developed. For each, an OL factor was derived, and the resultant formula was used to compute the OL in the subsequent SPSM run. The combinations used were selected because they offered a range of values for  $H$  and  $C$  and a fairly wide range of values for the OL factor. The results of the simulations using the various OL factors in Table 17 are covered in the following sections. Each section is described in terms of the effects of variations in stockage depth policy on a particular measure of performance.

#### Effects of Stockage Depth on Tech Supply Fill Rate

Tech supply fill rate (defined in Chap. 2) is directly affected by variations in the stockage depth policy. Figure 15 illustrates



**Fig. 14—Development of EOQ To Minimize Total Annual Variable Cost**

Table 17

## H AND C ASSUMPTIONS USED IN STOCKAGE DEPTH ANALYSIS

| Assumption number | Holding cost factor, H | Ordering cost, dollars C | OL factor |
|-------------------|------------------------|--------------------------|-----------|
| 1                 | .24                    | 20.00                    | 13        |
| 2                 | .40                    | 3.20                     | 4         |
| 3                 | .40                    | 5.00                     | 5         |
| 4 <sup>a</sup>    | .40                    | 10.00                    | 7         |
| 5                 | .40                    | 20.00                    | 10        |
| 6 <sup>b</sup>    | .50                    | 5.00                     | 4.4       |
| 7                 | .50                    | 10.00                    | 6.3       |
| 8                 | .50                    | 18.00                    | 8.5       |
| 9 <sup>c</sup>    | .68                    | 3.20                     | 3         |
| 10                | .68                    | 10.00                    | 5.4       |
| 11 <sup>d</sup>   | None assumed           |                          | Fixed     |

<sup>a</sup>Current Army assumption.<sup>b</sup>Current Air Force assumption.<sup>30</sup><sup>c</sup>Reference 31.<sup>d</sup>Former Army policy.

the relation. As would be expected, increasing the OL increases the fill rate. The equation shown on the figure is the best fit regression equation for the actual tech supply fill rate values, which are shown as points. The high index of determination, 0.92, indicates a good fit of the actual y values (tech supply fill rate) to the expected values.

Figure 16 is a plot of the average inventory investment required to attain the various tech supply fill rates, superimposed on the curve from Fig. 15. Again, there is a close relation between the inventory investment and the stockage depth, as reflected in the OL factor. The rate of increase in required inventory investment as the OL factor is increased is greater than the rate of increase in tech supply fill rate. This fact is further illustrated by Table 18, in which the percentage increases are listed. As the increase in tech supply fill

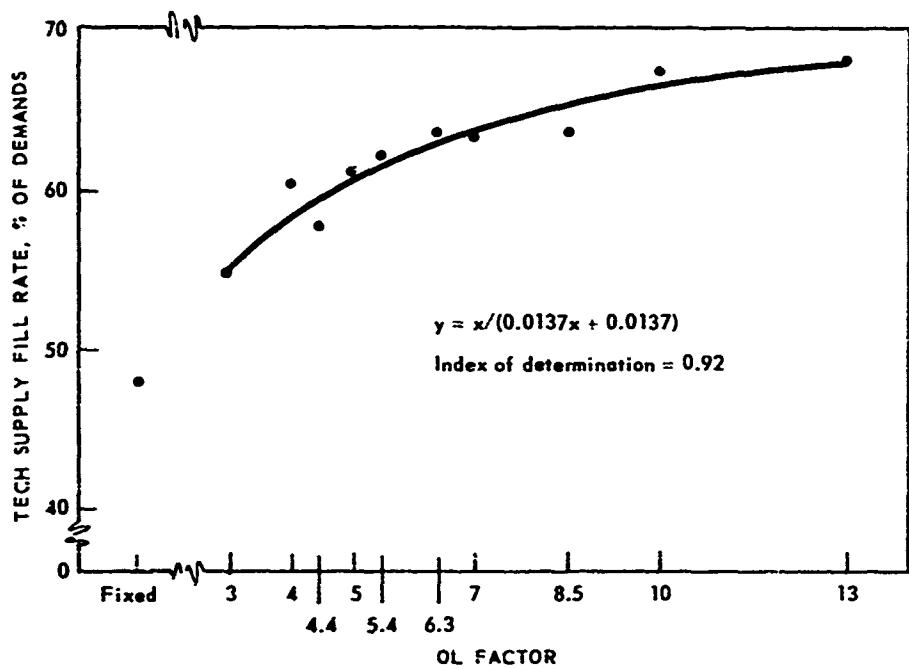


Fig. 15—Tech Supply Fill Rate as Affected by Variations in Stockage Depth

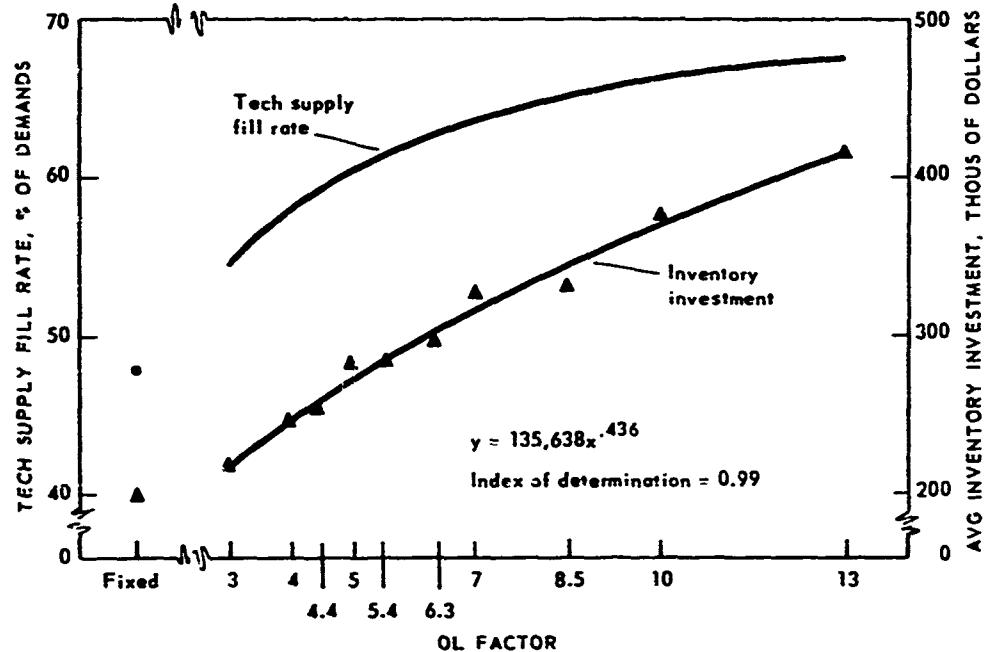


Fig. 16—Inventory Investment Required To Attain Differing Tech Supply Fill Rates via Variations in Stockage Depth

rate becomes marginal, the investment required continues to climb. Increasing the OL factor from 3 to 13 will raise the tech supply fill rate from 54.6 to 68.0 percent, an increase of 25 percent. However, that improvement would require an increase of almost \$200,000 in average inventory investment for the DSU, or an increase of 91 percent.

Quantity Fill Rate. The results for quantity fill rate are plotted in Fig. 17. The curve is quite similar to that of Fig. 16: increasing the OL factor from 3 to 13 will improve quantity fill rate from 51.3 to 66.9 percent, a 30 percent increase.

#### NORS Rate and Stockage Depth - Are They Related?

As explained in Chap. 2, a direct relation has been established between NORS and tech supply fill rate. However, because rather large increases in depth result in relatively small increases in tech supply fill rate, little correlation was found between NORS and the variations in tech supply fill rate wrought by changing the stockage depth.\* Indeed, when an attempt was made to relate the OL factor itself to NORS, the index of determination was only 0.41, which is considered no correlation. In addition, higher degree (polynomial) least squares fits were tried to no avail. The index of determination for the 3rd degree polynomial was only 0.42.

NORS as a function of OL factor is plotted in Fig. 18.

That the relation between stockage depth and NORS is tenuous should come as no surprise. It is logical to assume that greater depth of stockage will result in fewer zero balances. Thus, for the lines already on the ASL, NORS will occur somewhat less frequently. But the major means of reducing NORS would logically be to increase the breadth of stockage, as has been illustrated earlier in this chapter.

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\*The 6 approximating functions for which correlation was tested<sup>21</sup> were:

$$\begin{array}{ll} y = a + bx & y = \frac{1}{a + bx} \\ y = ae^{bx} & \\ y = ax^b & y = \frac{x}{a + bx} \\ y = a + \frac{b}{x} & \end{array}$$

The highest index of determination found was 0.38.

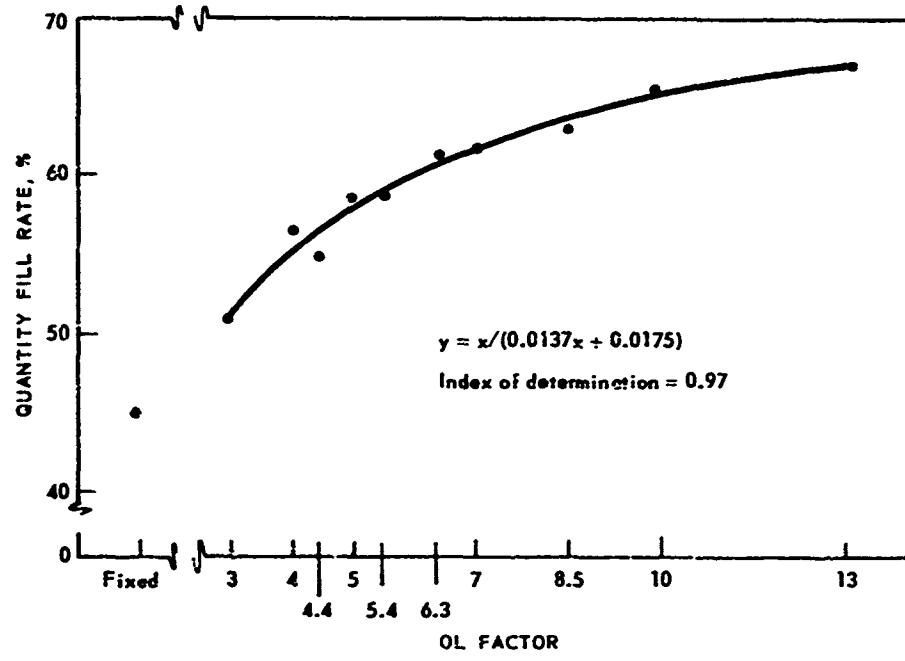


Fig. 17—Quantity Fill Rate as Affected by Stockage Depth Variations

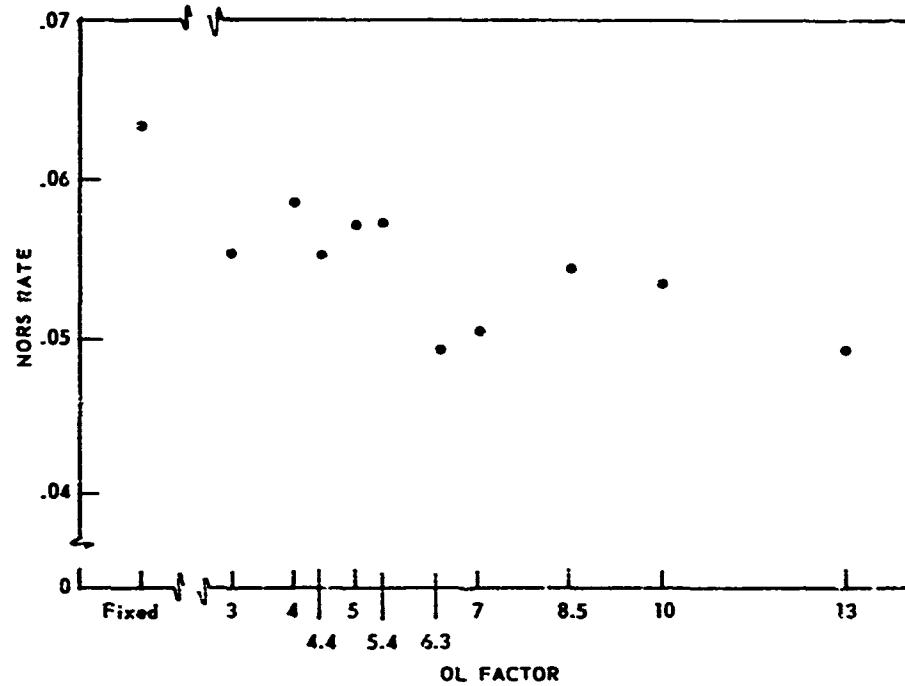


Fig. 18—Relation of NORS Rate to Variations in Stockage Depth

Table 18

TECH SUPPLY FILL RATE AND INVENTORY VALUE  
AS AFFECTED BY STOCKAGE DEPTH

| OL factor | Tech supply fill rate |            | Avg inventory investment |            |
|-----------|-----------------------|------------|--------------------------|------------|
|           | Percent               | % increase | Dollars, thousands       | % increase |
| 3         | 54.6                  | 11         | 219                      | 13         |
| 4         | 60.4                  | 4          | 247                      | 4          |
| 4.4       | 57.7                  | 6          | 257                      | 9          |
| 5         | 61.6                  | 2          | 281                      | 1          |
| 5.4       | 62.1                  | 3          | 283                      | 5          |
| 6.3       | 63.7                  | 0          | 298                      | 9          |
| 7         | 62.6                  | 0          | 325                      | 2          |
| 8.5       | 63.8                  | 6          | 330                      | 14         |
| 10        | 67.8                  | 0          | 375                      | 11         |
| 13        | 68.0                  |            | 418                      |            |

Parts Shortages and Their Duration - Effects of Deeper Stockage

Annual parts shortages are reduced by increasing the stockage depth, as illustrated in Fig. 19. In going from an OL factor of 3 to 13, the reduction in annual shortages amounts to about 68,000 parts, a reduction of approximately 28 percent. A DSU can expect annual shortages to run about 200,000 parts for an OL factor of 7.

Shortage duration, however, presents a different picture. In Fig. 20 the average duration of shortages is plotted as a function of the OL factor. The dotted line is the regression equation for the annual parts shortages, taken from the preceding figure. In going from OL factor = 3 to 13, the shortage duration actually increases, from 44.6 to 59.1 days, an increase of 33 percent.

The reason for the inverse relation between parts short and shortage duration has to do with the mechanics of the supply system itself. The OL quantity is the quantity ordered when the RP is reached. Until the OL quantity is consumed, there is no reorder; the larger the OL quantity, the less frequently reorders occur.

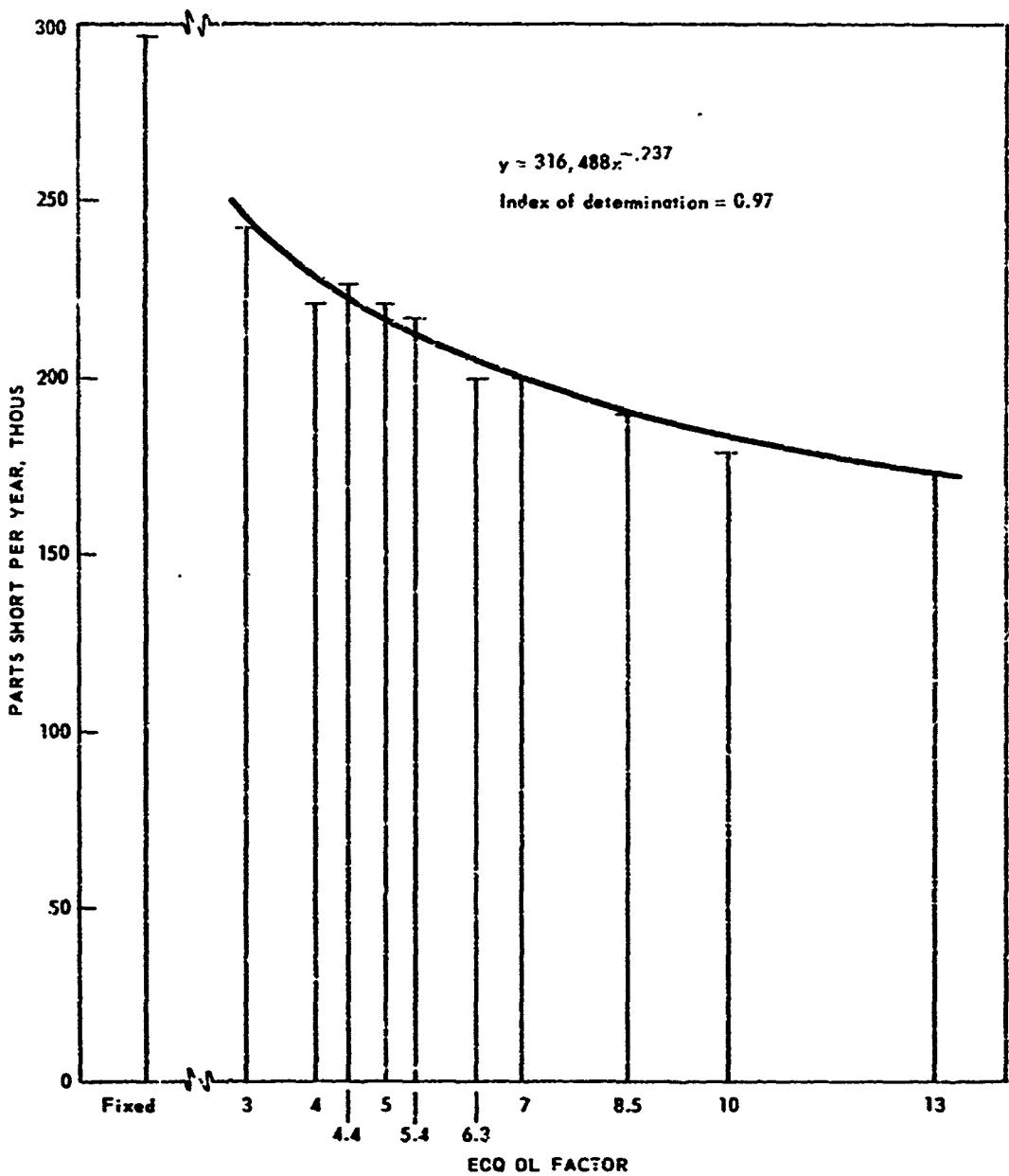


Fig. 19—Annual Parts Shortages as Affected by Stockage Depth Variations

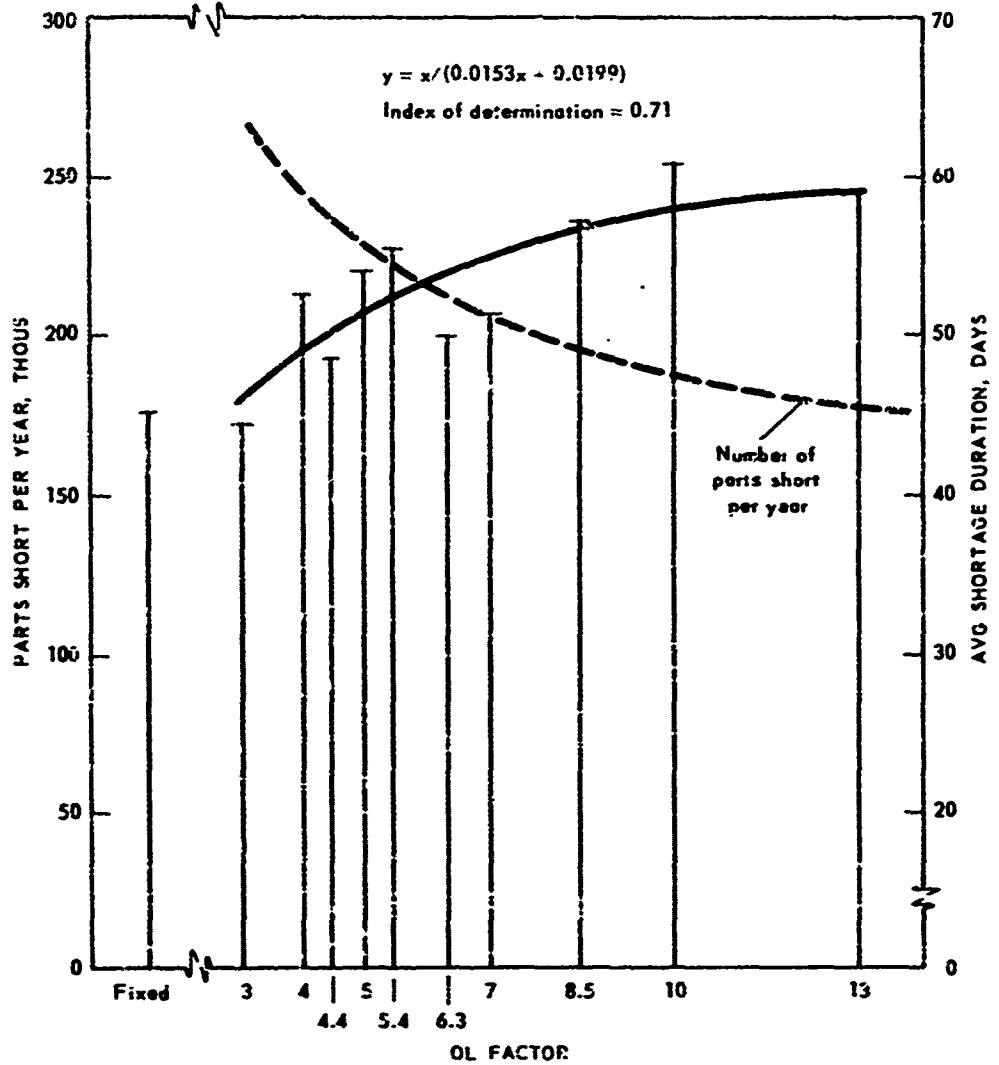


Fig. 20—Parts Short and Average Shortage Duration as Affected by Stockage Depth Variations

The net asset position for a line is the sum of the SOH and on order, less the quantity owed (due out) to customers. A replenishment requisition is initiated each time the net asset position reaches the RP; the quantity then requisitioned is the OL quantity. Thus the net asset position is once again equal to the RO and will not reach the RP again until a quantity equal to the OL is consumed (or requested, if not available). Subsequently, stock on hand for the line may drop far below the RP, but so long as the net asset position is maintained above the RP there will be no reorder. Eventually, when the balance on hand reaches zero, the resulting shortage will trigger a reorder, but that shortage will endure for the length of the OST.

Therefore, although a higher OL factor will reduce the number of parts shortages, it will result in longer duration of the shortages that do occur. Thus there is a tradeoff that must be considered by the policymaker.

#### Zero Balance Rates as Affected by Stockage Depth

As noted above, increasing the stockage depth results in slightly decreased NORS rates and in fewer parts shortages. These results are influenced considerably by the zero balance rates. As expected, larger OLs result in lower zero balance rates. Thus the overall zero balance rate illustrated by the upper curve in Fig. 21 drops rapidly with increases in OL factor. From an OL factor of 3 to 13, the zero balance drops from 22.7 to 14.2 percent, a decrease of 37 percent.

Zero Balances with Dues-out. More important, however, is the rate of zero balances with dues-out recorded. Existence of a zero balance only takes on importance when a need for the line occurs. Thus the rate of zero balances with dues-out can be considered equivalent to critical zero balances.

The lower curve in Fig. 21 represents the zero balances with dues-out. Note that its slope is much more gradual than that of overall zero balances; going from an OL factor of 3 to 13, the rate drops from 6.3 to 4.2 percent, an absolute decrease of only 2.1 percent. This fact could account for the lack of correlation between NORS and OL factor that was described in Fig. 18.

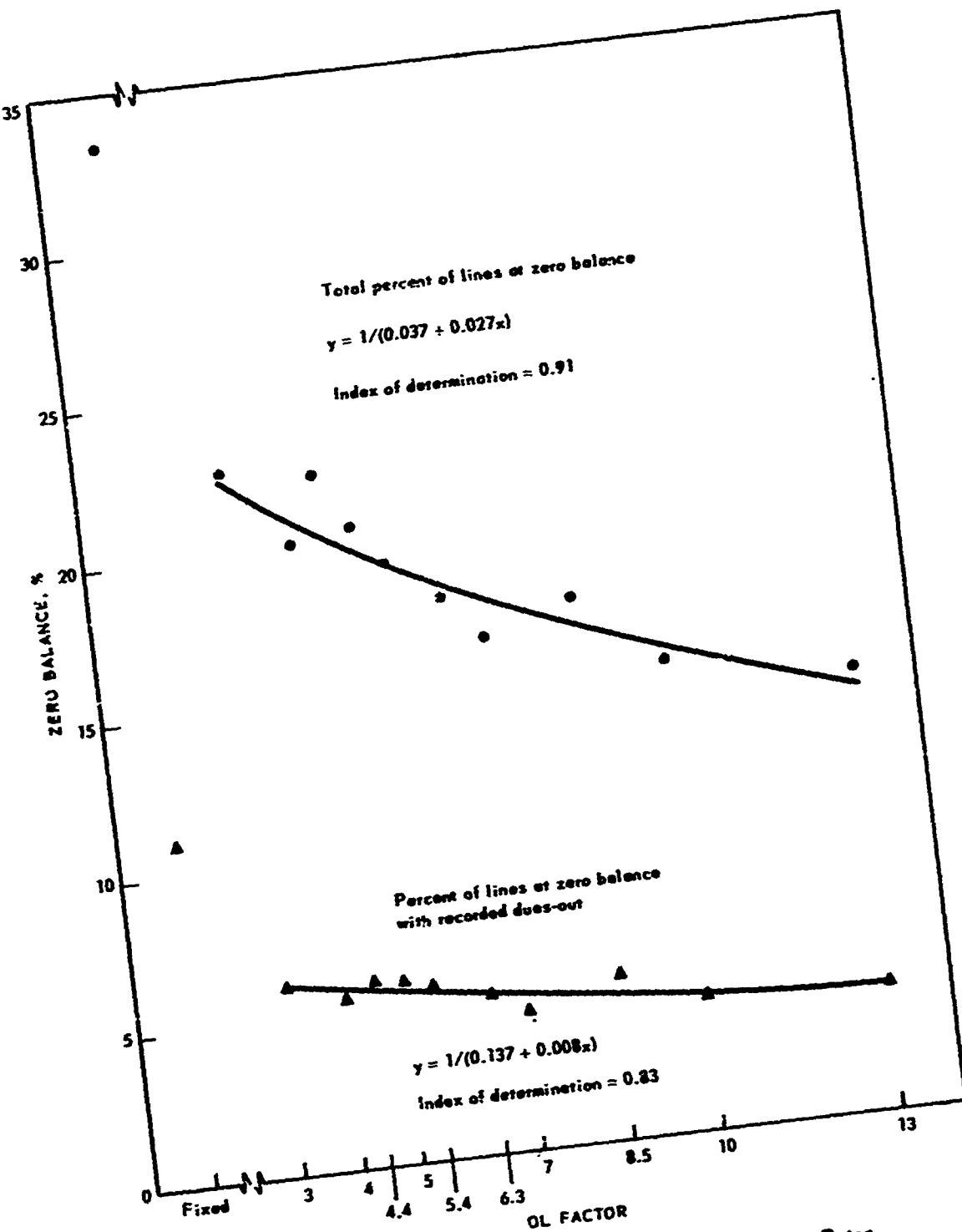


Fig. 21—Effects of Storage Depth Variations on Zero Balance Rates

### Relation of DSU Mobility to Stockage Depth

Changes in the stockage depth can affect the average quantity on hand. By definition, the RO quantity is the maximum quantity of materiel to be maintained on hand and on order. It is the sum of the OL, safety level, and OST level quantities.<sup>10</sup> The OST quantity, however, should always represent assets that are in transit to the DSU (i.e., on order), so that the maximum quantity on hand will be the sum of the safety level and the OL. Average total quantities on hand, therefore, will equal the safety level plus one-half the OL quantity for each line. This average on-hand quantity is derived within the SPSM. Its value (average inventory investment) has been shown in Fig. 16; its weight and cube are given in Fig. 22, as functions of variations in stockage depth.

Clearly, increasing the OL factor increases the weight and bulk of the average inventory on hand markedly. An increase from 3 to 13 in OL factor results in a 94 percent increase in average weight and a 98 percent increase in average cube.

DSU Weight- and Cube-Carrying Capacity. The DSU weight- and cube-carrying capacity has been computed for the storage section of several different TOEs of the main support company, for both mechanized infantry and armored divisions. These may be found in Table 36, Chap. 4. Regardless of which TOE series is in use, the weight-carrying capacity of the storage section is sufficient to carry the average inventory weight shown in Fig. 22.\* The minimum weight capacity is 138 tons; the required weight capacity for an OL factor of 13 is 114 tons.

As is discussed in Chap. 4, the limiting factor on the DSU's load-carrying capacity is the space (cube) available in the storage section. Obviously, not all the space capacity can be occupied by parts, as some unoccupied space will be needed for bins allocated to lines currently out of stock, extra space within the bins to provide access to the parts therein, and space reserved for aisles to provide access to the bins themselves.

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\* Note, however, that the demand data for DX lines were not included in the computation of inventory weights. Because DX lines are generally major assemblies and components, their weight could be significant.

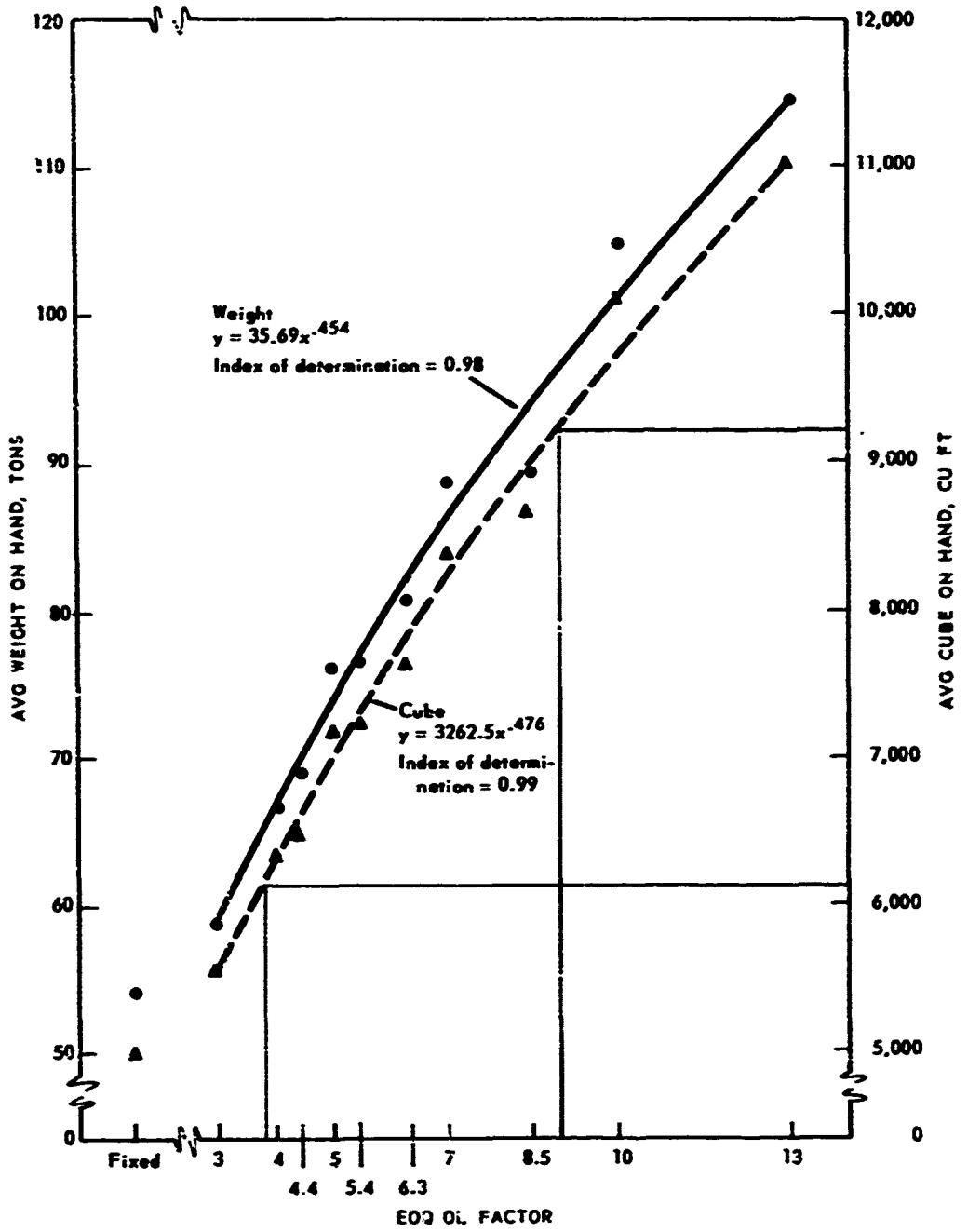


Fig. 22—Effects of Variations in Stockage Depth on Weight and Cube of Average Inventory on Hand

Total available space in the DSU's storage section ranges from about 12,000 to about 18,000 cu ft, depending on the TOE authorized. Based on observation of van and trailer space utilization at the DSUs visited, far less than half of the available space is actually occupied. However, since some parts will be placed on board the vehicles before they leave garrison, it has been assumed for this analysis that 50 percent of total cube capacity will actually be occupied.

Fifty percent of cube capacity ranges from about 6200 to about 9200 cu ft. Referring to Fig. 22, it is evident that the average assets on hand will exceed that capacity when the OL factor is 9 or more. The current Army OL factor is 7.

Fifty percent of the lowest cube capacity will be exceeded for an OL factor any greater than 4.

It is concluded, therefore, that the depth policy selected will have a direct effect on the DSU's capability to carry its parts inventory. The subject of DSU mobility as a measure of mission performance is discussed more extensively in Chap. 4.

#### Effects of Cost Assumption on Total Variable Cost

Total variable cost is the sum of holding and ordering costs and is generally expressed as an annual total. When the Wilson EOQ is used, the cost to order ( $C$ ) is counterbalanced by the cost to hold ( $H \times P$ ), in such a way that their sum is minimized. Obviously the higher the ordering cost, the more stocks will be held (the deeper the stockage level); the higher the holding cost, the more frequent the reorders.

Table 19 lists the average annual ordering cost resulting from the various combinations of  $C$  and  $H$  used in the EOQ.\* In general, as  $C$  is increased, the annual ordering cost increases, subject also, however, to variations in the holding cost factor assumed. Table 20 shows a similar phenomenon: as  $H$  increases, average annual holding cost increases (but also subject to variations in assumed  $C$ ). Because of

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\* If the actual values of  $C$  and  $H$  were known, the considered variations would not have to be tested. Each assumed combination of  $C$  and  $H$  describes a stockage depth policy, and the resultant costs are predicated on the accuracy of the assumptions.

Table 19  
AVERAGE ANNUAL ORDERING COST

| Cost per order, dollars<br><i>C</i> | Selected holding cost factor<br><i>H</i> | Resultant EOQ OL factor | Average annual ordering cost, dollars |
|-------------------------------------|--|-------------------------|---------------------------------------|
| 3.20 {<br>3.20 }<br>a               | 0.40<br>0.68                             | 4<br>3                  | 101,392 {<br>112,960 }<br>a           |
| 5.00                                | 0.40                                     | 5                       | 146,635                               |
| 5.00                                | 0.50                                     | 4.4                     | 151,040                               |
| 10.00                               | 0.40                                     | 7                       | 275,710                               |
| 10.00                               | 0.50                                     | 6.3                     | 286,920                               |
| 10.00                               | 0.68                                     | 5.4                     | 292,560                               |
| 18.00                               | 0.50                                     | 8.5                     | 491,615                               |
| 20.00                               | 0.24                                     | 13                      | 498,440                               |
| 20.00                               | 0.40                                     | 10                      | 529,860                               |

<sup>a</sup>Note that pairs (or sets) of equal ordering cost factors result in different annual ordering costs when *H* differs. As *H* increases, fewer assets tend to be held, requiring more frequent orders, thus higher annual ordering cost for a particular *C*.

the relation between C and H, seemingly unexpected results can occur. For example, OL factor 13 results in the highest inventory investment (Fig. 16) and the highest pipeline cost (see Table 21), yet its associated holding cost is one of the lowest, as seen in Table 20. The associated high ordering cost accounts for the high pipeline and inventory values.

Figure 23 illustrates the relation between total annual variable cost and the C and H assumptions. By attempting a series of least square analyses, the best fit relation tried proved to be the one in Fig. 23, in which cost is related to the product of C x H.

#### Effects of Stockage Depth on Total Costs

The total cost is defined as the sum of holding, ordering, and pipeline costs. This total (aggregate) cost is given in Table 21. There is an 82 percent increase in total cost from OL factor 3 to 13. When considering the factors currently in use, however, the increase from OL factor 4.4 to 7 is only 13 percent. Thus it would appear that a fairly wide range of acceptable policy alternatives is open to the supply planner.

#### Important Depth-Related Performance Measures

Using the General Electric time-sharing linear multiple regression program<sup>22</sup>, a multiple regression analysis of the relations between tech supply fill rate, the dependent variable and the several independent variables each of which is a performance measure was run. A summary list of the measures selected for use in the multiple regression analysis, and their associated values, appears in Table 22. Table 23 gives the results of the multiple regression. Because the independent variables are expressed in different units, a direct comparison of their coefficients of regression is impossible. Therefore an option was used in the multiple regression analysis that provides a "standardized multiple regression equation" through the calculation of "beta ( $\beta$ ) coefficients." The  $\beta$  coefficient is derived as follows:

$$\beta = \text{regression coefficient} \times \frac{\text{std dev of independent variable}}{\text{std dev of dependent variable}}$$

The regression coefficient indicates the net effect on the dependent variable of a unit increase in the independent variable. The net

Table 20  
AVERAGE ANNUAL HOLDING COST

| Holding cost factor<br><i>H</i> | Selected cost per order,<br>dollars<br><i>C</i> | Resultant EOQ OL factor | Average annual holding cost dollars |
|---------------------------------|---|-------------------------|-------------------------------------|
| 0.24                            | 20.00   | 13                      | 100,350                             |
| 0.40                            | 3.20  | 4                       | 98,719                              |
| 0.40                            | 5.00  | 5                       | 112,301                             |
| 0.40                            | 10.00   | 7                       | 130,115                             |
| 0.40                            | 20.00   | 10                      | 149,848                             |
| 0.50                            | 5.00  | 4.4                     | 128,520                             |
| 0.50                            | 10.00   | 6.3                     | 148,870                             |
| 0.50                            | 18.00   | 8.5                     | 164,850                             |
| 0.68                            | 3.20  | 3                       | 148,874                             |
| 0.68                            | 10.00   | 5.4                     | 192,162                             |

<sup>a</sup>Although *H* increases from 0.24 to 0.40, annual holding cost decreases slightly. This is due to the associated decrease in ordering cost. In the first case the high ordering cost tends to make holding large quantities more desirable; in the second case the low ordering cost favors more frequent orders, and thus fewer parts are generally held in inventory.

<sup>b</sup>For a given *H*, the annual cost to hold assets increases with increasing *C*, because larger quantities of assets are held as the penalty cost for ordering is increased, i.e., it is beneficial to order less frequently.

Table 21  
 AGGREGATE ANNUAL COSTS AS  
 AFFECTED BY STOCK DEPTH VARIATIONS

| OL factor | Total holding and ordering cost, dollars | Pipeline cost, <sup>a</sup> dollars | Aggregate cost, <sup>b</sup> dollars |
|-----------|--|-------------------------------------|--------------------------------------|
| 3         | 261,834                                  | 585,601                             | 847,435                              |
| 4         | 200,111                                  | 724,932                             | 925,043                              |
| 4.4       | 279,560                                  | 739,755                             | 1,019,315                            |
| 5         | 252,936                                  | 697,211                             | 956,147                              |
| 5.4       | 484,722                                  | 751,765                             | 1,236,487                            |
| 6.3       | 435,790                                  | 750,575                             | 1,186,365                            |
| 7         | 405,825                                  | 743,555                             | 1,149,380                            |
| 8.5       | 656,466                                  | 705,607                             | 1,362,073                            |
| 10        | 679,708                                  | 797,922                             | 1,477,630                            |
| 13        | 598,790                                  | 944,058                             | 1,542,848                            |

<sup>a</sup>Pipeline cost = acquisition value of assets on hand and on order  
 $(Q_{OH} + Q_{DI} - Q_{DO} = \text{pipeline } Q)$ .

<sup>b</sup>Total (aggregate) cost = pipeline cost + holding cost + ordering cost.

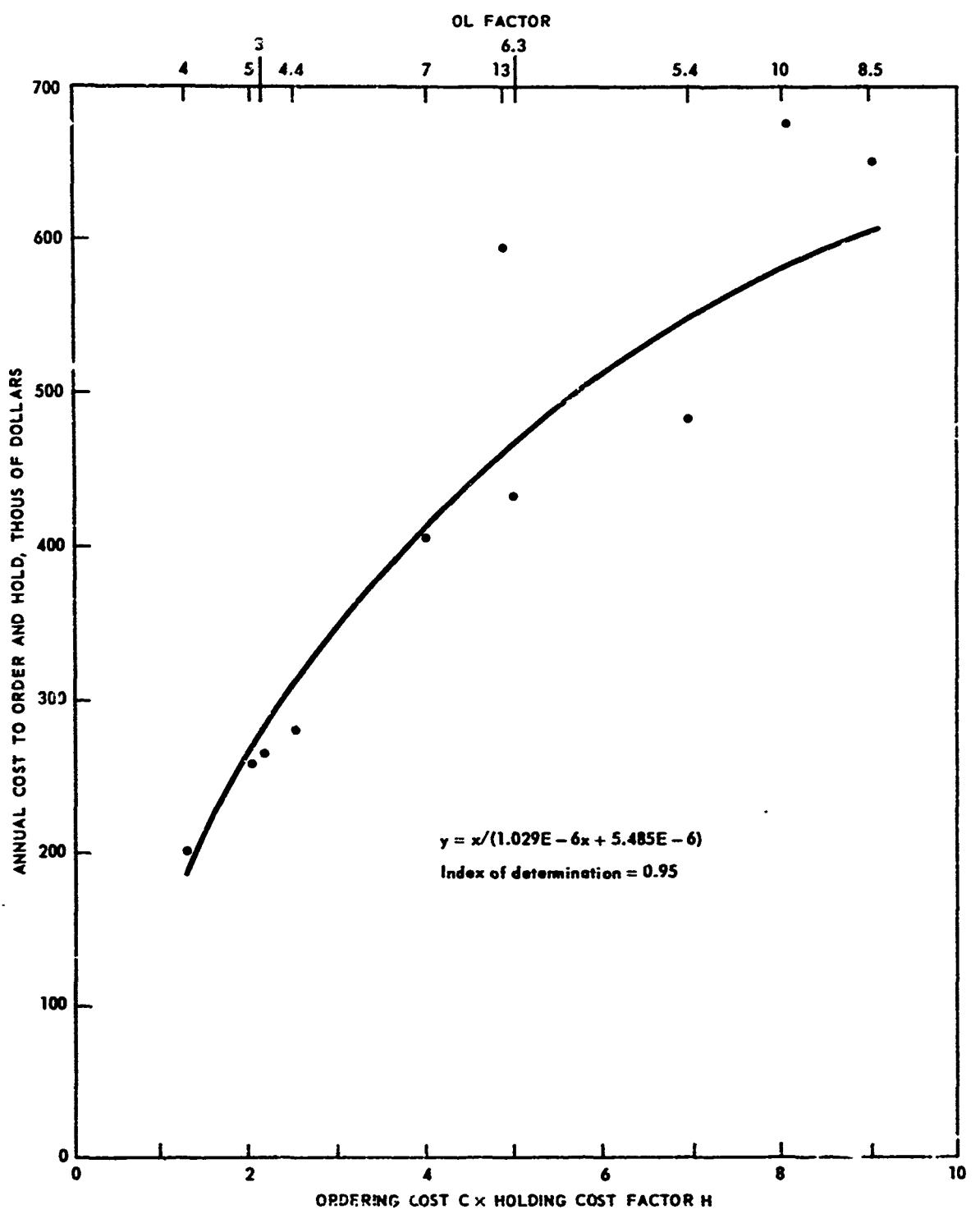


Fig. 23—Annual Cost To Order and Hold Assets, as Function of  $C \times H$

Table 22  
INPUTS TO MULTIPLE REGRESSION FOR  
ANALYSIS OF DEPTH-RELATED MEASURES

| OL factor | Tech supply fill rate, % | Zero balance with dues-out, % | Avg inventory, parts | Shortage quantity | Shortage duration, days |
|-----------|--------------------------|-------------------------------|----------------------|-------------------|-------------------------|
| 3         | 54.6                     | 6.3                           | 58,442               | 243,282           | 44.6                    |
| 4.4       | 57.7                     | 5.9                           | 62,529               | 226,517           | 48.5                    |
| 4         | 60.4                     | 5.7                           | 65,264               | 221,412           | 52.5                    |
| 5         | 61.1                     | 5.9                           | 69,980               | 220,670           | 54.0                    |
| 5.4       | 62.1                     | 5.6                           | 70,316               | 217,531           | 55.6                    |
| 7         | 63.5                     | 4.7                           | 79,212               | 199,945           | 51.5                    |
| 6.3       | 63.7                     | 5.2                           | 76,591               | 199,839           | 49.9                    |
| 8.5       | 63.8                     | 5.4                           | 85,995               | 189,964           | 57.5                    |
| 10        | 67.8                     | 4.3                           | 98,856               | 179,086           | 60.9                    |
| 13        | 68.0                     | 4.2                           | 110,494              | 174,998           | 59.1                    |

effect is the sum of direct relations between the two factors, and any indirect effects of the other factors. By using the  $\beta$  coefficient to develop the standardized equation, the change in the standard deviation of the "...dependent variable resulting from an increase of one standard deviation in each independent variable"<sup>32</sup> can be determined.

From the multiple regression analysis (Table 23) the sensitivity of the tech supply fill rate to other performance measures that are depth-related may be determined. Annual shortage quantity is clearly the most important measure. An increase of one standard deviation (22,102)\* in this statistic will cause a 2.52 percent decrease in tech supply fill rate. Similarly, an increase of only 0.71 percent in zero balance with dues-out will decrease fill rate by 1.60 percent. Interestingly, an increase of 16,549 in average inventory on hand will actually reduce fill rate by 1.17 percent. This is apparently because

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\* Note that the occurrence of one standard deviation from the mean is equally likely in all measures. Therefore 22,102 parts shortages in a year are just as likely as a 0.71 percent increase in zero balance with dues-out.

Table 23  
 RESULTS OF LINEAR MULTIPLE REGRESSION,<sup>a</sup>  
 STOCKAGE DEPTH-RELATED PERFORMANCE FACTORS

| Variable                                  | $\beta$<br>Coefficient <sup>b</sup> | Mean<br>value | Standard<br>deviation,<br>$\sigma$ | Percent change in y owing to                         |  |
|---|-------------------------------------|---------------|------------------------------------|--|--|
|   |                                     |               |                                    | $\sigma$ change<br>in x<br>( $\beta_x \times 4.14$ ) | unit change<br>in x <sup>c</sup><br>( $\frac{\beta_x \times 4.14}{\sigma_x}$ ) |
| Tech supply fill<br>rate (dependent, y)   | 1                                   | 62.3%         | 4.14%                              | -  | -  |
| Zero balance with<br>Jues-out ( $x_1$ )   | -0.387                              | 5.3%          | 0.71%                              | -1.60  | -2.25  |
| Avg inventory on<br>hand, parts ( $x_2$ ) | -0.282                              | 77,778        | 16,549                             | -1.17  | -7.07 E-5  |
| Annual shortage<br>quantity ( $x_3$ )     | -0.609                              | 207,324       | 22,102                             | -2.52  | -1.14 E-4  |
| Avg shortage<br>duration ( $x_4$ )        | +0.327                              | 53 days       | 5 days                             | +1.35  | +0.27  |

<sup>a</sup>The resultant standardized multiple regression equation is

$$\frac{y}{4.14} = \frac{62.3}{4.14} - 0.387 \frac{x_1}{.71} - 0.282 \frac{x_2}{16,549} - 0.609 \frac{x_3}{22,102} + 0.327 \frac{x_4}{5}$$

Index of determination = 0.971, F - ratio test statistic = 41.9, degrees of freedom: numerator = 4, denominator = 5.

<sup>b</sup>Change in  $\sigma_y$  owing to  $\sigma$  change in x.

<sup>c</sup>Equivalent to regression coefficient.

of its relation to other factors. Also, an increase of 5 days in average shortage duration will actually increase fill rate by 1.35 percent. See the discussion of Fig. 20 for an explanation of this phenomenon.

#### Objectives for Depth-Related Performance Measures

Assuming that the current Army policy that assumes  $C = \$10$  and  $H = 0.40$  (i.e., OL factor = 7) is retained, certain objectives\* emerge for the most meaningful measures of performance. Tech supply fill rate should have an objective of approximately 64 percent. Indeed, if one assumes a stockage breadth policy that yields 60 percent demand accommodation and 80 percent demand satisfaction, the tech supply fill rate will be 64 percent. Zero balance with dues-out should not exceed 5 percent; a 1 percent increase in this measure will decrease tech supply fill rate by 2.26 percent.\*\* Average shortage duration should not exceed 52 days; a more desirable objective would be considerably less than that.

The detailed outputs of the various SPSM runs used in this analysis may be found in App B, Table B6.

#### PERFORMANCE DERIVED FROM VARIATIONS IN QS STORE COMPOSITION

QS is designed to provide easy access to fast moving low unit cost lines. No formal records of individual demands are maintained, resulting in a considerably simplified system from the customers' standpoint.

Criteria for inclusion of lines in the QS system vary considerably from unit to unit and from command to command. A standard QS policy has recently been adopted by DA.<sup>12</sup> USAREUR has also developed a set of procedures for QS stores.<sup>13</sup> In general terms, both these sets of procedures specify that lines will be selected for QS stockage if they meet the demand criteria required for stockage on the ASL and have a unit price of no more than \$5. Under both systems, over-the-counter

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\* See Table 22

\*\*  $\frac{\partial x_1 \times \alpha_y}{x} = \text{percent change in } y, \text{ thus } \frac{-0.387 \times 4.14}{0.71} = -2.26.$

issue is practiced, without the need for formal records of individual customer demands. Formal requests are used only when the requested line is out of stock; even then, formal requisitions are passed to the supplier only if they are high priority [issue priority designator (IPD) 01-08.] The important characteristics in which both procedures are essentially alike are summarized in Table 24; the significant policy differences are outlined in Table 25. The crucial differences between the two policies are the DA policy's addition criterion (that the line's EOQ must be at least 90 days' worth of demands), and the USAREUR stockage depth policy (that the QS OI will be 300 days' worth of demands).

The lack of uniformity in QS procedures has been pervasive: there is virtually a different set of procedures for each different DSU. Even within the same maintenance battalion, the forward companies may use detailed accountability, while the main support company does not. Clearly, procedural uniformity is required before a uniform set of performance measures can be adopted for the DSU QS stores.

#### Responsiveness of Alternative QS Policies

The QS function can provide a significant portion of the total customer service rendered by a DSU. Yet variations in policies regarding QS stockage criteria and depth materially affect the overall quality of a DSU's service. Thus an analysis of the implications of alternative QS policies was warranted. Two basic types of QS policy are considered:

1. The EOQ-type, in which lines are selected for QS stockage on the basis of their unit price and the number of days' worth of demands in their computed EOQ; the operating level used is the EOQ quantity. The DA policy<sup>12</sup> is an example of this type.

2. The larger stockage level type, in which the only basis for selection of lines to stock is their unit price; the operating level used is 300 days' worth of demands. The current USAREUR policy<sup>13</sup> is an operating example of this type.

A considerable number of variations of the above two policies are possible; a few representative ones have been chosen for analysis. One possible variation not analyzed is the "economic inventory policy"

Table 24  
QS POLICIES COMMON TO DA AND USAREUR

| Policy          | Criterion   |
|-----------------|---|
| Addition to QS  | <ol style="list-style-type: none"> <li>1. Line meets ASL demand criterion</li> <li>2. Line is not DX, or subjected to special controls, and not especially pilferable</li> </ol>  |
| Retention in QS | <ol style="list-style-type: none"> <li>1. Retain for minimum of 1 year, once added</li> </ol>   |
| Stockage depth  | <ol style="list-style-type: none"> <li>1. RP = 60 days</li> <li>2. Recompute RO when RP is reached and when zero balance is reached</li> </ol>  |
| Issue           | <ol style="list-style-type: none"> <li>1. Over the counter</li> <li>2. No formal request</li> </ol>   |
| Out of stock    | <ol style="list-style-type: none"> <li>1. Customer must prepare formal request</li> <li>2. High priorities (01-08) are passed</li> <li>3. Low priorities (09-20) are held in dues-out file pending receipt of replenishment stocks</li> </ol> |

(EIP),<sup>8</sup> in which both the decision whether to stock and the RO quantity once stocked are controlled by the line's unit price and the number and quantity demanded annually. When the EIP is used, it is applied to all lines to achieve a balance between demand experience and inventory costs. The analyzed QS policies differ from this approach by application of special rules for stockage, and sometimes for stockage depth, to selected low value lines. The paper work required of the user to obtain such lines is reduced as is the number of costly replenishment orders for them.

Another policy variation is that of "summary accounting for low dollar turnover items" (SALTI).<sup>8</sup> In SALTI procedures, an increased stockage depth and simplified issue procedures are superimposed over the existing procedures for the EIP accounts. The operating level for a SALTI line is equal to 1 or 2 years' worth of demands. Because

Table 25  
COMPARISON OF QS STORE POLICIES, DA AND USAREUR

| Policy                                 | DA Regulation <sup>12</sup>  | USAREUR <sup>13</sup>                                       |
|--|--|---|
| Addition to QS                         | 1. Unit price < \$5<br>2. OL(EOQ) ≥ 90 days <sup>a</sup>   | 1. Unit price ≤ \$5; ≤ \$10 optional<br>1. Review quarterly |
| Retention in QS                        | 1. Review semiannually<br>2. If unit price increases, retain up to \$6<br>3. If no issue for 18 months, delete from QS | 1. Review quarterly   |
| Stockage depth                         | 1. OL = EOQ<br>2. Reserve quantities allowed   | 1. OL = 300 days<br>2. Reserve quantities not allowed       |
| Recording of demands for replenishment | 1. Number of issues set equal to number of months elapsed since last replenishment                                     | 1. Number of issues set at 3                                |

<sup>a</sup>Was 180 days.<sup>33</sup>

SALTI procedures are applicable only to Class I and II Installation supply accounts (and therefore not to a DSU), this option was not considered in the analysis.

The current USAREUR policy has evolved from a predecessor system in Europe known as the "country store concept." Though much smaller than the QS store, its objective was similar: to provide ready access to the common hardware lines that are used with such regularity as to make repeated routine requisitioning burdensome, unnecessary, and costly. The QS concept is essentially an expanded country store, with more uniform line selection and stockage depth rules applied. A typical list of QS lines is given in App B, Table B8.

Advantages and Disadvantages of the Studied Alternatives. Clearly, the most significant advantage of any QS policy is easy customer access to the supplies. In either of the two basic types described above, the removal of formal requisitioning except for replenishment has the

effect of reducing ordering cost; this reduction will be greater in the system that results in the fewer orders, i.e., the one in which the operating level is increased. But it must be remembered that the EOQ is designed to optimize (minimize) the sum of ordering and holding costs. Thus it may be argued that stockage of a fixed 360 day RO is economically sound only when the EOQ equals 360 days. Herein lies the major apparent advantage of the EOQ-type QS policy. The larger stockage level type of QS policy, on the other hand, should (intuitively) result in improved performance, because of the greater likelihood that needed assets will be available, i.e., zero balance rates should be lower. Naturally there is a cost penalty associated with this improvement.

In either type of policy the major disadvantage is the loss of detailed demand history information once the line is placed in the QS store. Doubtless a scheme could be devised to capture these data, though it might not be worth the expense.

Alternative Policies Compared. The intuitive advantages and disadvantages of the two types of QS do not provide a basis for judging which is the more desirable. Therefore a series of alternatives, each a variation on one of the two described types, was simulated using the SPSM, and the resultant performance was compared. Data used were from division C. The alternatives considered are listed in Table 26. The simulations were of two types: in the first, activity was simulated for all demanded lines in order to provide expected differences in total system performance as a function of variation in QS policy; in the second, performance of the QS store as an entity was considered.

Use of the EOQ-type QS policy will provide the same overall system performance as would be experienced with no QS store at all. In the EOQ-type, QS lines and all other lines are only different in terms of materiel handling and paper work requirements...there are no differences in the order frequency or in the order quantity, as the EOQ OL is used in both cases. Therefore only one simulation (denoted run A in Table 26) was required to derive the overall performance resulting from the EOQ-type QS policy.

Since the QS store is a separate function, the performance it provides as an entity will have a direct bearing on customer confidence

Table 26  
ALTERNATIVE QS POLICIES ANALYZED

| QS policy<br>(run number)                | QS stockage criteria   |                | OL   | Review frequency                               |
|--|------------------------|----------------|--|--|
|  | Unit price,<br>dollars | Minimum<br>EOQ |  |  |
| <b>I. Simulations of all ASL lines:</b>  |                        |                |  |  |
| A <sup>a</sup>                           | 0-5                    | 90 days        | EOQ  | Quarterly                                      |
| B <sup>b</sup>                           | 0-5                    | -              |  |  |
| C  | 0-1                    | -              |  |  |
| D  | 0-2                    | -              | QS lines<br>300 days,<br>all others<br>EOQ | QS lines<br>annual,<br>all others<br>quarterly |
| E  | 0-3                    | -              |  |  |
| F  | 0-4                    | -              |  |  |
| <b>II. Simulations of QS lines only:</b> |                        |                |  |  |
| G  | 0-5                    | 90 days        | EOQ  | Quarterly                                      |
| H  | 0-5                    | 135 days       |  |  |
| J  | 0-5                    | 180 days       |  |  |
| K  | 0-5                    | -              | 300 days                                   | Annual   |
| L  | 0-1                    | -              |  |  |
| M  | 4-5                    | -              |  |  |
| N  | 4-5                    | -              |  |  |

<sup>a</sup>DA policy.

<sup>b</sup>USAREUR policy.

in the supply system as a whole. In order to isolate this segment of the overall performance, specific runs were made simulating activity for only those lines stocked in QS according to the rules of the variation being tested. These runs are listed in Sec II of Table 26. Note that, when the QS store is considered as an entity, stockage selection criteria affect performance of that entity, both for the larger stockage level type and for the EOQ-type. Additional lines in the QS store account for the difference, even though overall system performance does not vary for the different EOQ-type policies.

#### Importance of Good QS Store Performance

The importance of the QS store to the overall supply performance of the DSU cannot be overemphasized. As shall be seen, the proposed QS systems would accommodate a significant portion of the DSU's business.

Customer units generally rely on support from their own battalion supply sections for those supply lines that are of sufficiently frequent demand to warrant stockage on the prescribed load list (PLL). For PLL lines that are out of stock, and for all lines not stocked, reliance must be placed on the DSU. By their nature, QS lines tend to be those that experience relatively frequent demands. Indeed the DA policy specifies stockage only for low unit price items whose EOQs are at least 90 days, thus ensuring that QS lines will be active lines. It is logical to expect that many of these lines will experience sufficiently frequent demands to qualify for stockage on the customer units' PLLs. Three demands within 180 days are required for addition of a line to the PLL, and only one demand in 180 days thereafter to retain it.<sup>8</sup> However, in a message to most major Army commands,<sup>34</sup> DA policy on PLL composition was amplified: "...items readily available through over the counter issue systems such as quick supply stores...will not be included on PLLs." Indeed, the USAREUR policy has had such a provision since September 1969, ensuring "...that only high demand items were included in PLLs...[by placing] high demand common items in the QS store which precluded stockage of these items in unit PLL's."<sup>35</sup> This exclusion of the QS lines from the customers' PLLs places considerable reliance on the QS store for fill of these lines. Therefore performance of the QS store as an entity is important.

### Results of Analysis of Alternative QS Policies

Overall Performance. Regardless of the QS policy employed, overall supply performance for tech supply plus the QS store hardly varies. Consider Table 27, in which supply performance for the combined tech supply and QS is presented. Because the stockage criteria are the same regardless of which policy is applied, the total ASL size is always about 4400 lines for the DSU simulated. Though the differences in overall fill rate may not be significant, there appears to be a real difference between the EOQ-type policy and each of the variations on the larger stockage level type. Also, there appears to be some slight advantage to the latter with regard to lines at zero balance with unfulfilled requirements.

Pipeline Value. Pipeline value is computed by multiplying the average unit price per line by its average pipeline quantity. The pipeline quantity is the sum of assets on hand and due in, less the quantity due out. As the dollar criteria for stockage in the larger stockage level type QS are expanded, i.e., as the QS list is increased incrementally from inclusion of lines of no more than \$1 in unit price up to inclusion of lines of unit price of \$5, the overall pipeline value increases accordingly, reaching a high of over \$720,000. In the DA policy, represented by run A in Table 27, the pipeline value is approximately \$755,000, 5 percent greater than the USAREUR policy. This difference, as will be illustrated later, appears to be due to the difference in lines stocked in the QS store.

Performance of the QS Store Segment. Table 28 identifies the contribution of the QS store itself to overall supply performance.

The EOQ-type QS. Two variations on the DA policy, each aimed at reducing the total number of QS lines stocked, are included with the runs H and J. An earlier version of the DA policy<sup>33</sup> had specified that the EOQ must be at least 180 days' worth of demands for addition to the QS list. Under such a policy the 628 lines stocked would provide a QS demand fill rate of only 31 percent; indeed if the criteria were expanded to include those items of 135 day EOQ (run H) the QS fill rate would only be increased to about 40 percent. This level of QS performance is almost certainly inadequate because it would result in a serious degradation of customer confidence in the supply system.

Table 27  
OVERALL SUPPLY PERFORMANCE, TECH SUPPLY + QS,  
UNDER VARIOUS QS POLICIES

| Run number     | QS policy<br>Type | Total ASL items stocked | Fill rate, % |          | Zero balance with unfulfilled requirements, % | Pipeline value, dollars |
|----------------|-------------------|-------------------------|--------------|----------|---|-------------------------|
|                |                   |                         | Demands      | Quantity |   |                         |
| A <sup>a</sup> | 0-5/90 EOQ        |                         | 64.6         | 59.9     | 6.4   | 755,081                 |
| B <sup>b</sup> | 0-5               |                         | 67.7         | 64.6     | 5.6   | 719,799                 |
| C              | 0-1               |                         | 66.2         | 63.5     | 5.6   | 658,736                 |
| D              | 0-2               | 300                     | 68.2         | 65.2     | 5.3   | 672,740                 |
| E              | 0-3               |                         | 69.8         | 66.1     | 5.3   | 694,961                 |
| F              | 0-4               |                         | 68.6         | 65.3     | 5.4   | 708,480                 |

<sup>a</sup>DA policy.

<sup>b</sup>USAREUR policy.

<sup>c</sup>Total ASL size is the same for all policies; stockage addition-retention are 6-3 in 360 days.

Table 28

SUPPLY PERFORMANCE PROVIDED BY QS STORE ONLY  
 UNDER VARIOUS QS POLICIES

| QS policy  |             | Number of QS lines stocked | QS fill rate, % |          | Zero balance with unfulfilled requirements, % | Pipeline value, dollars |
|------------|-------------|----------------------------|-----------------|----------|---|-------------------------|
| Run number | Type        |                            | Demands         | Quantity |   |                         |
| G          | 0-5/90 EOQ  | 2894                       | 63.9            | 67.0     | 10.6  | 121,643                 |
| H          | 0-5/135 EOQ | 1163                       | 39.7            | 37.7     | 11.3  | 10,828                  |
| J          | 0-5/180 EOQ | 828                        | 30.7            | 25.8     | 12.2  | 6,799                   |
| K          | 0-5/300     | 2930                       | 76.1            | 68.7     | 3.3   | 222,253                 |
| L          | 0-1/300     | 1686                       | 73.5            | 65.7     | 2.9   | 50,038                  |



Increasing the criteria to include all lines whose EOQs are 90 days or more significantly improves performance of the QS store segment. Because the stockage depth for lines in the QS store remains the same as for all other ASL lines, the rate of zero balance with unfulfilled requirements is a rather high 10.6 percent.

The larger stockage level type QS. The performance of the QS store as represented by run K, the USAREUR policy, is notably improved over the EOQ-type policy because of the increased stockage levels for QS lines. Although there is very little difference in the total number of lines stocked, the demand fill rate increases from 69 to 76 percent, a 10 percent increase, and the rate of zero balance with unfulfilled requirements decreases to only 3.3 percent. By limiting the QS list to those lines of unit price of \$1 or less (run L), QS store performance is only slightly degraded, although the number of QS lines is cut almost in half.

Note the significant difference in QS pipeline value between runs K and L in Table 28. The performance of QS as an entity is not seriously degraded by limiting QS stockage to lines of unit price of \$1 or less; yet the pipeline investment required is decreased markedly. The difference is due to two things: (1) lines of unit price \$2 to \$5 are not included in the L run; (2) the same lines are included in the K run, and their OIs are 300 days. The real difference in overall pipeline value between these two options is illustrated by runs B and C in Table 27. The \$2 to \$5 lines are included in run B with 300 day OI quantities and are included in run C with EOQ OI quantities. Thus the actual difference is approximately \$61,000.

QS List Composition. The detailed composition of the stockage lists resulting from application of the various QS policies is presented in Table 29. Clearly the rates of zero balance for the larger stockage level type policies are better than that of the EOQ-type policy. However, consideration must be given to the large average number of parts that would be on hand when a 300 day operating level is used for all lines of unit price of \$5 or less (run K). The resultant weight and space consumption of these parts may be important with regard to the DSU's mobility. Assets for QS items would almost certainly

Table 29

**COMPOSITION OF QS STORE STOCKAGE LISTS  
UNDER VARIOUS QS POLICIES**

| QS policy      |            | Number of QS lines stocked | Average inventory on hand |                |              |             | Zero balance, % |
|----------------|------------|----------------------------|---------------------------|----------------|--------------|-------------|-----------------|
| Run number     | Type       |                            | Parts                     | Value, dollars | Weight, tons | Cube, cu ft |                 |
| G              | 0-5/90 EOQ | 2894                       | 69,065                    | 63,086         | 22.2         | 2,467       | 22.9            |
| K              | 0-5/300    | 2930                       | 152,385                   | 159,481        | 56.4         | 6,306       | 12.1            |
| L              | 0-1/300    | 1686                       | 100,298                   | 35,449         | 19.9         | 1,998       | 11.6            |
| - <sup>a</sup> | 0-2/300    | 2188                       |                           |                |              |             |                 |
| - <sup>a</sup> | 0-3/300    | 2496                       |                           |                |              |             |                 |
| - <sup>a</sup> | 0-4/300    | 2735                       |                           |                |              |             |                 |

<sup>a</sup>No simulation runs for "QS items only" under these policy alternatives.

be moved with combat units in the event of an emergency or training exercise. As noted above, QS lines are high demand items commonly required by most (or all) customer units. By limiting the criteria to those lines of no more than \$1 unit price, their weight and space consumption could be considerably restricted while not significantly degrading performance. If demand qualified, the remaining lines (\$2 to \$5 unit price) could be carried by individual units as required, as part of their PLLs.

The final three options shown in Table 29 may be expected to result in average on-hand inventories proportional to the number of QS lines stocked. As no individual "QS only" simulations were run for these alternatives, no other results could be included in the table.

QS/ASL Ratio. The QS/ASL ratio is the fraction of total ASL lines that are issued through the QS store. It is a measure of the manageability of the QS function; DSU commanders with too large a QS/ASL ratio run the risk of losing control of the supply operation. Because the quantity of assets on hand is the primary determinant of when to recompute the RO, stockage quantities could become excessive in some cases and inadequate in others before DSU personnel become aware of wide fluctuations in demands.

Table 30 gives the QS/ASL ratio for the QS policy alternatives considered. The DA policy (run A) would result in a ratio of 0.66,

Table 30

QS/ASL RATIO

| Run number | QS policy   | Lines on stockage lists |         | QS/ASL ratio |
|------------|-------------|-------------------------|---------|--------------|
|            |             | Total ASL               | QS only |              |
| A          | 0-5/90 EOQ  | 2894                    | 1894    | 0.66         |
| H          | 0-5/135 EOQ | 1163                    | 1163    | 0.26         |
| J          | 0-5/180 EOQ | 828                     | 828     | 0.19         |
| B          | 0-5/300     | 2930                    | 2930    | 0.67         |
| C          | 0-1/300     | 1686                    | 1686    | 0.39         |
| D          | 0-2/300     | 2188                    | 2188    | 0.50         |
| E          | 0-3/300     | 2496                    | 2496    | 0.57         |
| F          | 0-4/300     | 2735                    | 2735    | 0.63         |

i.e., the QS list would constitute 66 percent of the total ASL. This suggests that demands will be recorded and issues controlled on only 34 percent of the lines stocked. The USAREUR policy (run B) has a similar effect. The more reasonable policy choice, based on the QS/ASL ratio, would be the \$0 to \$1 option (run C), wherein the ratio is 0.39.

Because of the similarity between the DA policy and the USAREUR policy with regard to the size of the QS list, a commonality analysis of the lines on each seemed appropriate. Table 31 gives the results.

Table 31

COMPARISON OF LINES ON QS STORE  
STOCKAGE LISTS, DA AND USAREUR

| Policy  | Number of QS lines stocked | Number common to both policies | Unique QS lines stocked |
|---------|----------------------------|--------------------------------|-------------------------|
| DA      | 2894                       | 2894                           | 0                       |
| USAREUR | 2930                       |                                | 36                      |

All lines that would be stocked under the DA policy would also be stocked by the USAREUR policy. Even so, the performance of the QS store segment would be better under the USAREUR policy (see Table 28), owing to its larger operating level for most lines and, to a lesser extent, because of stockage of 36 additional lines in the QS store.

Holding and Ordering Costs. The implied annual costs to hold assets and costs to reorder are given in Table 32. Holding cost is assumed, for this analysis, to be 40 percent of average inventory value; ordering cost is assumed to be \$10 per order.

Holding cost advantages accrue to the DA policy, because its OL is the smallest. And, even though the implied ordering cost of the DA policy is greater than in any of the other alternatives owing to greater order frequency, the overall holding plus ordering cost is less than for most of the other alternatives.

Selecting the Best QS Stockage Policy

As was illustrated in Table 27, there is essentially no difference among the various policies considered in terms of the overall supply

Table 32  
IMPLIED ANNUAL HOLDING AND ORDERING COSTS  
UNDER VARIOUS QS POLICIES

| Run number | QS policy               | Implied annual costs, thous of dollars |                  |       |
|------------|-------------------------|--|------------------|-------|
|            |                         | Holding                                | Ordering         | Total |
| A          | 0-5/90 EOQ <sup>a</sup> | 168                                    | 276              | 444   |
| B          | 0-5 <sup>b</sup>        | 201 <sup>c</sup>                       | 251 <sup>d</sup> | 452   |
| C          | 0-1                     | 172                                    | 269              | 441   |
| D          | 0-2                     | 182                                    | 264              | 446   |
| E          | 0-3                     | 189                                    | 262              | 451   |
| F          | 0-4                     | 192                                    | 258              | 450   |

<sup>a</sup>DA policy.

<sup>b</sup>USAREUR policy.

<sup>c</sup>Holding cost is greater than in the DA policy because OL = 300 days instead of OL = EOQ.

<sup>d</sup>There are fewer orders per FSN than in the DA policy.

performance they yield. Indeed, when the DA and USAREUR policies are compared, the only notable difference in QS store performance itself is in the rate of zero balances with unfulfilled requirements. Thus it is difficult to select the preferable policy.

Recalling Table 25, however, it may be noted that the procedures involved with the selection criteria for stockage or QS and the procedures for calculating the OL quantity are considerably more complex in the DA policy. Because QS is essentially a manual process, the DA policy may prove overburdening to the DSU supply clerk. In addition it will require more frequent replenishment requisitions, and the higher zero balance rate will result in slightly more instances of nonfill. Based on its relative simplicity, then, the USAREUR-type policy would seem to be preferable.

Further, a restriction of the range of stockage, such as that in run C, would appear to have some advantages. Stocking only those lines of unit price of \$1 or less will mean fewer lines for which to compute stock levels and fewer lines of potential pilferage value

being stocked in QS. The resultant QS list would be easier to handle and would provide customer service almost as good as that provided by the USAFEUR policy.

#### Performance Measures and Objectives for QS

Based on the SPSM analysis described, certain performance measures emerge as being especially meaningful for QS operations. These are the QS fill rate, the QS zero balance with unfulfilled requirements, and the QS zero balance (because it may be difficult to maintain records of the unfulfilled requirements). The QS/ASL ratio is not a particularly important measure because, once the policy is selected, that ratio is essentially predetermined.

Assuming that the DA policy is implemented, Table 28 would suggest that QS fill rate might have an objective of about 65 to 70 percent and that the goal for zero balance with unfulfilled requirements should be no more than 10 percent.

Assuming adoption of the larger stockage level type policy, with upper limit restriction of \$1 unit price, the goal for zero balance with unfulfilled requirements might well be set at 3 percent, and the fill rate objective set at 70 to 75 percent.

#### SUMMARY

This chapter covers the major performance measures that are directly related to and affected by supply policy. The SCM and SPSM have been used extensively to evaluate the sensitivity of each of these measures to variations in supply policies for stockage breadth, stockage depth, and those related to QS store operations. Reasonable, attainable objectives for most of these measures were developed from the simulations and related analyses. Before selecting an objective, fluctuations in the measure due to possible policy revision and predictable variations in demand and time distributions were examined. Thus, each objective or range of objectives that has been suggested does not conflict with other policy-related objectives.

Table 33 summarizes the measures evaluated and the objectives selected that were described in this chapter. Several of the listed objectives were derived from their sensitivity to both breadth and depth policy variations. These include tech supply fill rate and quantity fill rate, zero balance with dues-out, and NORS.

Table 33

## SUMMARY OF MAJOR POLICY-RELATED SUPPLY PERFORMANCE MEASURES AND OBJECTIVES

| Performance measure                           | Importance of this measure  | Suggested objective | Basis for selecting this objective            |
|---|---|---------------------|---|
| Demand accommodation                          | Directly affects tech supply fill rate, an important measure  | 82%                 | SCM, SPSM <sup>a</sup>                        |
| ASL size                                      | In current use  | Variable            | SCM   |
| Tech supply fill rate                         | Important measure, directly affects NORS  | 64%                 | SPSM  |
| Tech supply quantity fill rate                | Important measure, has direct effect on NORS, considers partial fills   | 60 - 64%            | SPSM  |
| ASL turbulence                                | Affects DSU workload  | 1%                  | SCM; 1% feasible if 9-1 criteria adopted      |
| ASL fill rate                                 | Directly affects tech supply fill rate and NORS   | 71%                 | SPSM, for NSL fill rate no more than 30%      |
| NSL fill rate                                 | Current interest  | ---                 | SPSM and empirical data                       |
| Zero balance with dues-out                    | A measure of system performance that directly affects DSU performance   | < 5%                | SPSM  |
| Avg inventory value                           | Becomes important when financial constraints are imposed, owing to its direct effect on tech supply fill rate | ---                 | SPSM  |
| NORS  | Primary measure   | < 5%                | SPSM  |
| Annual shortage quantity <sup>b</sup>         | Direct effect on tech supply fill rate  | < 200,000 parts     | SPSM and multiple regression analysis         |
| Avg shortage duration                         | Direct effect on tech supply fill rate  | < 52 days           | SPSM and multiple regression analysis         |
| QS list size                                  | Manageability of manual QS store  | 1700 lines          | SPSM; USAREUR-type QS, QS if unit price < \$1 |
| QS fill rate                                  | Support of customer requirements for non-PLI lines  | 70%                 | SPSM  |
| QS zero balance with unfulfilled requirements | A measure of system performance that directly affects DSU QS performance                                      | < 3%                | SPSM; achievable for suggested QS policy      |

<sup>a</sup> In each instance, the SCM and SPSM were used with empirical data.<sup>b</sup> A more complete historical record is required before an objective can be rationalized.

Several of the objectives are predetermined by others. For example, assuming that the current Army depth policy is in effect, and that OST is not improved substantially, an annual shortage quantity of approximately 200,000 parts will yield an average shortage duration of about 52 days.

A few of the objectives listed in Table 33 are predicated on changes to current policy. ASL turbulence will be approximately 14 percent annually if the current Army stockage criteria of 6-3 are retained; adoption of the 9-1 criteria for DSUs is recommended because turbulence can be drastically reduced with no ill effects on other performance parameters. Objectives for QS list size, fill rate, and zero balance with unfulfilled requirements all presuppose adoption of a modification to the USAREUR-type QS policy, in which lines are selected for QS stockage only on the basis of unit price: any demand-supported line of unit price \$1 or less becomes a QS line. Continuance of the current DA policy would mean unnecessarily complicated procedures, and an especially high rate of zero balances with unfulfilled requirements.

## Chapter 4

### ADDITIONAL MEASURES OF DSU SUPPLY PERFORMANCE

In the course of analyzing supply performance, several measures other than those discussed in Chap. 3 were considered important and worthy of detailed presentation. These are set forth below in a sequence reflecting the authors' judgment of their relative importance.

#### ASL MOBILITY INDEX

The TOE of the main divisional DSU indicates that the DSU is to be 100 percent mobile, using the vehicles assigned to its supply section.<sup>36,37</sup> The ASL mobility index measures a DSU's capability to move its ASL in a single displacement with its own transportation. The formula is:

$$\frac{\text{ASL lines transportable}}{\text{Total ASL lines}} (100) = \text{ASL mobility index, percent}$$

The number of ASL lines transportable may be determined by counting the number of lines stored on vehicles. This presumes that the fullest use of on-vehicle space will be made consistent with ready access to stocks for normal operations.

Table 34 presents the TOE carrying capacities of the main support companies of infantry and armored divisions. The more recent TOEs have reduced capacities. The column giving cube capacity for 50 percent utilization recognizes that the unit will not be able to use the full space available, owing to the need for aisles, shelves, and drawers.

An in-process review of DSS reported that an armored division in Europe was able to move only about 40 percent of its ASL.<sup>38</sup> Thus three shuttles would be needed to move the ASL. Analysis of SOH for an infantry division as of 15 March 1971<sup>39</sup> indicated approximately the same situation. Table 35 shows that a similar situation existed in December 1971. Earlier work has demonstrated that cube is the limiting factor for on-vehicle storage.<sup>39</sup>

Table 34

## DSU CARRYING CAPACITY

| Series<br>TOE         | Date   | Cross-country<br>weight capacity,<br>tons | Cube capacity, cu ft |                    |
|-----------------------|--------|---|----------------------|--------------------|
|                       |        |   | Total                | 50%<br>Utilization |
| <u>Inf Div (Mech)</u> |        |   |                      |                    |
| 29-26E                | Jul 63 | 162                                       | 16,587               | 8294               |
| 29-26G                | Mar 66 | 141                                       | 12,921               | 6461               |
| 29-26H                | Nov 70 | 138                                       | 12,15                | 6258               |
| <u>Armd Div</u>       |        |   |                      |                    |
| 29-36E                | Jul 63 | 173                                       | 18,435               | 9218               |
| 29-36G                | Mar 66 | 143                                       | 13,357               | 6679               |

Table 35

## SOH WEIGHT AND CUBE, MAIN DSUS, DECEMBER 1971

| Type of<br>line          | Division A      |                        | Division C      |                        |
|--------------------------|-----------------|------------------------|-----------------|------------------------|
|                          | Weight,<br>tons | Displacement,<br>cu ft | Weight,<br>tons | Displacement,<br>cu ft |
| ASL                      | 141             | 9,633                  | 212             | 15,124                 |
| Demand-supported<br>only | 140             | 9,481                  | 160             | 13,149                 |
| NSL                      | 83              | 7,230                  | 46              | 5,866                  |
| Total 'ASL+NSL)          | 224             | 16,863                 | 258             | 20,990                 |

ASL mobility is considered to be critical, as suggested by the 100 percent mobility specification of the TOEs. But actual DSU SOH suggests that this is unattainable. SPSM outputs support this finding (Table 36.)

Table 36

## WEIGHT AND CUBE OF AVERAGE SOH FROM SPSM

| Item                   | Division A | Division C |
|------------------------|------------|------------|
| Weight, tons           | 251        | 89         |
| Displacement,<br>cu ft | 22,500     | 8400       |

Tonnages and cubic displacements shown above for SOH do not include major assemblies and DX components. Thus the numbers in Table 35 and 36 may be understated by a substantial amount.

In light of the above findings, an interim objective of 50 percent is advanced for the ASL mobility index. To accept an index of 50 percent is to also accept semi-mobility for ASL stocks as well as its attendant implications for customer units.

#### USE OF DEADLINING PARTS AS A PERFORMANCE INDICATOR

The measure of current supply readiness posture most commonly used by the Army is NORS. NORS is a measure of a combat unit's readiness to perform its mission, as reflected by the not-ready rates due to lack of required repair parts either at the unit itself (organizational NORS) or at the DSU (support NORS). But NORS fails to isolate the problem; it is only an indication that a parts shortage condition exists, and it quantifies the result of that shortage as reflected in equipments deadlined.

##### Identifying the Deadlining Parts

The repair parts that have historically affected combat readiness may be identified from the unit's Materiel Readiness Report,<sup>40</sup> DA Form 2405. The front of the form contains the noun, model number, and line number of each reportable equipment type on hand at the preparing unit. Days available and nonavailable are entered, and it is these data that provide the NORS and NORM rates. Space is provided on the reverse side of the form for itemizing the specific NOR equipments by serial number. The reason for nonavailability is indicated, and if NORS, the required repair parts may be listed by FSN and noun.

Most customer units submit such a Materiel Readiness Report every week. Though not all are required to list the FSNs of the parts causing deadline, enough do so to allow certain statistical analyses of the deadlining parts. The study team was able to microfilm historical copies of these reports from three sources: the 82d Abn Div at Ft Bragg, N.C., and the 1st Armd Div and 2d Armd Cav Regt in Germany. Unfortunately, because the 1st Armd Div data are quarterly summary reports, there is no way to determine from them the length of time deadlined or the number of different times deadlined. Nevertheless the FSNs that caused deadline were duly recorded and added to the total sample (Table 37).

Table 37

## SAMPLE OF DEADLINED PARTS

| Source<br>of data | Inclusive<br>dates | Readiness-manufacturing<br>lines (FMS) | Total, number of unique: |                          |                                  |
|-------------------|--------------------|--|--------------------------|--------------------------|----------------------------------|
|                   |                    |  | Equipment<br>deadline    | Instances<br>of deadline | Requirement-weeks<br>of deadline |
| 82d Abn Div       | May 69-Jun 71      | 1739                                   | 1571                     | 2324                     | 7,554                            |
| 2d Armd Cav Regt  | Jan '71-Jan 72     | 1752                                   | 756                      | 1596                     | 9,638                            |
| 1st Armd Div      | Jan 71-Dec 71      | 865 <sup>a</sup>                       | 580                      | - <sup>b</sup>           | 30                               |
|                   |                    |  | <u>2917</u>              | <u>3920</u>              | <u>17,192</u>                    |
|                   |                    |  |                          |                          | <u>67</u>                        |

<sup>a</sup>The relatively small number of unique FMS probably indicates some missing data, and hence the results of this analysis are probably conservative.

<sup>b</sup>The only available readiness data from 1st Armd Div were quarterly summaries. No dates of deadline appear on these, and no count could be made of equipment results of deadline.

The number of different equipments deadlined is determined from the number of different serial numbers listed as deadlined for parts. If no FSN was given for the deadlining part, that piece of equipment was dropped from the sample.

The date that the serial-numbered equipment is deadlined was recorded; each unique combination of serial number and date of deadline constituted one "instance" of deadline. Even if the same serial number was deadlined for several months, it was counted as only one instance of deadline, so long as the date of deadline never changed.

Each unique serial number and report date combination constitutes 1 equipment-week of deadline. Thus, 2 equipments deadlined for 1 week would be counted as 2 equipment-weeks of deadline; 1 equipment deadlined for 3 weeks would be 3 equipment-weeks of deadline.

#### Parts That Cause Equipment Deadlines in Several Units

Based on the thesis that the repair part that causes an equipment to be deadlined in one unit is likely to cause deadlines in other units, a count was made of the number of different customer units in which each FSN caused at least one instance of deadline. The results are listed in Table 38. Only 717 different FSNs were responsible for all the cases of two or more units with recorded deadlines for the same FSN.

Table 38

#### DEADLINES CAUSED BY THE SAME LINE (FSN) IN SEVERAL UNITS

| Number of<br>different units<br>in which the<br>same FSN caused<br>deadline(s) | FSNs causing deadline(s)<br>in this number of units |                      |                       |
|--|---|----------------------|-----------------------|
|  | Number in<br>this group                             | Cumulative<br>number | Cumulative<br>percent |
| >15  | 4   | 4                    | 0.1                   |
| 11-15  | 11  | 15                   | 0.4                   |
| 6-10   | 41  | 56                   | 1.6                   |
| 5  | 39  | 95                   | 2.7                   |
| 4  | 69  | 164                  | 4.6                   |
| 3  | 148   | 312                  | 8.8                   |
| 2  | 405   | 717                  | 20.1                  |
| 1  | 2849  | 3566                 | 100.0                 |

This is especially significant in light of the fact that the pieces of equipment deadlined are in three different types of organization: an armored cavalry regiment and an armored division in Europe, and an airborne division in the US. Naturally, all these have certain common equipment types, such as the  $\frac{1}{4}$ -ton truck.

The statistics in Table 38 suggest that it may be worthwhile to establish a central deadline data collection and reduction facility in corps areas, in theaters, and/or in DA. A master catalog of the relatively few FSNs causing deadline could be maintained by equipment application, and, based on end item densities supported by the various DSUs, appropriate criteria for their stockage could be developed.

#### Multiple Deadliners

Table 38 lists the number of different units in which the same FSN caused deadline of at least one piece of equipment. Because some of these FSNs caused more than one instance in one or more of the units sampled, the cases of multiple equipments deadlined were tabulated, without regard to which unit owned the equipment. The count was made on the basis of unique serial numbers, and its results appear in Table 39. Only 17 FSNs account for 565 of the total serial-numbered equipments deadlined for parts. Surely these FSNs should be on the stockage list of every DSU that supports any appreciable number of the applicable end items.

#### Equipment-Weeks of Deadline - A Time-Weighting Technique

The longer a piece of equipment is deadlined, the more effect it has on overall readiness. NORs is a time-related measure; it is the fraction of total time during which the equipment is not operationally ready.

Equipment-weeks gives equal weight to deadline duration and to deadline frequency. That is, an FSN causing each of 3 equipments to be deadlined for 2 weeks counts as 6 equipment-weeks, as does an FSN deadlining 1 end item for 6 weeks.

Table 40 gives the counts for multiple equipment-weeks of deadline. A mere 139 FSNs account for one-third of total equipment-weeks of deadline. Only 364 FSNs (10 percent of the parts causing deadlines) account for 50 percent of all equipment-weeks of deadline reported for

Table 39  
 MULTIPLE EQUIPMENTS DEADLINED  
 BY THE SAME LINE (FSN)

| Different equipments deadlined<br>by the same FSN |  | FSNs causing this number of<br>different equipments deadlined |                      |                       |
|---|--|---|----------------------|-----------------------|
| Number of<br>differert<br>equipments/FSN          | Number of<br>equipments<br>in this group | Number in<br>this group <sup>a</sup>                          | Cumulative<br>number | Cumulative<br>percent |
| > 20  | 565                                      | 17  | 17                   | 0.5                   |
| 16-20   | 282                                      | 16  | 33                   | 0.9                   |
| 11-15   | 345                                      | 27  | 60                   | 1.7                   |
| 10  | 70                                       | 7   | 67                   | 1.9                   |
| 9   | 117                                      | 13  | 80                   | 2.2                   |
| 8   | 192                                      | 24  | 104                  | 2.9                   |
| 7   | 196                                      | 28  | 132                  | 3.7                   |
| 6   | 246                                      | 41  | 173                  | 4.9                   |
| 5   | 335                                      | 67  | 240                  | 6.7                   |
| 4   | 552                                      | 138   | 378                  | 10.6                  |
| 3   | 621                                      | 207   | 585                  | 16.4                  |
| 2   | 1140                                     | 570   | 1155                 | 32.4                  |
| 1   | 2411                                     | 2411  | 3566                 | 100.0                 |

<sup>a</sup>Total number of different equipments deadlined for parts = 2917.  
 Note that this column may not be totaled, because serial numbers  
 appearing in one group may also appear in a different group (for  
 different FSNs). I.e., most equipments are deadlined for more  
 than one FSN.

Table 40

MULTIPLE EQUIPMENT-WEEKS OF DEADLINE  
CAUSED BY THE SAME LINE (FSN)

| Equipment-weeks of deadline<br>caused by the same FSN |  |   | FSNs causing this number of<br>equipment-weeks of deadline |                      |                       |
|---|--|---|--|----------------------|-----------------------|
| Number of<br>equipment-<br>weeks/DL                   | Total equipment-<br>weeks in<br>this group | Cumulative %<br>of total<br>equipment-weeks | Number in<br>this group                                    | Cumulative<br>number | Cumulative<br>percent |
| > 50  | 2462                                       | 13.9  | 24   | 24                   | 0.7                   |
| 21-50   | 3256                                       | 32.3  | 115  | 139                  | 3.9                   |
| 16-20   | 936  | 37.5  | 53   | 192                  | 5.4                   |
| 11-15   | 2138                                       | 49.6  | 172  | 364                  | 10.2                  |
| 10  | 760  | 53.9  | 76   | 440                  | 12.3                  |
| 9   | 540  | 56.9  | 60   | 500                  | 14.0                  |
| 8   | 600  | 60.3  | 75   | 575                  | 16.1                  |
| 7   | 812  | 64.9  | 116  | 691                  | 19.4                  |
| 6   | 792  | 69.4  | 132  | 823                  | 23.1                  |
| 5   | 840  | 74.1  | 168  | 991                  | 27.8                  |
| 4   | 1080                                       | 80.2  | 270  | 1261                 | 35.4                  |
| 3   | 1044                                       | 86.1  | 348  | 1609                 | 45.1                  |
| 2   | 1012                                       | 91.8  | 506  | 2115                 | 59.3                  |
| 1   | 1451                                       | 100.0                                       | 1451   | 3566                 | 100.0                 |
|   |  |   | 17,723   |                      |                       |

parts. Each of these parts was needed to repair equipment that was deadlined for over 10 weeks. There is no doubt that NORs rates could have been significantly reduced had these parts been available.

Appendix Table B9 lists these 364 FSNs. Many of these FSNs could be stocked at the DSU with little noticeable effect on the total inventory investment. A few, of course, are exceptionally expensive lines that would not normally be available on an issue-to-customer basis. However, most of these are coded "recoverable" on the AMDF. Therefore they could be made available from the local DX facility on an exchange basis, assuming the repair capability of the DSU is sufficient to repair the unserviceables.

#### DSI

The DSI, defined in Chap. 2, is proposed as a measure of the ability of the first source of supply, the DSU, to meet requirements for readiness-affecting parts. No objective for this measure is suggested now, because a meaningful objective could only be developed from a complete historical record in which the asset balance on hand as of the deadline date would be compared with the list of deadlining parts. However, by measuring the DSI repeatedly over an extended time (at least 1 year), an appropriate objective should become apparent.

#### DX OPERATIONS

DX is the exchange of designated unserviceable but repairable components, modules, and major assemblies on a one-for-one basis for a serviceable item. The items controlled through the DX system constitute a large portion of the dollar value of the Army's secondary item inventory. The large investment involved and the relation to operational readiness have invited the attention of the Congress, General Accounting Office (GAO), and the Department of Defense on the problems associated with managing this program.<sup>41</sup> Currently emphasis is being placed by the Army on better control of DX items and better responsiveness to customer requirements. This is evidenced by such efforts as the Army Logistics Offensive Program, which includes improved DX as one of its primary goals. The official statement describing this objective is contained in reference 41. The purpose

of the circular is: "... provide guidance for a DA program to expand and standardize Direct Exchange (DX) procedures as a means for improving responsiveness to the customer, simplifying the logistic system and for improving visibility and management of repairable items."

The determination of which items qualify for DX is made by the item managers at the national inventory control points (NICPs) and broadcast to the field by letter and by coding the item in the AMDF as a nonexpendable recoverable item. Major commands designate which items meeting the DX criteria are to be included in their DX program. Local commanders also add and delete items.

#### DX System Concept

Figure 24 illustrates the DX system as it exists in field operations. Basically, there are three loops. The first and perhaps most critical loop is the exchange of unserviceable for serviceable items between the customer unit and his DSU. After inspection and determination of repairable status the item may either be repaired at the DSU or, if repairs are beyond its capability, evacuated to the supporting GSU for repair or disposal action. Items requiring major overhaul, e.g., engines and transmissions, are forwarded to an appropriate depot, or if "washed-out" a new item is requisitioned. Of course, local variations are encountered in the system flow, e.g., a DSU if designated a DX Control Point may ship items directly to a depot within the theater or even back to CONUS. The level at which an item may be declared not economically repairable may also vary. The key point in all these transactions is the one-for-one accounting involved, one unserviceable turned-in for one serviceable issued.

#### Data Sources

DX information was obtained from DX stockage lists, stock accounting records, and registers at the units visited.

Each of the units with a DX supply function prepares and distributes to its customer units a DX list. These ranged in size from as few as 2 to over 350 FSNs. The lists also vary as to the amount of detail contained in them. Some simply list the FSN and nomenclature, whereas others contain details such as unit price, materiel category (MATCAT), RQs, and end item application. All the lists were supposedly



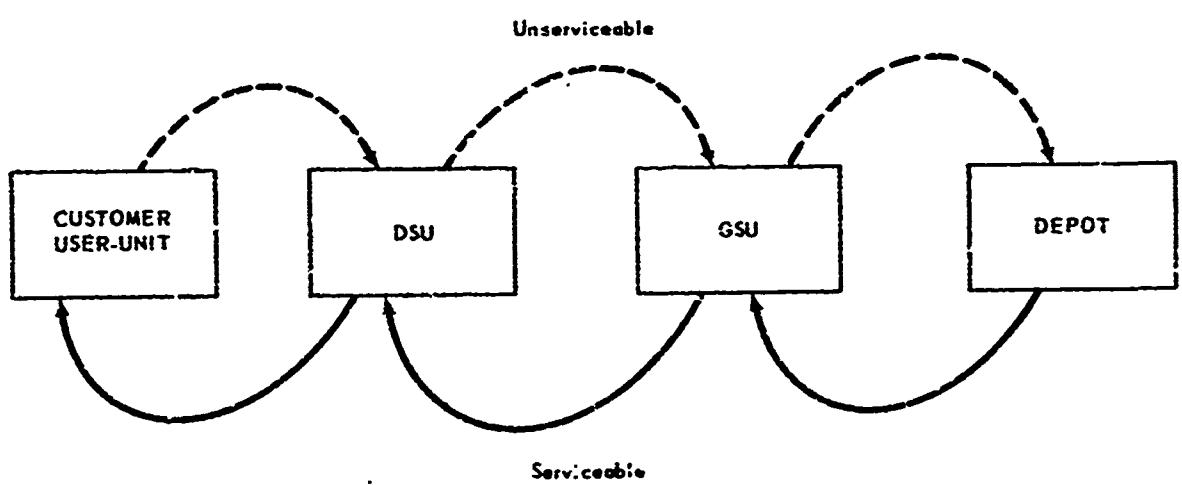


Fig. 24—Simplified Diagram of DX System

up to date but when compared to the stock accounting records in order to obtain the asset position the two sometimes could not be reconciled. In one case, where 300 major assembly and small component FSNs were listed, 29 FSNs could not be matched to a stock accounting card. Approximately 20 percent of the FSNs on the same list recorded no RC quantity. In another instance, 46 FSNs on the 125 line DX list could not be matched to the stock accounting records.

It was found that a few items on the DX lists were not repairable in a true sense, but the mechanism of DX was being used to control consumption. Two examples are spark plugs and batteries. Many such items turned in as unserviceable were later tested and found to be in serviceable condition, often requiring no more than cleaning or recharging prior to reissue.

#### DX Supply Activity

One of the USAREUR units, the 71st Maint Bn (nondivisional DS) maintained a daily transaction register of turn-ins and issues of small automotive components. It was possible to reconstruct the unit's DX supply activity for approximately a  $3\frac{1}{2}$ -month period using this register.

Table 41 presents a summary of the DX activity. The number of recorded demands (there is a possibility of demands for nonstocked items) amounted to 2408 during the period for an average of nearly 700 DX demands per month. No partial fills were recorded; a demand was completely filled for the quantity requested or a due-out established for the entire quantity. The controlled items, batteries and spark plugs, were not included in this analysis.

Table 41  
DX SUPPLY ACTIVITY, 71ST MAINT BN (DS)  
27 SEP 71 - 11 JAN 71

| Activity           | Number |
|--------------------|--------|
| Recorded demands   | 2408   |
| Quantity turned in | 3231   |
| Quantity issued    | 2600   |
| Number dues-out    | 530    |
| Quantity due out   | 631    |



The data from the turn-in and issue register were used to develop DX fill and DX quantity fill rates. The DX fill rate, computed as described in Chap. 2, was 76 percent for the 3-month period examined. The DX quantity fill rate, which is the total DX fill quantity divided by the total DX quantity demanded, was computed to be 81 percent.

None of the other units visited maintained a register of this type, and the method used to post transactions to the stock accounting records precluded a comparable analysis.

#### DX Investment

An analysis was performed of the inventory value of DX items at three DSUs and one GSU. Using R0s when available, current AMDF unit price, stock accounting records to obtain the latest balance on hand (serviceables plus unserviceables), and the average balances of past entries, inventory values were calculated (see Table 42).

Although the data were not uniformly available for each of the calculations shown and the results are not completely consistent, two major observations can be made: there is considerable variation in list size, composition, and value; the absolute value of DX inventories is substantial, especially when the combined inventories of the hundreds of DX facilities worldwide are considered.

#### DX Commonality

The lists of seven different DX operations were compared to determine how many of the lines were common to more than one location. The source of the sample lists is shown in Table 43: three DSUs, three GSUs, and one installation-level operation. All but two of these units are located in USAREUR. The list sizes for those units also used in the dollar value analysis (Table 42) are a little larger because some lines were dropped because of lack of R0s and nonmatch to the stock accounting records. The DX lists used were those made available to customer units by the maintenance organization.

Of the total 1341 FSNs considered, and recognizing that some of the same FSNs appear on more than one DX list, the number of different (unique) FSNs reduces to 783. Table 44 indicates that commonality between more than two of the lists is rather low. Only 26 FSNs (1% percent) appear on three or more lists.

Table 42  
DOLLAR VALUE OF RO AND STOCK ON HAND FOR DX LINES

| Unit               | FSNs                   | Dollar value        |                  |                  |
|--------------------|------------------------|---------------------|------------------|------------------|
|                    |                        | RO                  | Stock on hand    |                  |
|                    |                        |                     | Most recent      | Average          |
| 71st Maint Bn (DS) |                        |                     |                  |                  |
| Major assemblies   | 80                     | 994,842             | 247,842          | 281,067          |
| Small components   | 224                    | 131,374             | 283,353          | 280,934          |
|                    | <u>304</u>             | <u>1,126,216</u>    | <u>531,195</u>   | <u>562,001</u>   |
| 123d Maint Bn (DS) |                        |                     |                  |                  |
| Major assemblies   | 57                     | <sup>a</sup>        | 0                | 0                |
| Small components   | 79                     | 28,418 <sup>b</sup> | 144,407          | 131,628          |
|                    | <u>136</u>             | <u>28,418</u>       | <u>144,407</u>   | <u>131,628</u>   |
| 703d Maint Bn (DS) |                        |                     |                  |                  |
| Small components   |                        |                     |                  |                  |
| A Co               | 134                    | 254,782             | d                | d                |
| C Co               | 109                    | 64,864              | -d               | -d               |
| D Co               | 118                    | 85,015              | -d               | -d               |
| E Co               | 111                    | 72,803              | -                | -                |
|                    | <u>134<sup>c</sup></u> | <u>477,464</u>      |                  |                  |
| 42d HEM Co (GS)    |                        |                     |                  |                  |
| Major assemblies   | 70                     | <sup>a</sup>        | 1,312,092        | 1,440,046        |
| Small components   | 211                    | -a                  | 266,873          | 214,885          |
|                    | <u>281</u>             |                     | <u>1,578,965</u> | <u>1,654,931</u> |

<sup>a</sup>RO not available.

<sup>b</sup>Based on original list of 125 FSNs.

<sup>c</sup>Unique FSNs.

<sup>d</sup>Stock accounting records not available.

Table 43  
SOURCE OF DX LISTS USED IN COMMONALITY ANALYSIS

| Unit   | List size<br>(FSNs) |
|--|---------------------|
| 71st Maint Bn (DS)   | 323                 |
| 123d Maint Bn (DS)   | 196                 |
| 703d Maint Bn (DS)   | 135                 |
| 182d LEM Co (GS)   | 223                 |
| 8905th Labor Service Co (GS)                                       | 292                 |
| 249th Repair Parts Co (GS) <sup>a</sup>                            | 54                  |
| Materiel Maintenance Division <sup>a</sup><br>(Installation level) | 118                 |

<sup>a</sup>Fort Bragg, N.C.

Table 44  
DX LIST COMMONALITY ANALYSIS

| Appearing on<br>list of: | Unique FSNs | Percent |
|--------------------------|-------------|---------|
| One unit                 | 470         | 60      |
| Two units                | 187         | 24      |
| Three units              | 60          | 8       |
| Four units               | 33          | 4       |
| Five units               | 14          | 2       |
| Six units                | 18          | 2       |
| Seven units              | 1           | <1      |
| Total                    | 783         | 100     |

This comparison highlights the degree to which DX lists vary as a function of local commander's option. Some variation is necessitated by differences in mission and mix of equipment supported, but the desirability of greater uniformity is recognized in the logistics improvement program where standardization of DX items is called for within commands to the maximum extent possible.<sup>41</sup>

The two performance goals advanced below, DX quantity fill rate and DX deadline index, are in consideration of the fact that DX items can and do play a major role in materiel readiness. Improved book-keeping, perhaps under CS<sub>3</sub>, may yield a firmer base for objectives. Nonetheless the establishment of interim goals is suggested.

#### DX Performance Measures

Three basic performance measures are proposed to assist the DSU/GSU commander in the management of his DX operation. One measure, DX fill rate, is computed in the same manner as the ASL fill rate described in Chap. 2. DX quantity fill rate is a slight variation in that it measures the absolute quantity of items demanded that are filled immediately. In addition to these two measures of supply effectiveness, the DX deadline index described below is offered as another method of helping the commander evaluate the overall efficacy of his DX operation.

DX Quantity Fill Rate. The DX quantity fill rate is that fraction of total quantity demanded for DX lines (for serviceable reparables) that are supplied on request. The formula for this measure is:

$$\frac{\text{DX fills (quantity)}}{\text{Total DX quantity demanded}} (100) = \% \text{ DX quantity fill}$$

Demands for inexpensive lines required in sets, e.g., spark plugs, if included in DX for control purposes, would be excluded from the computation. However, the following specific types of lines normally required in sets would be included: tires, inner tubes, brake shoes, and similar lines. All set-type lines that are locally excluded would be listed by FSN and submitted when reporting DX measures.

Data sources include the DX stock accounting cards, DX issue, and turn-in registers and computer records under CS<sub>3</sub>.

Based on the analysis of the 71st Maint Bn DX operation discussed earlier in this section, an objective of 75 percent DX quantity fill is



attainable. This rate of quantity fill is also supported by Tables B4 and B5, App B, which illustrate the fill rate for tech supply derived from SPSM output. Although tech supply and DX are different in concept and operation these tables do indicate that a 75 percent fill rate is realistic.

DX Deadline Index. This measure is defined as the fraction of total serial-numbered equipments deadlined for the customers of a DSU by one or more lines contained on the DSU DX list. The formula for computing this index is:

$$\frac{\text{Number of equipments deadlined by DX lines}}{\text{Total equipments deadlined}} (100) = \% \text{ DX deadline}$$

This measure quantifies the influence of inadequate DX support on a user's deadline status. Aside from its absolute value, the growth or decline of this index is a valuable indicator of DX operations.

The source of data is the reverse side of DA Form 2406, "Materiel Readiness", which lists parts causing deadlines. The deadliners are compared with the current DX list to compute the index. The experience of DX personnel of the 71st Maint Bn indicates that an objective not to exceed 5 percent is feasible.

#### SUPPLY SYSTEM RESPONSE RATE

As explained in Chap. 2, the SSRR is a combined measure of the efficiency of the DSU itself and of the supply system's response to requirements that cannot be met by the DSU.

#### Definition and Formula for SSRR

The SSRR is the sum of fills provided immediately, outstanding backorder releases, and nonstockage dues-in receipts expressed as a percentage of cumulative commitments.

$$\frac{\text{Sum of fills provided during the period}}{\text{Sum of prior unfilled commitments and demands this period}} (100) = \text{SSRR}$$

The formula may be restated as:

$$\frac{\text{Demands immediately filled (this period)}}{\text{Demands received (this period)}} + \frac{\text{backorders released* (this period)}}{\text{open backorders (this period)}} + \frac{\text{receipts of dues-in* (this period)}}{\text{NSL dues-in (beginning of period)}} (100) = \text{SSRR}$$

\*Releases or receipts during this period, regardless of date of establishment of backorders or dues-in.

Data required to compute this measure should be currently available at every DSU. Demands immediately filled (this period) and demands received (this period) are used now - their quotient yields the tech supply fill rate. Backorders released and NSL receipts due in would undoubtedly be recorded, but in some DSUs a manual tabulation might be required. Open backorders and the NSL dues-in at the beginning of the period could be obtained from a manual count of cards in the dues-in file.

#### Development of an SSRR Objective

The suggested SSRR objective developed herein is based on 8 months' experience for an armored division. These data are listed in Table 45.

It is assumed that the sum of backorders released and receipts of NSL dues-in in any period is approximately equal to the number of newly established backorders and NSL dues-in during the same period. Hence no buildup (or decrease) in average unfilled commitments is experienced. Based on this assumption, it may be further assumed that the bulk of outstanding commitments at the beginning of each period (e.g., month) are carryovers from the preceding period and, to a progressively lesser degree, each of the periods preceding that. If this is the case the total number of dues-in at the beginning of any month will constitute all those established last month, some percentage of those established the month before, a lesser percentage of those established the month before that, etc. The precise assumptions made regarding these percentages appear in Table 46. These percentages are admittedly arbitrary but at the same time, are felt to be reasonable based on the experience of units in the field.

Inserting appropriate numbers into the SSRR formula described above will yield performance experience based on the statistics of Table 45 and the above assumptions:

$$\frac{7436 + (3054 + 1695)}{15,335 + 16,273} (100) = 49 \text{ percent}$$

To establish an objective for the SSRR, the objective for tech supply fill rate of 64 percent (from Chap. 3) is used. From Table 45, the average net requests received = 15,335. Sixty-four percent of these would be immediately filled, i.e., 9814 requisitions.



Table 45  
DEMAND STATISTICS FOR AN ARMORED DIVISION, 1971

| Month    | Net <sup>a</sup><br>requests<br>received | Demands<br>immediately<br>filled | Tech<br>supply<br>fill rate, % | Back-                 | NSL<br>dues-in <sup>b</sup> |
|----------|--|----------------------------------|--------------------------------|-----------------------|-----------------------------|
|          |  |                                  |                                | orders<br>Established |                             |
| 1        | 24,015                                   | 10,379                           | 43                             | 5,269                 | 4,949                       |
| 2        | 17,790                                   | 9,977                            | 56                             | 3,571                 | 2,840                       |
| 3        | 23,567                                   | 9,870                            | 42                             | 4,195                 | 6,953                       |
| 4        | 7,660                                    | 3,862                            | 50                             | 1,939                 | 724                         |
| 5        | 9,769                                    | 4,424                            | 45                             | 2,468                 | 1,569                       |
| 6        | 12,108                                   | 6,447                            | 53                             | 1,891                 | 2,602                       |
| 7        | 14,126                                   | 7,036                            | 50                             | 2,789                 | 2,892                       |
| 8        | <u>13,642</u>                            | <u>7,493</u>                     | 55                             | <u>2,306</u>          | <u>2,669</u>                |
| Totals   | 122,677                                  | 59,488                           |                                | 24,428                | 25,198                      |
| Averages | 15,335                                   | 7,436                            | 48                             | 3,054                 | 3,150                       |

<sup>a</sup>Net requests = total requests - requests rejected.

<sup>b</sup>NSL dues-in established are assumed to be equivalent to demands not accommodated.

Table 46

## ASSUMED DISTRIBUTION OF PRIOR COMMITMENTS

| Month <sup>a</sup>                           | Commitments <sup>b</sup> still outstanding<br>from that month |                                  |
|--|---|----------------------------------|
|  | Percent<br>assumed  | Number,<br>computed <sup>c</sup> |
| 1  | 100   | 7,899                            |
| 2  | 40  | 3,160                            |
| 3  | 20  | 1,580                            |
| 4  | 10  | 790                              |
| 5  | 8   | 632                              |
| 6  | 7   | 553                              |
| 7  | 6   | 474                              |
| 8  | 5   | 395                              |
| 9  | 4   | 316                              |
| 10   | 3   | 237                              |
| 11   | 2   | 158                              |
| 12   | 1   | 79                               |
| Total commitments,<br>beginning of any month |   | 16,273                           |

<sup>a</sup> Month 1 is last month, month 2 the month before last, etc.<sup>b</sup> Commitments generated each month include all backorders established and all NSI dues-in established, plus any requests accommodated but not immediately filled and for which no new backorders need be established (because estimated delivery date is prior to required date set by priority).

|                |  |         |
|----------------|--|---------|
| From Table 45: | avg backorder established/month          | 3,054   |
|                | avg fringe due-in established/month      | +3,150  |
|                |  | 6,204   |
|                | avg demands immediately filled/month     | +7,436  |
|                |  | 13,640  |
|                | avg net requests received/month          | 15,335  |
|                | less demands filled, backordered, due-in | -13,640 |
|                |  | 1,695   |

Thus, commitments generated per month may be computed:  $6204 + 1695 = 7899$ .<sup>c</sup> Assumed percent multiplied by 7899.

Substituting 9814 for 7436 in the above computation yields an SSRR of 56 percent. Thus it is felt that 56 percent represents a meaningful and realistic objective for SSRR.

#### ASL DUES-IN OVER 180 DAYS

An ASL due-in is a requisition pending fill from a higher supply source. A measure developed to monitor the duration of dues-in at the DSU is "ASL dues-in over 180 days."

$$\frac{\text{Number of ASL dues-in over 180 days}}{\text{Total number of ASL dues-in}} (100) = \% \text{ ASL dues-in over 180 days}$$

The date a requisition is forwarded by the DSU to the next higher supply echelon signals the beginning of the time span of the due-in. The time span ends on the date of formal recording of receipt of the materiel at the DSU. The duration of a due-in is clearly beyond the influence of a DSU commander and must be viewed as a function of overall supply system performance.

As shown in Fig. 7, Chap. 2, ASL dues-in over 180 days is related to zero balance with dues-out. If a suitable objective for ASL dues-in over 180 days is selected and met, zero balances with dues-out can be kept at an acceptable level at the DSU.

Table 47 was developed from data from the DSS USAREUR Performance Evaluation.<sup>42</sup> Of nearly 69,000 requisitions due in to DSUs in a year, sufficient detail was available to develop age distributions for approximately 16,000. Since the time span of dues-out from the NICP (see Table 47 footnotes) does not coincide with the time span of dues-in to the DSU, the distribution must be shifted forward (increased) by an amount equal to the average time from the NICP depots to the date receipt of materiel is recorded at the DSU (approximately 50 days). Similarly the 52,589 ASL requisitions due in at the DSU for which no dues-out had been established at the NICP were assumed to have been filled immediately from NICP assets and hence would encounter a delay equal to the OST from DSU to NICP back to DSU (approximately 57 days). Taking Table 47 and the above OSTs into account, a distribution of the ages of dues-in to the DSU was constructed (Table 48). The data of Table 48 are plotted in Fig. 25 and may be considered representative of performance attained



Table 47

AGE OF ASL DUES-OUT FROM NICPs,  
YEAR ENDING 29 FEBRUARY 1972

| Item  | Duration of ASL dues-out from NICP, days <sup>b</sup> |      |      |       |       |        | Total   |         |      |        |
|---|---|------|------|-------|-------|--------|---------|---------|------|--------|
|   | 1-3   | 4-5  | 6-30 | 31-60 | 61-90 | 91-120 | 121-150 | 151-180 | >180 |        |
| ASL requisitions due-out from NICP <sup>a</sup> | 32  | 200  | 1255 | 1160  | 740   | 572    | 409     | 179     | 470  | 5,018  |
| ASL dues-out released by NICP <sup>b</sup>      | 1021  | 830  | 4110 | 2081  | 1310  | 780    | 320     | 279     | 379  | 11,110 |
| Total "greater than" cumulative %               | 1053  | 1030 | 5365 | 3241  | 2050  | 1352   | 729     | 458     | 850  | 16,128 |
| Total ASL dues-in at DSU                        | 100.0   | 93.5 | 87.1 | 53.6  | 33.7  | 21.0   | 12.6    | 8.1     | 5.3  |        |

ASL dues-in at DSU for which no dues-out established at NICP<sup>c</sup>

Total ASL dues-in at DSU

<sup>a</sup>Based on elapsed days from date of document order number (DON) to 29 Feb 72.

<sup>b</sup>Based on elapsed days from DON date to date of due-out release at NICP. Includes 4682 dues-out released for which age at release could not be determined. The assumption was made that the 4682 releases were distributed in the same proportion as the 6428 releases for which ages were available.

<sup>c</sup>These requisitions, forwarded from the DSU, are assumed to have received immediate fill from NICPs.

Table 48

## AGE OF ASL DUES-IN TO DSUs

| Item               | Duration of ASL dues-in, days |        |      |      |      |      |      |      |
|--------------------|-------------------------------|--------|------|------|------|------|------|------|
|                    | >0                            | >30    | >80  | >110 | >140 | >170 | >200 | >230 |
| No. of ASL dues-in | 68,817                        | 66,752 | 3680 | 5439 | 3389 | 2037 | 1308 | 840  |
| Cumulative %       | 100.0                         | 97.0   | 31.5 | 18.9 | 11.0 | 6.1  | 3.1  | 1.2  |

under current Army supply policies. The objective for zero balances with dues-out (Chap. 3) for the current 6-3 breadth policy is 4.7 percent. Accordingly an objective for dues-in over 180 days may be chosen from Fig. 25 and be consonant with the objective for zero balance with dues-out. An objective of 5 percent or less was chosen.

## NSL DUES-IN OVER 180 DAYS

Like ASL, NSL dues-in over 180 days measures supply system responsiveness beyond the DSU commander's ability to influence. It is related to SSRR.

$$\frac{\text{Number of non-ASL dues-in over 180 days}}{\text{Total number of non-ASL dues-in}} (100) = \% \text{ NSL dues-in over 180 days}$$

The ISS USAREUR Performance Evaluation<sup>42</sup> provides data relative to the duration of NSL dues-in (Table 49). As with ASL dues-in, the distributions must be shifted forward (increased) by an amount equal to the average OST (50 days is used as an approximation) to relate dues-out from the NICPs to dues-in to the DSUs. The 65,345 dues-in at the DSU for which no dues-out have been established at the NICPs are assumed to have been filled immediately from depot stocks and would have been due in for a length of time equal to the average OST from DSU to NICP and back to DSU, approximately 55 days.

Based on Table 49 and the above OSTs, a distribution of due-in ages to the DSU was developed. This is shown in Table 50 and is plotted in Fig. 25 with the ASL dues-in distribution.

Although no empirical relation has been developed between NSL dues-in greater than 180 days and the SSRR, the derivation of the latter measure implies a close relation. The SSRR objective is based on a



Table 49

AGE OF NSL DUES-OUT FROM NICPs,  
YEAR ENDING 29 FEBRUARY 1972

| Item  | Duration of NSL dues-out, days |      |      |       |       |        |         | Total  |
|---|--------------------------------|------|------|-------|-------|--------|---------|--------|
|   | 1-3                            | 4-5  | 6-30 | 31-60 | 61-90 | 91-120 | 121-150 |        |
| NSL requisitions due-out from NICP  | 35                             | 234  | 1921 | 2063  | 1281  | 854    | 561     | 275    |
| NSL dues-out released by NICP   | 1138                           | 958  | 4151 | 2498  | 1274  | 739    | 324     | 178    |
| Total   | 1173                           | 1192 | 6072 | 4561  | 2555  | 1593   | 885     | 453    |
| "greater than" cumulative %   | 100.0                          | 93.9 | 87.6 | 55.9  | 32.0  | 18.6   | 10.3    | 5.7    |
| NSL dues-in at DSU for which no dues-out established at NICP <sup>c</sup> |                                |      |      |       |       |        |         | 66,345 |
| Total NSL dues-in at DSU  |                                |      |      |       |       |        |         | 65,461 |

<sup>a</sup>Based on elapsed days from date of DON to 29 Feb 72.

<sup>b</sup>Based on elapsed days from DON date to date of due-out release at NICP. Includes 5152 dues-out released for which age at release could not be determined. The assumption was made that the 5152 releases were distributed in the same proportion as the 6276 releases for which ages were available.

<sup>c</sup>These requisitions, forwarded from the DSU, are assumed to have received immediate fill from NICPs.

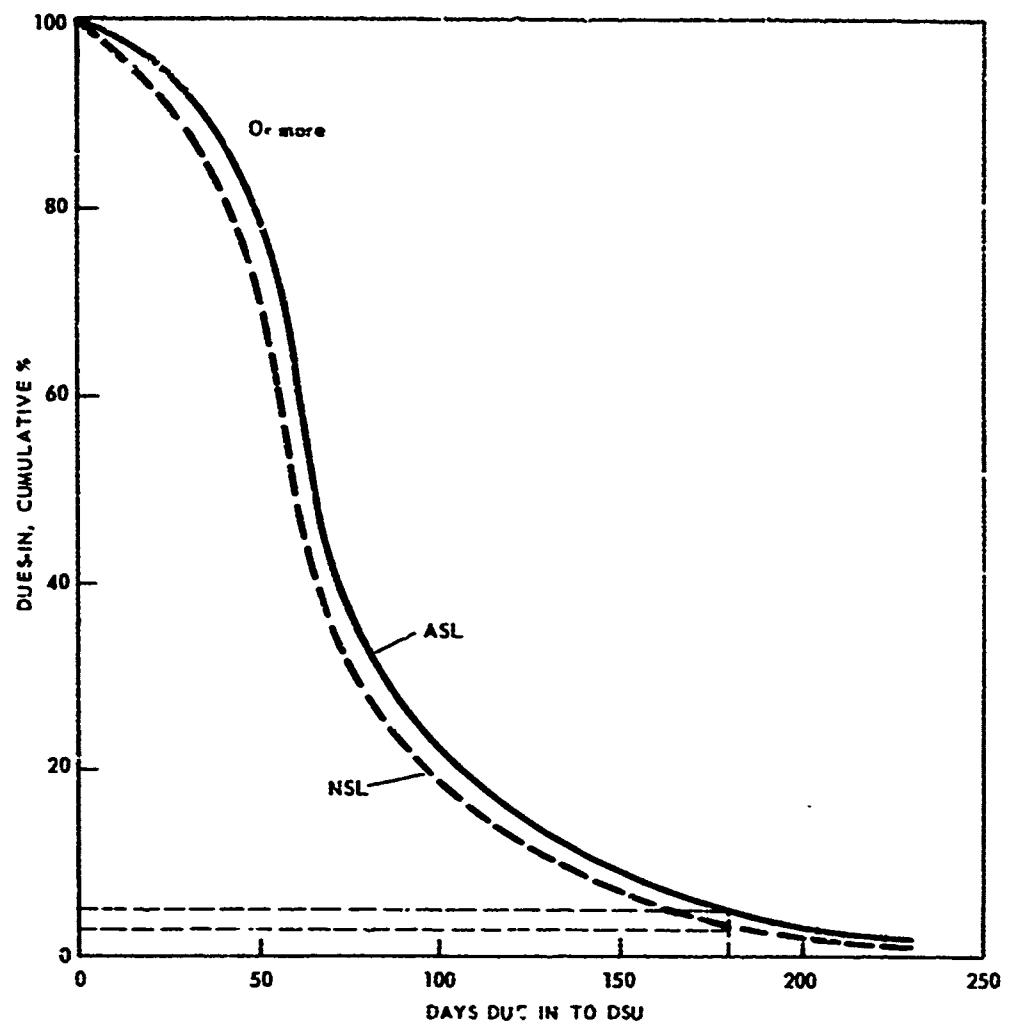


Fig. 25—Age of ASL and NSL Dues-in to European DSUs

Table 50

## AGE OF NSL DUES-IN TO DSUs

| Item               | Duration of NSL dues-in, days |        |        |      |      |      |      |      |
|--------------------|-------------------------------|--------|--------|------|------|------|------|------|
|                    | >0                            | >30    | >60    | >110 | >140 | >170 | >200 | >230 |
| No. of NSL dues-in | 85,461                        | 81,188 | 10,679 | 6118 | 3563 | 1970 | 1085 | 632  |
| Cumulative %       | 100.0                         | 95.0   | 25.1   | 5.6  | 8.5  | 4.3  | 2.0  | 0.7  |

tech supply fill rate of 64 percent. The NSL curve shown in Fig. 25 is used as the basis for selecting the objective of 3 percent or less for this measure.

## INDICATORS OF EXCESS ASSETS

Deletions from the ASL are perhaps the most important contributors to the accumulation of excesses at the DSU. Other causes include turn-in of nonstocked items, cancellation of requests for nonstocked items, and recomputation of the RO. Excesses are to be disposed of in accordance with AR 755-2.<sup>24</sup> Unserviceable or nonrecoverable expendables are excluded from excess tallies.

Assets for nonstocked items may be retained up to 60 days from the date of receipt. However, disposition action may be initiated at any time an item becomes excess provided the excess is valued at \$20 or more for CONUS installations, \$50 or more for oversea installations, and \$10 or more for any DSJ.

ASL excesses are further defined by echelon, stockage policy, and arbitrary quantities of allowable excesses as follows:

1. Installation, items falling under EIP: all assets in excess of the RO quantity plus 360 days' worth of expected consumption.
2. Installation, items falling under EOQ policy: all assets in excess of twice the RO quantity.
3. DSU, EOQ: all assets in excess of twice the RO quantity.
4. DSU, fixed stockage level based on days of supply: all assets in excess of the RO quantity plus 90 days' worth of expected consumption.

The Ratio of SOH to RO

The RO represents the greatest quantity of supplies authorized to be on hand and/or due in at any one time in order to sustain current DSJ operations.



SOH to RO is the quantity or dollar value of current SOH for ASL items divided by the quantity or dollar value of the RO, and is determined by:

$$\frac{\text{SOH}}{\text{RO}}(100) = \% \text{ SOH to RO}$$

The measure is designed to apprise commanders of potential shortages or costly overages in assets.

In developing an objective for this measure, inventory theory practiced by the Army offers at least two approaches. Either the theoretical average SOH or the theoretical maximum SOH may be used as a yardstick against which to compare actual SOH values. The theoretical average SOH equals one-half OL stocks plus SL stocks. The theoretical maximum SOH equals OL plus SL stocks.<sup>43</sup> It is extremely unlikely that each line on the ASL will have the maximum SOH, but it is felt that provision must be made for that possibility. Hence, although the theoretical or computed average SOH is discussed below, the computed maximum SOH is used as the basis for developing an objective.

The data for developing SOH and RO values are readily obtainable from the DSU's MIR or stock status report, each of which is prepared periodically by computer. Table 51 illustrates the computation of this measure for VII Corps units, USAFEUR, using one year's data ending in December 1971. The variable RO was developed using the EOQ OL, a 15 day SL and a 45 day GST.

The theoretical maximum SOH presumes that the entire OL and SL are on hand for each FSN on the ASL. The maximum SOH, as a percentage of the RO varies from 49.7 to 70.0 percent. These values are used as the basis for developing an SOH/RO objective. Their statistical characteristics are:

|                                 |       |
|---------------------------------|-------|
| Number of variates              | 25    |
| Arithmetic mean                 | 50.03 |
| Standard deviation ( <i>s</i> ) | 5.04  |
| Median                          | 60.1  |
| Range                           | 20.3  |
| Mean + 3 <i>s</i>               | 75.15 |

In such a normal distribution, 99.73 percent of the maximum SOH/RO observations would be included within three standard deviations of the mean. Accordingly, the objective has been set at the upper limit of

Table 51

## SOH TO RO VALUES FOR VII CORPS UNITS

| Unit             | Variable<br>RO<br>dollars | Average SOH,<br>dollars<br>$(\frac{1}{2} OL + SL)$ | Max SOH,<br>dollars<br>(OL + SL) | Max<br>SOH/RO, %<br>(objective) | Actual SOH,<br>dollars <sup>a</sup> | Actual<br>SOH/RO,<br>% |
|------------------|---------------------------|--|----------------------------------|---------------------------------|-------------------------------------|------------------------|
| A/703 Maint Bn   | 322,405                   | 116,206  | 187,414                          | 58.1                            | 493,596                             | 153.1 <sup>b</sup>     |
| B/703 Maint Bn   | 16,872                    | 5,644  | 8,495                            | 50.3                            | 247,707                             | 1466.2 <sup>b</sup>    |
| A/123 Maint Bn   | 460,229                   | 163,169  | 259,392                          | 56.4                            | 748,970                             | 162.7 <sup>b</sup>     |
| C/1 Maint Bn     | 75,053                    | 29,200   | 50,074                           | 56.7                            | 49,599                              | 66.1                   |
| B/1 Maint Bn     | 40,062                    | 16,024   | 28,040                           | 70.0                            | 36,095                              | 90.1 <sup>b</sup>      |
| A/1 Maint Bn     | 157,316                   | 59,172   | 98,857                           | 62.8                            | 93,315                              | 59.3                   |
| B/71 Maint Bn    | 123,134                   | 44,762   | 72,719                           | 59.1                            | 106,670                             | 86.6 <sup>b</sup>      |
| C/71 Maint Bn    | 101,849                   | 37,851   | 62,628                           | 61.5                            | 73,879                              | 72.5                   |
| A/71 Maint Bn    | 173,681                   | 62,401   | 100,362                          | 57.8                            | 141,251                             | 81.3 <sup>b</sup>      |
| 572 HEM Co       | 136,794                   | 52,542   | 89,228                           | 65.2                            | 97,929                              | 71.6                   |
| 48 Acft Maint Co | 27,428                    | 10,632   | 18,182                           | 66.3                            | 21,143                              | 77.1 <sup>b</sup>      |
| 124 HEM Co       | 123,424                   | 42,740   | 66,510                           | 53.9                            | 95,371                              | 77.3                   |
| 903 HEM Co       | 39,109                    | 14,465   | 23,841                           | 61.0                            | 62,947                              | 161.0                  |
| 78 LEM Co        | 3,478                     | 1,366  | 2,360                            | 67.9                            | 2,180                               | 62.7                   |
| 182 LEM Co       | 45,336                    | 15,668   | 24,335                           | 53.7                            | 33,023                              | 72.8                   |
| 116 Ord Det      | 15,356                    | 5,103  | 7,630                            | 49.7                            | 13,027                              | 84.8 <sup>b</sup>      |
| 42 HEM Co        | 36,597                    | 13,534   | 22,302                           | 60.9                            | 48,838                              | 133.4 <sup>b</sup>     |
| 66 HEM Co        | 32,459                    | 11,871   | 19,383                           | 59.7                            | 81,973                              | 252.5 <sup>b</sup>     |
| 8904 LS Co       | 160,203                   | 59,904   | 99,613                           | 62.2                            | 101,538                             | 63.4                   |
| 8902 LS Co       | 136,337                   | 51,260   | 85,611                           | 62.8                            | 82,254                              | 60.3                   |
| 8905 LS Co       | 56,489                    | 20,729   | 33,942                           | 60.1                            | 39,895                              | 70.6                   |
| A/35 S&S Br.     | 274,978                   | 103,845  | 174,047                          | 63.3                            | 274,916                             | 100.0 <sup>b</sup>     |
| B/35 S&S Bn      | 410,687                   | 146,886  | 235,315                          | 57.3                            | 289,137                             | 70.4                   |
| A/95 S&S Bn      | 405,012                   | 144,340  | 230,514                          | 56.9                            | 167,850                             | 41.4                   |
| B/95 S&S Bn      | 503,957                   | 179,923  | 287,790                          | 57.1                            | 287,375                             | 57.0                   |

<sup>a</sup>Demand-supported lines, as of December 1971.<sup>b</sup>SOH/RO > objective.

75.15 percent. The likelihood of obtaining a computed SOH/RO value greater than three standard deviations from the mean by chance is minimized within the practical limits of the distribution.

#### Acquisition Value of Excesses

For those excesses that may be identified by a valid FSN, the acquisition value is the item unit price multiplied by the quantity in excess as defined above. This measure is computed for all excess assets, regardless of how they may arise.

For ASL lines, a comparison of the quantity on hand as reported on periodic stock status reports to the RO quantity will reveal excess quantities, if any. For HSL lines, any quantity on hand is considered excess. These may be identified either from machine records or via manual count. The unit price may be found in the microfilmed AMDP.

Objective. The assumption is made that the dollar value of excess assets on hand at any time should not exceed the dollar value of the average SOH ( $\frac{1}{2}$  OL + SL) for ASL lines. The actual dollar values of SOH will vary by time period and by unit but should not generally exceed the following:

|   |           |
|---|-----------|
| 1. DS maintenance battalions (HQ and A Cos) | \$140,000 |
| 2. DS maintenance battalions (forward Cos)  | 32,000    |
| 3. GS maintenance companies                 | 13,000    |
| 4. Supply and service companies             | 140,000   |

These objectives are based on the values of Table 52 where average SOH was computed for similar units. For example, the average SOH for A/703 and A/123 was used to derive the excess objectives for DS maintenance battalions (\$140,000). Table 52 was developed from MIR statistics dated December 1971 for selected VII Corps units, USAREUR.

#### Unidentifiable Excesses

Although previous measure dealt with excesses that could be identified and priced out by way of the AMDP, field observation reveals that many excesses are unidentifiable and hence cannot be reported in terms of acquisition value. These excesses result from turn-ins and cancellations of nonstocked lines that cannot be identified by valid FSN or part number. The measure that indicates the magnitude of such excesses is restricted to the number and quantities of such parts and maintenance-related lines that are excess. Those numbers will be obtained via a physical count.

Objective. By regulation, AR 710-2,<sup>8</sup> unidentifiable assets are considered excess. Therefore, DSUs should have no more than a minimal amount on hand at any time. An objective of 10 lines for a quantity of no greater than 100 items is proposed.

Excesses, identifiable or unidentifiable, contribute materially to on-hand inventory investment, weight, and cube and thereby are costly in terms of storage cost outlay and potential impairment to the DSU's mobility. The contribution of such excesses to the tech supply fill rate is probably small. NSL assets, in particular, all of which may be classed as excess, were shown in Chap. 3 to have little influence on the tech supply fill rate statistic.

#### MEASURES OF PROCESSING TIME

Two segments of OST, measurable at the DSU, both of which are within the DSU commander's sphere of influence, are identified as request processing time and receipt processing time. These are discussed below:

##### Request Processing Time

This measure is defined as the number of days from the date a user request is received at the supply point to the date of the materiel release order (MRO). In the case of an out-of-stock position, request processing time would be the elapsed time from request arrival (presuming that date to be routinely stamped on back of incoming requests) to the assignment of a DON by the supply point. The assignment of the DON would signal completed processing of the request at the supply point and the determination that no stocks are on hand for the line requested. This measure of the first segment of the OST cycle does not come under maximum OST allowances specified under the Military Standard Requisitioning and Issue Procedure (MILSTRIP).<sup>20</sup>

Estimates of a DSU's processing time could be made from periodic checks, based on a sampling of user requests with date received at the DSU stamped on the reverse side (at one time performed on a regular basis by DSU personnel). The user RON (request order number) and the user unit identification code (UIC) would have to be noted on each request so as to be able to identify the date of the particular request from MRO listings.

Table 52

**DEVELOPMENT OF AVERAGE SOH STATISTICS  
FOR VALUATION OF EXCESSES**

| Unit             | Dollar value,<br>annual<br>demand quantity | Dollar value,<br>15-day SL | Dollar value<br>of<br>variable OL | Average SOH,<br>dollars<br>$\frac{1}{2}$ OL + SL |
|------------------|--|----------------------------|-----------------------------------|--|
| A/703 Maint Bn   | 1,094,777                                  | 44,997                     | 142,417                           | 116,206  |
| B/703 Maint Bn   | 67,944                                     | 2,793                      | 5,702                             | 5,644  |
| A/123 Maint Bn   | 1,628,791                                  | 66,946                     | 192,446                           | 163,169  |
| C/1 Maint Bn     | 202,576                                    | 8,326                      | 41,748                            | 29,200   |
| B/1 Maint Bn     | 97,495                                     | 4,007                      | 24,033                            | 16,024   |
| A/1 Maint Bn     | 474,109                                    | 19,487                     | 79,370                            | 59,172   |
| B/71 Maint Bn    | 408,866                                    | 16,805                     | 55,914                            | 44,762   |
| C/71 Maint Bn    | 319,086                                    | 13,074                     | 49,554                            | 37,851   |
| A/71 Maint Bn    | 594,620                                    | 24,440                     | 75,222                            | 62,401   |
| 572 HEM Co       | 385,767                                    | 15,856                     | 73,372                            | 52,542   |
| 48 Acft Maint Co | 74,985                                     | 3,082                      | 15,100                            | 10,632   |
| 124 HEM Co       | 461,569                                    | 18,971                     | 47,539                            | 42,740   |
| 903 HEM Co       | 123,820                                    | 5,089                      | 18,752                            | 14,465   |
| 78 LEM Co        | 9,060                                      | 372                        | 1,988                             | 1,365  |
| 182 LEM Co       | 170,325                                    | 7,001                      | 17,334                            | 15,668   |
| 116 Ord Det      | 62,664                                     | 2,576                      | 5,054                             | 5,103  |
| 42 HEM Co        | 115,932                                    | 4,765                      | 17,537                            | 13,534   |
| 66 HEM Co        | 105,050                                    | 4,359                      | 15,024                            | 11,871   |
| 8904 LS Co       | 491,378                                    | 20,196                     | 79,417                            | 59,904   |
| 8902 LS Co       | 411,391                                    | 16,909                     | 68,702                            | 51,260   |
| 8905 LS Co       | 182,859                                    | 7,516                      | 26,426                            | 20,729   |
| A/35 S&S Bn      | 818,544                                    | 33,643                     | 140,404                           | 103,845  |
| B/35 S&S Bn      | 1,422,264                                  | 58,457                     | 176,858                           | 146,836  |
| A/95 S&S Bn      | 1,415,179                                  | 58,166                     | 172,348                           | 144,340  |
| B/95 S&S Bn      | 1,753,106                                  | 72,055                     | 215,735                           | 179,923  |

Empirical data for manual operations indicate that 50 percent of requests are processed in 4 days and 75 percent in 8 days.<sup>44</sup> The processing time for automated systems is predicated on the frequency of computer cycles. Assuming two cycles per week, an objective of 3 days is proposed for automated systems. A suitable objective for DSUs on manual systems is 4 days.

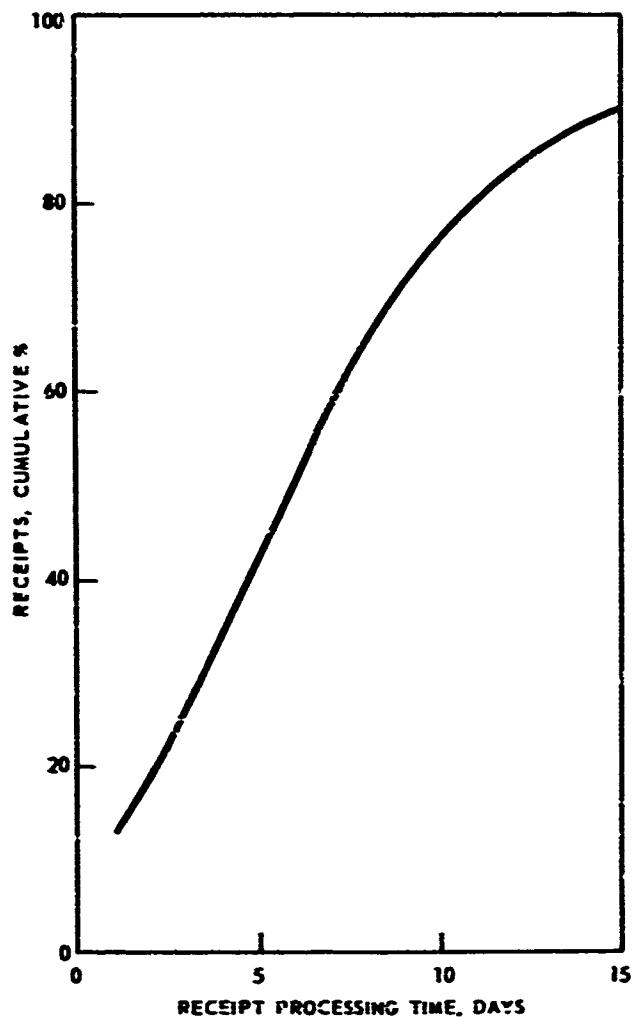
#### Receipt Processing Time

This measure defines the elapsed time from receipt of requisitioned materiel at a supply point until receipt is posted to accountable records. For units under DSS the calculation of this measure is simplified. For such units the receipt date of materiel at the DSU is recorded on in transit data cards. The date of posting to accountable records is the date the MIR is updated and is contained on receipt detail cards. For manual systems the receipt date is recorded on DD Form 1348-1, DOD Single Line Item Release/Receipt Document.<sup>20</sup> The posting date is the date assets are picked up on the stock accounting record, DA 1296.<sup>8</sup>

Receipt processing time is being monitored closely under the DSS. Statistics for this element of OST for USAREUR show an average of 7.6 days (ASL requisitions, less backorders) for the year ending 29 Feb 1972. The distribution of receipt processing times for nearly 25,000 USAREUR receipts is shown in Fig. 26. The average receipt processing time for DSUs in Korea under DSS is 7.3 days.<sup>45</sup>

Objectives for this measure already exist. AR 725-50<sup>20</sup> indicates a 2-day standard. DSS standards for Europe and Korea are set at 3 days. As noted above, experience under DSS shows both of those standards to be virtually unattainable for the bulk of receipts at DSU level. Receipt processing time under DSS, like request processing time, is tied to the frequency of computer cycles. In recognition of this fact and considering the distribution in Fig. 26 it would be logical to select an objective in keeping with reality, but at the same time not impose the ISS averages, which appear excessive for such an activity. Therefore, an objective of 5 days or less is advanced for this segment of OST.





**Fig. 26—Distribution of Receipt Processing Times  
for USAREUR DSUs, March 1971–February 1972**

## SUMMARY

The measures discussed in this chapter supplement the major policy-related measures of Chap. 3. Table 53 briefly summarizes the importance of the various measures and the objective selected for each. Several objectives are based on knowledge of current DSU performance.

Table 53

## SUMMARY OF ADDITIONAL SUPPLY PERFORMANCE MEASURES AND OBJECTIVES

| Performance measure           | Importance of this measure  | Suggested objective     | Basis for selecting this objective         |
|-------------------------------|---|-------------------------|--|
| ASL mobility index            | Primary measure of load carrying capability of the DSU                  | 50%                     | SPSM, a current SOH                        |
| DSI                           | Considers deadlining part which directly affect NORS                    | -- <sup>b</sup>         | Empirical data                             |
| DX (quantity) fill rate       | Measures customer DX fill on demand; directly affects NORS              | 75%                     | Empirical data                             |
| DX deadline index             | Specifies DX contribution to deadlined equipment; directly affects NORS | <5%                     | One unit's experience in using the measure |
| SSRR                          | Measures overall system performance; directly influences NORS           | 56%                     | SPSM, SCM, a empirical data                |
| ASL dues-in over 180 days     | Monitors age of ASL dues-in   | <5%                     | Empirical data                             |
| NSL dues-in over 180 days     | Monitors age of NSL dues-in   | <3%                     | Empirical data                             |
| SOH/RO                        | Alerts DSU to excesses  | >75%                    | Empirical data                             |
| Acquisition value of excesses | Aggregate measure of value of excesses                                  | <\$140,000 <sup>c</sup> | Empirical data                             |
| Unidentifiable excesses       | Measures magnitude of excesses that cannot be identified                | <10 lines<br><100 items | Subjective                                 |
| Request processing time       | First segment of OST cycle  | <3 days<br><4 days      | Empirical data                             |
| •Automated                    | Final segment of OST cycle; controllable at DSU                         | <5 days                 | Empirical data                             |
| Receipt processing time       |   |                         |  |

a. In each instance, the SCM and SPSM were used with empirical data.

b. A more complete historical record is required before an objective can be rationalized.

c. DS maintenance battalions (HQ and A Co). Objectives for other DS/GS units may be found in Chap. 4 discussion.

## Chapter 5

### MAINTENANCE PERFORMANCE MEASURES

#### BACKGROUND

This chapter explores the relation among maintenance, the availability of repair parts, and unit performance. In the case of support units, performance is judged from the standpoint of the maintenance battalion commander as it applies to his mission of supporting customer units. The level of maintenance addressed includes DS and GS maintenance, as defined in Army regulations<sup>9</sup> and Chap. 2 of this report. The relation between the support function and customer performance as reflected by OR rates is explored as one method of gauging a maintenance unit's effectiveness. Primary emphasis is placed on the analysis of the repair cycle time and the implications of such factors as recorded maintenance man-hours, work backlog, and manpower utilization. Inconsistencies in repair cycle times and a failure to prove a positive statistical correlation between related maintenance measures preclude development of universally applicable maintenance performance objectives. However, the impact of maintenance on operational readiness requires the establishment of certain quantitative goals. These are suggested later in the chapter as potential management aids to the local commander to assist him in the allocation of his maintenance resources.

Previous RAC research in the area of maintenance and materiel readiness includes studies concerned with the economics of maintenance, overhaul policies, and requirements and analyses of effective life of tactical, support, and combat vehicles. Of particular interest are two documents prepared for the Brown Board.<sup>1,46</sup>

Other work in the area of maintenance performance includes the 1968 Stanford Research Institute report<sup>47</sup> that proposed various supply and maintenance performance measures along with a companion reporting system.

Certain maintenance performance data are currently reported under The Army Maintenance Management System (TAMMS).<sup>48</sup> For selected items of equipment, information pertaining to backlog status and man-hour and workload accounting, plus input to the NORS and NORM reports, is forwarded to LDC, Lexington, Ky. The Hi-5 Report generated by this activity summarized these data by type and model of equipment for both CONUS and the oversea theaters. More recently the Army has published the mean turnaround times (TATs) by type and model of equipment for days in transit, days waiting repair, and days in shop. These support maintenance times as reported under TAMMS are published in AR 750-1<sup>49</sup> and are discussed later.

The mission of a DSU as defined in Chap. 2 is divided into two general functions, supply and maintenance. This section addresses those areas of maintenance affecting the primary goal of the support unit - service to the customer. As outlined in Fig. 7, five main functions are associated with support maintenance. These are:

1. Providing support maintenance to customer units. In essence, this involves the repair of end items or components and/or replacement of components beyond the maintenance capability of the organizational unit. In some cases the support facility is called on to handle an overflow of work and accepts lower echelon jobs in order to reduce equipment downtime.

2. DX maintenance is the inspection, necessary repair, and return to the supply system of repairable items designated DX. Generally, DX items are components such as carburetors, starters, distributors, generators, engines, transmissions, etc, that are too complex to repair on the spot or require special test equipment, tools, skills, or repair kits not available at organizational level. The supply aspects of DX are discussed in Chap. 4.

3. Modification work order (MWO) installation is the modification or alteration of equipment in the field in order to incorporate the

latest engineering and safety features. In many cases this involves the installation of special MWO kits.

4. Fabrication and cannibalization. Fabrication involves the manufacture of items not usually available through regular supply channels. Cannibalization is the removal of serviceable items from an unserviceable end item in order to restore another similar equipment to service. Although these two activities fall under the purview of maintenance they are in fact supply functions.

5. A maintenance float is an end item or major assembly held at support level to replace similar unserviceable items that cannot be immediately repaired and returned to service. The term maintenance float includes both OR float and repair cycle float.

Topics discussed in this chapter include the sources of data, statistical tests applied to these data, an analysis of the repair cycle as reflected in TAT, the impact of parts shortages, utilization of maintenance personnel, maintenance floats, and suggested performance objectives.

#### DATA SOURCES

Data used in this analysis of maintenance performance were gathered in CONUS and in USAREUR. In November 1971 the RAC team visiting Ft Hood, Tex., obtained maintenance information from the 124th Maint Bn (DS) of the 2d Armd Div, plus GS data from the 190th HEM. USAREUR units visited in January 1972 included the 123rd Maint Bn (DS) of the 1st Armd Div, the 182d LEM Co, 42d HEM Co, and two elements of the 6930th Civil Labor Gp. A complete list identifying the data sources and the units supported is shown in Table 54. The primary source of data from each of the maintenance units consisted of the Maintenance Request Register (DA Form 2405). This register, commonly referred to as the "job order register," is the basic source document used in all the TAT and man-hour analyses described in this section. Table 55 lists the volume of job order data obtained from each of the units constituting the data base.

In addition to the job order register the 124th Maint Bn, Ft Hood, Tex., maintained a backlog status report, which was used for the backlog analysis presented in this chapter.



Table 54  
DATA SOURCES USED IN MAINTENANCE ANALYSIS

| Location     | Support unit   | Units supported  |
|--------------|--|--|
| Ft Hood, Tex | 124th Maint Bn (DS)<br>A, B, C, and E Cos<br>169th Maint Bn (GS)<br>190th HEM Co         | 2d Armd Div<br>2d Armd Div<br>1st Cav Div (TRICAP)                 |
| USAREUR      | 123d Maint Bn (DS)<br>A, B, and C Cos<br>303d Maint Bn (GS)<br>182d LEM Co<br>42d HEM Co | 1st Armd Div<br>1st Armd Div<br>3d Inf Div (Mech)<br>Non-div Units |
|              | 6930th Civ. Labor Gp<br>8902d LS Co (DS) <sup>a</sup><br>8905th LS Co (GS) <sup>a</sup>  | VII Corps Units  |

<sup>a</sup>Labor Service.

Table 55  
VOLUME OF MAINTENANCE DATA

| Unit      | Number of job orders |
|-----------|----------------------|
| A/123     | 10,130               |
| B/123     | 1,144                |
| C/123     | 1,200                |
| A/124     | 7,853                |
| B/124     | 1,426                |
| C/124     | 634                  |
| E/124     | 860                  |
| 42d HEM   | 2,113                |
| 182d LEM  | 8,718                |
| 190th HEM | 3,526                |
| 8902d LS  | 4,920                |
| 8905th LS | 14,491 <sup>a</sup>  |
| Total     | 57,015               |

<sup>a</sup>Includes 3502 job orders without recorded man-hours.

## SUPPORT NORM

As discussed in Chap. 2 of this report, the primary measure of a DSU's maintenance effectiveness is the support NORM rate of its customer units. The importance of operational readiness and the impact of the supply and maintenance functions of the DSU on readiness has previously been emphasized. The NORM rate is currently reported for specific equipment types and individual units to IDC which publishes a quarterly report listing the OR, NORS, and NORM rates for organizational and support levels.<sup>11</sup> These reports were used to compile Table 56 which gives the support NORM rate for six combat divisions for seven quarterly increments.

Table 56

### SUPPORT NORM RATES, SIX DIVISIONS, SEVEN QUARTERS

| Quarter | Division        |                 |     |     |     |     |
|---------|-----------------|-----------------|-----|-----|-----|-----|
|         | A               | B               | C   | D   | E   | F   |
| 1       | 1.3             | 1.8             | 2.5 | 1.6 | 1.8 | 1.4 |
| 2       | 1.3             | 2.0             | 3.0 | 1.3 | 2.4 | 1.7 |
| 3       | 1.4             | 1.9             | 2.3 | 1.7 | 1.3 | 1.4 |
| 4       | 1.1             | 1.6             | 1.7 | 1.8 | 1.6 | 1.7 |
| 5       | -- <sup>a</sup> | 1.6             | 1.8 | 2.2 | 1.5 | 1.5 |
| 6       | 1.6             | 3.0             | 2.4 | 2.2 | 1.9 | 1.7 |
| 7       | 2.5             | -- <sup>a</sup> | 2.8 | 1.8 | 1.8 | 1.9 |

<sup>a</sup>Data not available.

Note that the NORM rates listed for the approximate two year period are rather stable. The NORM ranges from a low of 1.1 to 3.0 percent with an overall average for all divisions of 1.8 percent. Based on these data a performance objective of 2 percent or less is proposed.

## MAINTENANCE TAT

Four time measurements are obtainable from the job order register; three pertain to equipment TAT, and the other shows maintenance man-hours expended.

TAT is the total elapsed days from receipt of the job order request at the maintenance shop to completion of the job and is composed of two separate elements extracted from the job order register.

1. Time awaiting shop - Elapsed days between the time the job order request is received at the maintenance facility and the time work begins.

2. Time in shop - Elapsed days between the time work commences and the time the job is completed.

The sum of these two segments constitutes total TAT, i.e., the elapsed days between receipt of the job order at the maintenance shop and the completion date.

As a measure of the maintenance unit's performance and effectiveness it is felt that TAT is the ultimate performance measure. As evidenced by Fig. 7, other measures and maintenance statistics are considered subordinate to TAT. Of the primary maintenance functions—maintenance for customer, DX maintenance, MWO installations, and fabrication and cannibalization, the two most important, i.e., customer and DX maintenance, are most directly affected by TAT. These two functions in turn have a direct effect on the NORM rate, a primary measure of DSU mission accomplishment.

Table 57 gives total maintenance TAT (time awaiting shop plus time in shop) computed for each of the DSUs/GSUs in the sample. These times were developed by equipment categories because of the composition of the job order register. The registers are maintained by maintenance sections as listed in the table, i.e., armament, artillery, automotive, etc. Primary emphasis is placed on certain major equipment categories: automotive, aviation, DX, electronic, and engineer.

The distributions from which Table 57 was developed show a skewed curve. The absence of a normal distribution results in a wide variation between the mean, the median, and the mode (the most common value), as illustrated by the table. The heavy influence of the extended time job orders is reflected in the relatively high mean times evident for various equipment types. When compared to the median and modal values, the significance of the mean as a true indicator of performance appears questionable. For example, the mean TATs for automotive

Table 57

## MAINTENANCE TURNAROUND TIME

| Equipment           | Unit      | Location | Echelon | Job orders        | TAT, days |        |      |
|---------------------|-----------|----------|---------|-------------------|-----------|--------|------|
|                     |           |          |         |                   | Mean      | Median | Mode |
| Armament            | A/123     | USAREUR  | DS      | 159               | 44        | 10     | 9    |
|                     | C/123     | USAREUR  | DS      | 421               | 25        | 1      | 1    |
|                     | 42d HEM   | USAREUR  | GS      | 340               | 21        | 7      | 1    |
| Artillery           | A/123     | USAREUR  | DS      | 370               | 25        | 6      | 6    |
| Automotive          | A/123     | USAREUR  | DS      | 1713              | 28        | 12     | 1    |
|                     | C/123     | USAREUR  | DS      | 219               | 37        | 17     | 1    |
|                     | A/124     | Ft Hood  | DS      | 1068              | 20        | 7      | 1    |
|                     | C/124     | Ft Hood  | DS      | 366               | 29        | 20     | 1    |
|                     | E/124     | Ft Hood  | DS      | 225               | 23        | 8      | 1    |
|                     | 8902d LS  | USAREUR  | DS      | 2441              | 16        | 3      | 1    |
|                     | 42d HEM   | USAREUR  | GS      | 163               | 13        | 6      | 1    |
|                     | 190th HEM | Ft Hood  | GS      | 580               | 28        | 14     | 7    |
|                     | 8905th LS | USAREUR  | GS      | 249               | 12        | 6      | 3    |
|                     | B/123     | USAREUR  | DS      | 1144              | 17        | 5      | 1    |
| Aviation            | B/124     | Ft Hood  | DS      | 1426              | 16        | 9      | 1    |
|                     | A/123     | USAREUR  | DS      | 127               | 43        | 24     | 33   |
|                     | 190th HEM | Ft Hood  | GS      | 161               | 28        | 18     | 18   |
| Calibration         | 8905th LS | USAREUR  | GS      | 278               | 24        | 25     | 1    |
|                     | A/123     | USAREUR  | DS      | 244               | 73        | 41     | 1    |
|                     | 182d LEM  | USAREUR  | GS      | 564               | 11        | 4      | 2    |
| DX Component Repair | 42d HEM   | USAREUR  | GS      | 1531              | 30        | 17     | 2    |
|                     | 8905th LS | USAREUR  | GS      | 622               | 16        | 8      | 5    |
|                     |           |          |         | 3502 <sup>a</sup> | 19        | 9      | 3    |

<sup>a</sup>One portion of the 8905th LS Co DX component job order register contained 3502 job orders with only the receipt and completion dates recorded, which required separate processing.



Table 57 (continued)

| Equipment                      | Unit      | Location | Echelon | Job orders | TAT, days |        |      |
|--------------------------------|-----------|----------|---------|------------|-----------|--------|------|
|                                |           |          |         |            | Mean      | Median | Mode |
| Electronic                     | C/123     | USAREUR  | DS      | 438        | 25        | 10     | 1    |
|                                | A/124     | Ft. Hood | DS      | 5518       | 23        | 8      | 1    |
|                                | C/124     | Ft. Hood | DS      | 268        | 15        | 6      | 2    |
|                                | E/124     | Ft. Hood | DS      | 605        | 30        | 12     | 2    |
|                                | 182d LEM  | USAREUR  | GS      | 5519       | 14        | 5      | 2    |
|                                | 8905th LS | USAREUR  | GS      | 3910       | 16        | 6      | 1    |
| Engineer                       | A/123     | USAREUR  | DS      | 351        | 29        | 8      | 1    |
|                                | A/124     | Ft. Hood | DS      | 266        | 79        | 23     | 1    |
|                                | 42d HEM   | USAREUR  | GS      | 79         | 13        | 7      | 5    |
|                                | 182d LEM  | USAREUR  | GS      | 1585       | 8         | 1      | 1    |
|                                | 190th HEM | Ft. Hood | GS      | 203        | 46        | 23     | 8    |
|                                | 8905th LS | USAREUR  | GS      | 1437       | 27        | 6      | 4    |
| Fuel and<br>Electrical         | A/123     | USAREUR  | DS      | 2582       | 16        | 7      | 5    |
|                                | 190th HEM | Ft. Hood | GS      | 571        | 21        | 12     | 7    |
|                                | 8905th LS | USAREUR  | GS      | 3256       | 12        | 7      | 2    |
|                                | A/123     | USAREUR  | DS      | 1039       | 26        | 7      | 1    |
|                                | 190th HEM | Ft. Hood | GS      | 667        | 35        | 23     | 2    |
|                                | 182d LEM  | USAREUR  | GS      | 545        | 16        | 4      | 1    |
| Instruments                    | A/123     | USAREUR  | DS      | 1949       | 30        | 11     | 1    |
|                                | 190th HEM | Ft. Hood | DS      | 122        | 65        | 30     | 1    |
|                                | 182d LEM  | USAREUR  | DS      | 1001       | 10        | 4      | 1    |
|                                | 190th HEM | USAREUR  | GS      | 1837       | 19        | 8      | 1    |
|                                | 8905th LS | Ft. Hood | GS      | 505        | 8         | 3      | 2    |
|                                | 8905th LS | USAREUR  | GS      | 1016       | 14        | 8      | 1    |
| Quartermaster                  | A/123     | USAREUR  | DS      | 466        | 24        | 15     | 2    |
|                                | C/123     | USAREUR  | DS      | 1949       | 30        | 11     | 1    |
|                                | A/124     | Ft. Hood | DS      | 122        | 65        | 30     | 1    |
|                                | 8902d LS  | USAREUR  | DS      | 1001       | 10        | 4      | 1    |
|                                | 182d LEM  | USAREUR  | GS      | 1837       | 19        | 8      | 1    |
|                                | 190th HEM | Ft. Hood | GS      | 505        | 8         | 3      | 2    |
| Service shop                   | A/123     | USAREUR  | DS      | 1016       | 14        | 8      | 1    |
|                                | C/123     | USAREUR  | DS      | 466        | 24        | 15     | 2    |
|                                | A/124     | Ft. Hood | DS      | 1949       | 30        | 11     | 1    |
|                                | 8902d LS  | USAREUR  | DS      | 122        | 65        | 30     | 1    |
|                                | 182d LEM  | USAREUR  | DS      | 1001       | 10        | 4      | 1    |
|                                | 190th HEM | Ft. Hood | GS      | 1837       | 19        | 8      | 1    |
| Small arms                     | A/123     | USAREUR  | DS      | 1016       | 17        | 1      | 1    |
|                                | 8902d LS  | USAREUR  | DS      | 466        | 4         | 2      | 1    |
|                                | 190th HEM | Ft. Hood | GS      | 122        | 19        | 17     | 3    |
|                                | 8905th LS | USAREUR  | GS      | 1001       | 14        | 5      | 1    |
|                                | 8902d LS  | USAREUR  | DS      | 1949       | 30        | 11     | 1    |
|                                | 190th HEM | Ft. Hood | DS      | 122        | 65        | 30     | 1    |
| Test equipment<br>(electrical) | 8905th LS | USAREUR  | GS      | 1001       | 14        | 5      | 1    |



equipment (both wheeled and tracked) vary for DSUs from a low of 16 days to a high of 37 days. Median DS times ranged from 7 to 20 days, whereas the mode was consistently 1 day. The mean values for the three GSUs range from 12 to 28 days and the median from 6 to 14 days. Modal values vary from 1 to 7 days.

The range of values between units for major equipment categories ran from 21 to 44 days mean TAT for armament, 14 to 30 days for electronic, 8 to 79 days for engineer and, 8 to 65 days for service shop.

A computer program was developed to produce cumulative frequency distributions for each of the equipment categories (each of the three TAT elements is shown) both for individual units and on a combined DS and GS basis. A complete set of these distributions is presented in App C.

The combined cumulative distributions for DSUs and GSUs for armament, aviation, automotive, DX components, electronics, engineer, and small arms are presented in Figs. 27 to 33, plotted on semi-logarithmic paper.

The cumulative distribution curves developed indicate a nonnormal distribution caused by the relatively rapid TAT experienced by the first 50 to 60 percent of the jobs while the remaining jobs constitute a long tail stretching out to as long as 400 days.

For armament (Fig. 27) the two DSUs completed approximately 66 percent of their jobs within 10 days, and the GSUs completed 58 percent within the same time. The two aviation DSUs (Fig. 28) completed 60 percent of the jobs within 10 days and 90 percent within 35 days. Automotive TAT is shown in Fig. 29; GS TAT is 10 days for 53 percent, DS is 10 days for 56 percent. GSUs' DX component repair performance is shown in Fig. 30; their combined TAT is 43 percent completion with 10 days. Repair performance for electronics, engineer, and small arms (shown in Figs. 31 to 33) displays the same tendency with an average of one-half the job orders completed within 10 days and long wait for the remaining jobs.

The reason for the protracted TAT is subject to conjecture. Possible causes, however, are rather limited; either the equipment is part of a work backlog caused by overloaded facilities within the shop, or much of the repair cycle is in reality consumed awaiting the arrival

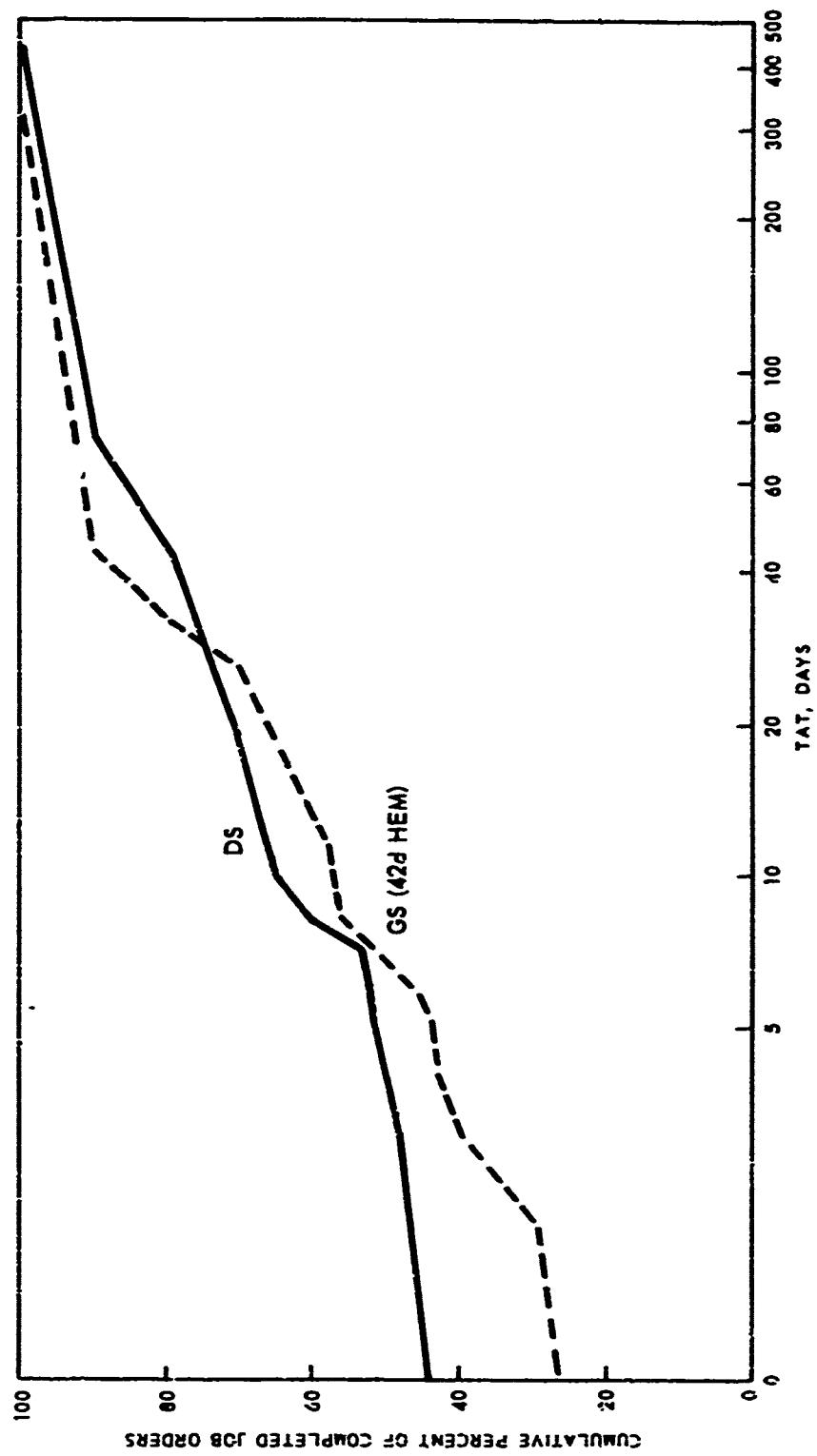


Fig. 27—Cumulative Distribution of Completed Job Orders for Armament Equipment

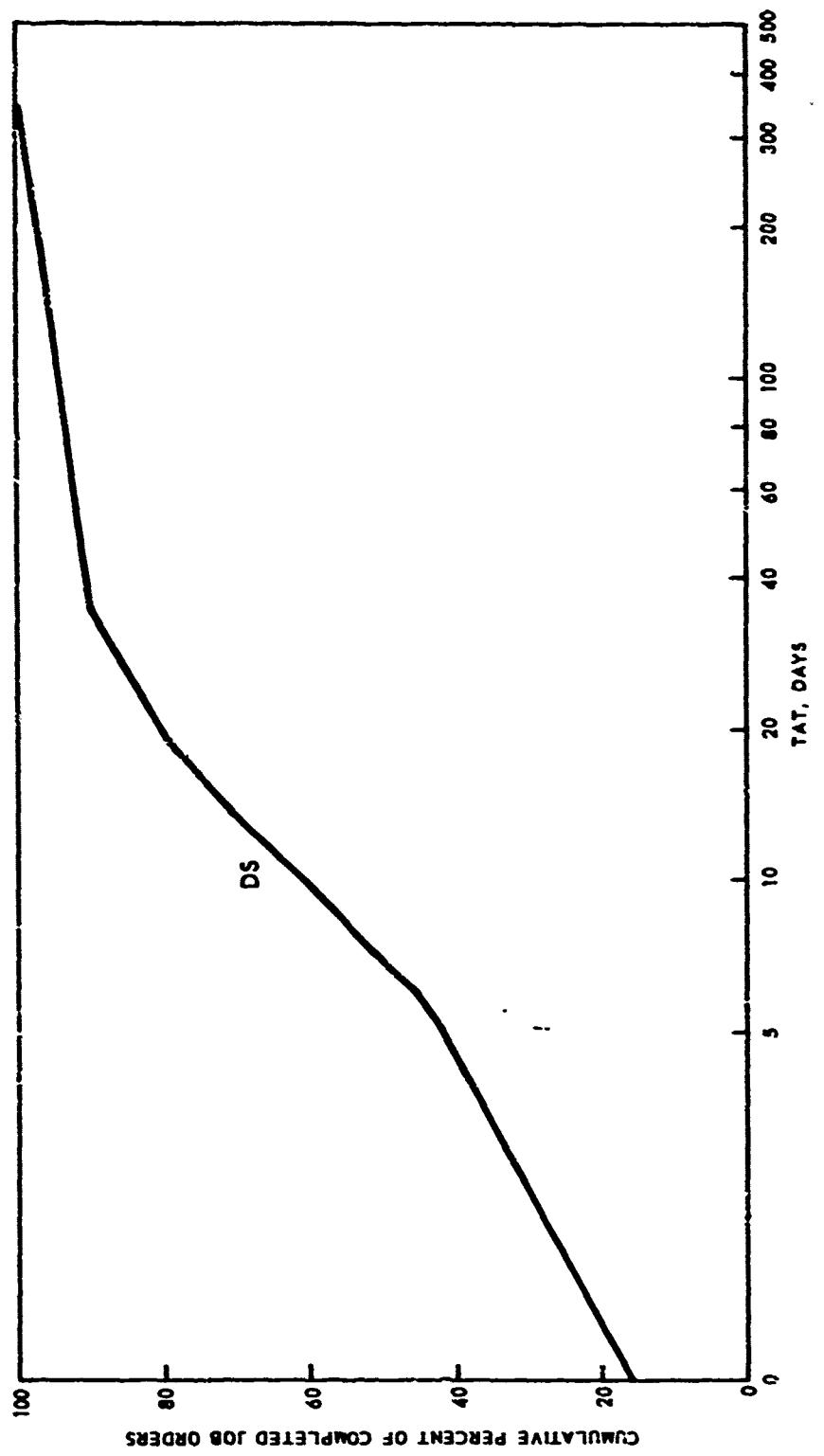


Fig. 28—Cumulative Distribution of Completed Job Orders for Aviation Equipment

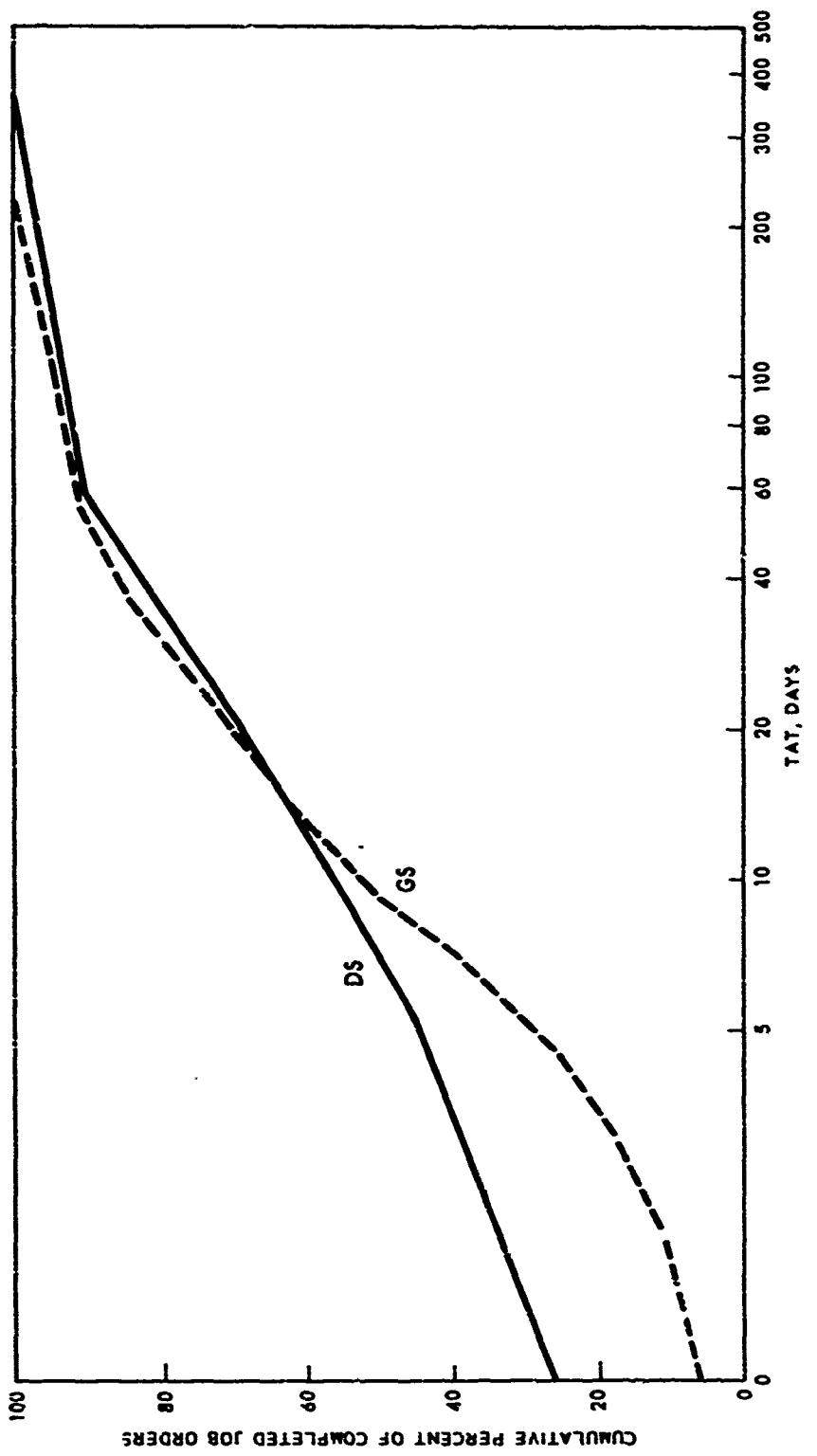


Fig. 29.—Cumulative Distribution of Completed Job Orders for Automotive Equipment

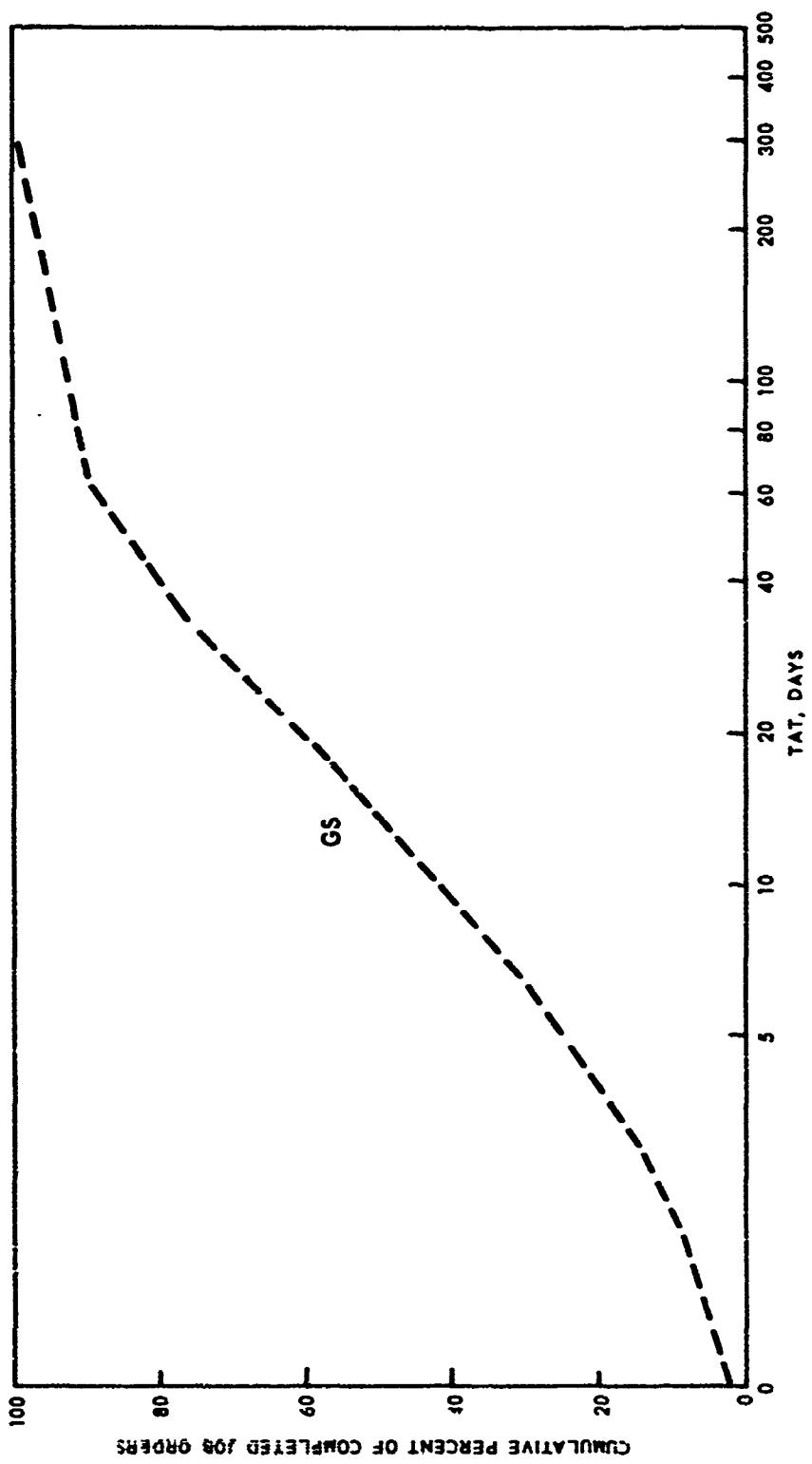


Fig. 30—Cumulative Distribution of Completed Job Orders for DX Components

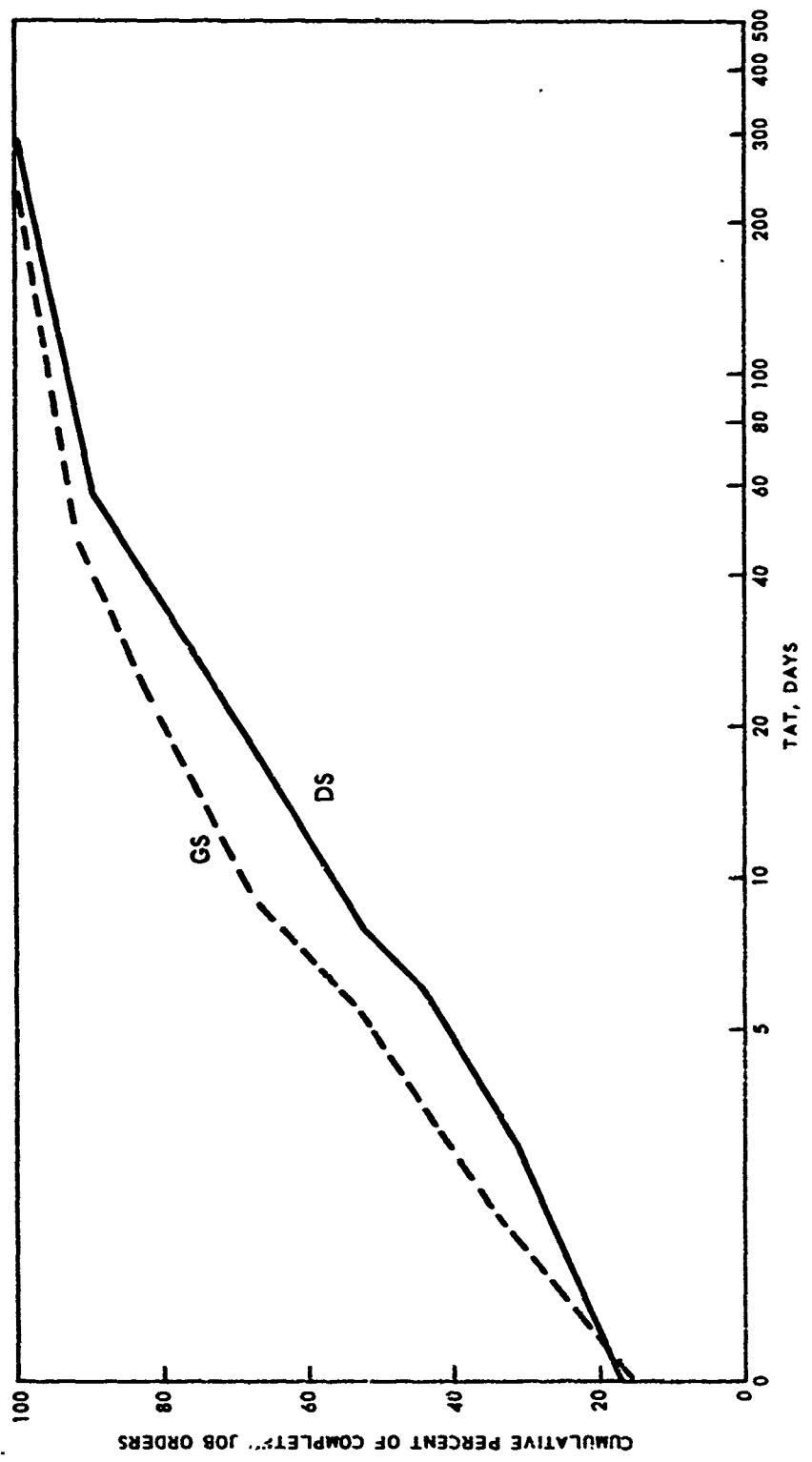


Fig. 31—Cumulative Distribution of Completed Job Orders for Electronics Equipment

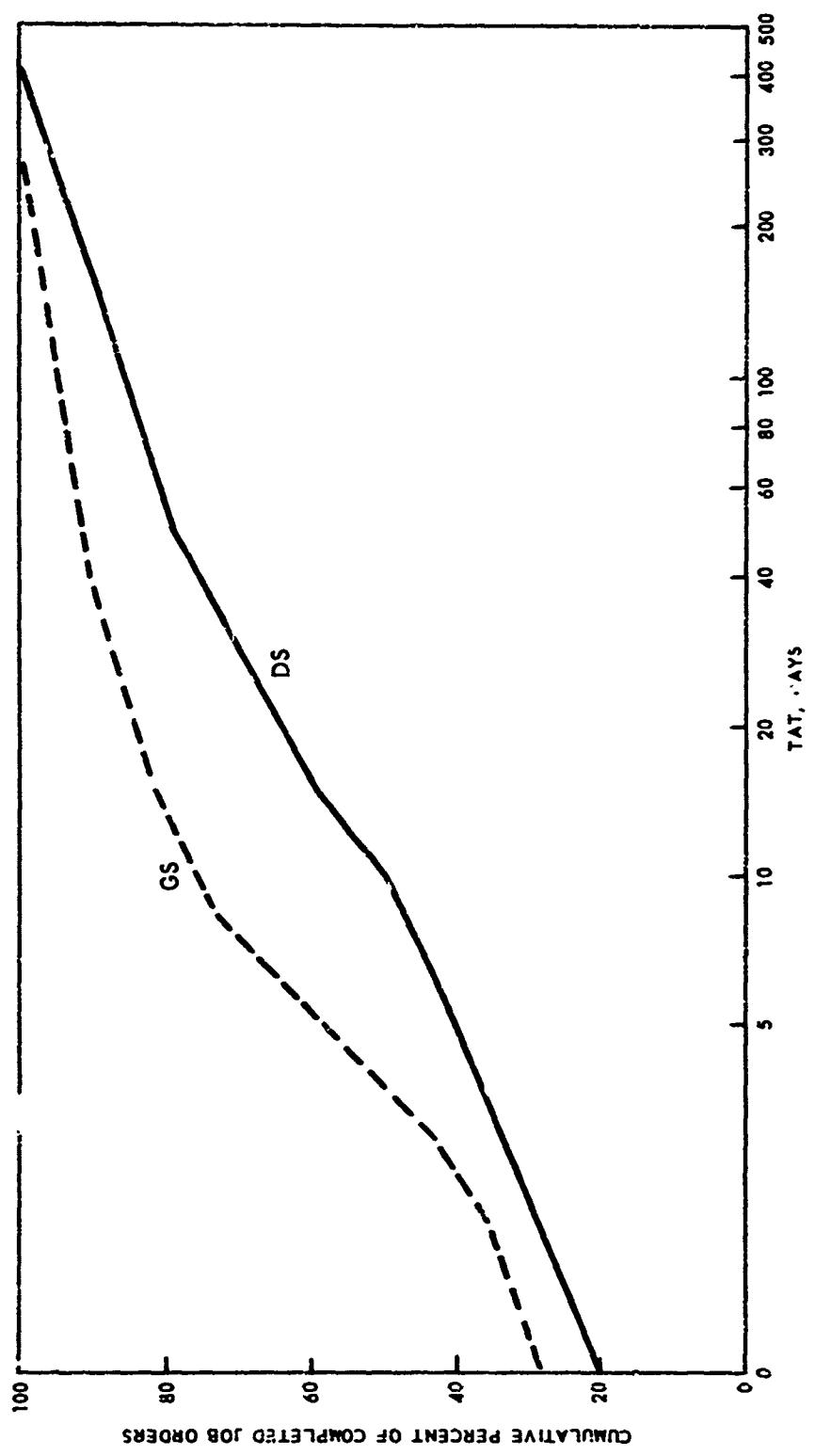


Fig. 32—Cumulative Distribution of Completed Job Orders for Engineer Equipment

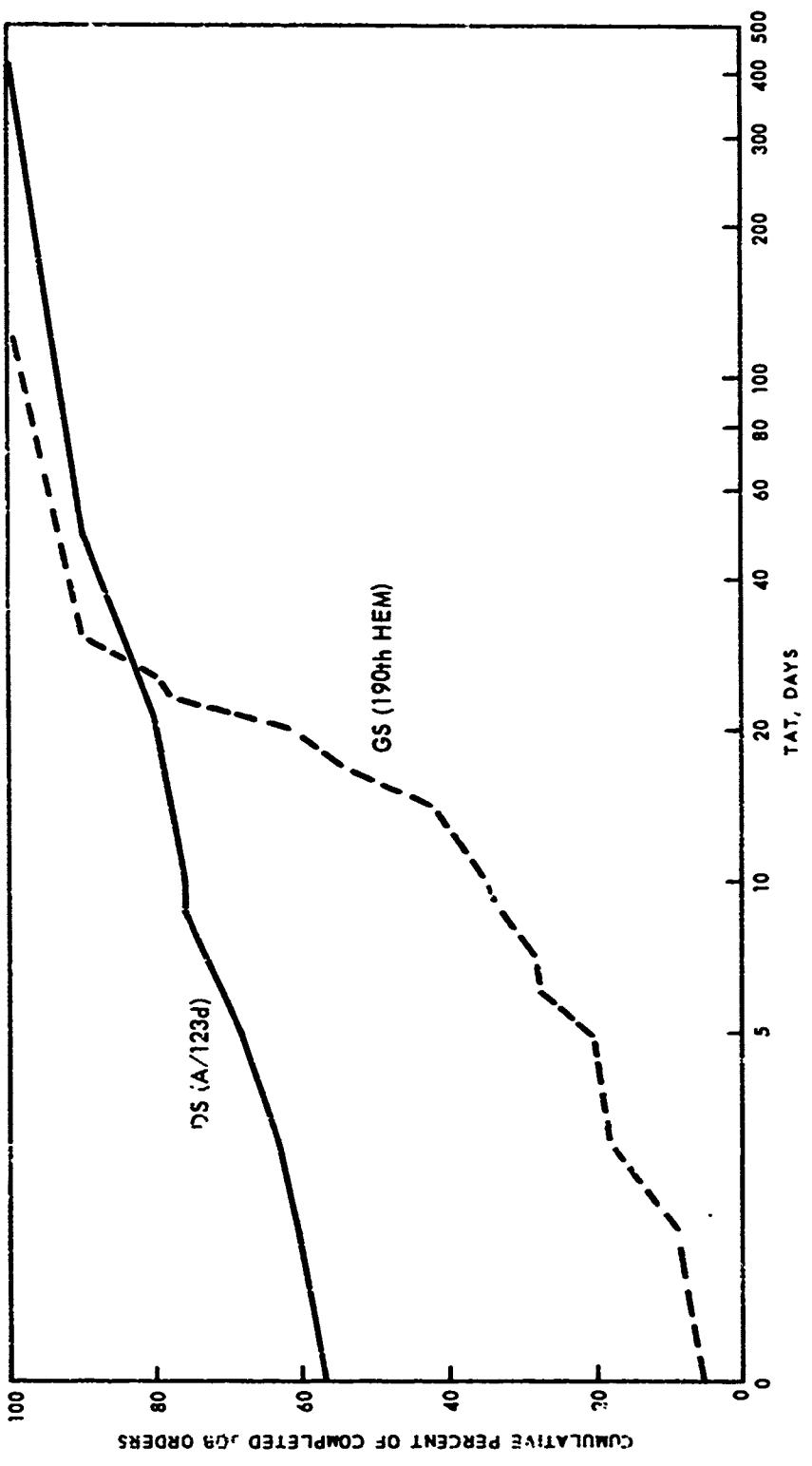


Fig. 33—Cumulative Distribution of Completed Job Orders for Small Arms

of repair parts. An examination of one DS battalion's backlog status and an analysis of manpower utilization (to be treated later in this chapter) indicate that the wait for repair parts is probably the chief cause of the extended TAT.

#### STATISTICAL TESTS

Logic dictates that a positive relation exists between selected pairs of maintenance measures, e.g., TAT and NORM, manpower utilization and TAT. Various combinations of maintenance measures were subjected to appropriate tests in order to determine if significant relations could be proven statistically. On the whole, these tests showed little if any positive correlation and in a few cases actually resulted in a high degree of confidence that an inverse relation (where a direct one was expected) existed between the compared measures. The following section describes the tests performed and the results obtained.

#### Regression Analysis

A regression analysis is one method used to determine statistical relations between two or more variables. The regression analysis applied to the maintenance data was performed using an on-line library program<sup>22</sup> available through a time sharing computer terminal.

An attempt was made to correlate TAT with the unit's manpower utilization index (MUI). A description of how the manpower utilization figures are arrived at is discussed later in this chapter. The hypothesis was made that as manpower utilization increased, TAT should be reduced. Manpower utilization ranged from 8 to 76 percent based on those TOEs that gave each unit the most favorable ratio of available direct labor to recorded man-hours.

Figure 34 illustrates the results of the regression analysis performed on these data. The curve shown is the estimated TAT days derived from the regression plotted against the actual days depicted by the data. The unit with the longest mean TAT (53 days) also possessed one of the lowest manpower utilization indexes, 8 percent. The unit with the highest MUI (76 percent) recorded one of the lower, but not the lowest, TAT of 16 days.



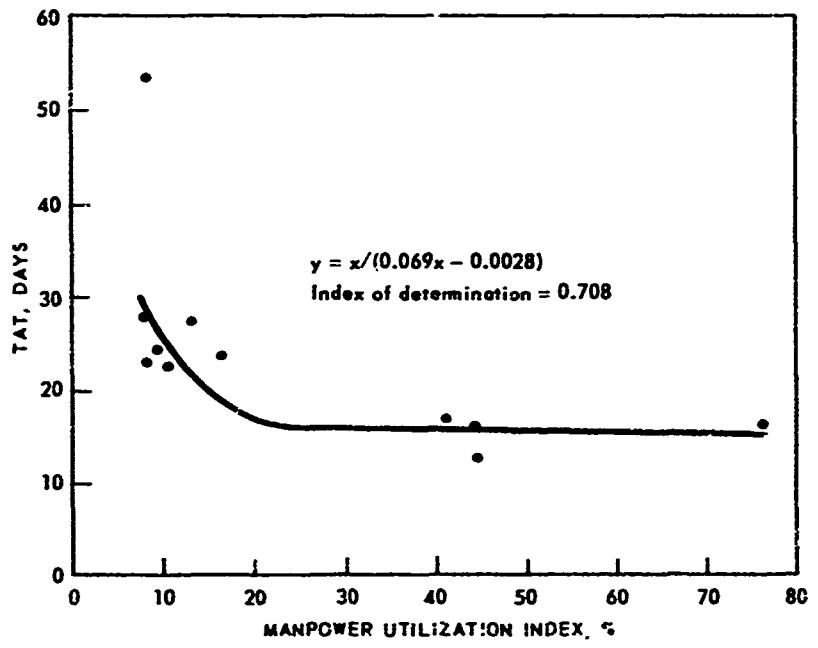


Fig. 34—Relation between Manpower Utilization and TAT

Assuming that the MUI is reasonably correct it is implied from this comparison that a nearly tenfold increase in the MUI buys only a threefold reduction in TAT. It might be concluded from such a result that the application of more manpower will give only marginal benefit in reduced TAT. This is particularly evident if the next highest TAT is used as the basis of comparison, 27 days TAT with 8 percent MUI vs 16 days TAT with 76 percent MUI. Once again it is apparent that lack of parts may be the chief influence in the excessively long mean TATs.

Other regression runs were made using the mean TAT for individual categories of equipment and unit MUI. Automotive resulted in a very low index of determination (42 percent). The runs for electronics were much better, 72 percent when the mean was used and 80 percent when a median TAT was used. The run for engineer equipment gave the best correlation, 90 percent. Overall, the results are at best spotty and without positive results sufficiently firm to conclude that MUI does in fact greatly influence the ability of a unit to shorten its TAT.

Two regression runs were performed comparing the number of job orders recorded by each unit vs the mean and median TAT. The resulting indexes of determination were 39 and 27 percent, respectively. If sheer volume of work orders has any significance with regard to TAT it is not apparent statistically.

#### Uniformity Test

In order to gain some insight into the composition of the population from which these maintenance data are drawn, a statistical test to determine the uniformity between the various TAT distributions was performed. The test used sets of paired data and assumes that the data from each sample come from the same universe, not necessarily normal.<sup>49</sup>

The results of this test are shown in Table 58. Only 7 of 23 matched pairs resulted in a positive answer. Six of these 7 were in fact qualified by virtue of a need for an increased sample size. The results indicate that overall, the universes from which each pair of data is drawn are dissimilar enough to prohibit any positive correlation to be inferred.

Table 58

TEST OF STATISTICAL UNIFORMITY BETWEEN  
DISTRIBUTIONS OF TAT

| Equipment category | Units matched in test |           | Test indicates TAT distributions are uniform |
|--------------------|-----------------------|-----------|--|
| Armament           | A/123                 | C/123     | No   |
|                    | A/123                 | 42d HEM   | No   |
| Aviation           | B/123                 | B/124     | Yes  |
| Automotive         | A/123                 | C/123     | Yes  |
|                    | A/123                 | 8902d LS  | No   |
|                    | C/123                 | 8902d LS  | No   |
|                    | A/124                 | A/123     | No   |
|                    | C/124                 | C/123     | Yes <sup>a</sup>                             |
|                    | C/124                 | E/124     | No   |
|                    | 190th HEM             | A/124     | No   |
|                    | 190tn HEM             | 42d HEM   | No   |
| Electronics        | A/124                 | C/124     | No   |
|                    | A/124                 | 182d LEM  | No   |
|                    | E/124                 | C/124     | No   |
|                    | E/124                 | A/124     | No   |
|                    | C/123                 | C/124     | No   |
|                    | 8905th LS             | 182d LEM  | Yes  |
| Engineer           | A/123                 | 182d LEM  | No   |
|                    | A/124                 | A/123     | No   |
|                    | 8905th LS             | 42d HEM   | Yes  |
|                    | 8905th LS             | 182d LEM  | No   |
| Small arms         | A/123                 | 8902d LS  | Yes  |
|                    | A/123                 | 190th HEM | Yes  |

<sup>a</sup>Only unqualified positive result derived.

### RELATION BETWEEN TAT AND THE NORM RATE

If one assumes that a support maintenance unit's effectiveness is most directly measured by its customer units' NORM rate, a direct correlation should exist between TAT and NORM.

Table 59 relates the mean TAT computed by quarterly intervals with the consolidated support NORM rate for comparable periods for two divisions.<sup>11</sup> The resulting relation is inverse to that which one might expect. Generally as TAT increases NORM tends to fall. Note the figures for division X, when TAT was 21 days the NORM reported was 1.9 percent. When TAT increased to 28 days, the NORM fell to 1.6 percent. NORM held at 1.6 percent during the 3d quarter while TAT decreased to 22 days, and increased to 3.0 percent when TAT dropped to 15 days. The same illogical pattern is evidenced by division Y.

Table 59

### RELATION BETWEEN MEAN TAT AND SUPPORT NORM

| Quarterly interval | Division X     |                 | Division Y     |                 |
|--------------------|----------------|-----------------|----------------|-----------------|
|                    | Mean TAT, days | Support NORM, % | Mean TAT, days | Support NORM, % |
| 1                  | 21             | 1.9             | 20             | 2.3             |
| 2                  | 28             | 1.6             | 32             | 1.7             |
| 3                  | 22             | 1.6             | 31             | 1.8             |
| 4                  | 15             | 3.0             | 20             | 2.4             |

A comparison of TAT and NORM by equipment categories revealed a similar tendency. Although changes in the mean TAT appear to have little effect on automotive NORM (which held fairly constant regardless of the TAT) electronic and engineer equipment demonstrated the same inverse relation as the total. When the electronics TAT in one division was reduced from 25 to 17 days the NORM rate tripled from 2.0 to 6.3 percent.

Although no statistical explanation of these unexpected inverse relations is available, other factors suggest reasons for the apparent anomaly. These will be discussed later in this chapter.

#### MAINTENANCE BACKLOG

The 124th Maint Bn (DS) located at Ft Hood, Tex. maintained a Maintenance Status Report that furnished backlog information for the period 3 November 1970 - 2 November 1971. Figure 35 depicts the total number of jobs in maintenance at the end of each week showing their status as in shop, awaiting shop, or awaiting parts. Over the 1-year period the job orders on hand averaged 728 per week. The weekly total ranged from a low of 528 to a maximum of 1026 job orders. Over the year an average of only 12 percent of the backlog was in shop, while job orders awaiting shop averaged 26 percent. By far the bulk of the backlog, an average of 62 percent, was attributed to a lack of parts.

Some insight was gained from the list of critical items that accompanied the weekly status report. A total of 64 unique FSNs were listed as critical during the year, of which only 14 were so-called "hard core" or long-term critical items. Six of these hard core items remained critical for the entire period of observation. Because of the wait for parts, maintenance does not, nor could it reasonably be expected to provide instant repair and turnaround of equipment, hence some backlog is inevitable. The question arises, what would happen if all the necessary parts should be delivered simultaneously? Would the pattern simply change from one predominantly awaiting parts to one awaiting shop? The backlog data available from the 124th Maint Bn contained estimates of the man-hours required to perform each of the jobs currently in backlog. The average end-of-the-week backlog for tactical vehicles was approximately 14 man-days, based on an 8-hour workday. Man-days necessary to eliminate the backlog in combat vehicles averaged 17 days, and a weekly average of 14 days would be required to complete all the weapons jobs.

It would appear that a lack of manpower resources is not the influencing factor in the extended TAT. If in the case of tactical vehicles the total backlog at the end of the week is 14 man-days or 112 man-hours the application of additional manpower in the form of overtime or reduced nonproductive work time would greatly reduce or even entirely eliminate the backlog. As will be demonstrated in the section dealing with manpower utilization, manpower resources necessary

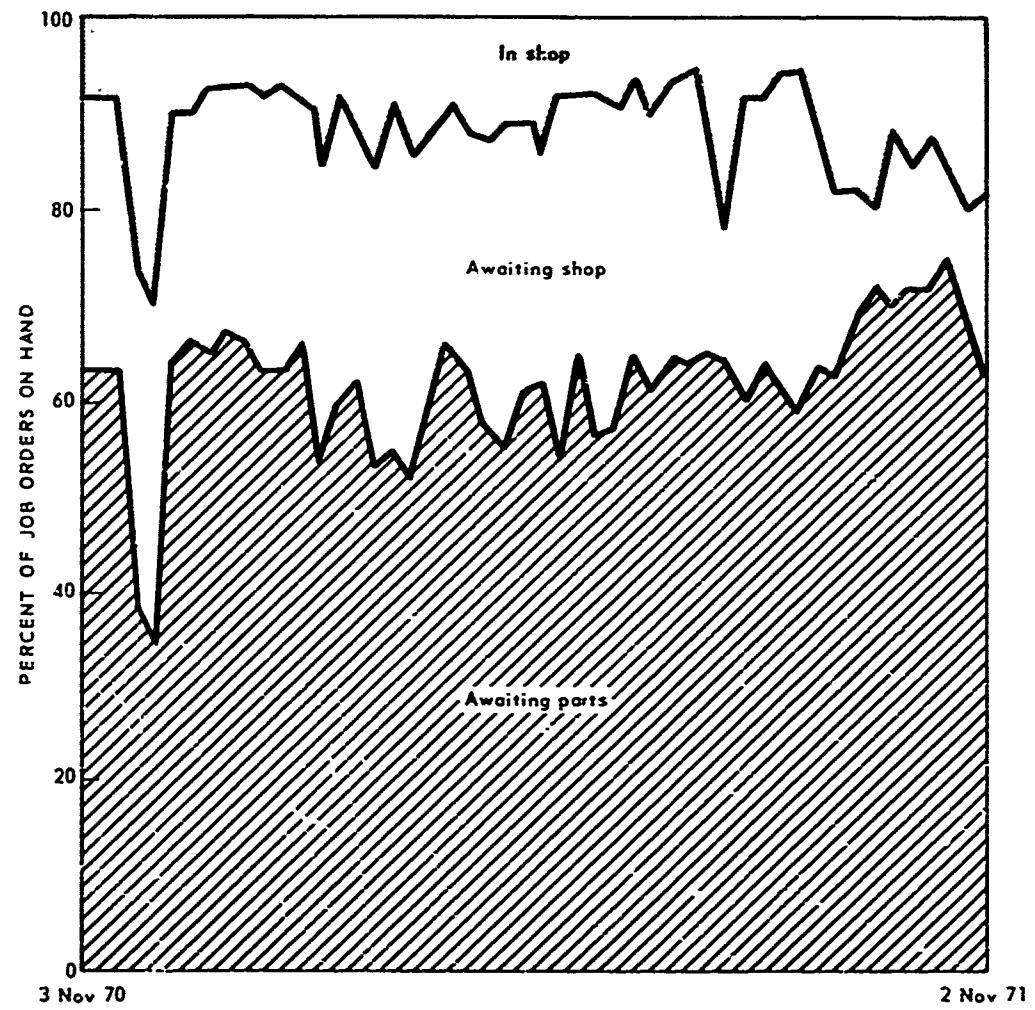


Fig. 35—Maintenance Backlog Status, 124th Maint Bn, 2d Armd Div

to eliminate any backlog were available given that repair parts necessary to complete the job were on hand.

#### MUI

The MUI is the ratio of man-hours actually expended on maintenance, i.e., "wrench turning" time, to maintenance man-hours available based on direct labor maintenance personnel assigned to the unit. The formula is:

$$\frac{\text{Number of direct labor man-hours reported}}{\text{Number of direct labor man-hours available}} \times 100 = \text{manpower utilization index, \%}$$

The source of data necessary to compute the MUI is the unit TOE, the morning report, and the job order register. This measure could be computed either on a unit or individual maintenance section basis.

An analysis of this type was first documented in the two RAC reports prepared for the Brown Board in the late 1960s.<sup>1,46</sup> An analysis of 26 DS and GS units in USAREUR indicated a range of manpower utilization from 1.8 to 55.7 percent of available time (the latter was a civilian labor service company).<sup>46</sup> Utilization figures for the individual companies of the DS maintenance battalions of the 3d and 4th Armd Divs ranged from a low of 4.9 to 16.8 percent in the 3d Armd Div and 4.4 to 11.0 percent in the 4th Armd Div.<sup>1</sup> At the time, both maintenance battalions were overstrength relative to their TOE authorizations.

Currently no official Army policy sets forth the number of annual available man-hours for TOE units operating in a peacetime environment. Annual man-hours as a planning factor are given in AR 57C-2<sup>50</sup> and postulate a 12 hour man-day. Various deductions for nonproductive time are given, but these pertain to units operating under wartime conditions, and the resulting annual available man-hour range of 2500 to 3300 man-hours based on category designation of unit were not considered applicable to the analysis undertaken.

Two sets of estimates considering garrison-type operations were constructed and are shown on Tables C62 and C63 in App C. One estimate results in an annual available productive man-hour base of 1446 hours, which is referred to as the high estimate; the other using deductions

Table 60

**MANPOWER UTILIZATION FOR MAIN SUPPORT COMPANY (DS)  
FOR LOW AND HIGH ESTIMATES OF ANNUAL  
AVAILABLE MAN-HOURS**

| Maintenance section | TOE series | Annual available man-hours |                | Percent utilization |                |                |                |
|---------------------|------------|----------------------------|----------------|---------------------|----------------|----------------|----------------|
|                     |            | Low estimate               | High estimate  | Low base            | High base      | Low base       | High base      |
| Armament            | E          | 13,560                     | 21,690         | 33                  | 21             | - <sup>b</sup> | - <sup>b</sup> |
|                     | G          | 15,368                     | 24,582         | 29                  | 18             | - <sup>b</sup> | - <sup>b</sup> |
|                     | H          | 37,068                     | 59,286         | 12                  | 8              | - <sup>b</sup> | - <sup>b</sup> |
| Electronics         | E          | 46,104                     | 73,746         | - <sup>b</sup>      | - <sup>b</sup> | 28             | 18             |
|                     | G          | 37,968                     | 60,732         | - <sup>b</sup>      | - <sup>b</sup> | 34             | 21             |
|                     | H          | - <sup>a</sup>             | - <sup>a</sup> | - <sup>b</sup>      | - <sup>b</sup> | - <sup>b</sup> | - <sup>b</sup> |
| Mechanical          | E          | 230,520                    | 368,730        | 9                   | 5              | 3              | 2              |
|                     | G          | 147,352                    | 235,698        | 13                  | 8              | 5              | 3              |
|                     | H          | 121,136                    | 193,764        | 16                  | 10             | 6              | 4              |
| Service             | E          | 11,752                     | 18,798         | 42                  | 26             | 25             | 15             |
|                     | G          | 10,848                     | 17,352         | 46                  | 29             | 27             | 17             |
|                     | H          | 12,656                     | 20,244         | 39                  | 25             | 23             | 14             |
| Total               | E          | 301,936                    | 482,964        | 10                  | 6              | 8              | 5              |
|                     | G          | 211,536                    | 338,364        | 14                  | 9              | 11             | 7              |
|                     | H          | 170,856                    | 273,294        | 17                  | 11             | 13             | 8              |

<sup>a</sup>No electronics maintenance section included in this TOE.

<sup>b</sup>No data for this computation.

for nonproductive time given in RAC TP-331<sup>46</sup> is the so-called low estimate of 904 annual available man-hours.

In addition to the high and low estimates of available man-hours the various maintenance TOEs (references 7, 37 and 51 to 59) that might be encountered were examined, and the number of direct labor personnel extracted. These are shown in Tables C64 and C67 in App C. The number of reported maintenance man-hours for each support unit is given in Tables C68 and C69.

Tables 60 to 64 present the estimated MUI for various TOEs as the result of utilizing both the high and low available man-hour figure. Seldom does the MUI approach 50 percent. For a main support DS company shown in Table 60 the highest MUI estimated is 46 percent. Forward DS companies covered in Table 61 show a high of 26 percent for the nonaviation companies and 76 percent for aviation. GS units indicate a high of 54 percent for a LEM Company (Table 62), 43 percent for a HEM Company (Table 63), and 60 percent for a civilian labor service unit (Table 64). It should be noted that the civilian labor operations are not burdened with the requirement to participate in nonmaintenance-connected activities to the same extent as the soldier-staffed TOE units, which may account at least in part for their apparent better utilization of manpower resources.

The results of the MUI analysis are of interest because they highlight an important facet of the maintenance question. If the backlog problem is one of simply applying more personnel resources it appears that these resources are available.

Based on the results obtained from the preceding analysis it is proposed that support maintenance unit commanders attempt to attain a 50 percent manpower utilization index. This could be modified by local commanders to as little as 25 percent to take into consideration variations in the workload.

#### Time Awaiting Parts

If a sizable portion of maintenance TAT is in actuality time awaiting parts, to which element of maintenance downtime should it be charged? NORS is defined as "the time elapsed during which maintenance actions cannot be started or continued due to the nonavailability of

Table 61

MANPOWER UTILIZATION FOR A LIGHT EQUIPMENT  
 GENERAL SUPPORT MAINTENANCE COMPANY FOR LOW AND  
 HIGH ESTIMATES OF ANNUAL AVAILABLE MAN-HOURS

182d LEM Co

TOE 29-134 G

| Maintenance section | Annual available man-hours |               | Percent utilization |           |
|---------------------|----------------------------|---------------|---------------------|-----------|
|                     | Low estimate               | High estimate | Low base            | High base |
| Chemical            | 25,312                     | 40,488        | 14                  | 9         |
| Quartermaster       | 13,560                     | 21,690        | 48                  | 30        |
| Service             | 18,984                     | 30,366        | 29                  | 18        |
| Other <sup>a</sup>  | 93,112                     | 148,938       | 54                  | 34        |
| Total               | 150,968                    | 241,482       | 44                  | 27        |

<sup>a</sup>Includes:

Electronic/electrical  
 Engineer  
 Radar/radio  
 Special equipment  
 Telephone/telegraph

Table 62

MANPOWER UTILIZATION FOR DIRECT SUPPORT, FORWARD SUPPORT, AIRCRAFT MAINTENANCE, AND LABOR SERVICE COMPANIES FOR LOW AND HIGH ESTIMATES OF ANNUAL AVAILABLE MAN-HOURS

| TOE series                            | Annual available man-hours |               | Percent utilization |           |          | Ugo2d LS  |          |           |
|---------------------------------------|----------------------------|---------------|---------------------|-----------|----------|-----------|----------|-----------|
|                                       | Low estimate               | High estimate | B/123               | C/123     | B/124    | C/124     | E/124    | E/124     |
|                                       | Low base                   | High base     | Low base            | High base | Low base | High base | Low base | High base |
| <b>Forward Support Companies</b>      |                            |               |                     |           |          |           |          |           |
| E                                     | 44,296                     | 70,854        | -                   | -         | 8        | 5         | -        | 26        |
| G                                     | 71,416                     | 114,234       | -                   | -         | 5        | 3         | -        | 16        |
| H                                     | 97,632                     | 156,162       | -                   | -         | 4        | 2         | -        | 12        |
| <b>Aircraft Maintenance Companies</b> |                            |               |                     |           |          |           |          |           |
| G                                     | 28,928                     | 46,276        | 41                  | 26        | -        | 76        | 48       | -         |
| H                                     | 39,776                     | 63,624        | 30                  | 19        | -        | 56        | 35       | -         |
| <b>Labor Service Company</b>          |                            |               |                     |           |          |           |          |           |
| G                                     | - <sup>a</sup>             | 196,656       | -                   | -         | -        | -         | -        | 44        |

<sup>a</sup>Not applicable to a civilian-staffed operation.

Table 63

**MANPOWER UTILIZATION FOR GENERAL SUPPORT  
HEAVY EQUIPMENT MAINTENANCE COMPANY FOR LOW AND  
HIGH ESTIMATES OF ANNUAL AVAILABLE MAN-HOURS  
TOE 29-137G**

| Maintenance section | Annual available man-hours |               | Percent utilization |       |          |           |
|---------------------|----------------------------|---------------|---------------------|-------|----------|-----------|
|                     | Low estimate               | High estimate | 42d                 | 190th | Low base | High base |
| Armament            | 6,328                      | 10,122        | 40                  | 25    | —        | —         |
| Automotive          | 85,880                     | 137,370       | 7                   | 5     | 6        | 3         |
| Components          | 16,272                     | 26,028        | 33                  | 20    | 16       | 10        |
| Engineer            | 16,030                     | 20,920        | 43                  | 27    | 6        | 4         |
| Instruments         | 8,136                      | 13,812        | —                   | —     | 26       | 16        |
| Service             | 19,888                     | 31,812        | —                   | —     | 20       | 13        |
| Small arms          | 5,424                      | 8,676         | —                   | —     | 8        | 5         |
| Special equipment   | 5,424                      | 8,676         | —                   | —     | —        | —         |
| Total               | 165,432                    | 264,618       | 13                  | 8     | 9        | 6         |

Table 64

**MANPOWER UTILIZATION FOR LABOR  
SERVICE COMPANY FOR LOW AND HIGH  
ESTIMATES OF ANNUAL AVAILABLE MAN-HOURS  
TOE 29-449G**

| Maintenance section | Annual available man-hours |               | Percent utilization |             |                |           |
|---------------------|----------------------------|---------------|---------------------|-------------|----------------|-----------|
|                     | Low estimate               | High estimate | 8902d (DS)          | 8905th (GS) | Low base       | High base |
| Total <sup>a</sup>  | — <sup>b</sup>             | 196,658       | — <sup>b</sup>      | 44          | — <sup>b</sup> | 60        |

<sup>a</sup>TOE does not show maintenance configuration.

<sup>b</sup>Not applicable to a civilian-staffed operation.

repair parts. NORS stops when the required repair part becomes available. Repair parts are considered to be 'not available' until a request/requisition is filled and the parts are delivered to the work site. However, if maintenance action can be continued during the repair parts request/requisition cycle the nonavailable time will be charged to maintenance..."<sup>40</sup>

Based on this guidance it would appear that much is left to the unit's discretion. If when work is begun the necessary parts are not on hand, NORS may be charged to time in shop. If the required parts are identified prior to starting the job but known to be out of stock then it would appear that the NORS time may be charged to time awaiting shop. NORM and NORS times are distinguished in the Materiel Readiness Report, but it is impossible to determine exactly where the NORS time is charged from an analysis of the job order registers. A review of the frequency distributions in App C indicates that some units apparently include the time awaiting parts as part of the time awaiting shop, while others charge some of this time to in-shop.

For example, A Co, 124th Maint Bn, completed 90 percent of its automotive job orders in 54 days; 13.5 days awaiting shop and 39.5 days in shop.\* Conversely A Co, 123d Maint Bn, reached 90 percent completion in 75 days; 72.5 days awaiting shop and only one-half day in shop. A forward support unit (E Co, 124th Maint Bn) completed 90 percent of its electronics jobs in 78 days; 60.5 days are awaiting shop and 17.5 days in shop. A similar range of times is evident in nearly all the equipment categories reviewed.

#### Man-Hours Analysis

The fourth time element reported on the job order register is man-hours expended per maintenance job. Tables 65 and 66 illustrate the mean man-hours per job for DS and GS units.

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\* The days are nonadditive because each set is derived from a separate frequency distribution.

Although TAT may average 44 days as in the case of A Co of the 123d Maint Bn armament section (shown earlier in Table 57) the average number of maintenance man-hours expended per job is only 3.3 (Table 65). In the automotive area, DS mean TAT ranges between 16 and 37 days, whereas the average number of man-hours per job order is 5 to 20 hours. In DS electronics, mean TAT is 15 to 30 days with an average of 2 man-hours per job recorded. Engineer equipment for the two DS units averaged 29 to 79 days of TAT with reported maintenance time averaging 2.6 to 6.8 hours. Table 66 listing GS reported man-hours also shows relatively low man-hours per job order.

Another method of viewing the man-hours was to compare them to the total TAT and develop ratios for both DS and GS units. Tables 67 and 68 present the results of this analysis. Total TAT days were converted to hours using a 5.6 hour workday. This number was arrived at using the standard 2080 yearly man-hours to compute a ratio based on the nonproductive time as estimated in Table C62, App C.\* For DS maintenance the ratio of recorded man-hours to total turnaround time ranged from a low of 0.005 to a high of 0.43. The range for GSUs varied from a low of 0.008 to a high of 1.394. These numbers serve to illustrate that much of the extended time in shop is in reality not devoted to wrench turning. The analyses of man-hours and manpower utilization tend to reinforce the premise that much of the long TATs are in fact caused by parts shortages.

#### Maintenance Float

A maintenance float is designed to provide replacement materiel for items that will be out of service for an extended period of time for maintenance or overhaul. OR floats are required to replace equipment, the lack of which will degrade a unit's ability to carry out its mission. Repair cycle floats are used to replace equipment withdrawn

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\* Workyear (hours), 2080 (100) = 69.5% x 8 hours = 5.6-hour workday  
Estimated annual  
productive hours, 1446

Table 65  
MEAN MAN-HOURS PER MAINTENANCE JOB ORDER FOR DSUs

| Equipment           | Unit     | Job orders | Recorded man-hours | Mean man-hours |
|---------------------|----------|------------|--------------------|----------------|
| Armament            | A/123    | 159        | 528                | 3.3            |
|                     | C/123    | 421        | 727                | 1.7            |
| Artillery           | A/123    | 370        | 1,497              | 4.0            |
| Automotive          | A/123    | 1,713      | 12,263             | 7.2            |
|                     | C/123    | 219        | 1,450              | 6.6            |
|                     | A/124    | 1,068      | 5,296              | 5.0            |
|                     | C/124    | 366        | 10,682             | 12.8           |
|                     | E/124    | 225        | 1,971              | 8.8            |
|                     | 8902d LS | 2,441      | 49,356             | 20.2           |
| Aviation            | B/123    | 1,144      | 11,889             | 10.4           |
|                     | B/124    | 1,426      | 22,113             | 15.5           |
| Calibration         | A/123    | 127        | 259                | 2.0            |
| Chemical            | A/123    | 244        | 532                | 2.2            |
| Electronic          | C/123    | 438        | 945                | 2.2            |
|                     | A/124    | 5,518      | 12,906             | 2.3            |
|                     | C/124    | 268        | 632                | 2.4            |
|                     | E/124    | 605        | 1,509              | 2.5            |
| Engineer            | A/123    | 351        | 916                | 2.6            |
|                     | A/124    | 266        | 1,807              | 6.8            |
| Fuel and electrical | A/123    | 2,582      | 3,260              | 1.3            |
| Instruments         | A/123    | 1,039      | 2,908              | 2.8            |
| Service             | A/123    | 1,949      | 4,981              | 2.6            |
|                     | C/123    | 122        | 436                | 3.6            |
|                     | A/124    | 1,001      | 2,890              | 2.9            |
|                     | 8902d LS | 1,837      | 30,498             | 16.6           |
| Small arms          | A/123    | 1,596      | 2,435              | 1.5            |
|                     | 8902d LS | 642        | 6,731              | 10.5           |

Table 66  
MEAN MAN-HOURS PER MAINTENANCE JOB ORDER FOR GSUs

| Equipment                   | Unit      | Job orders | Recorded man-hours | Mean man-hours |
|-----------------------------|-----------|------------|--------------------|----------------|
| Armament                    | 42d HEM   | 340        | 2,527              | 7.4            |
| Automotive                  | 42d HEM   | 163        | 6,361              | 39.0           |
|                             | 190th HEM | 580        | 4,727              | 8.2            |
|                             | 8905th LS | 249        | 5,062              | 20.3           |
| Calibration                 | 190th HEM | 161        | 192                | 1.2            |
|                             | 8905th LS | 278        | 561                | 2.0            |
| Chemical                    | 182d LEM  | 564        | 3,571              | 6.3            |
| DX Components               | 42d HEM   | 1,531      | 5,344              | 3.5            |
|                             | 8905th LS | 622        | 5,662              | 9.1            |
| Electronic                  | 182d LEM  | 5,519      | 31,346             | 5.7            |
|                             | 8905th LS | 3,910      | 41,007             | 10.5           |
| Engineer                    | 42d HEM   | 79         | 7,766              | 98.3           |
|                             | 190th HEM | 203        | 1,147              | 5.7            |
|                             | 182d LEM  | 1,585      | 18,794             | 11.9           |
|                             | 8905th LS | 1,437      | 25,903             | 18.0           |
| Fuel and electrical         | 190th HEM | 571        | 2,664              | 4.7            |
|                             | 8905th LS | 3,256      | 29,710             | 9.1            |
| Instruments                 | 190th HEM | 667        | 1,949              | 2.9            |
| Quartermaster               | 182d LEM  | 545        | 6,511              | 11.9           |
| Service                     | 182d LEM  | 505        | 5,475              | 10.8           |
|                             | 190th HEM | 1,016      | 4,044              | 4.0            |
|                             | 8905th LS | 466        | 5,978              | 12.8           |
| Small arms                  | 190th HEM | 328        | 453                | 1.4            |
| Test equipment (electrical) | 8905th LS | 771        | 4,483              | 5.8            |

Table 67

**RATIO OF RECORDED MAN-HOURS TO TIME IN SHOP,  
TOTAL TAT, DSUs**

| Equipment              | Unit     | Total TAT,<br>days | TAT x 5.6<br>hour day | Recorded<br>man-hours | Ratio |
|------------------------|----------|--------------------|-----------------------|-----------------------|-------|
| Armament               | A/123    | 7,012              | 39,267                | 528                   | 0.013 |
|                        | C/123    | 10,356             | 57,994                | 727                   | 0.013 |
| Artillery              | A/123    | 9,258              | 51,845                | 1,497                 | 0.029 |
| Automotive             | A/123    | 47,965             | 268,604               | 12,263                | 0.046 |
|                        | C/123    | 8,021              | 44,918                | 1,450                 | 0.032 |
|                        | A/124    | 21,567             | 120,775               | 5,296                 | 0.044 |
|                        | C/124    | 10,682             | 59,819                | 4,703                 | 0.079 |
|                        | E/124    | 5,128              | 28,717                | 1,971                 | 0.069 |
|                        | 8902d LS | 39,589             | 221,698               | 49,356                | 0.223 |
| Aviation               | B/123    | 19,003             | 106,417               | 11,889                | 0.112 |
|                        | B/124    | 23,347             | 130,743               | 22,113                | 0.169 |
| Calibration            | A/123    | 5,456              | 30,554                | 259                   | 0.008 |
| Chemical               | A/123    | 17,828             | 99,837                | 532                   | 0.005 |
| Electronic             | C/123    | 10,903             | 61,057                | 945                   | 0.015 |
|                        | A/124    | 124,888            | 699,373               | 12,906                | 0.018 |
|                        | C/124    | 3,977              | 22,271                | 632                   | 0.028 |
|                        | E/124    | 18,052             | 101,091               | 1,509                 | 0.015 |
| Engineer               | A/123    | 9,558              | 53,525                | 916                   | 0.017 |
|                        | A/124    | 21,095             | 118,132               | 1,807                 | 0.015 |
| Fuel and<br>electrical | A/123    | 40,626             | 227,506               | 3,260                 | 0.014 |
| Instruments            | A/123    | 26,600             | 148,950               | 2,908                 | 0.020 |
| Service shop           | A/123    | 58,825             | 329,420               | 4,981                 | 0.015 |
|                        | C/123    | 7,962              | 44,587                | 436                   | 0.010 |
|                        | A/124    | 10,310             | 57,736                | 2,890                 | 0.050 |
|                        | 8902d LS | 35,330             | 197,848               | 30,498                | 0.154 |
| Small arms             | A/123    | 27,605             | 154,588               | 2,435                 | 0.016 |
|                        | 8902d LS | 2,844              | 15,926                | 6,731                 | 0.423 |

Table 68

RATIO OF RECORDED MAN-HOURS TO TIME IN SHOP,  
TOTAL TAT, GSUs

| Equipment                      | Unit      | Total TAT<br>days | TAT x 5.6<br>hour day | Recorded<br>man-hours | Ratio |
|--------------------------------|-----------|-------------------|-----------------------|-----------------------|-------|
| Armament                       | 42d HEM   | 7,246             | 40,578                | 2,527                 | 0.062 |
| Automotive                     | 42d HEM   | 2,079             | 11,642                | 6,361                 | 0.546 |
|                                | 190th HEM | 16,033            | 89,785                | 4,727                 | 0.053 |
|                                | 8905th LS | 3,013             | 16,873                | 5,062                 | 0.300 |
| Calibration                    | 190th HEM | 4,424             | 24,774                | 192                   | 0.008 |
|                                | 8905th LS | 6,650             | 37,240                | 561                   | 0.015 |
| Chemical                       | 192d LEM  | 6,441             | 36,070                | 3,571                 | 0.099 |
| DX Component<br>Repair         | 42d HEM   | 46,493            | 260,361               | 5,344                 | 0.021 |
|                                | 8905th LS | 10,234            | 57,310                | 5,662                 | 0.099 |
| Electronic                     | 182d LEM  | 78,882            | 441,739               | 31,346                | 0.071 |
|                                | 8905th LS | 61,205            | 342,748               | 41,007                | 0.120 |
| Engineer                       | 42d HEM   | 995               | 5,572                 | 7,766                 | 1.394 |
|                                | 182d LEM  | 12,973            | 72,649                | 18,794                | 0.259 |
|                                | 190th HEM | 9,399             | 52,634                | 1,147                 | 0.022 |
|                                | 8905th LS | 38,987            | 218,327               | 25,903                | 0.119 |
| Fuel and<br>electrical         | 190th HEM | 12,118            | 67,861                | 2,664                 | 0.039 |
|                                | 8905th LS | 37,787            | 211,607               | 29,710                | 0.140 |
| Instruments                    | 190th HEM | 23,142            | 129,595               | 1,949                 | 0.015 |
| Quartermaster                  | 182d LEM  | 8,660             | 48,496                | 6,511                 | 0.134 |
| Service shop                   | 182d LEM  | 4,222             | 23,643                | 5,475                 | 0.232 |
|                                | 190th HEM | 14,655            | 82,068                | 4,044                 | 0.049 |
|                                | 8905th LS | 11,364            | 63,638                | 5,978                 | 0.094 |
| Small arms                     | 190th HEM | 6,163             | 34,513                | 453                   | 0.013 |
| Test equipment<br>(electrical) | 8905th LS | 10,625            | 59,500                | 4,483                 | 0.075 |

from the unit to undergo depot maintenance or overhaul. In the case of aircraft, crash damage requiring depot repair qualifies the item for a repair cycle replacement float. Details concerning the concept of maintenance float support, selection of items, eligibility criteria, determination of requirements, and computation of float factors are set forth in AR 750-1.<sup>9</sup>

Table 69 lists the standards set for the issue of OR maintenance floats. The standards on a priority basis, the unit's IPD determine which units have first call on the available float assets. No basis was found through which to validate these standards. They are presented here for reference.

Table 69

MAXIMUM REPAIR TIME LIMITS

In calendar days

| Priority designation | Overseas | CONUS |
|----------------------|----------|-------|
| IPD 1-3              | 12       | 8     |
| IPD 4-8              | 15       | 12    |

TAT OBJECTIVES

In view of the anomalies evident in the maintenance data it is considered infeasible to attempt to set rigid TAT performance objectives based on these data. The wide discrepancies between the times recorded by different units for similar equipment categories and the lack of any appreciable statistical correlation between measures present a major obstacle to the determination of a statistical TAT. If in fact some large portion of TAT is not controllable by the DSU/GSU commander, e.g., lack of parts or maintenance personnel required to perform nonmaintenance duties, then the setting of any time-related performance objective must somehow consider those elements.

AR 750-1<sup>9</sup> publishes support maintenance mean times for selected items of equipment including in transit time, days awaiting shop, and days in shop. The table listing these times by model type was extracted and is shown as Table C70 of App C. All times are based on information collected as part of TMMS and represent a much broader data

base than the one used in the RAC analysis. Although the TAMMS data encompass a much wider range of units and draw on a greater data base insofar as volume is concerned, a previous RAC study<sup>60</sup> of the system noted that problems of underreporting existed and that the general quality of the data could be improved. With that caveat in mind the reader should note that the TATs given are reflections of historical data and should not be interpreted as goals for maintenance performance. Basically the TATs reported are in line with the results obtained from the analysis of the RAC-collected maintenance data.

A model-by-model comparison of TAT from AR 750-1<sup>9</sup> and the RAC data was considered infeasible and was not attempted. Instead the comparison was made in terms of equipment category ranges, a broader concept more conducive to the setting of management goals. Tables 70 and 71 depict the support maintenance (DS and GS) times computed for the major categories of equipment for both USAREUR and CONUS. A mean TAT was computed using the times shown for individual models within the major category heading. When compared with the TAT (combined DS/GS) for similar equipment the results obtained from the RAC sample were comparable to the means computed using the TAMMS information. In the case of automotive equipment the computed mean based on the TAMMS data was 22.4 days (USAREUR) and 15.5 days (CONUS); the combined RAC sample DS/GS mean TAT (this includes both USAREUR and CONUS units) is 21.9 days. Electronics averaged 14.6 days for USAREUR and 11.8 days for CONUS vs 18.3 days for combined DS/GS. Engineer equipment proved to be very similar, with 23.5 days computed for USAREUR and 21.2 days for CONUS using the TAMMS data and 23.7 days for the RAC sample. Only two aviation units (both DS) contributed to the RAC sample for an average of 16.5 TAT, which is approximately three times longer than the 5.5 and 5.8 days of TAT computed from the TAMMS data. Only one unit reported artillery maintenance as such, too small a sample to use for comparative purposes.

Table 72 presents the weighted mean TATs for DSU/GSUs for each of the equipment categories encountered in the job order registers. The TAT for automotive equipment is almost identical for DS and GS whereas the TAT for electronic and engineer equipment is of longer duration at

Table 70

**USAREUR SUPPORT MAINTENANCE TIME  
COMPUTED FROM AR 750-1**

| Equipment category | Days in transit<br>(1) | Days awaiting shop<br>(2) | Days in shop<br>(3) | Maintenance TAT, days<br>(2 + 3) |
|--------------------|------------------------|---------------------------|---------------------|----------------------------------|
| <b>Artillery</b>   |                        |                           |                     |                                  |
| Range <sup>a</sup> | 2-3                    | 3-15                      | 5-6                 | 9-20                             |
| Mean               | 2.7                    | 9.3                       | 5.3                 | 14.5                             |
| <b>Automotive</b>  |                        |                           |                     |                                  |
| Range              | 2-8                    | 1-24                      | 2-31                | 8-53                             |
| Mean               | 3.8                    | 11.8                      | 10.6                | 22.4                             |
| <b>Aviation</b>    |                        |                           |                     |                                  |
| Range              | 1-2                    | 1-1                       | 4-5                 | 5-6                              |
| Mean               | 1.5                    | 1.0                       | 4.5                 | 5.5                              |
| <b>Electronics</b> |                        |                           |                     |                                  |
| Range              | 3-8                    | 3-10                      | 2-14                | 9-20                             |
| Mean               | 4.3                    | 6.3                       | 8.3                 | 14.6                             |
| <b>Engineer</b>    |                        |                           |                     |                                  |
| Range              | 1-8                    | 2-20                      | 1-23                | 7-43                             |
| Mean               | 3.9                    | 10.4                      | 13.1                | 23.5                             |

<sup>a</sup>Range of standards for individual models within the equipment category.

Table 71

**CONUS SUPPORT MAINTENANCE TIME  
COMPUTED FROM AR 750-1**

| Equipment category | Days in transit<br>(1) | Days awaiting shop<br>(2) | Days in shop<br>(3) | Maintenance TAT, days<br>(2 + 3) |
|--------------------|------------------------|---------------------------|---------------------|----------------------------------|
| <b>Artillery</b>   |                        |                           |                     |                                  |
| Range              | 1-4                    | 3-5                       | 2-4                 | 5-8                              |
| Mean               | 2.3                    | 3.8                       | 2.5                 | 6.3                              |
| <b>Automotive</b>  |                        |                           |                     |                                  |
| Range              | 1-8                    | 2-20                      | 1-15                | 4-30                             |
| Mean               | 4.3                    | 8.2                       | 7.3                 | 15.5                             |
| <b>Aviation</b>    |                        |                           |                     |                                  |
| Range              | 1-2                    | 2-2                       | 2-6                 | 4-8                              |
| Mean               | 1.8                    | 2.0                       | 3.8                 | 5.8                              |
| <b>Electronics</b> |                        |                           |                     |                                  |
| Range              | 1-5                    | 1-10                      | 1-18                | 2-20                             |
| Mean               | 3.2                    | 4.3                       | 7.5                 | 11.8                             |
| <b>Engineer</b>    |                        |                           |                     |                                  |
| Range              | 2-6                    | 2-18                      | 2-22                | 4-36                             |
| Mean               | 2.9                    | 9.1                       | 12.1                | 21.2                             |

<sup>a</sup> Range of standards for individual models within the equipment category.

Table 72

WEIGHTED MEAN TAT FOR DS AND GS MAINTENANCE  
COMPUTED FROM RAC SAMPLE UNITS

| Equipment category             | Weighted mean TAT,<br>days |                |
|--------------------------------|----------------------------|----------------|
|                                | DS                         | GS             |
| Armament                       | 29.9                       | 21.3           |
| Artillery                      | 25..                       | — <sup>a</sup> |
| Automotive                     | 22.0                       | 21.3           |
| Aviation                       | 16.5                       | — <sup>a</sup> |
| Calibration                    | 43.0                       | 25.2           |
| Chemical                       | 73.0                       | 11.4           |
| DX Components                  | — <sup>a</sup>             | 21.6           |
| Electronics                    | 23.1                       | 14.9           |
| Engineer                       | 49.7                       | 18.9           |
| Fuel & Electrical              | 15.7                       | 13.0           |
| Instruments                    | 25.7                       | 34.7           |
| Quartermaster                  | — <sup>a</sup>             | 15.9           |
| Service shop                   | 23.9                       | 15.2           |
| Small arms                     | 13.6                       | 18.8           |
| Test equipment<br>(electrical) | — <sup>a</sup>             | 13.8           |

<sup>a</sup>No data available.

DS than at GS. This is somewhat surprising in view of the fact that the repairs performed at GS are usually more sophisticated, so that theoretically a somewhat longer TAT at GS would be expected.

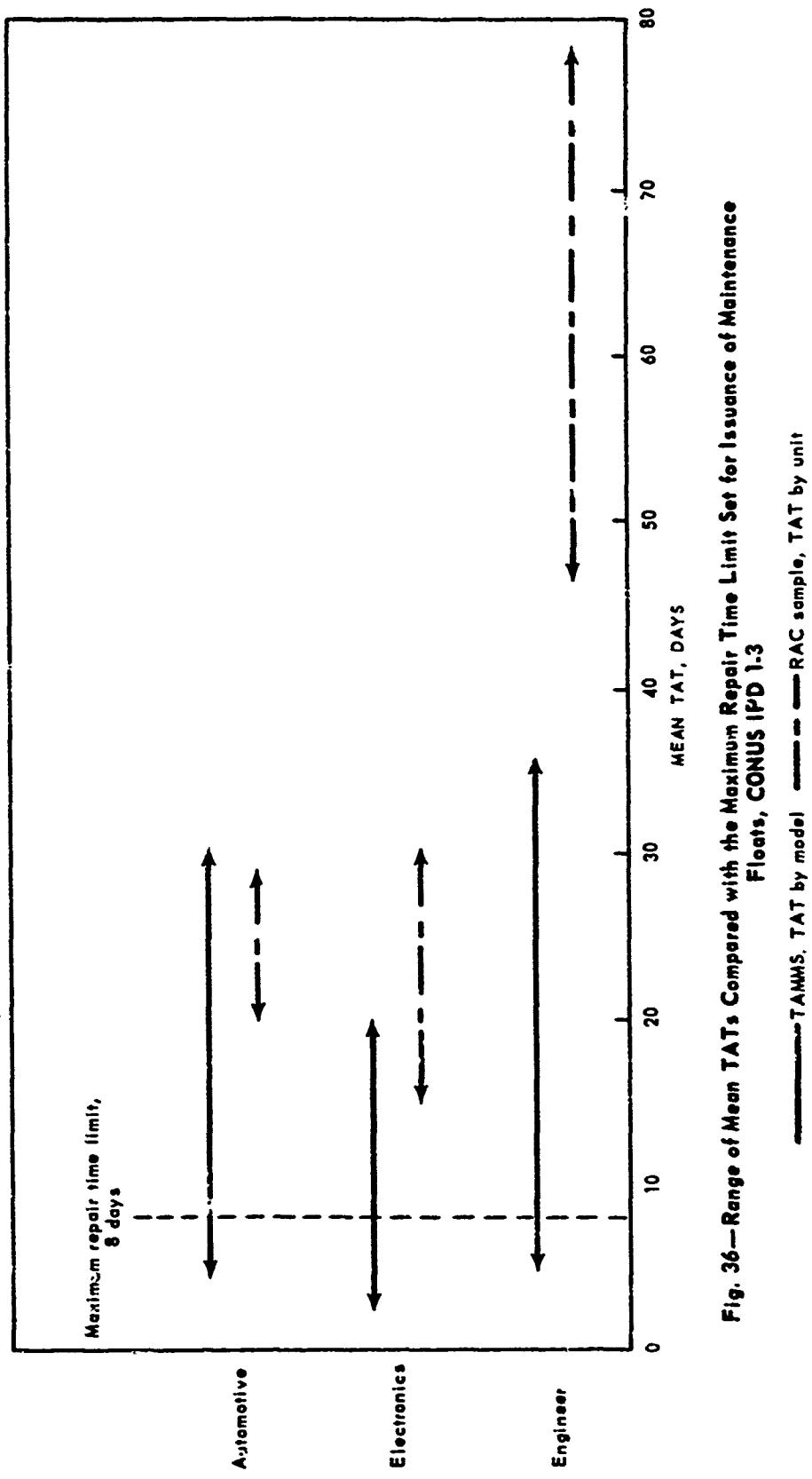
A problem facing anyone examining maintenance TAT is how to place the results into some perspective that allows one to view maintenance effectiveness measured against some qualitative objective accepted as reasonable.

One method of approaching this was to superimpose the maximum repair time limit standards set for the issue of maintenance float equipment against the reported range of mean TATs reported under TAMMS and the TATs computed for the units in the RAC sample. The TATs shown in Figs. 36 and 37 represent the variations in the ranges reported for individual model types within the major equipment categories as reported by TAMMS and the range of unit TATs for each major category.

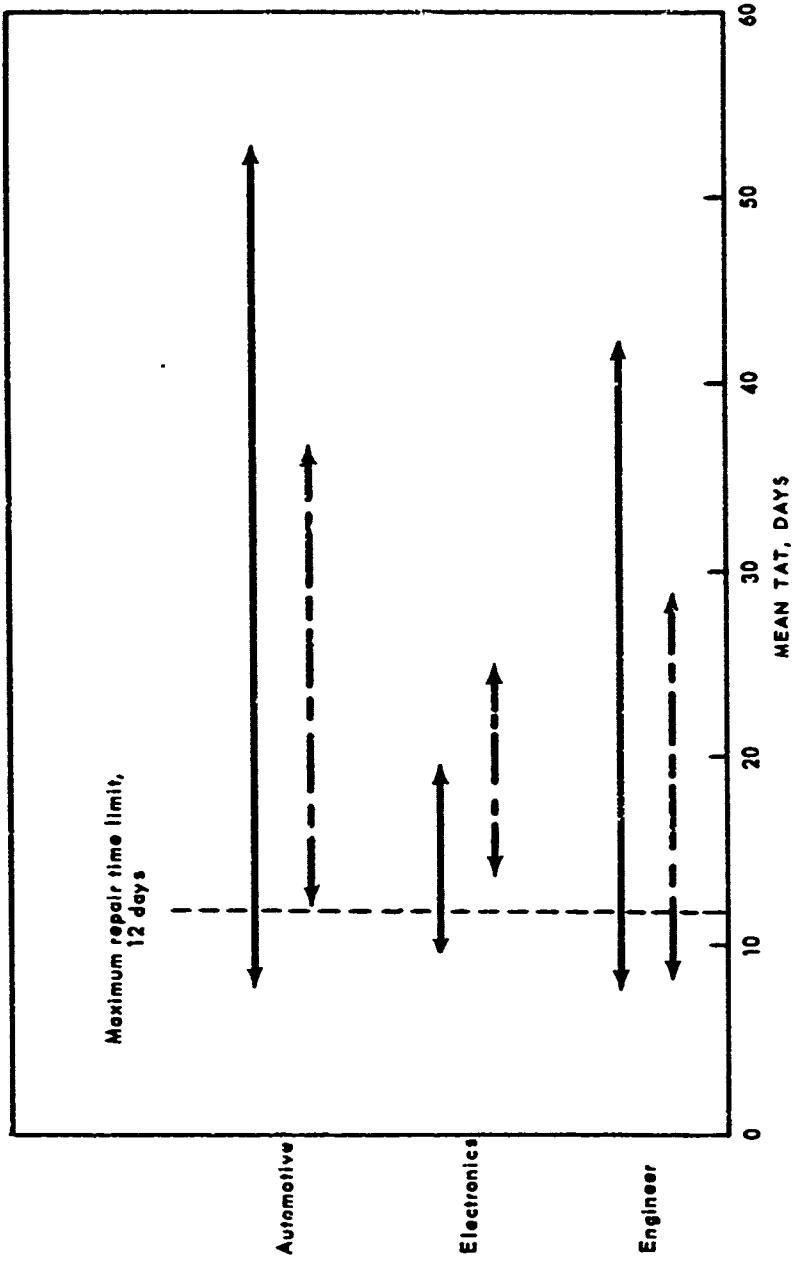
Figure 36 illustrates these TATs and the announced maximum repair time governing the issuance of maintenance floats in CONUS. It is assumed for analytical purposes that all reporting units fall into the IPD 1-3 designation and that equipment comparable to that reported in AR 750-1 is repaired by the RAC sample units.

Artillery and aviation are not shown because of the small sample size and the fact that aviation materiel operates under a somewhat different repair time criterion, set by the local commander. The range for automotive equipment reported by units in CONUS was 20 to 29 days whereas the range for individual models reported under TAMMS was 4 to 30 days of mean TAT. For electronics, TAMMS reported 2 to 20 days of mean TAT vs 15 to 30 days for the RAC sample units. Engineer equipment showed an even greater spread with TAMMS reporting range of 4 to 36 days of mean TAT for individual models of materiel and the sample units 46 to 79 days of mean TAT.

Figure 37 depicts the USAREUR units in the RAC sample: automotive, 12 to 37 days; electronic, 14 to 25 days; and engineer, 8 to 29 days of mean TAT. The models reported under TAMMS indicate a mean TAT of 8 to 53 days for automotive equipment 9 to 20 days for electronics and 7 to 43 days for engineer materiel. It is evident from these two charts



**Fig. 36—Range of Mean TATs Compared with the Maximum Repair Time Limit Set for Issuance of Maintenance Floats, CONUS IPD 1.3**



**Fig. 37—Range of Mean TATs Compared with the Maximum Repair Time Limit Set  
for Issuance of Maintenance Fleets, Overseas [PD 1-3]**

— TAMMS, TAT by model    — RAC sample, TAT by unit

that, overall, the maximum time limit is far exceeded by the reported TATs.

The TAMMS data were also tabulated by counting those model types reporting a TAT equal to or less than the maximum time limit and those with a TAT exceeding the time limit. Table 73 lists the number of model types within each major category meeting or exceeding these criteria. Although aviation may be operating under a different repair time requirement it is included for illustrative purposes.

Table 73

NUMBER OF EQUIPMENT MODELS MEETING OR EXCEEDING  
THE MAINTENANCE FLOAT MAXIMUM REPAIR TIME LIMITS

| Equipment category <sup>a</sup> | USAREUR   |           | CONUS     |           |
|---------------------------------|-----------|-----------|-----------|-----------|
|                                 | ≤ 12 days | > 12 days | ≤ 12 days | > 12 days |
| Artillery                       | 4         | --        | 6         | --        |
| Aviation                        | 1         | 2         | 4         | --        |
| Automotive                      | 6         | 19        | 3         | 26        |
| Electronics                     | 2         | 2         | 2         | 4         |
| Engineer                        | 4         | 11        | 2         | 13        |

<sup>a</sup>Based on the model types reported in AR 750-1.<sup>9</sup>

The Air Force repair cycle time for all types of nonexpendables is set at 10 days. The standard for critical items is 3 days.<sup>30</sup> It is obvious from all the analyses shown that TAT is extremely long for a large percentage of the Army equipment. If a customer is not fortunate enough to have his equipment repaired within the first 10 days, chances are he has a long wait ahead unless his item qualifies for replacement by a float item, assuming one is available for issue.

The distributions shown previously in Figs. 27 to 33 reveal that approximately 50 percent of the items are currently repaired within a 10 day period. It is suggested that a TAT of 10 days or less be established as an overall goal. It is further suggested that local commanders examine their respective performance data and set more stringent objectives where so indicated.

## OTHER MAINTENANCE MEASURES

The following measures and indicators of maintenance performance are offered as a guide for use by DSU/GSU commanders to gauge the operational efficiency of their maintenance function. It is obvious from the preceding analyses of TAT that various external factors influence the day to day operations of a DSU/GSU. A partial list would include:

1. Lack of repair parts or replacement components.
2. Lack of qualified maintenance personnel.
3. Seasonal variations in the workload caused by field training exercises, trips to training sites, etc.
4. Poor organizational maintenance.
5. Lack of essential special tools and/or test equipment.
6. Assignment of maintenance personnel to nonmaintenance-related duties.
7. Introduction of new items of equipment that develop engineering problems under field use conditions.
8. Sudden influx of higher priority work.

Given that some important elements contributing to the workload and performance are out of the hands of the DSU/GSU commander, he still must be aware of certain management information that may help him to distribute his resources of men, parts, and facilities to the best possible advantage. The series of measures and indicators listed in this section are considered to be of importance to the DSU/GSU commander for this reason.

Their very nature precludes the setting of any objective. It must be left to the discretion of the maintenance manager to decide when a management indicator exceeds the norm and requires the application of additional resources, if available.

### Ratio of Man-hours to Time in Shop

This ratio is arrived at by dividing the total number of maintenance man-hours recorded for a specific period by the total number of elapsed days in shop (total TAT) multiplied by the appropriate hours per standard work day. The formula is:

$$\frac{\text{Total man-hours recorded}}{\text{Total days in shop} \times \text{man-hours per standard work day}} \times 100 = \text{ratio}$$

If after maintenance has begun on a specific job, it must be temporarily curtailed, the time of curtailment should be subtracted from the total time in shop, if possible. Reasons for curtailment would include (1) nonavailability of parts, (2) awaiting access to test equipment, and (3) shortage of manpower and/or facilities due to arrival of jobs of higher priority.

The source of data is the job order register. Samples of this measure are offered in the section of this chapter dealing with the analysis of maintenance man-hours. No objective as such is set because of the variations in types of job encountered. The measure is offered as a management guide to the local support unit commander.

#### Workload and Backlog Indicators

The following measures relate to workload and backlog at a maintenance facility and could be measured at the command specified reporting periods:

1. Number of job order requests received.
2. Number of job orders evacuated to another maintenance activity.
3. Ratio of job orders evacuated to job orders received.
4. Number of job orders undertaken and completed and man-hours expended on completed work.
5. Number of job orders awaiting shop and estimated man-hours required to complete these jobs.
6. Number of uncompleted job orders in shop and estimated man-hours required for completion.
7. Number of job orders awaiting parts and estimated man-hours to complete these jobs once parts are available.
8. Total backlog expressed as number of uncompleted job orders and estimated man-hours represented by this backlog.

Input for the above measures could be obtained from the job order register, the backlog status report (if currently maintained), the shop management status board, or other locally maintained reports, registers, or files. The indicators shown above are intended for internal management by the local commander without the imposition of objectives. These must be decided at the unit level and may be used to regulate the work flow and application of manpower, facilities, parts, etc.

## SUMMARY

This chapter examines the relation between maintenance and the other primary function of a DSU - supply. Maintenance effectiveness as reflected in the customer's NORM rate is also addressed.

It is proposed that the ultimate measure of DSU/GSU efficiency in satisfying customers' maintenance requirements is the rapidity with which the DSU/GSU effects repairs and returns the item to the customer. This measure is termed "turnaround time." There exist certain external influences over which the DSU/GSU commander has little if any control, e.g., repair parts OST, the requirement to furnish personnel for nonmaintenance-related activities, etc. Although attempts to correlate different maintenance measures statistically, e.g., mean TAT with NORM, have failed to produce a statistical relation, logic dictates that such a relation does indeed exist.

The assumption that the lack of repair parts is causative of long TATs is supported by the analysis of the backlog status report from the 124th Maint Bn, Ft Hood, which revealed that during the 1 year period November 1970 - November 1971 an average of approximately 62 percent of the job orders constituting the backlog were due to a lack of repair parts. Analyses of the recorded maintenance man-hours illustrate the low ratio of man-hours expended compared with time in shop. That application of more manpower would reduce backlog is contraindicated by low manpower utilization rates. Finally, distributions developed from the job order register indicate that some units record extremely long periods of time devoted to awaiting shop with relatively rapid in-shop repair times recorded. Conversely other units record the work in shop almost immediately and then register lengthy times in shop and yet record low maintenance man-hours.

TATs based on the data from the RAC sample units and TATs extracted from TAMMS as shown in AR 750-1,<sup>9</sup> when compared with the maximum repair time limits set for the issuance of maintenance floats, indicate that in the case of automotive, electronic, and engineer equipment the limit is generally exceeded.

Distributions of TAT disclose that 50 to 60 percent of the job orders are completed within 10 days whereas the remaining 40 to 50



percent stretch to 200 to 400 days. The causative factors involved in these extremely long TATs are probably beyond the influence of the local support unit commander. It is suggested that the setting of a TAT goal of 10 days or less would give the support units some benchmark against which to measure their effectiveness.

A summary of the various maintenance performance measures and indicators discussed in this chapter is offered in Table 74.

Table 74

**SUMMARY OF MAINTENANCE PERFORMANCE MEASURES,  
INDICATORS, AND OBJECTIVES**

| Performance measure or indicator  | Importance of measure<br>or indicator  | Suggested<br>objective | Basis for selecting<br>this objective   |
|---|--|------------------------|---|
| Support NORM  | Primary measure of the DSU/DSU<br>maintenance effectiveness                        | <2%                    | Empirical data                          |
| Turnaround time   | Measures efficiency of customer<br>support by DSU/DSU                              | <10 days               | Analysis of empirical<br>data           |
| Manpower utilization index  | Important personnel management<br>tool   | 25-50%                 | Analysis of empirical<br>data           |
| Ratio of maintenance man-hours to<br>time in shop   | Indicates the portion of total<br>downtime actually spent on<br>maintenance        | — <sup>a</sup>         | Analysis of job order<br>documents      |
| <u>Workload</u>   |  |                        |   |
| Number of job orders:   |  |                        |   |
| • Received  |  |                        |   |
| • Encountered   |  |                        |   |
| • Undertaken and completed  |  |                        |   |
| • Man-hours expended on completed<br>work   |  |                        |   |
| <u>Backlog</u>  |  |                        |   |
| Number of job orders awaiting shop<br>Estimate man-hour required to<br>complete                     | Permits commander to establish<br>reasons for the extent of<br>backlog in his shop | — <sup>a</sup>         | Locally maintained<br>files as required |
| Number uncompleted job orders in shop<br>Estimated man-hour to complete once<br>parts are available |  |                        |   |
| Total backlog:  |  |                        |   |
| • Number of uncompleted job orders<br>• Estimated man-hours required to<br>complete                 |  |                        |   |

<sup>a</sup>These measures and indicators are intended as management aides for the support unit commander. Quantitative goals or objectives should be established locally.

**Appendix A**

**US ARMY STUDY ADVISORY GROUP  
for  
LOGISTICS PERFORMANCE MEASURES STUDY**

| <u>Name</u>               | <u>Organization</u>                | <u>Status</u> |
|---------------------------|------------------------------------|---------------|
| Mr. John E. Hedeen        | DALO-SM                            | CHAIRMAN      |
| COL William P. Madigan    | DALO-SUP                           | AIT CHAIRMAN  |
| BG Theme T. Everton       | DALO-PDS                           | Member        |
| LTC Dale F. Stuart        | DALO-SID                           | Member        |
| Mr. Edward J. Sarrazin    | DALO-ZSM                           | EX SECRETARY  |
| Mr. Paul J. Halle         | DALO-MSTO                          | Member        |
| Mr. Marvin T. Dennis      | DALO-LDSRA                         | Member        |
| Mr. John D. Taylor        | DALO-PDS                           | Alternate     |
| COL Clifford C. Reynolds  | DALO-PDS                           | Observer      |
| LTC Roy J. Dittamo        | DALO-LSO                           | Observer      |
| Mr. James J. Loughran     | DALO-LSO                           | Observer      |
| Mr. Wayne A. Smith        | DALO-ZS                            | Member        |
| Dr. Daniel Willard        | ODUSA (OR)                         | Member        |
| Dr. Walter B. Payne       | ODUSA (OR)                         |               |
| LTC J. O. Woodard         | CSAVCS-P                           | Observer      |
| MAJ W. G. T. Tuttle, Jr.  | CSAVCS-S                           | Observer      |
| MAJ W. N. McGrath         | CSAVCS-P                           | Observer      |
| LTC O. J. Sanders         | AMCDT-M                            | Member        |
| Mr. J. A. Burdette        | AMCDT-M                            | Alternate     |
| MAJ George W. Paroline    | HQCDC (CDCCS-DS-Q)<br>(Ft Belvoir) | Observer      |
| Mr. George Hutchinson     | HQCDC (CDCCS-DS-Q)<br>(Ft Belvoir) | Observer      |
| LTC John W. McKinney      | HQCDC (CDCCD-C)<br>(Ft Belvoir)    | Observer      |
| Mr. Stanley J. Biscoe     | HQCDC (CDCPALS)<br>(Ft Lee)        | Member        |
| Mr. John C. McNichol, Jr. | CONARC (ATLOG-LM/M)<br>(Ft Monroe) | Member        |
| Mr. Boris Levine          | OCE (DAEN-MEP-O)                   | Member        |
| LTC Anthony P. Simkus     | DARD-ARS-M                         | Member        |

## Appendix B

### DATA RELATED TO MEASURES OF SUPPLY PERFORMANCE

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Table B1

FREQUENCY DISTRIBUTION FOR FSN DEMANDS  
USED AS INPUT TO SCM RUNS

| Demands | Division A | Division C | Division B | Number of FSNS |            |                | Division C | Division B |
|---------|------------|------------|------------|----------------|------------|----------------|------------|------------|
|         |            |            |            | Demand         | Division A | Number of FSNS |            |            |
| 1       | 9674       | 7511       | 13910      | 36             | 10         | 24             | 44         | 46         |
| 2       | 2900       | 2530       | 5701       | 37             | 23         | 15             | 37         | 38         |
| 3       | 1578       | 1258       | 2951       | 38             | 11         | 19             | 26         | 38         |
| 4       | 958        | 829        | 1951       | 39             | 22         | 12             | 17         | 38         |
| 5       | 715        | 537        | 1263       | 40             | 22         | 10             | 10         | 37         |
| 6       | 520        | 400        | 1066       | 41             | 16         | 17             | 17         | 23         |
| 7       | 398        | 335        | 794        | 42             | 13         | 10             | 10         | 25         |
| 8       | 327        | 257        | 703        | 43             | 12         | 10             | 10         | 31         |
| 9       | 272        | 190        | 568        | 44             | 11         | 10             | 10         | 33         |
| 10      | 240        | 180        | 499        | 45             | 12         | 12             | 14         | 20         |
| 11      | 199        | 158        | 363        | 46             | 10         | 6              | 6          | 26         |
| 12      | 164        | 121        | 324        | 47             | 13         | 12             | 10         | 33         |
| 13      | 144        | 129        | 275        | 48             | 11         | 10             | 10         | 27         |
| 14      | 142        | 104        | 211        | 49             | 13         | 9              | 9          | 21         |
| 15      | 96         | 88         | 230        | 50             | 6          | 7              | 7          | 15         |
| 16      | 92         | 35         | 185        | 51             | 5          | 8              | 8          | 11         |
| 17      | 75         | 97         | 183        | 52             | 5          | 6              | 6          | 11         |
| 18      | 77         | 68         | 142        | 53             | 4          | 6              | 6          | 11         |
| 19      | 65         | 59         | 166        | 54             | 5          | 5              | 5          | 11         |
| 20      | 66         | 67         | 149        | 55             | 5          | 5              | 5          | 11         |
| 21      | 45         | 77         | 132        | 56             | 5          | 5              | 5          | 11         |
| 22      | 63         | 45         | 122        | 57             | 5          | 5              | 5          | 11         |
| 23      | 47         | 47         | 118        | 58             | 5          | 5              | 5          | 11         |
| 24      | 43         | 47         | 93         | 59             | 5          | 5              | 5          | 11         |
| 25      | 40         | 39         | 97         | 60             | 2          | 2              | 2          | 11         |
| 26      | 32         | 24         | 76         | 61             | 3          | 3              | 3          | 11         |
| 27      | 43         | 22         | 83         | 62             | 5          | 5              | 5          | 11         |
| 28      | 38         | 25         | 75         | 64             | 5          | 5              | 5          | 11         |
| 29      | 36         | 25         | 70         | 66             | 5          | 5              | 5          | 11         |
| 30      | 20         | 29         | 54         | 67             | 3          | 3              | 3          | 11         |
| 31      | 38         | 19         | 45         | 68             | 2          | 2              | 2          | 11         |
| 32      | 27         | 16         | 52         | 69             | 1          | 1              | 1          | 11         |
| 33      | 14         | 22         | 48         | 70             | 7          | 7              | 7          | 11         |
| 34      | 20         | 14         | 49         | 70             | 7          | 7              | 7          | 11         |
| 35      | 14         | 14         | 49         | 70             | 7          | 7              | 7          | 11         |

Table B1 (continued)

| Demands | Number of ISNSs |            |            | Number of FSNSs |            |            | Division B |
|---------|-----------------|------------|------------|-----------------|------------|------------|------------|
|         | Division A      | Division C | Division B | Demands         | Division A | Division C |            |
| 71      | 4               | 5          | 3          | 8               | 109        | 2          | 2          |
| 72      | 5               | 5          | 5          | 110             | 2          | 4          | 4          |
| 73      | 4               | 5          | 5          | 111             | 2          | 4          | 4          |
| 74      | 4               | 5          | 5          | 112             | 1          | 2          | 2          |
| 75      | 4               | 5          | 5          | 113             | 1          | 2          | 1          |
| 76      | 4               | 5          | 5          | 114             | 1          | 2          | 1          |
| 77      | 4               | 5          | 5          | 115             | 1          | 2          | 1          |
| 78      | 4               | 5          | 5          | 116             | 1          | 2          | 1          |
| 79      | 4               | 5          | 5          | 117             | 1          | 2          | 1          |
| 80      | 4               | 5          | 5          | 118             | 1          | 2          | 1          |
| 81      | 4               | 5          | 5          | 119             | 1          | 2          | 1          |
| 82      | 4               | 5          | 5          | 120             | 1          | 2          | 1          |
| 83      | 4               | 5          | 5          | 121             | 1          | 2          | 1          |
| 84      | 4               | 5          | 5          | 122             | 1          | 2          | 1          |
| 85      | 4               | 5          | 5          | 123             | 1          | 2          | 1          |
| 86      | 4               | 5          | 5          | 124             | 1          | 2          | 1          |
| 87      | 4               | 5          | 5          | 125             | 1          | 2          | 1          |
| 88      | 4               | 5          | 5          | 126             | 1          | 2          | 1          |
| 89      | 4               | 5          | 5          | 127             | 1          | 2          | 1          |
| 90      | 4               | 5          | 5          | 128             | 1          | 2          | 1          |
| 91      | 4               | 5          | 5          | 129             | 1          | 2          | 1          |
| 92      | 4               | 5          | 5          | 130             | 1          | 2          | 1          |
| 93      | 4               | 5          | 5          | 131             | 1          | 2          | 1          |
| 94      | 4               | 5          | 5          | 132             | 1          | 2          | 1          |
| 95      | 4               | 5          | 5          | 133             | 1          | 2          | 1          |
| 96      | 4               | 5          | 5          | 134             | 1          | 2          | 1          |
| 97      | 4               | 5          | 5          | 135             | 1          | 2          | 1          |
| 98      | 4               | 5          | 5          | 136             | 1          | 2          | 1          |
| 99      | 4               | 5          | 5          | 137             | 1          | 2          | 1          |
| 100     | 4               | 5          | 5          | 138             | 1          | 2          | 1          |
| 101     | 4               | 5          | 5          | 139             | 1          | 2          | 1          |
| 102     | 4               | 5          | 5          | 140             | 1          | 2          | 1          |
| 103     | 4               | 5          | 5          | 141             | 1          | 2          | 1          |
| 104     | 4               | 5          | 5          | 142             | 1          | 2          | 1          |
| 105     | 4               | 5          | 5          | 143             | 1          | 2          | 1          |
| 106     | 4               | 5          | 5          | 144             | 1          | 2          | 1          |
| 107     | 4               | 5          | 5          | 145             | 1          | 2          | 1          |
| 108     | 4               | 5          | 5          | 146             | 1          | 2          | 1          |

Table B1 (concluded)

| Demands | Number of FSNS |            |            | Number of FSNS |            |            |
|---------|----------------|------------|------------|----------------|------------|------------|
|         | Division A     | Division C | Division B | Demands        | Division A | Division C |
| 147     | 1              |            |            | 181            | 1          |            |
| 148     |                | 2          |            | 182            | 1          | 2          |
| 149     | 1              | 2          |            | 183            | 1          | 1          |
| 150     |                | 1          | 4          | 184            |            | 1          |
| 151     | 1              | 4          | 4          | 185            |            | 1          |
| 152     |                | 2          | 4          | 186            |            | 1          |
| 153     | 1              | 1          | 3          | 187            | 3          | 2          |
| 154     |                | 1          | 2          | 188            | 1          | 2          |
| 155     | 1              | 1          | 2          | 189            |            | 1          |
| 156     |                | 1          | 2          | 190            |            | 1          |
| 157     | 1              | 1          | 2          | 191            |            |            |
| 158     |                | 1          | 3          | 192            |            |            |
| 159     | 2              | 1          | 2          | 193            |            |            |
| 160     |                |            | 1          | 194            | 1          | 5          |
| 161     | 1              | 1          | 3          | 195            | 1          | 2          |
| 162     |                | 1          | 2          | 196            |            | 4          |
| 163     | 1              |            | 2          | 197            | 1          |            |
| 164     |                | 1          | 1          | 198            | 16         | 27         |
| 165     |                | 1          | 2          | 199            |            | 1          |
| 166     |                | 1          | 4          | 200            |            |            |
| 167     |                |            | 1          |                |            |            |
| 168     |                |            |            |                |            |            |
| 169     |                |            |            |                |            |            |
| 170     |                |            |            |                |            |            |
| 171     |                |            |            |                |            |            |
| 172     |                |            |            |                |            |            |
| 173     |                |            |            |                |            |            |
| 174     | 1              |            |            |                |            |            |
| 175     |                |            |            |                |            |            |
| 176     | 1              | 2          |            |                |            |            |
| 177     |                | 2          |            |                |            |            |
| 178     | 2              |            |            |                |            |            |
| 179     |                |            |            |                |            |            |
| 180     |                | 1          |            |                |            |            |

Table B2

## DEMAND DATA FOR SFSM ANALYSIS - DIVISION C

| Case Number | Quantity | Class structure |                  | Unit price | Unit quantity | No. of FSNs | Unit weight (lbs) | Annual demands | Annual quantity demands | Averages for FSNs in this class |                       |                   | Initial quantity per demand | Prob. of initial stockage, a |
|-------------|----------|-----------------|------------------|------------|---------------|-------------|-------------------|----------------|-------------------------|---------------------------------|-----------------------|-------------------|-----------------------------|------------------------------|
|             |          | Storage range   | Storage quantity |            |               |             |                   |                |                         | Unit: cubes                     | Unit: ft <sup>3</sup> | Unit weight (lbs) | Unit price                  |                              |
| 1           | 1        | 0-16            | 0-16             | 2100.000   | 797.030       | 977.110     | 163.565           | 2289.000       | 6235.000                | ·36.9                           | ·474                  | ·079              | 1.000                       | ·723                         |
| 2           | 2        | 0-16            | 0-16             | 890.000    | 323.590       | 292.360     | 19.469            | 1780.000       | 5601.000                | ·36.6                           | ·337                  | ·022              | 2.000                       | ·024                         |
| 3           | 3        | 0-16            | 0-16             | 624.000    | 147.600       | 73.000      | 5.876             | 1272.000       | 4211.000                | ·37.9                           | ·198                  | ·015              | 3.000                       | ·165                         |
| 4           | 4        | 0-16            | 0-16             | 260.000    | 99.560        | 95.000      | 6.776             | 1040.000       | 3112.000                | ·37.9                           | ·392                  | ·028              | 4.000                       | ·474                         |
| 5           | 5        | 0-16            | 0-16             | 103.000    | 71.010        | 27.690      | 1.816             | 915.000        | 2935.000                | ·39.3                           | ·167                  | ·011              | 5.000                       | ·795                         |
| 6           | 6        | 0-16            | 0-16             | 122.000    | 40.140        | 30.096      | 1.103             | 732.000        | 2506.000                | ·32.9                           | ·257                  | ·001              | 6.000                       | ·099                         |
| 7           | 7        | 0-16            | 0-16             | 125.000    | 42.900        | 27.443      | 1.655             | 875.000        | 3305.000                | ·33.6                           | ·231                  | ·014              | 7.000                       | ·479                         |
| 8           | 8        | 0-16            | 0-16             | 64.000     | 26.000        | 15.710      | 0.907             | 672.000        | 2310.000                | ·34.2                           | ·189                  | ·011              | 8.000                       | ·903                         |
| 9           | 9        | 0-16            | 0-16             | 64.000     | 22.060        | 9.730       | 0.337             | 576.000        | 2566.000                | ·36.5                           | ·094                  | ·007              | 9.000                       | ·493                         |
| 10          | 10       | 0-16            | 0-16             | 594.000    | 224.000       | 121.950     | 1.665             | 520.000        | 1550.000                | ·40.9                           | ·273                  | ·013              | 10.000                      | ·623                         |
| 11          | 11       | 0-16            | 0-16             | 206.000    | 76.020        | 167.804     | 6.398             | 2585.000       | 9056.000                | ·34.0                           | ·726                  | ·032              | 12.000                      | ·999                         |
| 12          | 12       | 0-16-20         | 0-16-20          | 114.000    | 36.770        | 25.740      | 1.032             | 2011.000       | 7262.000                | ·36.0                           | ·240                  | ·017              | 6.000                       | ·612                         |
| 13          | 13       | 0-16-20         | 0-16-20          | 202.000    | 86.390        | 75.500      | 4.519             | 6311.000       | 21946.000               | ·42.0                           | ·389                  | ·023              | 31.000                      | ·477                         |
| 14          | 14       | 0-16-20         | 0-16-20          | 56.000     | 26.510        | 21.960      | 1.792             | 3966.000       | 14635.000               | ·56.9                           | ·434                  | ·036              | 70.000                      | ·999                         |
| 15          | 15       | 0-16-20         | 0-16-20          | 37.000     | 12.930        | 6.380       | 0.577             | 5403.000       | 20934.000               | ·33.9                           | ·226                  | ·0145             | 973                         | ·976                         |
| 16          | 16       | 0-16            | 0-16             | 246.000    | 67.660        | 598.570     | 14.930            | 248.000        | 12697.000               | ·37.3                           | ·256                  | ·064              | 1.000                       | ·504                         |
| 17          | 17       | 0-16            | 0-16             | 132.000    | 35.810        | 131.500     | 4.651             | 264.000        | 10823.000               | ·27.2                           | ·102                  | ·037              | 2.000                       | ·999                         |
| 18          | 18       | 0-16            | 0-16             | 94.000     | 16.810        | 16.960      | 1.669             | 292.000        | 10803.000               | ·17.9                           | ·448                  | ·013              | 3.000                       | ·165                         |
| 19          | 19       | 0-16            | 0-16             | 94.000     | 20.460        | 3.420       | 0.420             | 5705.000       | 19194.000               | ·63.3                           | ·063                  | ·006              | 6.000                       | ·474                         |
| 20          | 20       | 0-16            | 0-16             | 32.000     | 6.230         | 2.320       | 0.341             | 160.000        | 510.000                 | ·21.4                           | ·072                  | ·012              | 5.000                       | ·999                         |
| 21          | 21       | 0-16            | 0-16             | 36.000     | 6.230         | 1.763       | 0.441             | 180.000        | 4661.000                | ·20.8                           | ·057                  | ·005              | 6.000                       | ·999                         |
| 22          | 22       | 0-16            | 0-16             | 13.400     | 4.130         | 4.253       | 1.253             | 133.000        | 7675.000                | ·22.6                           | ·323                  | ·013              | 7.000                       | ·504                         |
| 23          | 23       | 0-16            | 0-16             | 15.000     | 2.930         | 1.330       | 0.130             | 9416.000       | 9416.000                | ·17.0                           | ·089                  | ·016              | 6.000                       | ·493                         |
| 24          | 24       | 0-16            | 0-16             | 13.600     | 2.920         | 6.810       | 1.229             | 117.000        | 2377.000                | ·19.4                           | ·370                  | ·016              | 9.000                       | ·20.3                        |
| 25          | 25       | 0-16            | 0-16             | 13.600     | 2.920         | 2.300       | 0.700             | 130.000        | 9038.000                | ·16.3                           | ·054                  | ·005              | 10.000                      | ·621                         |
| 26          | 26       | 0-16-14         | 0-16-14          | 61.000     | 4.000         | 4.600       | 1.562             | 65.1           | 22360.000               | ·19.3                           | ·235                  | ·004              | 13.000                      | ·999                         |
| 27          | 27       | 0-16-14         | 0-16-14          | 26.000     | 6.190         | 1.930       | 0.95              | 476.000        | 12975.000               | ·19.5                           | ·680                  | ·006              | 18.000                      | ·231                         |
| 28          | 28       | 0-16-20         | 0-16-20          | 61.000     | 4.000         | 4.600       | 1.562             | 133.000        | 7675.000                | ·22.6                           | ·323                  | ·013              | 21.000                      | ·999                         |
| 29          | 29       | 0-16-20         | 0-16-20          | 46.000     | 7.800         | 18.370      | 1.495             | 124.000        | 22856.000               | ·19.5                           | ·488                  | ·013              | 24.000                      | ·999                         |
| 30          | 30       | 0-16-20         | 0-16-20          | 12.000     | 4.300         | 20.420      | 0.755             | 802.000        | 14641.000               | ·39.0                           | ·866                  | ·02137            | 6.000                       | ·766                         |
| 31          | 31       | 0-16-20         | 0-16-20          | 61.000     | 6.190         | 4.200       | 0.614             | 130.000        | 19036.000               | ·33.0                           | ·866                  | ·005              | 20.000                      | ·999                         |
| 32          | 32       | 0-16-20         | 0-16-20          | 631.000    | 923.000       | 329.206     | 36.933            | 631.000        | 1430.000                | ·14.3                           | ·997                  | ·063              | 1.000                       | ·266                         |
| 33          | 33       | 0-16-20         | 0-16-20          | 631.000    | 923.000       | 150.230     | 10.604            | 546.000        | 1247.000                | ·1.61                           | ·610                  | ·004              | 2.000                       | ·292                         |
| 34          | 34       | 0-16-20         | 0-16-20          | 272.000    | 42.100        | 42.100      | 0.732             | 224.000        | 786.000                 | ·1.373                          | ·951                  | ·026              | 6.000                       | ·518                         |
| 35          | 35       | 0-16-20         | 0-16-20          | 116.000    | 22.350        | 3.930       | 0.104             | 911.000        | 911.000                 | ·1.474                          | ·037                  | ·003              | 2.000                       | ·273                         |
| 36          | 36       | 0-16-20         | 0-16-20          | 84.000     | 16.960        | 37.450      | 1.036             | 316.000        | 746.000                 | ·1.466                          | ·527                  | ·019              | 2.000                       | ·474                         |
| 37          | 37       | 0-16-20         | 0-16-20          | 43.000     | 61.386        | 20.068      | 1.211             | 205.000        | 669.000                 | ·1.497                          | ·550                  | ·034              | 6.000                       | ·237                         |
| 38          | 38       | 0-16-20         | 0-16-20          | 42.000     | 61.386        | 21.300      | 1.232             | 292.000        | 594.000                 | ·1.472                          | ·552                  | ·032              | 6.000                       | ·237                         |
| 39          | 39       | 0-16-20         | 0-16-20          | 101.000    | 101.000       | 51.000      | 1.036             | 106.000        | 821.000                 | ·1.493                          | ·631                  | ·050              | 7.000                       | ·999                         |
| 40          | 40       | 0-16-20         | 0-16-20          | 140.000    | 140.000       | 116.000     | 1.036             | 316.000        | 915.000                 | ·1.466                          | ·527                  | ·019              | 2.000                       | ·474                         |
| 41          | 41       | 0-16-20         | 0-16-20          | 52.000     | 76.930        | 72.000      | 3.612             | 677.000        | 2283.000                | ·1.474                          | ·552                  | ·034              | 6.000                       | ·237                         |
| 42          | 42       | 0-16-20         | 0-16-20          | 51.000     | 76.930        | 45.100      | 2.320             | 925.000        | 2237.000                | ·1.470                          | ·902                  | ·046              | 7.000                       | ·999                         |
| 43          | 43       | 0-16-20         | 0-16-20          | 73.000     | 106.036       | 46.040      | 3.167             | 291.000        | 616.000                 | ·1.493                          | ·746                  | ·049              | 3.000                       | ·295                         |
| 44          | 44       | 0-16-20         | 0-16-20          | 12.600     | 47.750        | 26.680      | 1.036             | 223.000        | 543.000                 | ·1.493                          | ·622                  | ·022              | 2.000                       | ·237                         |
| 45          | 45       | 0-16-20         | 0-16-20          | 16.000     | 16.000        | 16.000      | 1.036             | 1464.000       | 8015.000                | ·1.465                          | ·144                  | ·031              | 1.000                       | ·474                         |
| 46          | 46       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 2.400       | 0.604             | 240.000        | 745.000                 | ·1.493                          | ·522                  | ·024              | 1.000                       | ·455                         |
| 47          | 47       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 2.200       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 48          | 48       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 2.100       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 49          | 49       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 2.000       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 50          | 50       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.900       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 51          | 51       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.800       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 52          | 52       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.700       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 53          | 53       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.600       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 54          | 54       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.500       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 55          | 55       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.400       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 56          | 56       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.300       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 57          | 57       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.200       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 58          | 58       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.100       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 59          | 59       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 1.000       | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 60          | 60       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 900         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 61          | 61       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 800         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 62          | 62       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 700         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 63          | 63       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 600         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 64          | 64       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 500         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 65          | 65       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 400         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 66          | 66       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 300         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |
| 67          | 67       | 0-16            | 0-16             | 1.01-2.00  | 4.000         | 200         | 1.036             | 44.000         | 1516.000                | ·1.507                          | ·895                  | ·052              | 2.000                       | ·455                         |

Table B2 (cont.)  
DEMAND DATA FOR SPSM ANALYSIS - DIVISION C

| Code | Quantity | Class structure |       | No. of FMS |                   | Totals for all FMS in this class |                          | Averages for FMS in this class |                   | Prob. of initial stockout, this class |               |
|------|----------|-----------------|-------|------------|-------------------|----------------------------------|--------------------------|--------------------------------|-------------------|---------------------------------------|---------------|
|      |          | Demand          | range | Unit price | Unit weight (lbs) | Unit cups, ft <sup>3</sup>       | Annual quantity demanded | Unit price                     | Unit weight (lbs) | Unit cups                             | Annual demand |
| 37   | 16-20    | G1              | 10    | 1.01-2.00  | 3.00              | 3.760                            | 3.530                    | 312.000                        | 1.277             | 1.177                                 | .011          |
| 56   | 21-50    | G1              | 10    | 1.01-2.00  | 9.00              | 1.520                            | 1.230                    | 502                            | 270.000           | 1.697                                 | .010          |
| 63   | 61-100   | G1              | 10    | 2.01-3.00  | 3.00              | 4.320                            | 6.270                    | 627                            | 15.000            | 1.000                                 | .010          |
| 64   | 1-10     | G1              | 10    | 2.01-3.00  | 36.00             | 90.910                           | 34.270                   | 22.744                         | 363.000           | 7.94                                  | .011          |
| 65   | 1-10     | G1              | 10    | 2.01-3.00  | 37.00             | 391.350                          | 92.310                   | 4.165                          | 314.000           | 83.100                                | .011          |
| 66   | 1-10     | G1              | 10    | 2.01-3.00  | 61.00             | 202.730                          | 36.540                   | 3.209                          | 243.000           | 54.900                                | .025          |
| 67   | 1-10     | G1              | 10    | 2.01-3.00  | 61.00             | 128.440                          | 40.110                   | 4.587                          | 212.000           | 52.000                                | .015          |
| 68   | 1-10     | G1              | 10    | 2.01-3.00  | 25.00             | 61.290                           | 11.990                   | 0.006                          | 125.000           | 22.900                                | .011          |
| 69   | 1-10     | G1              | 10    | 2.01-3.00  | 24.00             | 99.860                           | 32.000                   | 1.062                          | 147.000           | 34.700                                | .011          |
| 70   | 1-10     | G1              | 10    | 2.01-3.00  | 16.00             | 41.360                           | 6.980                    | 0.391                          | 112.000           | 26.000                                | .025          |
| 71   | 1-10     | G1              | 10    | 2.01-3.00  | 63.030            | 19.400                           | 0.019                    | 200.000                        | 51.000            | 0.000                                 | .011          |
| 72   | 1-10     | G1              | 10    | 2.01-3.00  | 6.00              | 20.110                           | 6.350                    | 0.705                          | 72.000            | 12.500                                | .013          |
| 73   | 1-10     | G1              | 10    | 2.01-3.00  | 7.00              | 16.770                           | 0.075                    | 0.075                          | 153.000           | 2.396                                 | .011          |
| 74   | 11-15    | G1              | 10    | 2.01-3.00  | 49.00             | 122.170                          | 64.060                   | 1.368                          | 626.000           | 177.600                               | .011          |
| 75   | 16-20    | G1              | 10    | 2.01-3.00  | 22.00             | 125.000                          | 17.450                   | 0.399                          | 319.000           | 21.950                                | .011          |
| 76   | 21-50    | G1              | 10    | 2.01-3.00  | 50.00             | 50.220                           | 5.270                    | 2.256                          | 182.000           | 43.860                                | .011          |
| 77   | 51-100   | G1              | 10    | 2.01-3.00  | 16.00             | 45.010                           | 19.440                   | 1.016                          | 121.000           | 23.110                                | .011          |
| 78   | 1-10     | G1              | 10    | 2.01-3.00  | 12.00             | 29.540                           | 30.750                   | 1.013                          | 106.000           | 10.600                                | .011          |
| 79   | 1-10     | G1              | 10    | 2.01-3.00  | 16.00             | 47.450                           | 24.560                   | 0.131                          | 100.000           | 17.910                                | .011          |
| 80   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 81   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 82   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 83   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 84   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 85   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 86   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 87   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 88   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 89   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 90   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 91   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 92   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 93   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 94   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 95   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 96   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 97   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 98   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 99   | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 100  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 101  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 102  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 103  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 104  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 105  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 106  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 107  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 108  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 109  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 110  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 111  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 112  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 113  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 114  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 115  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 116  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 117  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 118  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 119  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 120  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 121  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 122  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 123  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 124  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 125  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 126  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 127  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 128  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 129  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 130  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 131  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 132  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 133  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 134  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 135  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 136  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 137  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 138  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 139  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 140  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 141  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 142  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 143  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 144  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 145  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 146  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 147  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 148  | 1-10     | G1              | 10    | 2.01-3.00  | 1.00              | 24.750                           | 26.150                   | 0.956                          | 22.000            | 2.250                                 | .011          |
| 149  | 1-10     | G1              | 10    | 2.01-3.00  |                   |                                  |                          |                                |                   |                                       |               |

Table B2 (cont)  
DEMAND DATA FOR SPSM ANALYSIS - DIVISION C

| Code | Part number | Quantity | Class structure   |            |                   | Details for all parts in this class |                  |                   | Annual quantity demanded |               |                  | Averages for parts in this class |               |                     |
|------|-------------|----------|-------------------|------------|-------------------|-------------------------------------|------------------|-------------------|--------------------------|---------------|------------------|----------------------------------|---------------|---------------------|
|      |             |          | No. or part range | Unit price | Unit weight (lbs) | Unit weight (cwt)                   | Unit weight (lb) | Unit weight (cwt) | Unit price (\$)          | Annual demand | Unit weight (lb) | Unit weight (cwt)                | Annual demand | Quantity per demand |
| 126  | 4           | 0-10     | 4.01-5.00         | \$0.000    | 167.340           | 29.000                              | 1.491            | 152.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 127  | 5           | 0-10     | 6.01-5.00         | \$0.000    | 116.340           | 34.360                              | 1.481            | 130.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 128  | 6           | 0-10     | 4.01-5.00         | \$0.000    | 46.910            | 14.020                              | 1.482            | 102.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 129  | 7           | 0-10     | 4.01-5.00         | \$0.000    | 11.060            | 27.340                              | 1.482            | 70.000            | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 130  | 8           | 0-10     | 4.01-5.00         | \$0.000    | 11.600            | 9.090                               | 1.482            | 104.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 131  | 9           | 0-10     | 4.01-5.00         | \$0.000    | 12.000            | 6.000                               | 1.482            | 104.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 132  | 10          | 0-10     | 4.01-5.00         | \$0.000    | 10.600            | 10.600                              | 1.482            | 100.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 133  | 11          | 0-10     | 4.01-5.00         | \$0.000    | 21.000            | 19.320                              | 1.482            | 104.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 134  | 12          | 0-10     | 4.01-5.00         | \$0.000    | 61.690            | 30.890                              | 2.256            | 291.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 135  | 13          | 0-10     | 4.01-5.00         | \$0.000    | 159.290           | 71.860                              | 2.006            | 101.9.000         | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 136  | 14          | 0-10     | 4.01-5.00         | \$0.000    | 63.140            | 62.740                              | 1.332            | 63.000            | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 137  | 15          | 0-10     | 4.01-5.00         | \$0.000    | 13.000            | 24.660                              | 1.934            | 193.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 138  | 16          | 0-10     | 4.01-5.00         | \$0.000    | 57.670            | 21.600                              | 1.482            | 100.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 139  | 17          | 0-10     | 4.01-5.00         | \$0.000    | 21.000            | 1.750                               | 0.96             | 92.000            | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 140  | 18          | 0-10     | 4.01-5.00         | \$0.000    | 17.000            | 1.220                               | 0.96             | 125.000           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 141  | 19          | 0-10     | 4.01-5.00         | \$0.000    | 3.000             | 1.370                               | 0.746            | 9.000             | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 142  | 20          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 143  | 21          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 144  | 22          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 145  | 23          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 146  | 24          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 147  | 25          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 148  | 26          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 149  | 27          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 150  | 28          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 151  | 29          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 152  | 30          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 153  | 31          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 154  | 32          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 155  | 33          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 156  | 34          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 157  | 35          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 158  | 36          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 159  | 37          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 160  | 38          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 161  | 39          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 162  | 40          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 163  | 41          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 164  | 42          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 165  | 43          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 166  | 44          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 167  | 45          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 168  | 46          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 169  | 47          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 170  | 48          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 171  | 49          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 172  | 50          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 173  | 51          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 174  | 52          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 175  | 53          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 176  | 54          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 177  | 55          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 178  | 56          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 179  | 57          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 180  | 58          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 181  | 59          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 182  | 60          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 183  | 61          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 184  | 62          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 185  | 63          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 186  | 64          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 187  | 65          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 188  | 66          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 189  | 67          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 190  | 68          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 191  | 69          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 192  | 70          | 0-10     | 4.01-5.00         | \$0.000    | 1.000             | 1.360                               | 0.322            | 1.9.650           | \$0.000                  | 0.000         | 0.000            | 0.000                            | 0.000         | 0.000               |
| 193  | 71          | 0-10     | 4.01-5.00         |            |                   |                                     |                  |                   |                          |               |                  |                                  |               |                     |

Table B2 (cont)  
DEMAND DATA FOR SPSM ANALYSIS - DIVISION C

| Code | Item<br>Number | Class structure |                        |                  |                         | Totals for all PMS in this class |                   |                                |               | Averages for ISBNs in this class |                   |               |                         |
|------|----------------|-----------------|------------------------|------------------|-------------------------|----------------------------------|-------------------|--------------------------------|---------------|----------------------------------|-------------------|---------------|-------------------------|
|      |                | Quantity        | Unit<br>price<br>range | No.<br>of<br>PMS | Unit<br>weight<br>(lbs) | Unit<br>cups/<br>ft <sup>2</sup> | Annual<br>demands | Annual<br>quantity<br>demanded | Unit<br>price | Unit<br>cups/<br>ft <sup>2</sup> | Annual<br>demands | Unit<br>price | Unit<br>weight<br>(lbs) |
| 193  | 21-50          | 0-10            | 6.01-7.00              | 27,000           | 133.520                 | 62.440                           | 3,755             | 607,000                        | 1,472,000     | 6.422                            | 2,602             | 149,787       | 1,024                   |
| 194  | 91-100         | 0-10            | 6.01-7.00              | 11,000           | 76.600                  | 53.450                           | 1,381             | 61,000                         | 203,000       | 6.422                            | 3,061             | 126,455       | 2,466                   |
| 195  | G1-100         | 0-10            | 6.01-7.00              | 2,000            | 12,000                  | 73.750                           | 6,000             | 23,000                         | 637,000       | 6.450                            | 36,075            | 3,350,171     | 2,192                   |
| 196  | 1              | G1-10           | 6.01-7.00              | 7,000            | 46.790                  | 14.940                           | 1,371             | 2,000                          | 31,000        | 6,399                            | 2,490             | 1,062         | 1,000                   |
| 197  | 2              | G1-10           | 6.01-7.00              | 1,000            | 6,000                   | 16.610                           | 1,050             | 2,000                          | 101,000       | 6,200                            | 16,610            | 1,049         | 50,500                  |
| 211  | 1              | 7.01-8.00       | 11,000                 | 87.300           | 166.240                 | 11,924                           | 116,000           | 176,000                        | 7,526         | 17.680                           | 1,034             | 1,000         | 1,034                   |
| 212  | 2              | 7.01-8.00       | 11,000                 | 46.000           | 166.150                 | 126,074                          | 45,000            | 166,000                        | 7,325         | 17.213                           | 1,006             | 1,000         | 1,006                   |
| 213  | 3              | 7.01-8.00       | 25,000                 | 106,510          | 36,560                  | 2,303                            | 75,000            | 145,000                        | 7,460         | 2,826                            | 1,033             | 1,000         | 1,033                   |
| 214  | 4              | 7.01-8.00       | 7,000                  | 91,200           | 13,680                  | 1,289                            | 5,000             | 1,27,000                       | 7,471         | 19.953                           | 1,177             | 1,000         | 1,074                   |
| 215  | 5              | 7.01-8.00       | 11,000                 | 66,170           | 32,470                  | 2,986                            | 5,000             | 134,000                        | 6,652         | 20,952                           | 2,271             | 1,000         | 2,436                   |
| 216  | 6              | 7.01-8.00       | 7,000                  | 51,620           | 13,566                  | 1,014                            | 4,000             | 132,000                        | 7,374         | 19,909                           | 1,145             | 1,000         | 1,145                   |
| 217  | 7              | 7.01-8.00       | 2,000                  | 15,500           | 87,790                  | 1,151                            | 2,000             | 50,000                         | 7,575         | 4,395                            | 1,055             | 1,000         | 1,055                   |
| 218  | 8              | 7.01-8.00       | 3,000                  | 22,060           | 21,780                  | 1,596                            | 3,000             | 30,000                         | 7,353         | 8,933                            | 1,932             | 1,000         | 1,026                   |
| 219  | 9              | 7.01-8.00       | 3,000                  | 22,310           | 6,440                   | 6,622                            | 2,000             | 31,000                         | 7,437         | 2,147                            | 2,029             | 1,000         | 1,148                   |
| 220  | 10             | 7.01-8.00       | 2,000                  | 16,000           | 121,900                 | 2,130                            | 1,67              | 26,000                         | 88,000        | 1,075                            | 1,073             | 1,000         | 1,171                   |
| 221  | 11             | 7.01-8.00       | 16,000                 | 121,900          | 73,300                  | 76,620                           | 3,895             | 205,000                        | 92,000        | 7,619                            | 5,687             | 1,270         | 1,013                   |
| 222  | 12             | 7.01-8.00       | 10,000                 | 34,970           | 2,439                   | 183,000                          | 30,000            | 30,000                         | 7,303         | 5,677                            | 1,246             | 1,000         | 1,246                   |
| 223  | 13             | 7.01-8.00       | 6,000                  | 59,180           | 17,140                  | 4,469                            | 2,42,000          | 4,464,000                      | 7,397         | 2,449                            | 1,067             | 1,000         | 1,067                   |
| 224  | 14             | 7.01-8.00       | 6,000                  | 30,130           | 7,440                   | 1,08                             | 2,000             | 7,19,000                       | 7,982         | 1,065                            | 1,062             | 1,000         | 1,062                   |
| 225  | 15             | 7.01-8.00       | 3,000                  | 22,010           | 16,420                  | 1,765                            | 39,600            | 69,000                         | 7,337         | 5,677                            | 1,255,131         | 1,333         | 2,216                   |
| 226  | 16             | 6.10            | 7.01-8.00              | 3,000            | 36,770                  | 2,072                            | 1,12              | 5,000                          | 68,000        | 1,073                            | 1,073             | 1,000         | 1,170                   |
| 227  | 17             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 0,60                             | 0,03              | 2,000                          | 2,000         | 7,150                            | 1,150             | 1,000         | 1,150                   |
| 228  | 18             | 6.10            | 7.01-8.00              | 2,000            | 14,900                  | 2,900                            | 0,33              | 6,000                          | 46,000        | 7,245                            | 1,145             | 1,016         | 1,016                   |
| 229  | 19             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 230  | 20             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 231  | 21             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 232  | 22             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 233  | 23             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 234  | 24             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 235  | 25             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 236  | 26             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 237  | 27             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 238  | 28             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 239  | 29             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 240  | 30             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 241  | 31             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 242  | 32             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 243  | 33             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 244  | 34             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 245  | 35             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 246  | 36             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 247  | 37             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 248  | 38             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 249  | 39             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 250  | 40             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 251  | 41             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 252  | 42             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 253  | 43             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 254  | 44             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 255  | 45             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 256  | 46             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 257  | 47             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 258  | 48             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 259  | 49             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 260  | 50             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 261  | 51             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 262  | 52             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 263  | 53             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 264  | 54             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 265  | 55             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 266  | 56             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 267  | 57             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 268  | 58             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 269  | 59             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 270  | 60             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 271  | 61             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 272  | 62             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 273  | 63             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 274  | 64             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 275  | 65             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 276  | 66             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 277  | 67             | 6.10            | 7.01-8.00              | 1,000            | 2,000                   | 1,290                            | 0,03              | 2,000                          | 2,000         | 7,280                            | 1,250             | 1,000         | 1,250                   |
| 278  | 68             | 6               |                        |                  |                         |                                  |                   |                                |               |                                  |                   |               |                         |

Table B2 (cont)  
DEMAND DATA FOR SPSM ANALYSIS - DIVISION C

| Class Picture |               |          | Totals for all PMS in this class |            |                   |                | Averages for PMS in this class |            |             |               |                        |         |        |
|---------------|---------------|----------|----------------------------------|------------|-------------------|----------------|--------------------------------|------------|-------------|---------------|------------------------|---------|--------|
| Code          | Demand Number | Quantity | Unit price                       | No. of PMS | Unit weight (lbs) | Unit cube ft.3 | Annual quantity demanded       | Unit price | Unit weight | Unit cube     | Annual per ft.3 demand |         |        |
| 279           | 9             | 0-10     | 9.01-10.00                       | 2,400      | 19.670            | 10.000         | 1,061                          | 16.000     | 9.035       | 10.000        | 1,061                  | 9.000   |        |
| 280           | 10            | 0-10     | 9.01-10.00                       | 1,000      | 28.390            | 10.220         | 929                            | 30.000     | 9.463       | 9.116         | 1,000                  | 10.000  |        |
| 281           | 11-15         | 0-10     | 9.01-10.00                       | 7,000      | 66.390            | 21.930         | 2,492                          | 95.000     | 11.000      | 4.370         | 4,492                  | 13.571  |        |
| 282           | 16-20         | 0-10     | 9.01-10.00                       | 9,000      | 47.000            | 25.950         | 616                            | 87.000     | 20.000      | 6.390         | 156                    | 17.400  |        |
| 283           | 21-50         | 0-10     | 9.01-10.00                       | 10,000     | 95.900            | 37.910         | 1,349                          | 324.000    | 4.000       | 5.327         | 1,153                  | 12.491  |        |
| 284           | 51-100        | 0-10     | 9.01-10.00                       | 2,000      | 16.900            | 16.900         | 1,742                          | 133.000    | 20.000      | 6.450         | 1,671                  | 6.500   |        |
| 285           | G1            | 100      | 0-10                             | 2,000      | 19.300            | 9.250          | 526                            | 271.000    | 31.000      | 9.950         | 261.35                 | 500     |        |
| 286           | 1             | G1       | 10                               | 2,000      | 18.200            | 11.200         | 327                            | 2,000      | 12.000      | 5.390         | 1,000                  | 1,000   |        |
| 287           | 2             | G1       | 10                               | 9.01-10.00 | 1,000             | 9.400          | 240                            | 1,003      | 2,000       | 5.390         | 1,000                  | 1,000   |        |
| 288           | 3             | G1       | 10                               | 9.01-10.00 | 1,000             | 19.670         | 10.000                         | 1,061      | 16.000      | 9.035         | 10.000                 | 1,061   |        |
| 302           | 2             | G1       | 10                               | 0-10       | 9,350             | 5,000          | 450,980                        | 1,120      | 1,120       | 930           | 1,120                  | 1,120   |        |
| 303           | 1             | G1       | 10-20                            | 0-10       | 276,000           | 16,155         | 140                            | 622        | 2,666       | 1,076,000     | 83,025                 | 26,000  |        |
| 304           | 4             | G1       | 10                               | 0-10       | 175,000           | 19,544         | 6,670                          | 144        | 6,670       | 1,000         | 1,000                  | 1,000   |        |
| 305           | 5             | G1       | 10-20                            | 0-10       | 191,000           | 7,922          | 3,990                          | 2612       | 2,320       | 100,092       | 95,914                 | 25,610  |        |
| 306           | 6             | G1       | 10                               | 0-10       | 79,000            | 308,150        | 48,770                         | 25,352     | 477         | 106,000       | 39,015                 | 6,000   |        |
| 307           | 7             | G1       | 10                               | 0-10       | 72,000            | 72,000         | 1,621,470                      | 50,333     | 50,333      | 1,372,000     | 572,959                | 3,143   |        |
| 308           | 8             | G1       | 10                               | 0-10       | 94,000            | 2,465,030      | 650,900                        | 49,979     | 4,320,000   | 94,000        | 1,190                  | 1,000   |        |
| 309           | 9             | G1       | 10                               | 0-10       | 47,000            | 3,607,330      | 10,124,800                     | 32,705     | 42,409      | 94,500        | 76,716                 | 2,530   |        |
| 310           | 10            | G1       | 10                               | 0-10       | 31,000            | 99,900         | 435,200                        | 310,000    | 17,611      | 98,000        | 32,026                 | 16,700  |        |
| 311           | 11            | G1       | 10                               | 0-10       | 105,000           | 172,000        | 92,000                         | 104,600    | 940         | 132,000       | 15,724                 | 12,000  |        |
| 312           | 12            | G1       | 10                               | 0-10       | 76,000            | 262,9,330      | 85,180                         | 37,264     | 1,324,000   | 267,000       | 35,919                 | 14,926  |        |
| 313           | 21-50         | 0-10     | G1                               | 10-20      | 1,34,000          | 4,251,320      | 20,527                         | 85,094     | 40,350,000  | 86,22,000     | 31,226                 | 20,527  |        |
| 314           | 51-100        | 0-10     | G1                               | 10-20      | 39,000            | 962,000        | 466,910                        | 24,733     | 2,000       | 51,000        | 13,000                 | 1,000   |        |
| 315           | G1            | 100      | 0-10                             | G1         | 10-20             | 13,000         | 20,5,700                       | 1,26,920   | 7,389       | 1,000         | 37,53,000              | 15,726  | 13,422 |
| 316           | 1             | G1       | 10                               | 0-10       | 47,600            | 3,668,740      | 962,610                        | 25,956     | 47,000      | 26,6,000      | 82,314                 | 17,000  |        |
| 317           | 2             | G1       | 10                               | 0-10       | 2,000             | 281,400        | 2,000                          | 1,4,000    | 4,000       | 32,314        | 1,000                  | 1,000   |        |
| 318           | 3             | G1       | 10                               | 0-10       | 9,000             | 131,060        | 1,370                          | 1,076      | 15,000      | 25,9,000      | 2,000                  | 2,000   |        |
| 319           | 4             | G1       | 10                               | 0-10       | 10,000            | 10,000         | 1,4,000                        | 1,4,000    | 1,4,000     | 1,000         | 1,000                  | 1,000   |        |
| 320           | 5             | G1       | 10                               | 0-10       | 1,400             | 1,400          | 1,4,000                        | 1,4,000    | 1,4,000     | 1,000         | 1,000                  | 1,000   |        |
| 321           | 6             | G1       | 10                               | 0-10       | 3,000             | 116,210        | 71,000                         | 1,503      | 1,000       | 13,000        | 36,37                  | 7,92    |        |
| 322           | 7             | G1       | 10                               | 0-10       | 61,100            | 1,10,330       | 1,000                          | 20,620     | 35,000      | 16,0,000      | 20,500                 | 2,4,143 |        |
| 323           | 8             | G1       | 10                               | 0-10       | 1,000             | 134,000        | 616,000                        | 5,692      | 6,000       | 361,00134,000 | 5,692                  | 6,000   |        |
| 324           | 9             | G1       | 10                               | 0-10       | 5,000             | 182,120        | 1,000                          | 1,032      | 9,000       | 1,13,000      | 1,0,000                | 1,0,000 |        |
| 325           | 10            | G1       | 10                               | 0-10       | 5,000             | 1,0,000        | 1,0,000                        | 7,563      | 50,000      | 91,000        | 1,0,000                | 1,0,000 |        |
| 326           | 11-15         | G1       | 10                               | 0-10       | 5,000             | 125,300        | 7,700                          | 7,700      | 5,000       | 1,46,000      | 3,2,35                 | 1,0,000 |        |
| 327           | 16-20         | G1       | 10                               | 0-10       | 4,000             | 144,390        | 2,92,710                       | 23,535     | 77,000      | 36,037        | 60,67                  | 1,9,250 |        |
| 328           | 21-50         | G1       | 10                               | 0-10       | 3,000             | 98,500         | 1,33,210                       | 12,291     | 81,000      | 5657,000      | 29,927                 | 4,493   |        |
| 329           | 51-100        | G1       | 10                               | 0-10       | 4,000             | 173,310        | 16,700                         | 2,214      | 2,000       | 12150,000     | 42,127                 | 3,0,310 |        |

Table B3  
QST DATA DISTRIBUTION USED IN SPSM

| Days required for<br>fill from CONUS | Cumulative<br>percent |
|--------------------------------------|-----------------------|
| 26                                   | 2                     |
| 30                                   | 7                     |
| 34                                   | 15                    |
| 38                                   | 25                    |
| 40                                   | 30                    |
| 46                                   | 42                    |
| 50                                   | 50                    |
| 54                                   | 56                    |
| 60                                   | 64                    |
| 66                                   | 70                    |
| 70                                   | 74                    |
| 79                                   | 80                    |
| 92                                   | 86                    |
| 140                                  | 95                    |
| 400                                  | 100                   |

Table 1A  
DETAILED OUTPUT OF SPIN RIMS, DIVISION A  
FOR ALTERNATIVE DEMAND POLICIES  
Budget Number - 19  
Stockage Depth Policy - K = .40, C = \$10 (current Army policy)

| Measure   | Addition-Retention Criteria |            |            |            |            |            |            |            |            |            |            |            |
|---|-----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|   | 13-B                        | 14-T       | 22-2       | 28-A       | 19-3       | 19-1       | 13-A       | 16-T       | 14-3       | 16-6       | 14-1       | 10-3       |
| Demand Accommodation, \$  | 65                          | 65         | 65         | 65         | 66         | 70         | 70         | 70         | 70         | 70         | 75         | 75         |
| Demand Satisfaction, %  | 63                          | 76         | 73         | 62         | 63         | 74         | 71         | 66         | 71         | 68         | 69         | 66         |
| ASL Size  | 2,415                       | 2,427      | 2,432      | 2,447      | 2,538      | 3,039      | 3,060      | 3,122      | 3,144      | 3,149      | 3,060      | 3,910      |
| ASL Turnover, %   | 11                          | 6          | 41         | 42         | 43         | 43         | 2          | 43         | 1          | 13         | 43         | 3          |
| Tech supply fill rate, %  | 41.0                        | 49.5       | 47.2       | 40.2       | 41.8       | 51.8       | 49.8       | 46.5       | 49.5       | 44.7       | 51.6       | 46.9       |
| Tech supply quantity fill rate, %   | 39.7                        | 48.3       | 46.3       | 39.6       | 41.2       | 51.1       | 48.3       | 45.5       | 46.3       | 44.4       | 51.3       | 47.3       |
| Avg wait, days  | 35.0                        | 28.7       | 29.0       | 33.6       | 32.6       | 23.8       | 26.9       | 30.9       | 28.7       | 29.0       | 23.9       | 26.9       |
| Number parts shortages (annual)   | 345,015                     | 307,154    | 332,181    | 350,713    | 347,007    | 296,082    | 326,114    | 322,911    | 346,593    | 336,291    | 299,191    | 326,190    |
| Part-days of shortage (annual)  | 20,127,799                  | 16,973,340 | 27,757,263 | 20,154,676 | 19,390,708 | 15,250,586 | 16,044,999 | 15,205,617 | 16,973,419 | 17,060,444 | 14,866,240 | 16,740,095 |
| Avg duration of shortage, days  | 58.3                        | 55.3       | 55.5       | 56.2       | 55.9       | 51.9       | 51.7       | 56.6       | 55.2       | 53.1       | 50.4       | 51.7       |
| Percent of days with dues-out   | 28.1                        | 23.8       | 27.0       | 27.7       | 27.0       | 23.5       | 26.8       | 25.8       | 23.8       | 26.4       | 21.7       | 23.7       |
| Avg inventory (parts)   | 32,858                      | 44,900     | 37,614     | 33,907     | 36,032     | 26,805     | 43,500     | 43,065     | 45,058     | 41,947     | 49,395     | 47,422     |
| Avg age of inventory, days  | 51                          | 56         | 48         | 52         | 53         | 55         | 52         | 52         | 56         | 55         | 56         | 58         |
| Zero balance, \$  | 31.3                        | 28.3       | 26.5       | 33.3       | 32.7       | 26.1       | 30.7       | 29.3       | 30.2       | 33.9       | 29.3       | 31.4       |
| Percent of zero balance time during which dues-out are recorded (total sim. time) | 30.5                        | 27.4       | 29.7       | 39.2       | 29.7       | 27.8       | 27.9       | 28.8       | 27.4       | 29.9       | 26.2       | 26.1       |
| Percent of zero balance time during which dues-out are recorded (time on list)    | 96.9                        | 96.3       | 97.5       | 97.3       | 97.3       | 96.9       | 97.1       | 96.6       | 96.5       | 97.6       | 91.6       | 96.8       |
| Zero balance with dues-out, \$  | 9.5                         | 7.8        | 7.9        | 10.1       | 9.7        | 6.6        | 8.6        | 8.1        | 7.7        | 10.1       | 6.1        | 8.8        |
| Number demands (annual)   | 102,773                     | 105,713    | 107,009    | 106,323    | 105,096    | 105,624    | 107,104    | 105,632    | 105,562    | 105,644    | 109,773    | 108,764    |
| Quantity demanded (annual)  | 575,697                     | 590,861    | 612,458    | 599,161    | 594,981    | 601,775    | 596,292    | 591,662    | 590,592    | 616,567    | 627,779    | 621,609    |
| Avg quantity/demand   | 5.60                        | 5.39       | 5.72       | 5.61       | 5.62       | 5.70       | 5.35       | 5.60       | 5.68       | 5.66       | 5.72       | 5.72       |
| Number replacement orders (annual)  | 40,036                      | 39,450     | 45,676     | 47,005     | 44,390     | 39,811     | 39,817     | 40,901     | 39,480     | 42,855     | 37,769     | 39,409     |
| Total replacement quantity (annual)   | 376,298                     | 390,735    | 611,963    | 600,252    | 596,370    | 602,563    | 607,071    | 591,653    | 590,902    | 617,396    | 621,877    | 613,627    |
| Avg quantity/order quantity received (-annual)                                    | 12.0                        | 15.0       | 13.4       | 12.8       | 13.3       | 13.3       | 15.8       | 13.8       | 15.0       | 14.3       | 16.7       | 16.2       |
| Avg inventory value, \$   | 308,057                     | 557,726    | 435,291    | 398,736    | 433,082    | 583,521    | 540,699    | 473,370    | 563,522    | 525,542    | 718,610    | 613,011    |
| Avg inventory weight, lbs   | 240,397                     | 343,465    | 262,683    | 259,433    | 261,923    | 367,931    | 336,209    | 301,550    | 344,513    | 344,210    | 591,247    | 563,663    |
| Avg inventory cube, cu. ft.   | 11,715                      | 15,366     | 13,390     | 12,078     | 12,875     | 16,408     | 15,264     | 13,784     | 15,427     | 15,319     | 17,377     | 16,151     |
| Avg holding cost/year   | 220,831                     | 334,534    | 265,175    | 239,262    | 299,869    | 350,119    | 326,418    | 264,022    | 338,113    | 315,357    | 427,176    | 393,856    |
| Avg ordering cost/year  | 960,720                     | 769,024    | 913,124    | 940,096    | 899,800    | 789,420    | 736,340    | 898,016    | 789,592    | 571,168    | 745,394    | 708,156    |
| Avg shortage cost/year  | 20,127,799                  | 16,973,320 | 27,757,263 | 20,154,676 | 19,390,708 | 15,250,586 | 16,044,999 | 15,205,617 | 16,973,419 | 17,060,444 | 14,866,240 | 16,740,095 |
| Avg shortage weight/year  | 2,347,847                   | 2,039,502  | 2,285,340  | 2,469,791  | 2,143,935  | 1,909,420  | 2,268,590  | 2,185,346  | 2,039,904  | 2,396,819  | 1,954,654  | 1,776,411  |
| Avg shortage cube/year  | 110,230                     | 93,625     | 102,995    | 110,768    | 106,200    | 90,493     | 100,739    | 99,216     | 91,767     | 109,435    | 91,279     | 105,843    |
| Avg parts value/demand  | 137                         | 136        | 140        | 138        | 137        | 139        | 143        | 137        | 137        | 139        | 139        | 140        |
| Avg weight/demand   | 45                          | 45         | 46         | 45         | 45         | 45         | 47         | 45         | 45         | 45         | 45         | 46         |
| Avg cube/demand   | 1.922                       | 1.918      | 1.966      | 1.935      | 1.926      | 1.955      | 2.007      | 1.927      | 1.919      | 1.969      | 1.954      | 1.961      |
| Avg parts value/order   | 293                         | 344        | 327        | 312        | 328        | 373        | 385        | 337        | 366        | 412        | 427        | 397        |
| Avg weight/order  | 96                          | 120        | 107        | 102        | 106        | 122        | 126        | 110        | 119        | 111        | 133        | 130        |
| Avg cube/order  | 4.117                       | 5.139      | 4.598      | 4.583      | 4.549      | 5.263      | 5.407      | 4.731      | 5.137      | 4.944      | 5.726      | 5.173      |
| Avg time between arrival and demand   | 15                          | 2          | 7          | 13         | 11         | 3          | 7          | 7          | 2          | 5          | 5          | 5          |
| Closing inventory (parts)   | 25,174                      | 57,709     | 39,134     | 24,705     | 24,927     | 39,916     | 53,173     | 51,746     | 57,879     | 49,922     | 46,548     | 46,161     |
| Closing dues-out quantity   | 50,869                      | 20,957     | 35,341     | 48,466     | 47,323     | 20,333     | 18,497     | 27,757     | 26,362     | 59,439     | 32,168     | 40,799     |
| Closing dues-in quantity  | 123,189                     | 57,082     | 74,061     | 127,721    | 131,096    | 100,130    | 71,909     | 90,377     | 86,641     | 129,691    | 117,264    | 105,417    |
| Pipeline quantity   | 97,494                      | 123,835    | 97,637     | 103,960    | 105,700    | 110,711    | 106,665    | 113,466    | 123,753    | 115,134    | 125,500    | 111,315    |
| Pipeline value, \$  | 109,297                     | 153,752    | 112,991    | 121,964    | 130,579    | 145,000    | 132,581    | 135,262    | 150,773    | 146,001    | 151,352    | 126,366    |
| WRC Factor - [(1-quantity fill rate) * avg duration of shortage]                  | .352                        | .286       | .237       | .339       | .359       | .254       | .267       | .329       | .293       | .293       | .446       | .371       |
| Estimated WRC   | .066                        | .071       | .071       | .064       | .071       | .062       | .067       | .076       | .071       | .076       | .079       | .079       |

Table 5b (continued)  
DETAILED OUTPUT OF OPEN BINS, DIVISION A

| Measure   | Addition-Retention Criteria |            |            |            |            |            |            |           |            |           |           |  |
|---|-----------------------------|------------|------------|------------|------------|------------|------------|-----------|------------|-----------|-----------|--|
|   | 11-2                        | 8-4        | 6-3        | 9-1        | 5-4        | 7-2        | 5-2        | 6-1       | 3-3        | 1-1       | 2-2       |  |
| Demand Accommodation, \$  | 76                          | 75         | 80         | 81         | 50         | 11         | 84         | 65        | 65         | 91        | 90        |  |
| Demand Satisfaction, \$   | 69                          | 73         | 71         | 67         | 67         | 66         | 71         | 72        | 70         | 70        | 70        |  |
| ASL Size  | 4,057                       | 4,106      | 5,265      | 5,304      | 5,360      | 5,397      | 6,500      | 6,935     | 7,999      | 10,903    | 11,216    |  |
| ASL Turbulence, %   | 1                           | 11         | 25         | 1          | 32         | 3          | 23         | 1         | 51         | 19        | 53        |  |
| Tech supply fill rate, %  | 52.6                        | 54.6       | 57.1       | 54.6       | 53.4       | 53.4       | 59.6       | 61.2      | 59.2       | 64.0      | 62.7      |  |
| Tech supply quantity fill rate, %   | 50.3                        | 52.9       | 50.9       | 51.0       | 53.3       | 51.1       | 58.5       | 59.6      | 56.7       | 61.9      | 61.4      |  |
| Avg wait, days  | 26.6                        | 21.0       | 21.4       | 21.4       | 19.5       | 22.0       | 17.2       | 15.6      | 17.2       | 14.0      | 15.4      |  |
| Number parts shortages (annual)   | 290,589                     | 265,746    | 317,478    | 266,269    | 266,073    | 173,048    | 267,626    | 262,271   | 246,716    | 226,826   | 221,925   |  |
| Part-days of shortage (annual)  | 15,682,182                  | 13,026,569 | 14,813,399 | 12,911,367 | 11,479,664 | 11,582,290 | 10,404,364 | 9,406,417 | 10,075,544 | 8,469,048 | 9,227,060 |  |
| Avg duration of shortage, days  | 54.0                        | 45.7       | 46.7       | 45.1       | 42.8       | 45.3       | 42.0       | 39.3      | 40.9       | 37.4      | 40.0      |  |
| Percent of days with dues-out   | 21.7                        | 21.8       | 22.1       | 18.5       | 12.8       | 19.7       | 20.8       | 18.8      | 18.2       | 16.8      | 16.7      |  |
| Avg inventory (parts)   | 55,255                      | 54,822     | 67,254     | 61,101     | 57,721     | 52,767     | 67,663     | 72,056    | 71,313     | 65,817    | 81,675    |  |
| Avg age of inventory, days  | 67                          | 61         | 72         | 72         | 69         | 67         | 71         | 73        | 69         | 64        | 62        |  |
| Zero balance, \$  | 24.9                        | 25.6       | 23.3       | 23.8       | 23.3       | 27.5       | 26.8       | 21.6      | 19.9       | 16.1      | 15.3      |  |
| Percent of zero balance time<br>during which dues-out are<br>recorded (total sim. time) | 26.1                        | 26.1       | 26.9       | 26.2       | 29.4       | 25.4       | 29.1       | 27.4      | 26.9       | 29.1      | 32.6      |  |
| Percent of zero balance time<br>during which dues-out are<br>recorded (time on list)    | 54.7                        | 93.9       | 59.0       | 69.3       | 68.2       | 90.3       | 65.8       | 42.7      | 63.1       | 81.9      | 64.3      |  |
| Zero balance with dues-out, \$  | 6.5                         | 6.7        | 6.7        | 5.7        | 6.9        | 7.0        | 1.2        | 5.8       | 5.5        | 4.8       | 6.0       |  |
| Master demands (annual)   | 105,500                     | 109,739    | 105,311    | 104,548    | 103,063    | 108,003    | 105,621    | 107,793   | 103,287    | 107,706   | 105,475   |  |
| Quantity demanded (annual)  | 588,003                     | 620,353    | 693,765    | 602,305    | 588,408    | 626,944    | 696,049    | 667,199   | 596,343    | 605,997   | 603,022   |  |
| Avg quantity/order  | 5.58                        | 5.65       | 6.39       | 5.74       | 5.67       | 5.80       | 5.74       | 5.69      | 5.66       | 5.63      | 5.72      |  |
| Master replacement orders<br>(annual)   | 35,413                      | 37,491     | 39,415     | 33,154     | 34,337     | 34,035     | 32,996     | 33,465    | 32,636     | 32,354    | 31,679    |  |
| Total replacement quantity<br>(annual)  | 587,979                     | 618,548    | 691,019    | 600,602    | 587,634    | 626,091    | 662,996    | 610,213   | 584,692    | 605,962   | 601,398   |  |
| Avg quantity/order  | 16.2                        | 16.5       | 20.3       | 18.1       | 17.2       | 18.1       | 18.1       | 18.1      | 18.1       | 18.9      | 18.9      |  |
| Quantity received (annual)  | 589,693                     | 613,333    | 672,809    | 599,808    | 576,655    | 620,318    | 663,672    | 602,611   | 571,539    | 661,552   | 640,257   |  |
| Avg inventory value, \$   | 820,708                     | 775,406    | 991,596    | 943,548    | 876,361    | 931,416    | 1,000,614  | 1,091,970 | 1,066,409  | 1,161,726 | 1,251,032 |  |
| Avg inventory weight, lbs   | 456,462                     | 432,065    | 562,869    | 477,353    | 446,609    | 435,312    | 507,768    | 549,179   | 517,119    | 619,343   | 573,350   |  |
| Avg inventory cube, cu.ft.  | 19,764                      | 19,130     | 22,512     | 20,968     | 19,796     | 19,459     | 22,437     | 26,456    | 23,190     | 27,337    | 29,770    |  |
| Avg holding cost/year   | 492,425                     | 467,045    | 396,765    | 566,129    | 529,977    | 535,880    | 612,370    | 653,187   | 651,465    | 752,246   | 750,619   |  |
| Avg ordering cost/year  | 728,296                     | 749,823    | 343,154    | 663,062    | 666,736    | 690,701    | 659,129    | 663,290   | 653,724    | 647,776   | 637,372   |  |
| Avg shortage cost/year  | 15,682,182                  | 13,026,569 | 14,813,399 | 12,911,367 | 11,479,664 | 13,762,299 | 10,404,364 | 9,406,417 | 10,075,544 | 8,469,048 | 9,227,060 |  |
| Avg shortage weight/year  | 1,370,898                   | 1,837,060  | 2,009,956  | 1,894,935  | 1,819,349  | 2,139,826  | 1,877,822  | 1,954,877 | 1,656,221  | 1,497,295 | 1,614,201 |  |
| Avg shortage cube/year  | 87,644                      | 95,506     | 107,215    | 89,306     | 99,554     | 100,50     | 81,004     | 71,401    | 61,457     | 73,231    | 79,342    |  |
| Avg parts value/annual  | 135                         | 135        | 16         | 180        | 135        | 182        | 180        | 135       | 137        | 137       | 145       |  |
| Avg weight/demand   | 45                          | 45         | 53         | 46         | 45         | 46         | 46         | 45        | 45         | 45        | 45        |  |
| Avg cube/demand   | 1,915                       | 1,941      | 2,261      | 1,972      | 1,944      | 1,992      | 1,970      | 1,933     | 1,949      | 1,951     | 1,952     |  |
| Avg parts value/order   | 374                         | 403        | 495        | 442        | 419        | 449        | 448        | 446       | 441        | 460       | 461       |  |
| Avg weight/order  | 129                         | 132        | 162        | 141        | 137        | 147        | 146        | 146       | 144        | 151       | 151       |  |
| Avg cube/order**  | 5,542                       | 5,662      | 6,752      | 6,231      | 5,857      | 6,313      | 6,295      | 6,276     | 6,201      | 6,457     | 6,457     |  |
| Avg time between arrival<br>and demand  | -7                          | -11        | -15        | -15        | -17        | -12        | -15        | -29       | -29        | -37       | -37       |  |
| Closing inventory (parts)   | 66,738                      | 61,521     | 68,355     | 52,643     | 51,528     | 43,356     | 39,372     | 36,312    | 36,252     | 32,004    | 35,157    |  |
| Closing dues-out quantity   | 37,312                      | 58,199     | 137,276    | 59,295     | 45,300     | 41,025     | 29,343     | 31,335    | 46,013     | 34,347    | 21,693    |  |
| Closing dues-in quantity  | 103,475                     | 125,313    | 191,326    | 127,599    | 128,940    | 133,595    | 131,550    | 117,706   | 124,195    | 115,196   | 101,992   |  |
| Pipeline quantity   | 133,101                     | 129,035    | 142,507    | 127,947    | 139,568    | 135,193    | 145,051    | 156,549   | 156,431    | 172,771   | 161,674   |  |
| Pipeline value, \$  | 197,696                     | 183,235    | 210,179    | 197,581    | 211,961    | 206,544    | 212,501    | 217,141   | 235,374    | 262,641   | 247,009   |  |
| WRS factor - [(1-quantity<br>fill rate) x avg duration<br>of shortage]                  | .268                        | .215       | .229       | .221       | .200       | .222       | .174       | .160      | .177       | .161      | .174      |  |
| Estimated WRS   | .067                        | .054       | .057       | .054       | .049       | .054       | .044       | .039      | .044       | .037      | .044      |  |

Table B3  
DETAILED OUTPUT OF SPIN BINS, DIVISION C  
FOR ALTERNATIVE SPINER POLICIES

Budget Number = 19  
Stockage Depth Policy - B = .40, C = \$10 (current Army policy)

| Measure   | Addition-Retention Criteria |            |            |            |            |            |            |            |            |            |           |            |
|---|-----------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-----------|------------|
|   | 13-3                        | 14-7       | 22-2       | 18-4       | 19-3       | 19-1       | 13-4       | 16-2       | 14-3       | 16-6       | 18-1      | 10-3       |
| Demand Accommodation, \$  | 69                          | 69         | 69         | 69         | 70         | 73         | 73         | 74         | 74         | 73         | 73        | 77         |
| Demand Satisfaction, %  | 77                          | 79         | 73         | 73         | 73         | 77         | 80         | 76         | 80         | 78         | 79        | 76         |
| ASL Size  | 2,126                       | 2,123      | 2,122      | 2,122      | 2,129      | 2,379      | 2,600      | 2,646      | 2,665      | 2,673      | 3,233     | 3,271      |
| ASL Turbulence, %   | 10                          | 5          | 41         | 41         | 41         | 41         | 2          | 41         | 1          | 12         | 41        | 3          |
| Tech supply fill rate, %  | 52.8                        | 54.3       | 51.8       | 51.5       | 51.4       | 56.2       | 58.6       | 56.0       | 59.0       | 56.7       | 60.7      | 58.7       |
| Tech supply quantity fill rate, %   | 49.0                        | 50.5       | 50.9       | 48.9       | 49.5       | 56.6       | 53.9       | 54.5       | 54.9       | 53.6       | 60.1      | 57.0       |
| Avg wait, days  | 26.7                        | 26.2       | 26.2       | 28.5       | 28.1       | 29.8       | 24.7       | 26.8       | 26.0       | 25.1       | 19.2      | 21.9       |
| Number parts shortages (annual)   | 280,188                     | 266,199    | 261,209    | 272,692    | 271,513    | 270,394    | 275,282    | 261,919    | 265,761    | 271,573    | 198,911   | 219,302    |
| Part-days of shortage (annual)  | 14,572,067                  | 14,290,697 | 13,092,166 | 15,087,754 | 14,992,446 | 20,570,908 | 13,553,239 | 13,196,595 | 13,102,279 | 12,771,382 | 9,886,230 | 11,183,705 |
| Avg duration of shortage, days  | 32.0                        | 33.7       | 54.3       | 39.3       | 35.2       | 43.0       | 33.3       | 34.6       | 33.2       | 33.2       | 49.1      | 51.0       |
| Percent of days with dues-out   | 27.9                        | 29.2       | 27.8       | 30.0       | 29.3       | 25.9       | 25.4       | 26.2       | 26.5       | 25.7       | 22.4      | 26.4       |
| Avg inventory (parts)   | 53,146                      | 55,643     | 53,070     | 52,224     | 52,872     | 59,741     | 61,535     | 60,569     | 63,372     | 63,297     | 70,405    | 67,718     |
| Avg age of inventory, days  | 73                          | 73         | 76         | 72         | 71         | 6          | 73         | 72         | 76         | 85         | 82        | 65         |
| Zero balance, \$  | 23.0                        | 19.9       | 20.7       | 23.6       | 22.8       | 20.0       | 19.4       | 19.9       | 19.2       | 19.3       | 17.7      | 20.1       |
| Percent of zero balance time during which dues-out are recorded (total sim. time) | 31.4                        | 33.0       | 31.4       | 33.8       | 32.0       | 30.1       | 29.6       | 30.6       | 28.7       | 30.0       | 27.3      | 29.6       |
| Percent of zero balance time during which dues-out are recorded (time on list)    | 52.4                        | 91.6       | 95.0       | 94.5       | 96.2       | 91.0       | 91.5       | 89.0       | 90.2       | 91.1       | 88.2      | 90.0       |
| Zero balance with dues-out, \$  | 7.2                         | 6.6        | 6.5        | 7.3        | 7.2        | 6.0        | 5.7        | 6.1        | 5.5        | 5.8        | 4.8       | 6.0        |
| Number demands (annual)   | 98,769                      | 98,732     | 98,053     | 99,167     | 99,719     | 100,281    | 97,843     | 99,578     | 96,665     | 99,444     | 97,545    | 98,008     |
| Quantity demanded (annual)  | 545,346                     | 545,117    | 500,561    | 529,621    | 522,709    | 509,267    | 549,071    | 531,552    | 546,470    | 507,949    | 515,530   | 511,631    |
| Avg quantity/demand   | 5.52                        | 5.52       | 5.10       | 5.33       | 5.36       | 5.06       | 5.61       | 5.38       | 5.69       | 5.11       | 5.29      | 5.22       |
| Number replacement orders (annual)  | 35,173                      | 35,568     | 35,849     | 35,768     | 35,946     | 33,383     | 32,522     | 33,021     | 31,350     | 32,769     | 28,967    | 30,517     |
| Total replacement quantity (annual)   | 346,153                     | 329,354    | 301,977    | 327,526    | 331,678    | 309,667    | 349,107    | 326,926    | 347,542    | 310,691    | 312,343   | 311,231    |
| Avg quantity/order  | 15.5                        | 15.2       | 14.0       | 14.8       | 14.8       | 15.3       | 16.9       | 16.0       | 17.5       | 15.6       | 17.7      | 16.9       |
| Quantity received (annual)  | 347,834                     | 333,184    | 356,445    | 334,727    | 339,235    | 367,979    | 346,306    | 346,004    | 343,192    | 355,751    | 342,622   | 310,751    |
| Avg inventory value, \$   | 180,967                     | 189,586    | 182,144    | 198,079    | 196,022    | 206,733    | 217,586    | 232,295    | 226,591    | 209,491    | 262,753   | 250,507    |
| Avg inventory weight, lbs   | 109,940                     | 117,455    | 111,913    | 120,161    | 118,796    | 121,961    | 126,725    | 134,359    | 122,165    | 122,062    | 147,423   | 146,096    |
| Avg inventory cost, cents   | 5,702                       | 6,077      | 5,838      | 6,133      | 6,130      | 6,103      | 6,300      | 6,705      | 6,730      | 6,257      | 7,124     | 6,792      |
| Avg holder cost/year  | 72,195                      | 73,334     | 72,658     | 79,236     | 79,433     | 82,693     | 87,034     | 82,918     | 90,511     | 71,16      | 11,111    | 11,111     |
| Avg ordering cost/year  | 351,750                     | 355,600    | 356,462    | 357,676    | 359,405    | 333,832    | 329,184    | 330,132    | 331,054    | 327,666    | 259,672   | 325,172    |
| Avg shortage cost/year  | 14,572,067                  | 14,290,697 | 13,092,166 | 15,087,754 | 14,992,446 | 20,570,908 | 13,553,239 | 13,196,595 | 13,102,279 | 12,771,382 | 9,886,230 | 11,183,705 |
| Avg shortage weight/year  | 1,126,204                   | 1,238,697  | 1,200,307  | 1,080,268  | 1,234,362  | 1,235,914  | 1,163,674  | 1,112,732  | 961,917    | 1,237,193  | 1,151,915 | 992,433    |
| Avg shortage cost/year  | 49,566                      | 57,090     | 51,631     | 49,474     | 57,290     | 57,019     | 45,301     | 50,265     | 42,034     | 56,332     | 56,706    | 43,337     |
| Avg parts value/demand  | 166                         | 166        | 153        | 160        | 161        | 152        | 169        | 160        | 170        | 153        | 159       | 157        |
| Avg weight/demand   | 59                          | 59         | 53         | 57         | 57         | 54         | 60         | 57         | 61         | 59         | 57        | 56         |
| Avg cost/demand   | 3,040                       | 3,040      | 2,511      | 2,935      | 2,542      | 2,785      | 3,090      | 2,946      | 3,113      | 2,813      | 2,911     | 2,475      |
| Avg parts value/order   | 167                         | 156        | 423        | 143        | 422        | 439        | 526        | 490        | 545        | 449        | 511       | 503        |
| Avg weight/order  | 167                         | 163        | 150        | 148        | 159        | 156        | 151        | 171        | 157        | 167        | 156       | 174        |
| Avg cost/order  | 9,559                       | 8,350      | 7,713      | 8,121      | 8,124      | 8,407      | 9,362      | 7,709      | 9,632      | 8,525      | 9,739     | 8,224      |
| Avg time between arrival and demand   | -9                          | -11        | -13        | -7         | -7         | -23        | -16        | -17        | -15        | -21        | -25       | -27        |
| Closing inventory (parts)   | 60,015                      | 42,472     | 59,735     | 57,103     | 51,838     | 66,406     | 63,074     | 61,767     | 66,145     | 56,036     | 51,730    | 63,441     |
| Closing dues-out quantity   | 26,172                      | 34,433     | 46,456     | 32,333     | 31,344     | 28,509     | 21,772     | 26,923     | 21,406     | 32,159     | 37,351    | 37,247     |
| Closing dues-in quantity  | 79,136                      | 54,662     | 101,090    | 91,605     | 91,874     | 95,667     | 75,513     | 68,560     | 70,439     | 127,149    | 109,905   | 111,636    |
| Pipeline quantity   | 123,477                     | 162,901    | 115,329    | 115,436    | 115,374    | 123,566    | 116,815    | 105,426    | 122,799    | 125,191    | 112,442   | 141,211    |
| Pipeline value, \$  | 426,501                     | 350,604    | 392,251    | 437,960    | 439,018    | 427,573    | 413,034    | 404,322    | 430,962    | 437,396    | 454,296   | 422,156    |
| MDG factor - [(1-quantity fill rate) * avg duration of shortage]                  | .265                        | .266       | .267       | .263       | .273       | .266       | .266       | .266       | .266       | .266       | .262      | .265       |
| Estimates used  | .004                        | .067       | .067       | .071       | .070       | .053       | .062       | .063       | .063       | .063       | .071      | .073       |

**Table II (continued)**  
**DETAILED OUTPUT OF SPIN SIMS, DIVISION C**

| Measure   | Addition-Subtraction Criteria |            |            |            |           |            |           |           |           |           |           |
|---|-------------------------------|------------|------------|------------|-----------|------------|-----------|-----------|-----------|-----------|-----------|
|   | 11-1                          | 8-4        | 6-3        | 9-1        | 5-6       | 7-2        | 3-2       | 6-1       | 3-3       | 3-1       | 2-2       |
| Demand accommodation, \$  | 78                            | 78         | 82         | 83         | 82        | 83         | 16        | 87        | 87        | 92        | 91        |
| Demand satisfaction, %  | 79                            | 73         | 78         | 75         | 77        | 77         | 78        | 77        | 76        | 76        | 73        |
| ASL Size  | 3,356                         | 3,427      | 4,379      | 4,388      | 4,449     | 4,457      | 5,452     | 5,734     | 6,375     | 3,995     | 9,120     |
| ASL Turnover, %   | 1                             | 11         | 14         | 1          | 31        | 5          | 13        | 4         | 51        | 19        | 52        |
| Stock supply fill rate, %   | 60.7                          | 56.6       | 61.6       | 62.7       | 63.0      | 64.3       | 67.3      | 67.3      | 69.9      | 71.2      |           |
| Stock supply quantity fill rate, %  | 60.7                          | 54.5       | 61.4       | 61.1       | 62.4      | 61.9       | 66.0      | 64.7      | 63.6      | 60.3      | 70.9      |
| Avg wait, days  | 19.0                          | 26.9       | 20.1       | 20.1       | 18.3      | 20.0       | 16.6      | 16.3      | 17.0      | 14.8      | 13.6      |
| Number parts shortages (annual)   | 197,050                       | 228,183    | 199,365    | 205,946    | 195,737   | 198,355    | 172,351   | 180,232   | 188,342   | 161,779   | 153,995   |
| Part-days of shortage (annual)  | 9,696,395                     | 12,726,342 | 10,290,688 | 10,626,092 | 9,490,011 | 10,110,239 | 8,496,695 | 8,628,594 | 8,692,535 | 7,309,053 | 6,977,739 |
| Avg duration of shortage, days  | 50.2                          | 55.8       | 51.5       | 51.6       | 48.5      | 52.1       | 47.6      | 46        | 47.2      | 45.7      | 45.3      |
| Percent of days with dues-out   | 22.8                          | 25.0       | 21.1       | 20.9       | 21.3      | 21.4       | 18.6      | 18.1      | 18.4      | 12.9      | 18.3      |
| Avg inventory (parts)   | 71,333                        | 67,365     | 79,212     | 77,944     | 79,735    | 80,145     | 99,360    | 90,090    | 93,556    | 107,673   | 109,615   |
| Avg age of inventory, days  | 52                            | 67         | 52         | 68         | 50        | 52         | 56        | 56        | 100       | 110       | 104       |
| Zero balance, %   | 20.0                          | 20.2       | 16.7       | 19.0       | 16.8      | 17.1       | 17.4      | 17.6      | 17.5      | 16.0      | 13.9      |
| Percent of zero balance time during which dues-out are recorded (total sim. time) | 27.9                          | 30.6       | 27.9       | 27.5       | 28.1      | 28.3       | 26.6      | 27.2      | 25.8      | 25.3      | 29.6      |
| Percent of zero balance time during which dues-out are recorded (time on list)    | 89.7                          | 91.5       | 87.8       | 87.7       | 85.9      | 87.0       | 84.5      | 85.2      | 81.5      | 83.1      | 80.3      |
| Zero balance with dues-out, %   | 5.6                           | 6.2        | 4.7        | 5.3        | 4.9       | 4.9        | 4.6       | 4.6       | 5.0       | 4.1       | 4.1       |
| Number demands (annual)   | 97,681                        | 100,574    | 98,921     | 99,227     | 98,299    | 97,671     | 98,880    | 100,394   | 100,681   | 97,958    | 100,233   |
| Quantity demanded (annual)  | 520,753                       | 512,353    | 510,652    | 528,963    | 519,826   | 505,720    | 513,357   | 536,356   | 522,205   | 511,979   | 512,913   |
| Avg quantity/demand   | 5.33                          | 5.09       | 5.16       | 5.33       | 5.29      | 5.18       | 5.19      | 5.34      | 5.19      | 5.23      | 5.13      |
| Number replacement orders (annual)  | 28,295                        | 31,454     | 27,571     | 26,923     | 26,696    | 26,351     | 26,944    | 26,907    | 25,566    | 21,326    | 23,505    |
| Total replacement quantity (annual)   | 517,623                       | 514,106    | 510,936    | 525,606    | 517,073   | 507,125    | 508,300   | 535,645   | 529,566   | 512,044   | 510,694   |
| Avg quantity/order  | 18.3                          | 16.3       | 19.5       | 19.6       | 19.0      | 19.1       | 20.4      | 21.5      | 20.3      | 23.9      | 21.7      |
| Quantity received (annual)  | 515,130                       | 508,754    | 505,348    | 531,436    | 516,321   | 503,393    | 519,541   | 541,377   | 526,337   | 510,219   | 520,866   |
| Avg inventory value, \$   | 242,170                       | 255,068    | 325,200    | 304,277    | 322,317   | 312,558    | 368,939   | 361,190   | 401,633   | 437,927   | 506,320   |
| Avg inventory weight, lbs   | 135,410                       | 144,301    | 178,026    | 160,928    | 173,325   | 171,599    | 192,511   | 175,739   | 206,958   | 236,159   | 245,683   |
| Avg inventory cube, cu.ft.  | 6,743                         | 7,017      | 5,393      | 7,778      | 6,268     | 6,198      | 8,925     | 6,711     | 9,319     | 10,932    | 11,734    |
| Avg holding cost/year   | 76,968                        | 102,027    | 130,113    | 121,711    | 120,927   | 127,423    | 147,573   | 144,476   | 160,654   | 198,835   | 203,326   |
| Avg ordering cost/year  | 262,956                       | 318,542    | 275,710    | 268,228    | 269,976   | 265,310    | 269,436   | 249,066   | 255,676   | 213,264   | 235,652   |
| Avg shortage cost/year  | 9,696,395                     | 12,726,342 | 10,290,688 | 10,626,092 | 9,490,011 | 10,110,239 | 8,496,695 | 8,628,594 | 8,692,535 | 7,309,053 | 6,977,739 |
| Avg shortage weight/year  | 1,039,251                     | 1,117,478  | 1,087,353  | 1,105,256  | 1,070,862 | 949,026    | 831,571   | 1,021,007 | 1,042,076 | 863,037   | 935,254   |
| Avg shortage rate/year  | 41,981                        | 51,912     | 49,564     | 50,152     | 48,126    | 41,746     | 35,761    | 44,690    | 42,319    | 41,326    | 42,391    |
| Avg parts value/demand  | 165                           | 153        | 155        | 160        | 159       | 156        | 156       | 161       | 156       | 157       | 154       |
| Avg weight/demand   | 57                            | 55         | 55         | 57         | 57        | 56         | 56        | 57        | 56        | 56        | 55        |
| Avg cube/demand   | 2.935                         | 2.805      | 2.544      | 2.535      | 2.912     | 2.531      | 2.859     | 2.942     | 2.856     | 2.672     | 2.679     |
| Avg parts value/order   | 550                           | 491        | 557        | 569        | 561       | 576        | 612       | 646       | 610       | 719       | 653       |
| Avg weight/order  | 196                           | 175        | 199        | 200        | 193       | 202        | 216       | 231       | 215       | 296       | 293       |
| Avg cube/order  | 10.073                        | 9.000      | 10.202     | 10.792     | 9.922     | 10.117     | 11.221    | 11.842    | 11.152    | 13.169    | 11.462    |
| Avg time between arrival and demand   | -31                           | -23        | -36        | -34        | -30       | -37        | -45       | -45       | -47       | -61       | -56       |
| Closing inventory (parts)   | 76,378                        | 77,902     | 84,643     | 78,981     | 69,329    | 82,429     | 107,351   | 101,207   | 99,379    | 114,171   | 126,595   |
| Closing dues-out quantity   | 60,978                        | 53,466     | 26,429     | 20,970     | 20,177    | 12,515     | 23,735    | 24,657    | 21,720    | 17,120    | 11,-11    |
| Closing dues-in quantity  | 126,520                       | 115,086    | 80,067     | 82,267     | 92,351    | 74,392     | 58,793    | 77,147    | 107,066   | 91,593    | 99,497    |
| Pipeline quantity   | 131,920                       | 139,522    | 143,521    | 140,179    | 136,193   | 141,700    | 142,406   | 133,697   | 153,311   | 156,304   | 170,797   |
| Pipeline value, \$  | 447,855                       | 526,788    | 743,555    | 531,273    | 531,432   | 572,373    | 586,627   | 426,673   | 736,406   | 570,517   | 761,956   |
| SPRS factor = [(1-quantity fill rate) x avg duration of shortage]                 | .197                          | .294       | .196       | .201       | .182      | .190       | .162      | .166      | .172      | .164      | .132      |
| Estimated RRS   | .050                          | .064       | .050       | .051       | .046      | .052       | .061      | .062      | .063      | .056      | .033      |

Table B6  
**DETAILED OUTPUT OF SPSM RUNS - DIVISION C**  
For Alternative Perch Policies  
Random Number = 19  
6-3 (current Army policy)

| Measure  | Fixed<br>val. | DR Operating Level Factors |            |            |            |            |           |            |            |            |            |
|--|---------------|----------------------------|------------|------------|------------|------------|-----------|------------|------------|------------|------------|
|  |               | 3.0                        | 4.0        | 4.5        | 5.0        | 5.5        | 6.3       | 7.0        | 8.5        | 10.0       | 13.0       |
| Holding cost factor, H   | (.10)         | .68                        | .40        | .50        | .40        | .68        | .50       | .40        | .50        | .40        | .25        |
| Gathering cost, C  | (.10)         | 3.20                       | 3.20       | 5          | 5          | 10         | 10        | 10         | 18         | 20         | 20         |
| Avg implied holding and ordering cost/demand   | 5.40          | 2.62                       | 2.03       | 2.85       | 2.63       | 4.88       | 4.38      | 4.10       | 6.53       | 6.75       | 5.99       |
| Avg implied cost/part demanded   | .99           | .49                        | .38        | .55        | .51        | .38        | .35       | .39        | 1.28       | 1.31       | 1.17       |
| Stock supply fill rate, %  | 47.8          | 54.6                       | 60.4       | 57.7       | 61.1       | 62.1       | 63.7      | 63.6       | 63.8       | 67.8       | 68.0       |
| Stock supply quantity fill rate, %   | 45.2          | 51.3                       | 56.6       | 55.2       | 58.6       | 59.1       | 61.4      | 61.6       | 63.0       | 65.3       | 66.9       |
| Avg wait, days   | 26.7          | 20.3                       | 22.2       | 22.5       | 23.3       | 23.5       | 19.5      | 20.1       | 21.3       | 21.0       | 20.1       |
| Number parts shortages (annual)  | 295,807       | 263,292                    | 221,412    | 266,517    | 220,570    | 217,531    | 199,839   | 199,945    | 189,961    | 179,086    | 179,998    |
| Start-days of shortage (annual)  | 13,400,836    | 10,957,835                 | 11,617,996 | 11,007,346 | 11,389,408 | 12,086,730 | 9,976,337 | 10,290,608 | 10,925,738 | 10,902,213 | 10,333,690 |
| Avg duration of shortage, days   | 45.2          | 44.6                       | 52.5       | 42.6       | 54.0       | 55.6       | 49.9      | 51.5       | 57.5       | 60.9       | 39.1       |
| Percent of days with demand  | 26.4          | 21.2                       | 22.5       | 23.4       | 22.1       | 22.2       | 21.8      | 21.1       | 23.2       | 23.3       | 21.9       |
| Avg inventory (parts)  | 32,436        | 58,142                     | 63,264     | 62,529     | 69,980     | 70,316     | 76,691    | 79,212     | 85,995     | 98,856     | 110,974    |
| Avg age of inventory, days   | 48            | 78                         | 80         | 81         | 81         | 85         | 88        | 92         | 97         | 106        | 118        |
| Zero balance, \$   | 33.5          | 22.7                       | 20.2       | 22.4       | 22.6       | 19.3       | 18.0      | 16.7       | 17.6       | 15.2       | 14.2       |
| Percent of zero balance time during which due-out are recorded (total simulation time) | 32.8          | 27.5                       | 26.1       | 26.1       | 26.9       | 29.2       | 28.8      | 27.9       | 30.6       | 26.4       | 29.4       |
| Percent of zero balance time during which due-out are recorded (time on list)          | 86.3          | 87.6                       | 86.8       | 85.0       | 87.7       | 86.9       | 83.0      | 87.8       | 86.5       | 86.9       | 86.3       |
| Zero balance with due-out, \$  | 12.0          | 6.3                        | 5.7        | 5.9        | 5.9        | 5.6        | 5.2       | 4.7        | 5.4        | 4.3        | 4.2        |
| Under demand (annual)  | 99,809        | 99,836                     | 99,784     | 99,233     | 98,450     | 99,296     | 99,306    | 98,921     | 100,536    | 100,750    | 99,995     |
| Quantity demanded (annual)   | 543,048       | 535,234                    | 526,503    | 512,051    | 510,907    | 513,798    | 512,362   | 510,842    | 513,173    | 520,044    | 513,530    |
| Avg quantity/demand  | 5.14          | 5.36                       | 5.31       | 5.21       | 5.19       | 5.17       | 5.15      | 5.10       | 5.17       | 5.14       | 5.14       |
| Number replacement orders (annual)   | 45,742        | 35,300                     | 31,721     | 30,208     | 29,327     | 29,256     | 26,692    | 27,571     | 27,312     | 26,493     | 26,982     |
| Total replacement quantity (annual)  | 543,183       | 536,689                    | 525,576    | 515,179    | 513,077    | 512,508    | 513,476   | 510,836    | 511,234    | 523,196    | 515,316    |
| Avg quantity/order   | 12.9          | 15.2                       | 16.6       | 17.1       | 17.5       | 17.5       | 17.5      | 18.5       | 18.7       | 19.8       | 20.7       |
| Quantity received (annual)   | 540,607       | 515,084                    | 516,682    | 506,319    | 523,047    | 528,576    | 516,946   | 509,948    | 514,696    | 525,105    | 514,509    |
| Avg inventory value, \$  | 236,264       | 218,933                    | 216,758    | 257,040    | 260,752    | 262,591    | 297,739   | 325,268    | 329,700    | 376,621    | 418,126    |
| Avg inventory weight, lbs  | 105,170       | 117,799                    | 133,985    | 133,275    | 152,042    | 153,108    | 161,631   | 178,066    | 179,293    | 209,880    | 265,753    |
| Avg inventory cube, cu.ft.   | 5,056         | 5,553                      | 6,339      | 6,347      | 7,132      | 7,260      | 7,625     | 8,308      | 8,663      | 10,137     | 11,021     |
| Avg holding cost/year  | 81,698        | 148,876                    | 90,719     | 128,520    | 112,321    | 192,152    | 148,870   | 130,115    | 164,896    | 149,948    | 100,350    |
| Avg ordering cost/year   | 457,420       | 112,960                    | 121,392    | 151,043    | 146,635    | 238,560    | 206,960   | 275,710    | 473,616    | 529,260    | 498,440    |
| Avg shortage cost/year   | 13,400,836    | 10,957,760                 | 11,617,996 | 11,165,736 | 11,319,428 | 12,086,730 | 9,976,337 | 10,290,608 | 10,925,738 | 10,902,213 | 10,333,698 |
| Avg shortage weight/year   | 1,225,430     | 1,269,202                  | 1,215,308  | 1,035,290  | 1,073,768  | 1,144,703  | 1,156,059 | 1,387,353  | 1,197,993  | 1,076,831  | 1,020,779  |
| Avg shortage cube/year   | 59,772        | 58,732                     | 51,108     | 46,956     | 48,260     | 52,097     | 54,210    | 49,504     | 53,758     | 48,838     | 44,661     |
| Avg parts value/demand   | 161,50        | 161,19                     | 159,55     | 156,64     | 155,94     | 155,449    | 154,89    | 155,18     | 153,39     | 155,25     | 154,32     |
| Avg weight/demand  | 58            | 58                         | 57         | 56         | 56         | 55         | 55        | 55         | 55         | 55         | 55         |
| Avg cube/demand  | 2.996         | 2.954                      | 2.924      | 2.870      | 2.875      | 2.849      | 2.838     | 2.844      | 2.811      | 2.884      | 2.888      |
| Avg parts value/order  | 357           | 455                        | 498        | 512        | 526        | 526        | 538       | 557        | 562        | 593        | 601        |
| Avg weight/order   | 127           | 162                        | 176        | 183        | 188        | 188        | 192       | 199        | 208        | 222        | 222        |
| Avg cube/order   | 6.539         | 8.340                      | 9.121      | 9.391      | 9.633      | 9.646      | 9.855     | 10.202     | 10.307     | 10.874     | 11.396     |
| Avg time between arrival and demand  | -2.89         | -20.2                      | -23.3      | -23.2      | -25.5      | -26.2      | -34.6     | -35.8      | -39.8      | -48.5      | -58.3      |
| Closing inventory (parts)  | 30,763        | 54,245                     | 55,190     | 45,409     | 82,698     | 69,698     | 85,946    | 84,643     | 81,363     | 111,155    | 113,345    |
| Closing time-out quantity  | 97,730        | 85,834                     | 33,302     | 16,071     | 16,696     | 21,114     | 20,829    | 21,260     | 27,704     | 25,761     |            |
| Closing time-in quantity   | 97,524        | 156,754                    | 170,455    | 130,978    | 68,230     | 92,397     | 80,377    | 80,007     | 76,379     | 70,806     | 55,219     |
| Pipeline quantity  | 39,173        | 113,269                    | 110,219    | 143,096    | 134,957    | 145,409    | 145,179   | 143,821    | 136,481    | 139,337    | 182,603    |
| Pipeline value,  | 522,733       | 585,601                    | 726,932    | 739,753    | 697,211    | 731,765    | 750,575   | 743,555    | 705,607    | 797,988    | 944,058    |
| RMS factor = [(1-quantity fill rate) x avg duration of shortage]                       | .248          | .227                       | .228       | .218       | .224       | .227       | .193      | .198       | .213       | .211       | .195       |
| Estimated RMS  | .062          | .055                       | .058       | .055       | .057       | .057       | .059      | .050       | .052       | .053       | .049       |

Table II  
SIMP OUTPT, Q5 POLICY-RELATED MEASURES  
DIVISION C  
(Station number = 19; Stocking criteria = 6-3; SP = 60 days)

| Measure  | Run code:<br>(Q5 policy) | Q5 policy as indicated, 100% GL for all other classes |            |              |            |            |           |           |           |           |           |         |         | Q5 classes only |            |            |           |            |            |           |           |           |           |           |           |           |            |            |            |           |           |        |
|--|--------------------------|---|------------|--------------|------------|------------|-----------|-----------|-----------|-----------|-----------|---------|---------|-----------------|------------|------------|-----------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|-----------|-----------|--------|
|  |                          | M policy  |            | MINUS policy |            | C          |           | D         |           | E         |           | F       |         | G               |            | H          |           | I          |            | J         |           | K         |           | L         |           | M         |            |            |            |           |           |        |
|  |                          | 8.0.5   | 8.0.5      | 8.0.1        | 8.0.1      | 8.0.2      | 8.0.2     | 8.0.3     | 8.0.3     | 8.0.4     | 8.0.4     | 8.0.5   | 8.0.5   | 8.0.6           | 8.0.6      | 8.0.7      | 8.0.7     | 8.0.8      | 8.0.8      | 8.0.9     | 8.0.9     | 8.0.10    | 8.0.10    | 8.0.11    | 8.0.11    | 8.0.12    | 8.0.12     |            |            |           |           |        |
| Stock supply fill rate, %  | 99.2                     | 97.7  | 66.2       | 68.2         | 69.8       | 68.6       | 68.9      | 39.7      | 30.7      | 76.1      | 73.5      | 83.8    | 64.6    | 99.2            | 99.2       | 99.2       | 99.2      | 99.2       | 99.2       | 99.2      | 99.2      | 99.2      | 99.2      | 99.2      | 99.2      | 99.2      | 99.2       | 99.2       | 99.2       |           |           |        |
| Stock supply quantity fill rate, %   | 59.5                     | 64.6  | 63.5       | 65.2         | 66.1       | 65.3       | 67.0      | 37.7      | 25.8      | 68.7      | 65.7      | 81.6    | 63.5    | 59.5            | 59.5       | 59.5       | 59.5      | 59.5       | 59.5       | 59.5      | 59.5      | 59.5      | 59.5      | 59.5      | 59.5      | 59.5      | 59.5       | 59.5       | 59.5       |           |           |        |
| Avg unit (days)  | 20.2                     | 20.5  | 20.8       | 18.8         | 19.9       | 19.8       | 19.3      | 46.4      | 39.8      | 19.0      | 21.3      | 10.7    | 18.1    | 20.2            | 20.2       | 20.2       | 20.2      | 20.2       | 20.2       | 20.2      | 20.2      | 20.2      | 20.2      | 20.2      | 20.2      | 20.2      | 20.2       | 20.2       | 20.2       |           |           |        |
| Number parts shortages (annual)  | 202,748                  | 170,758   | 183,849    | 173,506      | 169,122    | 173,814    | 119,673   | 55,636    | 47,825    | 120,147   | 86,075    | 3,120   | 6,176   | 202,748         | 202,748    | 202,748    | 202,748   | 202,748    | 202,748    | 202,748   | 202,748   | 202,748   | 202,748   | 202,748   | 202,748   | 202,748   | 202,748    | 202,748    | 202,748    |           |           |        |
| Start days of shortage (annual)  | 10,602,607               | 10,387,582  | 11,054,897 | 9,981,853    | 10,583,992 | 10,513,307 | 6,989,303 | 3,746,230 | 2,843,067 | 7,906,347 | 5,593,212 | 179,233 | 308,958 | 10,602,607      | 10,387,582 | 11,054,897 | 9,981,853 | 10,583,992 | 10,513,307 | 6,989,303 | 3,746,230 | 2,843,067 | 7,906,347 | 5,593,212 | 179,233   | 308,958   | 10,602,607 | 10,387,582 | 11,054,897 | 9,981,853 |           |        |
| Avg duration of shortage, days   | 52.6                     | 60.8  | 60.1       | 57.5         | 62.6       | 60.5       | 57.9      | 67.3      | 59.5      | 65.8      | 69.6      | 57.4    | 49.4    | 52.6            | 52.6       | 52.6       | 52.6      | 52.6       | 52.6       | 52.6      | 52.6      | 52.6      | 52.6      | 52.6      | 52.6      | 52.6      | 52.6       | 52.6       | 52.6       |           |           |        |
| Percent of days with dose-out  | 22.2                     | 22.6  | 21.1       | 21.1         | 22.0       | 22.0       | 26.2      | 30.3      | 31.7      | 19.7      | 18.6      | 21.1    | 21.1    | 22.2            | 22.2       | 22.2       | 22.2      | 22.2       | 22.2       | 22.2      | 22.2      | 22.2      | 22.2      | 22.2      | 22.2      | 22.2      | 22.2       | 22.2       | 22.2       |           |           |        |
| Avg inventory (parts)  | 82,865                   | 165,855   | 133,612    | 149,343      | 157,107    | 160,926    | 69,065    | 17,138    | 9,293     | 152,395   | 100,298   | 7,332   | 2,403   | 82,865          | 82,865     | 82,865     | 82,865    | 82,865     | 82,865     | 82,865    | 82,865    | 82,865    | 82,865    | 82,865    | 82,865    | 82,865    | 82,865     | 82,865     | 82,865     | 82,865    |           |        |
| Avg age of inventory, days   | 98.0                     | 170.6   | 143.4      | 154.9        | 159.6      | 165.7      | 104.9     | 173.0     | 176.0     | 190.4     | 196.7     | 186.1   | 82.5    | 98.0            | 98.0       | 98.0       | 98.0      | 98.0       | 98.0       | 98.0      | 98.0      | 98.0      | 98.0      | 98.0      | 98.0      | 98.0      | 98.0       | 98.0       | 98.0       | 98.0      |           |        |
| Zero balance, %  | 21.6                     | 18.3  | 19.7       | 18.6         | 17.8       | 18.1       | 22.9      | 27.0      | 30.7      | 12.1      | 11.6      | 11.0    | 22.6    | 20.5            | 20.5       | 20.5       | 20.5      | 20.5       | 20.5       | 20.5      | 20.5      | 20.5      | 20.5      | 20.5      | 20.5      | 20.5      | 20.5       | 20.5       | 20.5       |           |           |        |
| Percent of zero balances time during which dose-out are recorded (total simulation time) | 29.5                     | 30.5  | 28.6       | 28.6         | 29.7       | 29.6       | 46.3      | 41.8      | 39.7      | 26.9      | 23.6      | 28.7    | 28.7    | 28.6            | 28.6       | 28.6       | 28.6      | 28.6       | 28.6       | 28.6      | 28.6      | 28.6      | 28.6      | 28.6      | 28.6      | 28.6      | 28.6       | 28.6       |            |           |           |        |
| Percent of zero balances time during which dose-out are recorded (time on list)          | 80.5                     | 80.8  | 78.3       | 76.7         | 76.4       | 78.2       | 80.4      | 66.1      | 53.4      | 81.7      | 84.6      | 73.6    | 79.9    | 80.5            | 80.5       | 80.5       | 80.5      | 80.5       | 80.5       | 80.5      | 80.5      | 80.5      | 80.5      | 80.5      | 80.5      | 80.5      | 80.5       | 80.5       | 80.5       | 80.5      |           |        |
| Zero balance with dose-out, %  | 6.4                      | 5.6   | 5.6        | 5.3          | 5.3        | 5.4        | 10.6      | 11.3      | 12.2      | 3.3       | 2.9       | 2.6     | 6.5     | 6.4             | 6.4        | 6.4        | 6.4       | 6.4        | 6.4        | 6.4       | 6.4       | 6.4       | 6.4       | 6.4       | 6.4       | 6.4       | 6.4        | 6.4        | 6.4        |           |           |        |
| Number demands (annual)  | 100,092                  | 100,367   | 100,834    | 100,890      | 100,656    | 100,341    | 57,623    | 12,695    | 10,352    | 67,630    | 34,576    | 5,372   | 5,346   | 100,092         | 100,092    | 100,092    | 100,092   | 100,092    | 100,092    | 100,092   | 100,092   | 100,092   | 100,092   | 100,092   | 100,092   | 100,092   | 100,092    | 100,092    | 100,092    | 100,092   |           |        |
| Qty demanded (annual)  | 525,574                  | 530,589   | 531,310    | 531,661      | 531,113    | 530,650    | 358,787   | 98,806    | 71,394    | 415,696   | 281,274   | 16,750  | 16,611  | 525,574         | 525,574    | 525,574    | 525,574   | 525,574    | 525,574    | 525,574   | 525,574   | 525,574   | 525,574   | 525,574   | 525,574   | 525,574   | 525,574    | 525,574    | 525,574    | 525,574   |           |        |
| Avg quantity/demand  | 5.25                     | 5.29  | 5.27       | 5.27         | 5.28       | 5.29       | 6.23      | 7.32      | 7.36      | 6.15      | 8.14      | 3.12    | 3.14    | 5.25            | 5.25       | 5.25       | 5.25      | 5.25       | 5.25       | 5.25      | 5.25      | 5.25      | 5.25      | 5.25      | 5.25      | 5.25      | 5.25       | 5.25       | 5.25       | 5.25      |           |        |
| Number replenishment orders (annual)   | 27,567                   | 25,123  | 26,083     | 26,305       | 26,232     | 25,753     | 12,531    | 8,132     | 7,223     | 13,410    | 7,474     | 748     | 1,046   | 27,567          | 27,567     | 27,567     | 27,567    | 27,567     | 27,567     | 27,567    | 27,567    | 27,567    | 27,567    | 27,567    | 27,567    | 27,567    | 27,567     | 27,567     | 27,567     | 27,567    |           |        |
| Total replenishment quantity (annual)  | 521,610                  | 535,449   | 534,016    | 534,020      | 535,568    | 535,531    | 361,307   | 92,988    | 72,202    | 419,065   | 284,862   | 16,761  | 16,642  | 521,610         | 521,610    | 521,610    | 521,610   | 521,610    | 521,610    | 521,610   | 521,610   | 521,610   | 521,610   | 521,610   | 521,610   | 521,610   | 521,610    | 521,610    | 521,610    | 521,610   |           |        |
| Avg quantity/order   | 18.9                     | 21.1  | 19.9       | 20.3         | 20.4       | 20.8       | 28.8      | 11.4      | 10.0      | 31.3      | 38.1      | 22.4    | 16.1    | 18.9            | 18.9       | 18.9       | 18.9      | 18.9       | 18.9       | 18.9      | 18.9      | 18.9      | 18.9      | 18.9      | 18.9      | 18.9      | 18.9       | 18.9       | 18.9       | 18.9      |           |        |
| Quantity received (annual)   | 515,946                  | 515,760   | 516,650    | 516,940      | 519,157    | 518,693    | 362,502   | 91,279    | 67,956    | 403,938   | 266,405   | 17,299  | 17,081  | 515,946         | 515,946    | 515,946    | 515,946   | 515,946    | 515,946    | 515,946   | 515,946   | 515,946   | 515,946   | 515,946   | 515,946   | 515,946   | 515,946    | 515,946    | 515,946    | 515,946   | 515,946   |        |
| Avg inventory value, \$  | 420,321                  | 502,250   | 431,000    | 454,343      | 472,905    | 480,140    | 63,086    | 7,525     | 4,256     | 159,481   | 35,449    | 32,924  | 10,614  | 420,321         | 420,321    | 420,321    | 420,321   | 420,321    | 420,321    | 420,321   | 420,321   | 420,321   | 420,321   | 420,321   | 420,321   | 420,321   | 420,321    | 420,321    | 420,321    | 420,321   | 420,321   |        |
| Avg inventory weight, lbs  | 227,407                  | 261,141   | 243,296    | 260,282      | 269,733    | 268,237    | 44,431    | 4,272     | 2,374     | 112,758   | 39,813    | 18,914  | 6,010   | 227,407         | 227,407    | 227,407    | 227,407   | 227,407    | 227,407    | 227,407   | 227,407   | 227,407   | 227,407   | 227,407   | 227,407   | 227,407   | 227,407    | 227,407    | 227,407    | 227,407   | 227,407   |        |
| Avg inventory cube, cu. ft.  | 10,537                   | 13,808  | 11,375     | 12,302       | 12,695     | 12,867     | 2,467     | 255       | 148       | 6,306     | 1,998     | 1,381   | 440     | 10,537          | 10,537     | 10,537     | 10,537    | 10,537     | 10,537     | 10,537    | 10,537    | 10,537    | 10,537    | 10,537    | 10,537    | 10,537    | 10,537     | 10,537     | 10,537     | 10,537    | 10,537    | 10,537 |
| Avg holding cost/year  | 160,208                  | 200,900   | 172,400    | 181,737      | 189,162    | 192,056    | 25,294    | 3,010     | 1,702     | 63,792    | 44,160    | 13,170  | 4,326   | 160,208         | 160,208    | 160,208    | 160,208   | 160,208    | 160,208    | 160,208   | 160,208   | 160,208   | 160,208   | 160,208   | 160,208   | 160,208   | 160,208    | 160,208    | 160,208    | 160,208   | 160,208   |        |
| Avg ordering cost/year   | 275,670                  | 251,330   | 268,830    | 263,850      | 262,320    | 257,530    | 125,310   | 81,320    | 72,230    | 134,100   | 74,740    | 7,380   | 10,460  | 275,670         | 275,670    | 275,670    | 275,670   | 275,670    | 275,670    | 275,670   | 275,670   | 275,670   | 275,670   | 275,670   | 275,670   | 275,670   | 275,670    | 275,670    | 275,670    | 275,670   | 275,670   |        |
| Holding and ordering cost  | 443,236                  | 452,236   | 441,230    | 454,587      | 451,482    | 449,586    | 150,534   | 84,330    | 73,932    | 197,892   | 88,920    | 20,650  | 44,706  | 443,236         | 443,236    | 443,236    | 443,236   | 443,236    | 443,236    | 443,236   | 443,236   | 443,236   | 443,236   | 443,236   | 443,236   | 443,236   | 443,236    | 443,236    | 443,236    | 443,236   | 443,236   |        |
| Avg shortage cost/year   | 10,602,607               | 10,387,582  | 11,054,897 | 9,981,853    | 10,583,992 | 10,513,307 | 6,989,303 | 3,746,230 | 2,843,067 | 7,906,347 | 5,593,212 | 179,233 | 308,958 | 10,602,607      | 10,387,582 | 11,054,897 | 9,981,853 | 10,583,992 | 10,513,307 | 6,989,303 | 3,746,230 | 2,843,067 | 7,906,347 | 5,593,212 | 179,233   | 308,958   | 10,602,607 | 10,387,582 | 11,054,897 | 9,981,853 |           |        |
| Avg shortage weight/year   | 1,040,629                | 1,030,538   | 1,057,612  | 1,008,056    | 1,020,899  | 1,106,053  | 70,469    | 19,348    | 17,667    | 111,822   | 72,615    | 7,314   | 15,629  | 1,040,629       | 1,040,629  | 1,040,629  | 1,040,629 | 1,040,629  | 1,040,629  | 1,040,629 | 1,040,629 | 1,040,629 | 1,040,629 | 1,040,629 | 1,040,629 | 1,040,629 | 1,040,629  | 1,040,629  | 1,040,629  | 1,040,629 | 1,040,629 |        |
| Avg shortage cube/year   | 47,879                   | 50,127  | 49,958     | 46,347       | 47,249     | 50,769     | 3,629     | 1,072     | 973       | 4,220     | 2,474     | 404     | 1       |                 |            |            |           |            |            |           |           |           |           |           |           |           |            |            |            |           |           |        |

TABLE 88

QS LIST  
DIVISION C

| FSN           | UNIT PRICE | NOUN     |
|---------------|------------|----------|
| 4730-010-3875 | .12        | PLUGPIPE |
| 5315-010-564  | .37        | NUTPLAIN |
| 5920-010-6652 | .04        | FUSECART |
| 5305-011-1687 | .46        | SCREW    |
| 5310-011-5093 | .31        | WASHER   |
| 5310-011-6121 | 1.36       | WASHER   |
| 5310-011-6124 | 1.45       | WASHER   |
| 5315-011-9126 | .24        | PINCOTTR |
| 5315-012-0123 | .33        | PINCOTTR |
| 5310-012-0239 | .40        | WASHER   |
| 5310-012-0399 | .58        | NUT      |
| 5310-012-2901 | .14        | NUT      |
| 5315-013-7214 | .46        | PINCOTTR |
| 5306-019-0515 | .92        | BOLTASSY |
| 4730-019-0797 | 1.96       | NIPPLE   |
| 6240-019-0877 | .15        | LAMP     |
| 5306-019-1676 | .03        | BOLTASSY |
| 6240-019-3193 | .22        | LAMP     |
| 6240-019-3102 | .32        | SCREW    |
| 5305-021-3740 | .06        | SCREW    |
| 6240-025-8992 | .83        | LAMP     |
| 4820-026-8473 | .52        | COCKDRAI |
| 2590-040-2075 | .62        | FASTENER |
| 5306-042-4208 | .02        | BOLTASSY |
| 5306-042-5325 | .99        | BOLTASSY |
| 5306-042-5594 | .02        | BOLTASSY |
| 5305-042-6417 | .05        | SCREWCAP |
| 5310-042-7475 | 1.11       | NUTSLCT  |
| 5305-044-1201 | .01        | SCREWCAP |
| 2640-050-1229 | .05        | VALVE    |
| 5306-050-1924 | 2.64       | BOLTMACH |
| 5920-050-4965 | .10        | FUSE     |
| 2640-052-0828 | .13        | PATCH    |
| 5310-053-7894 | .20        | NUT      |
| 5310-053-7808 | .22        | NUT      |
| 5315-054-4190 | 2.20       | PIN      |
| 5340-055-1101 | 1.96       | PINQUICK |
| 5320-058-9890 | 2.44       | RIVET    |

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TABLE B8 (CONT)

| FSN           | UNIT PRICE | NONU      |
|---------------|------------|-----------|
| 264J-66C-355J | .93        | CAPTURE   |
| 531J-662-4954 | 5.48       | NUTSELF   |
| 53J6-665-1972 | .57        | BOLTEYE   |
| 53J5-668-656  | .68        | SCREWCAP  |
| 53J5-668-652  | .72        | SCREWCAP  |
| 53J5-668-655  | .87        | SCREWCAP  |
| 53J5-668-656  | .62        | SCREWCAP  |
| 53J5-668-6507 | .82        | SCREWCAP  |
| 53J5-668-7837 | .02        | SCREWCAP  |
| 53J5-671-2481 | .15        | SCREWCAP  |
| 53J5-671-2241 | .01        | SCREWCAP  |
| 534L-677-8727 | .85        | CLIPSPPRN |
| 531J-680-6J4  | .21        | WASHER    |
| 53J5-682-6756 | .15        | SCREW     |
| 259J-686-6627 | .40        | PINPIVCT  |
| 531J-687-4652 | .03        | NUTSELF   |
| 5315-688-1875 | 1.81       | PINHEX    |
| 259J-113-6749 | .66        | BUTTHORN  |
| 4-19-129-3221 | 2.19       | CHAIN     |
| 292J-133-9629 | 2.5J       | SWITCH    |
| 624J-143-3060 | .15        | LAMP      |
| 5935-149-3534 | .46        | ADAPTER   |
| 624J-155-7836 | .26        | LAMP      |
| 624J-155-7967 | .18        | LAMP      |
| 624J-155-8683 | .08        | LAMP      |
| 624J-155-8736 | .05        | LAMP      |
| 482J-174-6330 | .93        | COCKPLUG  |
| 482J-174-6340 | .13        | COCKDRAI  |
| 5935-192-4753 | .71        | PLUG      |
| 531J-194-92J9 | .28        | WASHER    |
| 531J-194-9213 | .88        | WASHER    |
| 473J-196-1482 | .38        | NIPPLE    |
| 624J-196-45J1 | .38        | LAMP      |
| 5325-202-2J53 | 3.68       | GROMMET   |
| 5330-2E2-3749 | .02        | WASHER    |
| 53J5-206-6932 | .26        | SCREW     |
| 53J5-206-4732 | .98        | SCREW     |
| 53J6-206-6340 | .24        | BOLTRIE   |
| 53J5-207-6728 | .04        | SETSCREW  |
| 531J-208-1918 | 1.22       | NUTSELF   |
| 5310-209-1761 | .09        | WASHER    |
| 5315-209-7979 | .09        | PIN       |
| 53J5-225-3839 | .84        | SCREWCAP  |
| 531J-225-6993 | .04        | NUTSELF   |
| 53J5-225-8497 | .01        | BOLTMACH  |
| 5306-225-8502 | .02        | BOLTMACH  |

TABLE B8 (CONT)

| FSN           | UNIT<br>PRICE | NOUN      |
|---------------|---------------|-----------|
| 5306-226-4822 | .03           | BOLTMACH  |
| 5306-226-4823 | .03           | BOLTMACH  |
| 5306-227-0930 | .22           | BOLTMACH  |
| 5315-241-2924 | .12           | FIN       |
| 5330-253-2469 | .13           | WASHER    |
| 2640-255-9349 | .88           | PATCH     |
| 6240-266-9940 | .14           | LAMP      |
| 5305-267-8976 | .02           | SCREWCAP  |
| 5305-269-2863 | .03           | SCREWCAP  |
| 5305-269-2866 | .02           | SCREW     |
| 5305-269-2868 | .03           | SCREW     |
| 5305-269-3210 | 1.70          | SCREW     |
| 5305-269-3211 | 1.98          | SCREW     |
| 5305-269-3213 | 2.34          | SCREWCAP  |
| 5305-269-3217 | .04           | SCREWCAP  |
| 5305-269-3219 | .04           | SCREWCAP  |
| 5305-269-3235 | .03           | SCREW     |
| 5305-269-3236 | .03           | SCREW     |
| 5305-269-3238 | .04           | SCREW     |
| 5305-269-3241 | .04           | SCREWCAP  |
| 5310-269-7144 | .19           | NUT       |
| 4030-270-5436 | .31           | HOOK      |
| 5310-270-8832 | .12           | WASHER    |
| 4820-272-3360 | 1.02          | COCKPLUG  |
| 2640-272-6410 | .56           | REPAIRKI  |
| 5310-274-9364 | 7.00          | NUTSELF   |
| 5325-276-6059 | .03           | GROMMET   |
| 5325-276-6191 | 2.75          | GROMMET   |
| 4730-278-2364 | .07           | CLAMP     |
| 4730-278-4496 | .44           | EL BOW    |
| 5920-280-5139 | .13           | FUSE      |
| 5920-280-8342 | .04           | FUSE      |
| 5920-280-8344 | .05           | FUSE      |
| 5920-280-9328 | .12           | FUSE      |
| 5315-281-774  | .08           | PIN       |
| 5315-281-7745 | .15           | PIN       |
| 5340-283-6649 | .03           | CLAMP     |
| 5940-283-5393 | .04           | CAP       |
| 5355-284-5517 | .66           | KNOB      |
| 5355-284-5671 | .39           | KNOB      |
| 5920-284-6796 | .15           | FUSE      |
| 5325-285-6255 | .19           | STRUCTURN |
| 5310-285-7137 | .01           | WASHER    |
| 4730-287-1706 | .18           | EL BOW    |
| 4820-287-4268 | .59           | COCKDRAI  |
| 4820-287-4648 | 1.39          | COCKPLUG  |

TABLE B8 (CONT)

| FSN           | UNIT PRICE | NUUN     |
|---------------|------------|----------|
| 4730-289-5942 | .58        | PLUG     |
| 5315-290-6132 | .65        | PIN      |
| 2990-291-7475 | .19        | GASKET   |
| 5305-297-3273 | .76        | SCREW    |
| 5310-297-3314 | .01        | WASHER   |
| 5315-298-6395 | .30        | PIN      |
| 5316-298-9261 | .28        | NUT      |
| 5360-301-5866 | .28        | SPRING   |
| 2805-308-8377 | .89        | GASKET   |
| 5306-312-6845 | 1.45       | BOLTMACH |
| 5315-316-6992 | .18        | PIN      |
| 5340-321-6183 | 1.82       | HOOK     |
| 5340-321-6465 | .14        | FASTENER |
| 5340-321-6466 | .04        | FASTENER |
| 5310-323-3838 | .08        | WASHER   |
| 1005-333-3577 | .33        | GRIP     |
| 5310-333-7519 | .03        | WASHER   |
| 5305-335-4665 | .32        | THUMBSCR |
| 5340-342-5577 | .16        | CAPPROTE |
| 5355-350-2457 | .39        | KNOB     |
| 5315-350-4326 | .11        | PIN      |
| 4820-350-6495 | 2.05       | COCKPLUG |
| 5310-351-7499 | .37        | NUTPLAIN |
| 5355-379-2522 | .24        | KNOB     |
| 5355-379-2523 | .24        | KNOB     |
| 5355-379-2524 | .28        | KNOB     |
| 5310-379-2531 | .18        | NUT      |
| 5310-467-9566 | .21        | WASHER   |
| 5340-423-2808 | .10        | BUSHING  |
| 4730-439-8129 | .15        | CLAMP    |
| 5330-467-3615 | .16        | PAPER    |
| 5305-494-6326 | .02        | SCREW    |
| 5310-497-3892 | .05        | NUT      |
| 6240-500-1762 | .79        | LAMP     |
| 5315-500-9273 | .14        | PIN      |
| 1005-500-9351 | .16        | SPRING   |
| 5305-500-9394 | .21        | SCREW    |
| 5305-501-3160 | .43        | SETSCREW |
| 5315-501-3199 | .02        | PIN      |
| 5315-501-3203 | .04        | PIN      |
| 5315-501-3206 | .10        | PIN      |
| 5315-501-3207 | .04        | PIN      |
| 5315-501-3209 | .03        | PIN      |
| 5315-501-3210 | .07        | PIN      |
| 5315-501-3211 | .06        | PIN      |
| 5315-501-3424 | .27        | PIN      |

TABLE B8 (CONT)

| FSN           | UNIT<br>PRICE | NOUN     |
|---------------|---------------|----------|
| 532J-501-3522 | .20           | RIVET    |
| 5315-501-3529 | .11           | PIN      |
| 1685-501-3541 | 3.75          | STRIPPER |
| 5310-501-3545 | .20           | WASHER   |
| 5315-501-3546 | .13           | FIN      |
| 5310-501-3556 | .59           | NUT      |
| 5315-501-3668 | .64           | PIN      |
| 5336-501-3681 | 2.95          | BOLT     |
| 5310-501-3686 | .62           | NUT      |
| 5315-501-3694 | .33           | PIN      |
| 5305-502-2249 | .68           | SCREW    |
| 5935-511-6534 | .65           | CONNECTI |
| 5336-513-5871 | .69           | BOLT     |
| 5310-513-9964 | .68           | NUT      |
| 5306-513-9973 | .59           | BOLT     |
| 5305-513-9989 | .36           | SCREW    |
| 5310-514-0212 | .10           | NUT      |
| 5315-514-0217 | .14           | PIN      |
| 5330-514-0289 | 1.20          | GASKET   |
| 5310-514-0158 | .82           | NUT      |
| 5315-515-2939 | .12           | PIN      |
| 5315-515-2854 | .17           | PIN      |
| 5310-515-2939 | .52           | NUT      |
| 5306-516-9882 | .24           | BOLT     |
| 5310-523-6961 | .02           | WASHER   |
| 5305-527-5751 | .61           | SCREW    |
| 5360-527-7767 | .56           | SPRING   |
| 2520-529-1733 | .05           | PLATE    |
| 5305-531-0451 | .61           | SCREW    |
| 5305-531-0452 | .76           | SCREW    |
| 5310-532-9467 | 1.70          | WASHER   |
| 5305-534-4352 | .36           | SCREW    |
| 5315-534-9935 | .20           | PIN      |
| 5315-534-9938 | .65           | PIN      |
| 5315-534-9944 | .12           | PIN      |
| 5315-534-9948 | .06           | PIN      |
| 5315-535-1190 | .12           | PIN      |
| 5306-538-0854 | 3.51          | BOLT     |
| 5306-538-0856 | 1.15          | BOLT     |
| 5340-541-4376 | .50           | CLAMP    |
| 5310-543-2009 | .36           | WASHER   |
| 5340-543-3138 | .43           | STRAP    |
| 5305-543-4372 | .53           | SCREW    |
| 5340-543-4394 | .32           | CLAMP    |
| 5306-543-5218 | .94           | BOLT     |
| 5306-543-5898 | .34           | BOLTHCCK |

TABLE B8 (CONT)

| FSN                                     | UNIT PRICE | NOUN     |
|---|------------|----------|
| 594 <u>6</u> -549-6581                  | .04        | TERMINAL |
| 594 <u>6</u> -549-6583                  | 1.72       | TERMINAL |
| 531 <u>u</u> -55 <u>1</u> -113 <u>u</u> | .10        | WASHER   |
| 5305-551-589 <u>u</u>                   | .07        | SCREW    |
| 5355-556-4145                           | .37        | KNOB     |
| 592 <u>u</u> -557-2647                  | .04        | FUSE     |
| 5305-561-3346                           | .10        | SCREW    |
| 5305-569-8941                           | .07        | SCREW    |
| 5305-576-5417                           | .05        | SCREW    |
| 5355-579-121 <u>u</u>                   | .42        | KNOB     |
| 533 <u>u</u> -579-7911                  | .06        | FACKING  |
| 294 <u>u</u> -58 <u>u</u> -5283         | 1.30       | FILTER   |
| 5920-581-4144                           | .15        | FUSE     |
| 531 <u>u</u> -582-5965                  | .14        | WASHER   |
| 5310-584-5272                           | .01        | WASHER   |
| 5310-594-8338                           | .32        | NUT      |
| 531 <u>u</u> -595-7157                  | .01        | WASHER   |
| 531 <u>u</u> -595-9659                  | .13        | NUT      |
| 5315-597-7399                           | .01        | PINCOTTR |
| 534 <u>u</u> -598-4195                  | .04        | CLAMP    |
| 534 <u>u</u> -598-42 <u>u</u> 1         | .03        | CLAMP    |
| 534 <u>u</u> -598-5 <u>u</u> 52         | .03        | CLAMP    |
| 5305-611-9 <u>u</u> 23                  | .05        | SCREW    |
| 5315-603-5324                           | .10        | PIN      |
| 1 <u>u</u> 5-608-5172                   | 1.66       | GUIDE    |
| 5315-6 <u>u</u> 8-5173                  | .33        | PIN      |
| 5305-616-1513                           | .10        | SCREWCAP |
| 534 <u>u</u> -619-1353                  | 1.06       | CLAMP    |
| 531 <u>u</u> -627-6126                  | .32        | WASHER   |
| 531 <u>u</u> -637-9541                  | .30        | WASHER   |
| 5306-637-9674                           | .24        | BOLTMACH |
| 5305-638-5957                           | 1.10       | SCREWTHU |
| 5305-638-1706                           | .03        | SETSCREW |
| 5306-638-3101                           | .33        | BOLT     |
| 5306-638-8209                           | .24        | BOLT     |
| 5305-638-8369                           | .06        | SCREWCAP |
| 5305-638-892 <u>u</u>                   | .05        | SCREWCAP |
| 5835-639-1679                           | .08        | PLATE    |
| 482 <u>u</u> -639-9224                  | 2.67       | PLUGCOCK |
| 5355-644-2114                           | .28        | KNOB     |
| 5355-644-2163                           | .27        | KNOB     |
| 531 <u>u</u> -655-9276                  | .13        | NUT      |
| 5305-655-9382                           | .08        | SCREW    |
| 531 <u>u</u> -655-9542                  | .04        | WASHER   |
| 531 <u>u</u> -655-9668                  | .02        | WASHER   |
| 531 <u>u</u> -655-9669                  | .02        | WASHER   |

TABLE B8 (CONT)

| FSN | UNIT PRICE | NAME |
|-----|------------|------|
|-----|------------|------|

|               |      |          |
|---------------|------|----------|
| 5310-655-9860 | .52  | NUT      |
| 5310-655-9863 | .10  | NUT      |
| 5305-656-0921 | .08  | SETScrew |
| 5355-656-1358 | .35  | KNOB     |
| 5310-660-3381 | 1.95 | NUTSELF  |
| 5305-667-9518 | .11  | THUMBSCR |
| 5325-676-5064 | .01  | STUD     |
| 2905-678-1386 | .31  | CAPFILL  |
| 5306-678-4262 | .77  | BOLT     |
| 5306-678-4787 | .35  | BOLT     |
| 5305-678-6195 | .87  | SETScrew |
| 5310-679-4993 | 1.76 | WASHER   |
| 5310-679-5017 | .54  | NUT      |
| 5310-679-9810 | .55  | NUT      |
| 5340-679-9878 | 3.37 | HINGE    |
| 5326-682-1962 | .01  | RIVET    |
| 5315-682-2025 | .10  | PIN      |
| 5315-682-2073 | .18  | PIN      |
| 5305-682-5592 | .05  | SETScrew |
| 4820-684-6880 | .24  | COCKDRAI |
| 5305-690-6552 | .17  | SETScrew |
| 1305-690-6562 | .63  | SPRING   |
| 5306-695-7173 | .22  | BOLT     |
| 5306-696-5294 | .01  | SCREW    |
| 5306-699-6301 | .18  | SCREW    |
| 5307-699-6390 | .11  | SHOULDER |
| 5315-699-7781 | .19  | PIN      |
| 5315-699-8465 | .88  | PIN      |
| 5355-706-5418 | .43  | KNOB     |
| 6145-705-6678 | .05  | CABLE    |
| 5940-705-6714 | .65  | TERMINAL |
| 5315-706-9195 | 1.29 | PIN      |
| 5340-707-1099 | .37  | CLAMP    |
| 5340-707-1100 | .40  | CLAMP    |
| 5355-708-8745 | .33  | KNOB     |
| 5305-716-4193 | .05  | SETScrew |
| 5305-719-5219 | .06  | SCREWCAP |
| 5305-719-5235 | .06  | SCREWCAP |
| 5305-719-5342 | .01  | SETScrew |
| 5305-725-4145 | 4.49 | SETScrew |
| 5305-725-4187 | .05  | SCREW    |
| 4710-726-5459 | .65  | TUEING   |
| 5305-726-6548 | .02  | SCREW    |
| 5305-728-6311 | .02  | SETScrew |
| 5305-730-7478 | .26  | SETScrew |
| 5315-731-2517 | .08  | PINLOCK  |

TABLE B8 (CONT)

| FSN           | UNIT PRICE | NOUN     |
|---------------|------------|----------|
| 1005-731-2723 | 1.75       | SHAFT    |
| 5315-731-2970 | .06        | FINLOCK  |
| 5315-732-0558 | .59        | NUT      |
| 5355-732-0656 | .46        | KNOB     |
| 5306-732-8293 | 4.53       | BOLT     |
| 5346-734-6976 | .41        | CLAMP    |
| 5310-734-8837 | .03        | WASHER   |
| 5346-736-8636 | .32        | CLAMP    |
| 5315-736-8685 | .11        | PIN      |
| 5310-737-1106 | .27        | NUT      |
| 2510-737-2788 | .09        | CLAMP    |
| 6146-737-3211 | .21        | CLAMP    |
| 5315-737-3224 | .26        | PIN      |
| 4736-737-3252 | .50        | CONNECTR |
| 5306-737-3263 | .28        | BOLT     |
| 5306-737-6150 | .03        | BOLT     |
| 5307-737-6343 | .14        | STUD     |
| 5365-737-6357 | .44        | PLUG     |
| 5306-739-7754 | .49        | BOLT     |
| 5315-740-9378 | .19        | PIN      |
| 5315-740-9379 | .21        | PIN      |
| 5366-740-9447 | .30        | SPRING   |
| 5306-740-9555 | .42        | BOLT     |
| 5306-741-1180 | .50        | BOLT     |
| 5306-741-1183 | .02        | BOLT     |
| 5315-741-2515 | .08        | PIN      |
| 5306-741-4584 | 1.50       | BOLT     |
| 5315-741-8971 | .07        | PIN      |
| 5306-752-1001 | 3.68       | BOLT     |
| 5306-752-1155 | .74        | BOLT     |
| 5306-752-1158 | .05        | BOLT     |
| 5310-752-1166 | 1.32       | NUT      |
| 5346-752-1235 | .98        | RING     |
| 5306-752-1631 | .09        | BOLT     |
| 5310-752-1633 | 1.64       | NUT      |
| 5315-752-1651 | .10        | PIN      |
| 5340-752-1755 | .50        | CLAMP    |
| 5346-752-1756 | 1.42       | CLAMP    |
| 4726-752-1973 | .86        | HOSEPRE  |
| 5346-753-9226 | .10        | BUMPER   |
| 5315-753-9311 | .27        | PIN      |
| 5315-753-9663 | .31        | PIN      |
| 5340-753-9736 | .23        | RING     |
| 5310-759-5768 | .03        | WASHER   |
| 5305-761-4227 | .05        | SCREWCAP |
| 5310-761-6882 | .35        | NUT      |

TABLE 88 (CONT)

| FSN           | UNIT<br>PRICE | UNIT<br>NOUN |
|---------------|---------------|--------------|
| 5316-768-0319 | .35           | NUT          |
| 5346-768-8571 | 1.10          | PIN          |
| 5346-768-8575 | 1.15          | PIN          |
| 5315-769-9609 | 1.76          | PIN          |
| 5346-770-5862 | 3.07          | FINASSY      |
| 6145-772-6853 | .03           | CABLE        |
| 5315-772-7681 | 2.84          | KEY          |
| 5346-776-1546 | .12           | SPRING       |
| 5316-792-3588 | .17           | NUT          |
| 5306-797-9326 | .36           | BOLT         |
| 5335-796-5102 | .15           | SETScrew     |
| 5346-799-7721 | .20           | BUSHING      |
| 5306-799-7722 | .16           | BOLT         |
| 4720-805-0527 | 3.82          | HOSE         |
| 4716-805-4149 | .04           | TUBING       |
| 5315-805-6875 | .13           | PIN          |
| 5316-809-4058 | .19           | WASHER       |
| 5316-809-4061 | .43           | WASHER       |
| 5315-809-5417 | .25           | PIN          |
| 5316-809-5998 | .52           | WASHER       |
| 5316-809-8533 | .01           | WASHER       |
| 5316-809-8541 | .04           | WASHER       |
| 5315-811-3701 | .40           | PIN          |
| 5315-814-5227 | .15           | PIN          |
| 5316-815-1073 | .16           | NUT          |
| 5315-815-1485 | .21           | PIN          |
| 5315-815-4773 | .15           | PIN          |
| 5315-815-8846 | .04           | PIN          |
| 5315-816-1794 | .18           | FIN          |
| 5946-816-6158 | 1.00          | TERMINAL     |
| 6145-823-3055 | .14           | CABLE        |
| 5305-823-5837 | .08           | SCREW        |
| 5305-823-5838 | .02           | SCREW        |
| 5315-823-8764 | .35           | PIN          |
| 5316-823-8803 | 2.00          | WASHER       |
| 5355-823-9809 | .67           | KNOB         |
| 5310-828-8189 | .04           | NUT          |
| 5336-829-2220 | .16           | BOLT         |
| 5306-829-2221 | .17           | BOLT         |
| 6685-832-5746 | 5.14          | GAGE         |
| 5365-832-7903 | .27           | PLUG         |
| 5310-833-8567 | .02           | WASHER       |
| 5395-837-5349 | .12           | SCREWCAP     |
| 5316-839-2323 | 2.16          | NUT          |
| 5315-839-5326 | .13           | FINCOTTR     |
| 5315-839-5821 | .24           | FINCOTTR     |

TABLE B8 (CONT)

| FSN           | UNIT<br>PRICE | NOUN     |
|---------------|---------------|----------|
| 5315-839-5822 | .24           | PINCOTTR |
| 2540-840-9555 | 1.05          | CLAMP    |
| 5315-842-3944 | .14           | PINCOTTR |
| 5315-842-3651 | .45           | PINCOTTR |
| 5306-843-1723 | .49           | BOLT     |
| 5330-844-2447 | .21           | PACKING  |
| 5305-844-6400 | 2.50          | SCREW    |
| 5315-845-4232 | .03           | PIN      |
| 5307-845-5729 | 2.20          | STUDBALL |
| 5315-846-1270 | .07           | PIN      |
| 5305-847-0784 | .05           | SCREW    |
| 4820-849-1220 | .09           | COCKDRAI |
| 5305-849-1362 | .10           | SCREW    |
| 5306-851-3179 | .76           | RESISTCR |
| 5306-851-0180 | .36           | BOLT     |
| 5355-853-6353 | .57           | KNOB     |
| 5355-853-6384 | .29           | KNCB     |
| 5310-853-9676 | .36           | NUT      |
| 5310-854-6481 | .47           | NUT      |
| 5330-854-6929 | .10           | WASHER   |
| 4720-865-8324 | .37           | TUEING   |
| 5310-865-9513 | .03           | WASHER   |
| 5310-866-4417 | .06           | WASHER   |
| 5310-866-4418 | .09           | WASHER   |
| 5340-876-8566 | 1.59          | FIN      |
| 5310-877-5796 | .02           | NUT      |
| 5310-877-5797 | .02           | NUT      |
| 5310-877-5972 | .03           | WASHER   |
| 5310-877-5973 | .03           | WASHER   |
| 5310-880-7746 | .41           | NUT      |
| 2540-884-1205 | 1.56          | MIRROR   |
| 5310-889-2528 | .48           | WASHER   |
| 5310-889-2636 | .04           | NUT      |
| 5305-889-3923 | .17           | SCREW    |
| 5355-889-3424 | .48           | KNOB     |
| 5355-889-3425 | .48           | KNOB     |
| 5315-893-8484 | .65           | DIALCCNT |
| 5310-896-0789 | .03           | NUT      |
| 5330-900-0400 | 1.22          | BOLT     |
| 5330-901-4407 | .68           | PACKING  |
| 5330-905-6032 | .34           | PACKING  |
| 5325-907-0704 | .12           | STUD     |
| 4730-908-3193 | .13           | CLAMP    |
| 4730-908-3195 | .19           | CLAMP    |
| 4730-909-8627 | .15           | CLAMP    |
| 5306-920-0640 | .67           | BOLT     |

TABLE B8 (CONT)

| FSN           | UNIT<br>PRICE | NOUN     |
|---------------|---------------|----------|
| 5305-922-7994 | .22           | SCREW    |
| 5335-922-7995 | .47           | SCREWCAP |
| 5310-930-8214 | .03           | NUT      |
| 5310-930-9224 | .07           | WASHER   |
| 2510-932-3536 | 1.65          | BOLT     |
| 5346-933-1128 | .58           | BOLT     |
| 5315-935-9184 | .13           | PIN      |
| 5305-939-9204 | .15           | SCREW    |
| 5310-950-039  | 3.02          | NUT      |
| 5310-957-5171 | .32           | NUT      |
| 5310-959-7600 | .02           | NUT      |
| 5355-962-3018 | .31           | KNOB     |
| 5310-964-3414 | .32           | WASHER   |
| 5310-974-9845 | .60           | NUT      |
| 5310-982-6809 | .39           | NUT      |
| 5310-982-6810 | .15           | NUT      |
| 5305-983-6651 | .03           | SCREWCAP |
| 5305-983-6658 | .02           | SCREW    |
| 5305-983-6064 | .04           | SCREWCAP |
| 5310-984-3806 | .01           | NUT      |
| 5305-984-5600 | 1.42          | SCREW    |
| 5305-988-1723 | .63           | SCREW    |
| 5310-989-6008 | .37           | WASHER   |
| 5305-989-7435 | .31           | SCREW    |

Table B9

## FSNs CAUSING MORE THAN 10 EQUIPMENT-WEEKS OF DEADLINE

| FSN of<br>deadlining<br>part | Noun             | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code* | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|------------------|-----------------------|--------------------------------------|------------------------------------|--------------------------------------|---|
| 2530-337-6969                | Shoe assy        | 29.59                 | -                                    | 802                                | 8                                    | 4   |
| 2530-387-1515                | Gear assy        | 26.21                 | -                                    | 125                                | 14                                   | 6   |
| 6140-051-2554                | Battery          | 21.73                 | U                                    | 119                                | 58                                   | 7   |
| 2920-909-2483                | Generator        | 167.00                | R                                    | 116                                | 38                                   | 10  |
| 1005-992-6655                | Spring           | .02                   | -                                    | 92                                 | 48                                   | 3   |
| 2920-900-7993                |                  | 40.59                 | R                                    | 88                                 | 35                                   | 7   |
| 5306-150-3146                | Bolt             | .32                   | -                                    | 77                                 | 3                                    | 1   |
| 6140-057-2553                | Battery          | 13.37                 | U                                    | 76                                 | 54                                   | 18  |
| 2590-050-8821                | Installation kit | 32.32                 | -                                    | 75                                 | 25                                   | 3   |
| 2920-782-1955                | Generator        | 213.00                | D                                    | 74                                 | 21                                   | 7   |
| 1005-763-1863                | Bolt assy        | 28.41                 | R                                    | 68                                 | 4                                    | 1   |
| 2530-733-8155                | Track shoe       | 27.74                 | -                                    | 66                                 | 5                                    | 4   |
| 1025-089-4788                | Box assy         | 555.00                | S                                    | 65                                 | 17                                   | 4   |
| 5306-071-4473                | Bolt             | .15                   | -                                    | 64                                 | 1                                    | 1   |
| 2520-176-3331                | Parts kit        | 3.06                  | -                                    | 63                                 | 36                                   | 10  |
| 1025-853-7572                | Box assy         | 877.00                | S                                    | 62                                 | 19                                   | 5   |
| 2520-832-5653                | Parts kit        | 2.40                  | -                                    | 59                                 | 35                                   | 18  |
| 2520-678-1282                | Propeller        | 25.10                 | -                                    | 58                                 | 22                                   | 14  |
| 2930-862-6939                | Radiator         | 92.28                 | R                                    | 54                                 | 14                                   | 8   |
| 2910-737-4912                | Tank             | 47.96                 | R                                    | 53                                 | 13                                   | 10  |
| 2530-911-7651                | Hub assy         | 189.00                | -                                    | 52                                 | 13                                   | 2   |
| 5310-866-4417                | Washer, flat     | .06                   | -                                    | 52                                 | 4                                    | 1   |
| 1025-908-8271                | Relay assy       | 23.59                 | T                                    | 51                                 | 7                                    | 2   |
| 2520-678-3072                | Shaft assy       | 8.92                  | -                                    | 51                                 | 28                                   | 18  |
| 4310-115-0634                | Compressor       | 1582.00               | -                                    | 50                                 | 17                                   | 5   |
| 2590-033-7762                | Wire rope        | 1.76                  | -                                    | 47                                 | 12                                   | 4   |
| 1025-179-1316                | Power supply     | 734.00                | S                                    | 46                                 | 14                                   | 2   |
| 2530-887-1341                | Parts kit        | 3.22                  | -                                    | 46                                 | 27                                   | 11  |
| 2920-828-4147                | Starter          | 114.00                | -                                    | 45                                 | 19                                   | 4   |
| 2805-678-1367                | Gasket           | .56                   | -                                    | 45                                 | 22                                   | 15  |
| 2520-690-1600                | Coupler          | 16.73                 | -                                    | 43                                 | 6                                    | 3   |
| 2805-771-9112                | Cylinder         | 71.28                 | -                                    | 43                                 | 20                                   | 13  |
| 4310-460-2184                | Compressor       | 1582.00               | -                                    | 42                                 | 11                                   | 2   |
| 6685-814-4772                | Indicator        | 4.18                  | -                                    | 41                                 | 8                                    | 3   |
| 2530-133-8130                | Cylinder         | 38.14                 | -                                    | 40                                 | 4                                    | 2   |
| 2520-714-6157                | Spider, U-joint  | 8.76                  | -                                    | 40                                 | 7                                    | 4   |
| 2910-918-0609                | Fuel pump        | 14.98                 | -                                    | 40                                 | 7                                    | 5   |
| 6145-308-0080                |                  | - <sup>a</sup>        | -                                    | 39                                 | 5                                    | 1   |
| 3110-084-0266                | Retainer         | 28.43                 | -                                    | 39                                 | 9                                    | 2   |
| 3110-463-5563                | Bearing          | 7.80                  | -                                    | 38                                 | 9                                    | 2   |
| 1005-056-2251                | Guard            | 1.20                  | -                                    | 38                                 | 10                                   | 1   |
| 2805-134-1182                | Tube, dip        | 2.72                  | -                                    | 38                                 | 6                                    | 2   |
| 1005-017-9543                | Swivel           | .19                   | -                                    | 37                                 | 37                                   | 1   |
| 1240-762-9334                | Mount, telescope | 772.00                | R                                    | 36                                 | 13                                   | 4   |

\* See Recoverability code list at end of Table B-9.

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun          | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|---------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 5820-892-0622                | Receiver      | 1329.73               | -                                   | 35                                 | 8                                    | 2   |
| 1005-017-4543                |               | - <sup>a</sup>        |                                     | 35                                 | 35                                   | 1   |
| 4720-840-0011                | Hose, rubber  | .43                   | -                                   | 35                                 | 5                                    | 1   |
| 5820-856-2728                | Antenna       | 6.76                  | -                                   | 35                                 | 16                                   | 1   |
| 2930-064-5979                | Radiator      | 39.39                 | -                                   | 35                                 | 18                                   | 12  |
| 6685-814-5271                | Transmitter   | 1.41                  | -                                   | 35                                 | 15                                   | 11  |
| 5945-612-5740                | Relay         | 18.68                 | -                                   | 35                                 | 22                                   | ?   |
| 2805-678-1391                | Manifold      | 11.79                 | -                                   | 34                                 | 18                                   | 10  |
| 1005-608-5184                | Spring        | .05                   | -                                   | 34                                 | 5                                    | 2   |
| 5930-538-1051                |               | - <sup>a</sup>        |                                     | 34                                 | 4                                    | 1   |
| 2530-353-2436                | Lock, bearing | .11                   | -                                   | 32                                 | 6                                    | 4   |
| 1025-134-3052                | Power supply  | 156.00                | -                                   | 32                                 | 16                                   | 2   |
| 6810-249-9354                | Sulfuric acid | .78                   | -                                   | 31                                 | 16                                   | 5   |
| 2910-678-1856                | Fuel pump     | 31.88                 | -                                   | 30                                 | 19                                   | 13  |
| 2510-437-1009                | Door hatch    | 501.00                | -                                   | 30                                 | 3                                    | 1   |
| 2930-930-3108                | Seal, plain   | 2.17                  | -                                   | 29                                 | 9                                    | 2   |
| 2530-737-3717                | Shaft, axle   | 13.22                 | -                                   | 29                                 | 22                                   | 16  |
| 2910-096-6169                | Carburetor    | 33.60                 | -                                   | 29                                 | 17                                   | 8   |
| 2990-678-3240                | Pipe, exhaust | 2.44                  | -                                   | 29                                 | 16                                   | 8   |
| 2520-734-8844                | Shaft assy    | 39.14                 | R                                   | 29                                 | 5                                    | 5   |
| 6130-065-1975                | Rectifier     | 80.28                 | R                                   | 28                                 | 9                                    | 2   |
| 5820-893-1323                | Base          | 40.00                 | A                                   | 28                                 | 3                                    | 2   |
| 2530-272-8106                | Link, wheel   | .40                   | -                                   | 28                                 | 1                                    | 1   |
| 5310-523-6961                | Washer        | .02                   | -                                   | 28                                 | 1                                    | 1   |
| 5315-740-9379                | Pin, grooved  | .18                   | -                                   | 28                                 | 1                                    | 1   |
| 1025-930-8595                | Cylinder      | 415.00                | -                                   | 28                                 | 3                                    | 1   |
| 2910-017-8925                | Fuel pump     | 6.10                  | -                                   | 27                                 | 13                                   | 8   |
| 2920-678-1858                | Drive, engine | 6.96                  | -                                   | 27                                 | 9                                    | 7   |
| 5930-771-8119                | Switch        | 4.35                  | -                                   | 27                                 | 12                                   | 7   |
| 1005-017-9547                | Pin, firing   | .81                   | -                                   | 27                                 | 12                                   | 2   |
| 1025-087-1530                | Fan, van      | 244.00                | -                                   | 27                                 | 4                                    | 2   |
| 3030-130-5209                | Belts, v      | 1.78                  | -                                   | 27                                 | 4                                    | 2   |
| 2530-784-9292                | Wheel, solid  | 83.23                 | T                                   | 27                                 | 2                                    | 1   |
| 2520-678-3079                | Shim          | .19                   | -                                   | 26                                 | 15                                   | 11  |
| 2920-953-9784                | Regulator     | 35.79                 | R                                   | 26                                 | 20                                   | 11  |
| 2530-693-0625                | Seal, plain   | .99                   | -                                   | 26                                 | 9                                    | 5   |
| 2920-065-7536                | Distributor   | 24.66                 | -                                   | 26                                 | 14                                   | 4   |
| 2930-045-2672                | Radiator      | 90.27                 | R                                   | 26                                 | 4                                    | 3   |
| 2510-917-0882                | Shackle       | 6.07                  | -                                   | 26                                 | 2                                    | 2   |
| 2590-593-1790                | Pump, hyd     | 119.00                | -                                   | 26                                 | 3                                    | 1   |
| 6620-938-8212                |               | 3.68                  | -                                   | 25                                 | 14                                   | 12  |
| 2520-678-3115                | Parts kit     | 5.58                  | -                                   | 25                                 | 17                                   | 10  |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun           | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 2805-353-7911                | Gasket         | 2.42                  | -                                   | 25                                 | 10                                   | 8   |
| 2590-033-7760                | Wire rope      | 1.63                  | -                                   | 25                                 | 11                                   | 6   |
| 2520-040-2318                | Pump           | 131.00                | R                                   | 25                                 | 7                                    | 2   |
| 1005-912-1146                | Spring         | .08                   | -                                   | 24                                 | 5                                    | 4   |
| 4210-910-9663                | Cylinder       | 30.50                 | -                                   | 24                                 | 10                                   | 3   |
| 1025-916-9062                | Servomotor     | 345.00                | S                                   | 24                                 | 8                                    | 3   |
| 6685-484-3472                | Gage, pressure | 25.69                 | -                                   | 24                                 | 8                                    | 2   |
| 2805-740-9968                | Head assy      | 232.00                | -                                   | 24                                 | 5                                    | 2   |
| 1005-992-7292                | Spring         | .04                   | -                                   | 24                                 | 5                                    | 2   |
| 5305-269-3243                | Screw          | .04                   | -                                   | 24                                 | 2                                    | 1   |
| 2530-903-0593                | Wheel, solid   | 34.00                 | -                                   | 24                                 | 5                                    | 1   |
| 2530-955-9448                | Track shoe     | 102.00                | -                                   | 24                                 | 1                                    | 1   |
| 2920-231-0214                | Starter        | 80.00                 | -                                   | 23                                 | 8                                    | 4   |
| 2510-508-2273                | Footrest       | 35.68                 | -                                   | 23                                 | 4                                    | 4   |
| 2530-941-8683                | Coupling       | 6.27                  | -                                   | 23                                 | 8                                    | 4   |
| 3110-195-0454                | Bearing        | 13.20                 | -                                   | 23                                 | 5                                    | 2   |
| 1025-410-2340                | Control        | 567.00                | S                                   | 23                                 | 3                                    | 2   |
| 2530-941-8685                | Pump, hyd      | 43.41                 | -                                   | 23                                 | 3                                    | 2   |
| 2910-966-5957                | Hose assy      | 1.49                  | -                                   | 23                                 | 6                                    | 2   |
| 4730-702-2847                | Elbow, pipe    | 1.48                  | -                                   | 23                                 | 5                                    | 1   |
| 5820-892-0871                | Radio set      | 1427.00               | -                                   | 23                                 | 11                                   | 1   |
| 5330-941-3582                | Packing        | .68                   | -                                   | 23                                 | 6                                    | 1   |
| 2920-636-8779                | Relay          | 23.30                 | -                                   | 22                                 | 17                                   | 11  |
| 2530-737-3716                | Shaft, axle    | 16.89                 | -                                   | 22                                 | 13                                   | 8   |
| 2990-678-3231                | Parts kit      | 15.13                 | -                                   | 22                                 | 14                                   | 7   |
| 2920-927-3279                | Distributor    | 31.34                 | R                                   | 22                                 | 9                                    | 5   |
| 2930-276-5656                | Pin, straight  | .17                   | -                                   | 22                                 | 4                                    | 3   |
| 2805-740-9971                | Head assy      | 172.44                | R                                   | 22                                 | 8                                    | 3   |
| 2805-937-0942                | Parts kit      | 2.71                  | -                                   | 22                                 | 7                                    | 3   |
| 1025-113-9665                |                | a                     | -                                   | 22                                 | 9                                    | 2   |
| 2910-865-6312                | Air cleaner    | 13.40                 | -                                   | 22                                 | 2                                    | 2   |
| 4720-289-4481                | Hose assy      | 2.20                  | -                                   | 22                                 | 3                                    | 1   |
| 5315-761-1680                | Key, machine   | .10                   | -                                   | 22                                 | 1                                    | 1   |
| 2805-843-9377                | Valve, check   | .60                   | -                                   | 22                                 | 1                                    | 1   |
| 5315-845-4232                | Pin, straight  | .03                   | -                                   | 22                                 | 4                                    | 1   |
| 5310-954-1241                | Nut, plain     | .50                   | -                                   | 22                                 | 13                                   | 1   |
| 3110-992-1068                |                | a                     | -                                   | 22                                 | 4                                    | 1   |
| 2930-737-3692                | Radiator       | 57.71                 | R                                   | 21                                 | 11                                   | 8   |
| 2920-314-0556                | Generator      | 148.00                | P                                   | 21                                 | 11                                   | 5   |
| 2920-818-8635                | Generator      | 134.41                | D                                   | 21                                 | 7                                    | 5   |
| 2530-999-8860                | Seal           | .40                   | -                                   | 21                                 | 5                                    | 5   |
| 6685-335-9508                | Indicator      | 4.11                  | -                                   | 21                                 | 7                                    | 4   |
| 4730-595-0083                | Coupling       | 1.23                  | -                                   | 21                                 | 4                                    | 3   |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun            | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|-----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 5340-888-9390                | Coupling        | 3.11                  | -                                   | 21                                 | 8                                    | 3   |
| 2530-552-3580                | Stud, wheel     | .25                   | -                                   | 21                                 | 4                                    | 3   |
| 2530-318-1016                | Hose assy       | 5.72                  | -                                   | 21                                 | 4                                    | 2   |
| 2590-800-2841                | Bracket         | 7.70                  | -                                   | 21                                 | 2                                    | 2   |
| 2590-867-8797                | Cable assy      | 1.83                  | -                                   | 21                                 | 2                                    | 2   |
| 1025-908-4113                | Amplifier       | 339.00                | S                                   | 21                                 | 10                                   | 2   |
| 6210-542-6393                | Light, ind      | .95                   | a                                   | 21                                 | 6                                    | 1   |
| 2520-679-8945                |                 | -                     | -                                   | 21                                 | 1                                    | 1   |
| 4820-706-5931                | Plug, cock      | 1.67                  | -                                   | 21                                 | 2                                    | 1   |
| 2590-782-4189                | Connector       | 11.15                 | -                                   | 21                                 | 2                                    | 1   |
| 2930-632-4048                | Pump, engine    | 8.13                  | -                                   | 20                                 | 15                                   | 10  |
| 4730-277-8274                | Elbow, pipe     | .24                   | -                                   | 20                                 | 7                                    | 4   |
| 2520-914-1751                | Bearing         | 5.22                  | -                                   | 20                                 | 7                                    | 4   |
| 1005-056-2252                | Guard           | .90                   | -                                   | 20                                 | 10                                   | 1   |
| 1025-824-0516                | Spring          | .16                   | -                                   | 20                                 | 2                                    | 1   |
| 2990-066-8874                | Pipe, exhaust   | 16.67                 | -                                   | 19                                 | 11                                   | 7   |
| 1010-704-6621                | Pin, firing     | .47                   | -                                   | 19                                 | 8                                    | 4   |
| 3110-198-1468                | Cone and roller | 5.12                  | -                                   | 19                                 | 5                                    | 3   |
| 1515-918-2677                | Gear box        | 1538.00               | D                                   | 19                                 | 11                                   | 3   |
| 1025-126-2470                | Switch, light   | 5.00                  | R                                   | 19                                 | 2                                    | 2   |
| 3110-227-2559                | Bearing         | 4.50                  | -                                   | 19                                 | 2                                    | 2   |
| 2530-722-3637                | Arm, wheel      | 355.00                | -                                   | 19                                 | 3                                    | 2   |
| 5340-999-4291                | Ring, ret       | .63                   | -                                   | 19                                 | 8                                    | 2   |
| 2540-801-5692                | Bearing         | 12.54                 | -                                   | 19                                 | 1                                    | 1   |
| 5340-867-8788                | Spring          | .08                   | -                                   | 19                                 | 2                                    | 1   |
| 2910-883-22                  | Hose assy       | 6.28                  | -                                   | 19                                 | 1                                    | 1   |
| 3110-933-7364                | Bearing         | 6.05                  | -                                   | 19                                 | 7                                    | 1   |
| 2530-678-3076                | Socket assy     | 5.05                  | -                                   | 18                                 | 7                                    | 4   |
| 2990-992-9278                | Pipe, exhaust   | 16.02                 | -                                   | 18                                 | 5                                    | 4   |
| 1005-608-5271                | Spring          | .89                   | -                                   | 18                                 | 5                                    | 3   |
| 2520-806-1107                | Cover plate     | 4.56                  | -                                   | 18                                 | 4                                    | 2   |
| 3110-723-0807                | Roller bearing  | .47                   | -                                   | 18                                 | 1                                    | 1   |
| 2530-740-9448                | Stem, ped       | 4.28                  | -                                   | 18                                 | 1                                    | 1   |
| 5315-815-8840                | Pin, straight   | .04                   | -                                   | 18                                 | 3                                    | 1   |
| 2530-706-1320                | Tube assy       | 1.51                  | -                                   | 17                                 | 7                                    | 7   |
| 2540-698-6703                | Control         | 1.51                  | -                                   | 17                                 | 7                                    | 5   |
| 2530-693-0679                | Brake shoe      | 4.91                  | -                                   | 17                                 | 6                                    | 4   |
| 2990-734-8834                | Pipe, exhaust   | 23.64                 | -                                   | 17                                 | 5                                    | 4   |
| 2530-678-3077                | Cylinder        | 7.74                  | -                                   | 17                                 | 5                                    | 3   |
| 2920-781-4300                | Magneto         | 40.10                 | -                                   | 17                                 | 6                                    | 2   |
| 2520-808-2401                | Shaft assy      | 9.98                  | -                                   | 17                                 | 2                                    | 2   |
| 2590-884-4860                | Cylinder        | 116.00                | -                                   | 17                                 | 2                                    | 2   |
| 2540-740-9423                | Mirror assy     | 3.05                  | -                                   | 17                                 | 1                                    |   |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun            | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|-----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 1240-762-9333                | Telescope       | 1837.00               | R                                   | 17                                 | 6                                    | 1   |
| 3120-809-6646                | Bearing         | .50                   | -                                   | 17                                 | 1                                    | 1   |
| 4720-845-4365                | Hose, rubber    | 2.22                  | -                                   | 17                                 | 1                                    | 1   |
| 4730-908-3194                | Clamp, hose     | .17                   | -                                   | 17                                 | 2                                    | 1   |
| 1430-921-6443                |                 | a                     |                                     | 17                                 | 7                                    | 1   |
| 4210-930-2625                | Extinguisher    | 43.00                 | -                                   | 17                                 | 5                                    | 1   |
| 3110-930-7364                | Spacer          | 4.93                  | -                                   | 17                                 | 3                                    | 1   |
| 2510-933-4434                | U-bolt          | 2.06                  | -                                   | 17                                 | 1                                    | 1   |
| 2910-966-9135                | Carburetor      | 9.78                  | -                                   | 17                                 | 4                                    | 1   |
| 2910-921-5618                | Repair kit      | 23.72                 | -                                   | 16                                 | 13                                   | 7   |
| 3110-100-0684                | Cone and roller | 7.80                  | -                                   | 16                                 | 6                                    | 4   |
| 5930-699-9438                | Switch          | 3.40                  | -                                   | 16                                 | 5                                    | 4   |
| 2920-810-7082                | Spark plug      | .51                   | -                                   | 16                                 | 6                                    | 3   |
| 2520-872-5991                | Seal, plain     | .81                   | -                                   | 16                                 | 2                                    | 2   |
| 5305-071-2072                | Screw           | .07                   | -                                   | 16                                 | 1                                    | 1   |
| 4730-080-7043                | Adapter         | .94                   | -                                   | 16                                 | 3                                    | 1   |
| 2920-475-1446                | Generator       | 485.00                | R                                   | 16                                 | 1                                    | 1   |
| 2530-703-5899                | Torsion bar     | 59.84                 | -                                   | 16                                 | 1                                    | 1   |
| 5310-740-9385                | Washer          | .07                   | -                                   | 16                                 | 1                                    | 1   |
| 1025-861-1475                | Spring          | .07                   | -                                   | 16                                 | 1                                    | 1   |
| 2805-678-1379                | Gasket          | .07                   | -                                   | 15                                 | 7                                    | 7   |
| 2920-678-1850                | Starter         | 37.26                 | R                                   | 15                                 | 6                                    | 5   |
| 2530-732-1379                | Seal, plain     | 14.97                 | -                                   | 15                                 | 8                                    | 5   |
| 2530-911-3601                | Spindle         | 61.04                 | -                                   | 15                                 | 5                                    | 4   |
| 2590-076-1935                | Lead assy       | 15.15                 | -                                   | 15                                 | 7                                    | 3   |
| 4730-235-1777                | Tubing, rubber  | .09                   | -                                   | 15                                 | 6                                    | 3   |
| 3030-253-8335                | Belt, V         | 1.09                  | -                                   | 15                                 | 4                                    | 3   |
| 2590-033-7763                | Wire rope       | 1.23                  | -                                   | 15                                 | 4                                    | 2   |
| 2815-678-4247                | Tube assy       | 17.80                 | -                                   | 15                                 | 2                                    | 2   |
| 1025-844-5434                | Box assy        | 72.92                 | -                                   | 15                                 | 4                                    | 2   |
| 5305-071-2075                | Screw           | .15                   | -                                   | 15                                 | 1                                    | 1   |
| 2805-110-9778                | Gasket          | .48                   | -                                   | 15                                 | 1                                    | 1   |
| 2930-507-1973                | Pump assy       | 36.00                 | -                                   | 15                                 | 2                                    | 1   |
| 1005-608-7289                | a               |                       |                                     | 15                                 | 3                                    | 1   |
| 2920-675-0548                | Cable assy      | 2.60                  | -                                   | 15                                 | 1                                    | 1   |
| 2930-711-8354                | Fan, vane       | 403.00                | R                                   | 15                                 | 3                                    | 1   |
| 2590-782-1150                | Pivot           | 4.68                  | -                                   | 15                                 | 1                                    | 1   |
| 6625-961-6178                | Meter           | 10.12                 | -                                   | 15                                 | 2                                    | 1   |
| 3110-992-1072                | Bearing         | 6.05                  | -                                   | 15                                 | 4                                    | 1   |
| 2910-878-8839                | Carburetor      | 14.16                 | -                                   | 14                                 | 12                                   | 7   |
| 2530-560-3618                | Spindle         | 22.66                 | -                                   | 14                                 | 8                                    | 4   |
| 2990-886-8085                | Parts kit       | 3.27                  | -                                   | 14                                 | 7                                    | 4   |
| 5330-291-7451                | Insulation      | 3.22                  | -                                   | 14                                 | 5                                    | 3   |
| 2520-914-1752                | Cover plate     | 3.24                  | -                                   | 14                                 | 3                                    | 3   |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Name            | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|-----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 5305-269-3241                | Screw, cap      | .05                   | -                                   | 14                                 | 4                                    | 2   |
| 6620-695-6238                | Transmitter     | 10.16                 | Z                                   | 14                                 | 6                                    | 2   |
| 1240-788-5463                | Periscope       | 5193.00               | -                                   | 14                                 | 7                                    | 2   |
| 4720-235-4134                | Hose, rubber    | .24                   | -                                   | 14                                 | 3                                    | 1   |
|                              | a               |                       |                                     |                                    | 1                                    | 1   |
| 2910-293-7179                |                 |                       |                                     | 14                                 | 1                                    | 1   |
| 2530-359-1146                | Hub             | 27.70                 | -                                   | 14                                 | 1                                    | 1   |
| 4730-620-0932                | Coupling        | 1.00                  | -                                   | 14                                 | 2                                    | 1   |
| 4820-714-6137                | Deflector       | .57                   | -                                   | 14                                 | 2                                    | 1   |
| 1240-864-2930                | Telescope       | 1922.00               | R                                   | 14                                 | 1                                    | 1   |
| 2520-916-4837                | Bolt, wheel     | .95                   | -                                   | 14                                 | 1                                    | 1   |
| 2530-933-3726                | Brake drum      | 23.10                 | -                                   | 14                                 | 1                                    | 1   |
| 2960-999-6216                | Starter         | 94.83                 | R                                   | 14                                 | 1                                    | 1   |
| 6130-314-0545                | Rectifier       | 26.00                 | -                                   | 13                                 | 9                                    | 9   |
| 3030-849-1033                | Belt, V         | .72                   | -                                   | 13                                 | 10                                   | 8   |
| 2930-142-0144                | Fan, engine     | 3.00                  | -                                   | 13                                 | 7                                    | 6   |
| 2530-887-1348                | Parts kit       | 1.18                  | -                                   | 13                                 | 8                                    | 6   |
| 2805-741-0947                | Gasket          | .45                   | -                                   | 13                                 | 7                                    | 5   |
| 4720-763-7729                | Hose, rubber    | .40                   | -                                   | 13                                 | 5                                    | 5   |
| 3030-676-3945                | Belts, V        | 1.64                  | -                                   | 13                                 | 5                                    | 4   |
| 3110-198-0014                | Cup and tape    | 1.50                  | -                                   | 13                                 | 4                                    | 3   |
| 2910-570-3045                | Carburetor      | 15.80                 | -                                   | 13                                 | 4                                    | 3   |
| 2530-678-3116                | Parts kit       | 2.35                  | -                                   | 13                                 | 4                                    | 3   |
| 2930-762-1391                | Pulley, grooved | 18.49                 | -                                   | 13                                 | 6                                    | 3   |
| 4730-908-3193                | Clamp, hose     | .15                   | -                                   | 13                                 | 3                                    | 3   |
| 2930-950-0740                | Cap, radiator   | .24                   | -                                   | 13                                 | 3                                    | 3   |
| 2510-037-2605                |                 | a                     |                                     |                                    | 2                                    | 2   |
| 5365-142-6925                | Spacer          | 10.04                 | -                                   | 13                                 | 4                                    | 2   |
| 2910-705-7882                | Fuel tank       | 34.08                 | -                                   | 13                                 | 4                                    | 2   |
| 2920-786-9250                | Pulley, grooved | 16.71                 | -                                   | 13                                 | 3                                    | 2   |
| 2520-886-9555                | Support         | 69.60                 | -                                   | 13                                 | 4                                    | 2   |
| 5930-945-4450                | Switch          | 35.30                 | -                                   | 13                                 | 4                                    | 2   |
| 2590-169-5793                | Stud            | .15                   | -                                   | 13                                 | 1                                    | 1   |
| 5930-307-8856                | Switch          | 13.60                 | -                                   | 13                                 | 2                                    | 1   |
|                              | a               |                       |                                     |                                    | 2                                    | 1   |
| 4730-542-3019                |                 |                       |                                     | 13                                 | 2                                    | 1   |
| 6140-635-5208                | Battery         | 13.46                 | -                                   | 13                                 | 4                                    | 1   |
| 2590-673-2211                | Valve           | 191.43                | -                                   | 13                                 | 1                                    | 1   |
| 1240-788-5453                |                 | a                     |                                     | 13                                 | 3                                    | 1   |
| 5995-789-7929                |                 |                       |                                     | 13                                 | 2                                    | 1   |
| 2530-845-4982                | Cylinder        | 53.00                 | -                                   | 13                                 | 5                                    | 1   |
| 6140-897-6355                | Adapter         | 6.27                  | -                                   | 13                                 | 1                                    | 1   |
| 2910-902-2869                | Pump            | 56.59                 | -                                   | 13                                 | 1                                    | 1   |
| 2510-917-0952                | U-bolt          | .41                   | -                                   | 13                                 | 1                                    | 1   |
| 4720-930-7779                | Engine assy     | 3500.00               | -                                   | 13                                 | 2                                    | 1   |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun            | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|-----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 2510-933-3592                | Spring assy     | 9.57                  | -                                   | 13                                 | 1                                    | 1   |
| 5355-937-0618                | Knob            | .65                   | -                                   | 13                                 | 2                                    | 1   |
| 2590-966-7392                | Spring          | .68                   | -                                   | 13                                 | 1                                    | 1   |
| 2910-770-1643                | Hose assy       | 1.41                  | -                                   | 12                                 | 8                                    | 6   |
| 5340-678-1424                | Plug            | .08                   | -                                   | 12                                 | 7                                    | 5   |
| 2590-697-3713                | Linkage         | 3.59                  | -                                   | 12                                 | 8                                    | 4   |
| 2930-734-5245                | Pump, engine    | 12.23                 | -                                   | 12                                 | 8                                    | 4   |
| 2920-752-4258                | Spark plugs     | .48                   | -                                   | 12                                 | 4                                    | 4   |
| 2910-784-5351                | Fuel pump       | 7.29                  | -                                   | 12                                 | 4                                    | 4   |
| 2590-906-0155                | Distributor box | 15.58                 | -                                   | 12                                 | 8                                    | 4   |
| 2530-064-6312                | Pipe, exhaust   | 1.35                  | -                                   | 12                                 | 3                                    | 3   |
| 2520-073-0162                | Hub assy        | 91.99                 | -                                   | 12                                 | 5                                    | 3   |
| 2530-736-4673                | Gasket          | .40                   | -                                   | 12                                 | 5                                    | 3   |
| 2520-806-1122                | Shaft           | 47.17                 | -                                   | 12                                 | 4                                    | 3   |
| 5330-812-1373                | Packing         | .39                   | -                                   | 12                                 | 5                                    | 3   |
| 5930-849-8935                | Switch          | 7.25                  | -                                   | 12                                 | 5                                    | 3   |
| 4720-869-0085                | Tube assy       | 17.61                 | -                                   | 12                                 | 3                                    | 3   |
| 2920-933-3727                | Starter         | 60.66                 | R                                   | 12                                 | 5                                    | 3   |
| 3110-939-7157                | Rivet           | .16                   | -                                   | 12                                 | 4                                    | 3   |
| 2995-954-3961                | Actuator        | 191.00                | R                                   | 12                                 | 6                                    | 3   |
| 3110-100-3679                | Cone and roller | .98                   | -                                   | 12                                 | 3                                    | 2   |
| 5340-530-9628                |                 | "a"                   | -                                   | 12                                 | 2                                    | 2   |
| 2940-555-6348                | Filter element  | 1.98                  | -                                   | 12                                 | 6                                    | 2   |
| 2930-678-4671                | Radiator        | 192.00                | T                                   | 12                                 | 2                                    | 2   |
| 2520-690-1597                | Propeller       | 22.63                 | -                                   | 12                                 | 2                                    | 2   |
| 2930-701-3912                | Pulley, grooved | 12.84                 | -                                   | 12                                 | 4                                    | 2   |
| 2990-737-2759                | Pipe, exhaust   | 6.48                  | -                                   | 12                                 | 4                                    | 2   |
| 5930-878-4196                | Switch          | 2.35                  | -                                   | 12                                 | 3                                    | 2   |
| 2520-895-9164                |                 | 331.00                | T                                   | 12                                 | 2                                    | 2   |
| 6125-916-9088                | Motor gen       | 1204.00               | S                                   | 12                                 | 6                                    | 2   |
| 2520-927-3331                | Parts kit       | 2.74                  | -                                   | 12                                 | 3                                    | 2   |
| 2510-933-3710                | Spring assy     | 25.96                 | -                                   | 12                                 | 2                                    | 2   |
| 2920-961-1436                | Motor           | 127.00                | -                                   | 12                                 | 4                                    | 2   |
| 1005-992-7289                | Spring          | .04                   | -                                   | 12                                 | 9                                    | 2   |
| 2805-999-2121                | Filler          | 15.33                 | -                                   | 12                                 | 4                                    | 2   |
| 5315-010-3462                | Key, Woodruff   | .02                   | -                                   | 12                                 | 1                                    | 1   |
| 5305-022-3511                | Screw           | 4.00                  | -                                   | 12                                 | 2                                    | 1   |
| 6685-033-0080                |                 | "a"                   | -                                   | 12                                 | 2                                    | 1   |
| 2990-040-2333                | Extension       | 3.01                  | -                                   | 12                                 | 1                                    | 1   |
| 5305-051-4078                | Bolt, machine   | 2.81                  | -                                   | 12                                 | 1                                    | 1   |
| 5820-069-8931                | Receiver        | 109.00                | -                                   | 12                                 | 3                                    | 1   |
| 3110-142-4390                | Cup and tape    | 2.91                  | -                                   | 12                                 | 4                                    | 1   |
| 4730-221-3902                | Elbow, pipe     | .19                   | -                                   | 12                                 | 2                                    | 1   |
| 2610-269-7332                | Inner tube      | 2.99                  | -                                   | 12                                 | 3                                    | 1   |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun            | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|-----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 4820-287-4678                | Tape            | 4.75                  | -                                   | 12                                 | 1                                    | 1   |
| 2910-358-4540                | Carburetor      | 13.70                 | -                                   | 12                                 | 2                                    | 1   |
| 1005-608-5182                | Sear            | 1.86                  | -                                   | 12                                 | 5                                    | 1   |
| 2920-679-862                 | Arm             | .05 <sup>a</sup>      | -                                   | 12                                 | 2                                    | 1   |
| 2930-737-5626                |                 | . <sup>a</sup>        |                                     | 12                                 | 1                                    | 1   |
| 4730-867-2787                |                 | . <sup>a</sup>        |                                     | 12                                 | 2                                    | 1   |
| 1025-908-1610                | Box assy        | 141.00                | -                                   | 12                                 | 3                                    | 1   |
| 2530-927-3274                | Master cyl      | 3.75                  | -                                   | 12                                 | 2                                    | 1   |
| 2530-933-3581                | Brake drum      | 22.42                 | -                                   | 12                                 | 1                                    | 1   |
| 1240-963-0839                | Telescope       | 506.00                | R                                   | 12                                 | 6                                    | 1   |
| 2530-753-9267                | Cylinder        | 12.70                 | -                                   | 11                                 | 8                                    | 8   |
| 2920-089-3607                | Parts kit       | 6.63                  | -                                   | 11                                 | 9                                    | 6   |
| 2920-076-8993                | Coil            | 4.47                  | -                                   | 11                                 | 8                                    | 5   |
| 2540-700-1055                | Rod             | .49                   | -                                   | 11                                 | 5                                    | 5   |
| 2520-706-1238                | Seal, plain     | .92                   | -                                   | 11                                 | 6                                    | 5   |
| 2805-737-5224                | Gasket          | 3.98                  | -                                   | 11                                 | 7                                    | 5   |
| 2810-809-6914                | Hose assy       | 1.20                  | -                                   | 11                                 | 5                                    | 5   |
| 2805-927-3298                | Engine, gen     | 1082.00               | T                                   | 11                                 | 10                                   | 5   |
| 2920-933-3720                | Hose, pre       | 1.23                  | -                                   | 11                                 | 6                                    | 5   |
| 4730-999-2357                | Elbow           | 8.52                  | -                                   | 11                                 | 6                                    | 5   |
| 6685-738-9567                | Indicator       | 11.00                 | -                                   | 11                                 | 4                                    | 4   |
| 2930-832-5659                | Pulley, grooved | 5.97                  | -                                   | 11                                 | 4                                    | 4   |
| 2530-860-0572                | Flange          | 5.11                  | -                                   | 11                                 | 5                                    | 4   |
| 2930-933-3721                | Parts kit       | 22.82                 | -                                   | 11                                 | 6                                    | 4   |
| 2530-734-8898                | Drag link       | 19.18                 | -                                   | 11                                 | 4                                    | 3   |
| 2920-735-9542                | Relay           | 3.66                  | -                                   | 11                                 | 5                                    | 3   |
| 2530-737-9067                | Spring          | .23                   | -                                   | 11                                 | 5                                    | 3   |
| 2930-816-0373                | Tensioner, fan  | 8.32                  | -                                   | 11                                 | 4                                    | 3   |
| 5306-832-5733                | Bolt, ext       | .21                   | -                                   | 11                                 | 6                                    | 3   |
| 5330-864-5776                | Seal, oil       | .87                   | -                                   | 11                                 | 6                                    | 3   |
| 3020-947-2143                | Cone            | 3.11                  | -                                   | 11                                 | 5                                    | 3   |
| 2920-972-2598                | Cable assy      | 8.83                  | -                                   | 11                                 | 4                                    | 3   |
| 5340-088-1879                | Clevis rcd      | 1.16                  | -                                   | 11                                 | 4                                    | 2   |
| 2530-167-8861                | Lever           | 9.92                  | -                                   | 11                                 | 3                                    | 2   |
| 4720-288-7992                | Hose, rubber    | .79                   | -                                   | 11                                 | 3                                    | 2   |
| 2920-567-3235                | Cable assy      | 20.73                 | -                                   | 11                                 | 2                                    | 2   |
| 2920-570-3057                | Starter         | 206.00                | -                                   | 11                                 | 5                                    | 2   |
| 2990-570-3080                | Governor        | 20.40                 | -                                   | 11                                 | 2                                    | 2   |
| 4720-921-3620                | Hose, rubber    | .81                   | -                                   | 11                                 | 4                                    | 2   |
| 5305-018-0132                | Screw, cap      | .03                   | -                                   | 11                                 | 1                                    | 1   |
| 2530-040-2269                | Link            | .65 <sup>a</sup>      | -                                   | 11                                 | 1                                    | 1   |
| 3110-188-1468                |                 | -. <sup>a</sup>       |                                     | 11                                 | 1                                    | 1   |
| 2520-287-4673                | Fitting         | .09                   | -                                   | 11                                 | 1                                    | 1   |

Table B9 (continued)

| FSN of<br>deadlining<br>part | Noun            | AMDF<br>unit<br>price | AMDF<br>recover-<br>ability<br>code | Equipment-<br>weeks of<br>deadline | Number of<br>serial nrs<br>deadlined | Number of<br>units<br>in which<br>deadlined |
|------------------------------|-----------------|-----------------------|-------------------------------------|------------------------------------|--------------------------------------|---|
| 5930-306-1937                |                 | - <sup>a</sup>        |                                     | 11                                 | 3                                    | 1   |
| 3110-327-2559                |                 | - <sup>a</sup>        |                                     | 11                                 | 1                                    | 1   |
| 3805-345-7871                | Spool           | 1.60                  | -                                   | 11                                 | 1                                    | 1   |
| 5365-540-0784                |                 | - <sup>a</sup>        |                                     | 11                                 | 4                                    | 1   |
| 5305-639-8117                |                 | - <sup>a</sup>        |                                     | 11                                 | 1                                    | 1   |
| 2520-678-5653                |                 | - <sup>a</sup>        |                                     | 11                                 | 1                                    | 1   |
| 2805-734-5246                | Manifold        | 10.50                 | -                                   | 11                                 | 4                                    | 1   |
| 2530-737-4765                | Arm             | 8.03                  | -                                   | 11                                 | 1                                    | 1   |
| 2530-740-9381                | Shield          | 18.90                 | -                                   | 11                                 | 1                                    | 1   |
| 6620-776-9962                | Gage, pressure  | 5.16                  | -                                   | 11                                 | 2                                    | 1   |
| 5315-812-3764                | Pin, straight   | .03                   | -                                   | 11                                 | 1                                    | 1   |
| 1025-844-5351                | Bracket         | 33.62                 | -                                   | 11                                 | 2                                    | 1   |
| 5820-868-8107                | Transmitter     | 160.00                | -                                   | 11                                 | 2                                    | 1   |
| 1025-872-0938                | Pin assy        | 5.99                  | -                                   | 11                                 | 1                                    | 1   |
| 2920-882-3401                | Starter         | 34.50                 | -                                   | 11                                 | 1                                    | 1   |
| 2520-930-2039                | Pulley, grooved | 34.92                 | -                                   | 11                                 | 1                                    | 1   |
| 2930-949-4202                | Pump, water     | 6.94                  | -                                   | 11                                 | 2                                    | 1   |
| 2940-999-1285                | Air cleaner     | 71.68                 | -                                   | 11                                 | 1                                    | 1   |

<sup>a</sup>Not on AMDF.

\* Recoverability codes: <sup>61</sup>

- D - Reparable item. When beyond lower level repair capability, return to depot. Condemnation and disposal not authorized below depot level.
- R - Indicates repair parts and assemblies which are economically repairable at DSU and GSU activities and are normally furnished by supply on an exchange basis.
- S - Indicates repair parts and assemblies which are economically repairable at DSU and GSU activities and which normally are furnished by supply on an exchange basis. When items are determined by a GSU to be uneconomically repairable, they will be evacuated to a depot for evaluation and analysis before final disposition.
- T - Indicates high dollar value recoverable repair parts which are subject to special handling and are issued on an exchange basis. Such repair parts are normally repaired or overhauled at depot maintenance activities.
- U - Repair parts specifically selected for salvage by reclamation units because of precious metal content, critical materials, or high dollar value reusable casings or castings.
- Z - Nonreparable item. When unserviceable, condemn and dispose of at the level authorized to replace the item.

## Appendix C

### MAINTENANCE TAT DISTRIBUTIONS, MAN-HOUR DATA, AND TAMMS SUPPORT MAINTENANCE MEAN TIMES

#### Introduction

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## INTRODUCTION

This appendix contains the more pertinent detailed data used as inputs to several of the analyses of maintenance presented in Chap. 5. There are three sets of data contained in this appendix.

Set one contains the detailed cumulative distributions (by 10 percentile increments) depicting the elapsed days to complete maintenance jobs. Each table shows a distribution for days awaiting shop, days in shop, and total elapsed repair cycle days. The individual elements of time are non-additive because each set of data is derived from a separate frequency distribution. Tables C1-C52 present the distributions for separate categories of equipment, e.g., automotive, electronics, engineer, etc., for each of the units examined. Tables C53-C61 present combined distributions, e.g., total DS automotive, total GS automotive.

The second set of tables constitutes input to the manpower utilization analysis. In order to arrive at a manpower utilization index a base number of annual available productive man-hours must be postulated. Tables C62 and C63 depict two estimates of annual available hours. These range from a high estimate of 1446 hours to a more conservative low estimate of 904 hours. Tables C64-C67 tabulate for each type of maintenance company in the RAC sample the number of direct labor personnel as extracted from the appropriate TOEs (references 7, 37 and 51 to 59). The number of maintenance man-hours recorded on the job order registers is summarized by category of maintenance for each of the DSUs/GSUs in Tables C68-C69.

The third set of data consists of Table C70 extracted from AR 750-1<sup>9</sup> which shows the mean support maintenance time for different elements of the repair cycle by selected equipment models. These turnaround times were computed using TAMMS data and are not intended to imply performance objectives.

Table C1

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Armament  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | 1.5           | .5      | 2.0             | 10   |
| 20                 | 7.5           | .5      | 9.0             | 20   |
| 30                 | 8.5           | .5      | 9.0             | 30   |
| 40                 | 8.5           | .5      | 9.0             | 40   |
| 50                 | 9.5           | .5      | 10.0            | 50   |
| 60                 | 10.5          | .5      | 11.0            | 60   |
| 70                 | 27.5          | .5      | 30.0            | 70   |
| 80                 | 50.5          | .5      | 53.0            | 80   |
| 90                 | 90.5          | .5      | 92.0            | 90   |
| 100                | 379.5         | 371.5   | 424.0           | 100  |



Table C2

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Armament  
C Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | 1.5           | .5      | 2.0             | 10   |
| 20                 | 7.5           | .5      | 9.0             | 20   |
| 30                 | 8.5           | .5      | 9.0             | 30   |
| 40                 | 8.5           | .5      | 9.0             | 40   |
| 50                 | 9.5           | .5      | 10.0            | 50   |
| 60                 | 10.5          | .5      | 11.0            | 60   |
| 70                 | 27.5          | .5      | 30.0            | 70   |
| 80                 | 50.5          | .5      | 53.0            | 80   |
| 90                 | 90.5          | .5      | 92.0            | 90   |
| 100                | 379.5         | 371.5   | 424.0           | 100  |

**Table C3**

**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**

Artillery  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
| 10                 | .5            | .5      | 1.0             |
| 20                 | .5            | .5      | 2.0             |
| 30                 | 2.5           | .5      | 4.0             |
| 40                 | 5.5           | .5      | 6.0             |
| 50                 | 5.5           | .5      | 6.0             |
| 60                 | 7.5           | .       | 9.0             |
| 70                 | 12.5          | .5      | 20.0            |
| 80                 | 46.5          | .5      | 47.0            |
| 90                 | 46.5          | .5      | 55.0            |
| 100                | 238.5         | 161.5   | 239.0           |

243

**Table C4**

**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**

Automotive (Wheel & Track)  
A Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Days          |         | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop |               |         |                 |
| 10                 |               |         | 10            | .5      | .5              |
| 20                 |               |         | 20.           | .5      | .5              |
| 30                 |               |         | 30            | .5      | .5              |
| 40                 |               |         | 40            | .5      | .5              |
| 50                 |               |         | 50            | .5      | .5              |
| 60                 |               |         | 60            | .5      | 6.5             |
| 70                 |               |         | 70            | .5      | 10.5            |
| 80                 |               |         | 80            | 1.5     | 18.5            |
| 90                 |               |         | 90            | 13.5    | 39.5            |
| 100                |               |         | 100           | 211.5   | 225.5           |

RAC

Table C5  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive (Wheel & Track)  
C Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
| 10                 | .5            | .5      | 1.0             |
| 20                 | .5            | 1.5     | 4.0             |
| 30                 | 2.5           | 2.5     | 9.0             |
| 40                 | 6.5           | 2.5     | 14.0            |
| 50                 | 9.5           | 2.5     | 20.0            |
| 60                 | 16.5          | 3.5     | 26.0            |
| 70                 | 23.5          | 4.5     | 32.0            |
| 80                 | 32.5          | 7.5     | 42.0            |
| 90                 | 43.5          | 19.5    | 57.0            |
| 100                | 226.5         | 255.5   | 256.0           |

Table C6  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive (Wheel & Track)  
E Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Days     |       |            | Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|----------|-------|------------|--------------------|---------------|---------|-----------------|
|                    | Awaiting | In    | Turnaround |                    |               |         |                 |
| 10                 | .5       | .5    | 1.0        | 10                 | .5            | .5      | 2.0             |
| 20                 | .5       | 1.5   | 4.0        | 20                 | .5            | .5      | 2.0             |
| 30                 | 2.5      | 2.5   | 9.0        | 30                 | .5            | 1.5     | 4.0             |
| 40                 | 6.5      | 2.5   | 14.0       | 40                 | 1.5           | 2.5     | 7.0             |
| 50                 | 9.5      | 2.5   | 20.0       | 50                 | 2.5           | 2.5     | 8.0             |
| 60                 | 16.5     | 3.5   | 26.0       | 60                 | 4.5           | 3.5     | 12.0            |
| 70                 | 23.5     | 4.5   | 32.0       | 70                 | 8.5           | 5.5     | 18.0            |
| 80                 | 32.5     | 7.5   | 42.0       | 80                 | 18.5          | 6.5     | 28.0            |
| 90                 | 43.5     | 19.5  | 57.0       | 90                 | 31.5          | 11.5    | 44.0            |
| 100                | 226.5    | 255.5 | 256.0      | 100                | 276.5         | 334.5   | 335.0           |

Table C7  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS  
Automotive  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative Percent | Awaiting shop | Days In shop | Turnaround time |
|--------------------|---------------|--------------|-----------------|
| 10                 | .5            | .5           | 1.0             |
| 20                 | 1.5           | .5           | 2.0             |
| 25                 | 3.5           | .5           | 5.0             |
| 30                 | 7.5           | .5           | 8.0             |
| 40                 | 11.5          | .5           | 12.0            |
| 50                 | 16.5          | .5           | 18.0            |
| 60                 | 25.5          | .5           | 27.0            |
| 70                 | 42.5          | .5           | 43.0            |
| 80                 | 72.5          | .5           | 75.0            |
| 90                 | 384.5         | 284.5        | 385.0           |
| 100                |               |              |                 |

Table C8

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
C Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Days          |         |               | Turnaround time |
|--------------------|---------------|---------|---------------|-----------------|
|                    | Awaiting shop | In shop | Awaiting shop |                 |
| 10                 |               |         |               | 10              |
| 20                 |               |         |               | 20              |
| 30                 |               |         |               | 30              |
| 40                 |               |         |               | 40              |
| 50                 |               |         |               | 50              |
| 60                 |               |         |               | 60              |
| 70                 |               |         |               | 70              |
| 80                 |               |         |               | 80              |
| 90                 |               |         |               | 90              |
| 100                |               |         |               | 100             |

Table C9

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
8902d LS Co (LEM) (DS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
| 10                 | .5            | .5      | 1.0             |
| 20                 | .5            | .5      | 1.0             |
| 30                 | .5            | .5      | 1.0             |
| 40                 | .5            | .5      | 2.0             |
| 50                 | .5            | .5      | 3.0             |
| 60                 | 2.5           | 1.5     | 6.0             |
| 70                 | 7.5           | 2.5     | 14.0            |
| 80                 | 21.5          | 4.5     | 28.0            |
| 90                 | 41.5          | 7.5     | 49.0            |
| 100                | 203.5         | 98.5    | 210.0           |

Table C10  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
8902d LS Co (LEM) (DS)  
USAREUR

Aviation  
B Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Days          |         | Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop |                    |               |         |                 |
| 10                 | .5            | 1.0     | 10                 | .5            | .5      | 1.0             |
| 20                 | .5            | 1.0     | 20.                | .5            | 1.5     | 2.0             |
| 30                 | .5            | 1.0     | 30                 | .5            | 3.5     | 4.0             |
| 40                 | .5            | 2.0     | 40                 | .5            | 5.5     | 7.0             |
| 50                 | .5            | 3.0     | 50                 | .5            | 8.5     | 9.0             |
| 60                 | 2.5           | 6.0     | 60                 | .5            | 11.5    | 12.0            |
| 70                 | 7.5           | 14.0    | 70                 | .5            | 13.5    | 14.0            |
| 80                 | 21.5          | 4.5     | 80                 | .5            | 16.5    | 17.0            |
| 90                 | 41.5          | 7.5     | 90                 | .5            | 28.5    | 30.0            |
| 100                | 203.5         | 98.5    | 100                | 120.5         | 347.5   | 348.0           |



**Table C11**  
**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**  
**Aviat™**  
**B Co 123d Maint Bn (DS)**  
**USAREUR**

| Cumulative<br>percent | Awaiting<br>shop | In<br>shop | Turnaround<br>time | Days |
|-----------------------|------------------|------------|--------------------|------|
| 10                    | .5               | .5         | 1.0                | 10   |
| 20                    | .5               | .5         | 2.0                | 20   |
| 30                    | .5               | .5         | 2.0                | 30   |
| 40                    | .5               | .5         | 3.0                | 40   |
| 50                    | 1.5              | 1.5        | 5.0                | 50   |
| 60                    | 1.5              | 1.5        | 7.0                | 60   |
| 70                    | 2.5              | 4.5        | 12.0               | 70   |
| 80                    | 5.5              | 9.5        | 23.0               | 80   |
| 90                    | 11.5             | 30.5       | 43.0               | 90   |
| 100                   | 373.5            | 252.5      | 374.0              | 100  |

**Table C12**  
**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**  
**Aviat™**  
**A Co 123d Maint Bn (DS)**  
**Chemical**  
**USAREUR**

| Cumulative<br>Percent | Awaiting<br>shop | In<br>shop | Turnaround<br>time | Days  |
|-----------------------|------------------|------------|--------------------|-------|
| 10                    |                  |            |                    | .5    |
| 20                    |                  |            |                    | .5    |
| 30                    |                  |            |                    | 1.5   |
| 40                    |                  |            |                    | 3.5   |
| 50                    |                  |            |                    | 14.5  |
| 60                    |                  |            |                    | 21.5  |
| 70                    |                  |            |                    | 41.5  |
| 80                    |                  |            |                    | 102.5 |
| 90                    |                  |            |                    | 180.5 |
| 100                   |                  |            |                    | 395.5 |



Table C13  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
A Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | .5            | .5      | 1.0             | 10   |
| 20                 | .5            | .5      | 2.0             | 20   |
| 30                 | .5            | .5      | 3.0             | 30   |
| 40                 | .5            | 1.5     | 5.0             | 40   |
| 50                 | .5            | 3.5     | 8.0             | 50   |
| 60                 | .5            | 6.5     | 13.0            | 60   |
| 70                 | 1.5           | 13.5    | 22.0            | 70   |
| 80                 | 4.5           | 24.5    | 36.0            | 80   |
| 90                 | 12.5          | 51.5    | 62.0            | 90   |
| 100                | 154.5         | 289.5   | 306.0           | 100  |

Table C14  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
C Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Days          |         |               | Days |
|--------------------|---------------|---------|---------------|------|
|                    | Awaiting shop | In shop | Awaiting shop |      |
| 10                 | .5            | .5      | 1.0           | .5   |
| 20                 | .5            | .5      | 2.0           | .5   |
| 30                 | .5            | .5      | 3.0           | .5   |
| 40                 | .5            | 1.5     | 5.0           | .5   |
| 50                 | .5            | 3.5     | 8.0           | 1.5  |
| 60                 | .5            | 6.5     | 13.0          | 4.5  |
| 70                 | 1.5           | 13.5    | 22.0          | 7.5  |
| 80                 | 4.5           | 24.5    | 36.0          | 13.5 |
| 90                 | 12.5          | 51.5    | 62.0          | 28.5 |
| 100                | 154.5         | 289.5   | 306.0         | 100  |

Table C15  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
E Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative percent | Waiting shop | In shop | Turnaround time | Days |
|--------------------|--------------|---------|-----------------|------|
| 10                 | .5           | .5      | 2.0             | 10   |
| 20                 | .5           | .5      | 4.0             | 20   |
| 30                 | 1.5          | 1.5     | 6.0             | 30   |
| 40                 | 2.5          | 2.5     | 8.0             | 40   |
| 50                 | 5.5          | 2.5     | 12.0            | 50   |
| 60                 | 8.5          | 4.5     | 17.0            | 60   |
| 70                 | 14.5         | 5.5     | 27.0            | 70   |
| 80                 | 26.5         | 7.5     | 42.0            | 80   |
| 90                 | 60.5         | 17.5    | 78.0            | 90   |
| 100                | 310.5        | 118.5   | 315.0           | 100  |

Table C16

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
C Co 123d Maint Bn (DS)  
USAEUR

| Cumulative Percent | Days         |         |                 | Cumulative Percent | Awaiting shop | In shop | Turnaround time |
|--------------------|--------------|---------|-----------------|--------------------|---------------|---------|-----------------|
|                    | Waiting shop | In shop | Turnaround time |                    |               |         |                 |
| 10                 | .5           | .5      | 2.0             | 10                 | .5            | .5      | 1.0             |
| 20                 | .5           | .5      | 4.0             | 20                 | .5            | .5      | 1.0             |
| 30                 | 1.5          | 1.5     | 6.0             | 30                 | 1.5           | .5      | 3.0             |
| 40                 | 2.5          | 2.5     | 8.0             | 40                 | 4.5           | .5      | 6.0             |
| 50                 | 5.5          | 2.5     | 12.0            | 50                 | 7.5           | .5      | 10.0            |
| 60                 | 8.5          | 4.5     | 17.0            | 60                 | 12.5          | .5      | 15.0            |
| 70                 | 14.5         | 5.5     | 27.0            | 70                 | 17.5          | .5      | 22.0            |
| 80                 | 26.5         | 7.5     | 42.0            | 80                 | 24.5          | .5      | 35.0            |
| 90                 | 60.5         | 17.5    | 78.0            | 90                 | 43.5          | 8.5     | 62.0            |
| 100                | 310.5        | 118.5   | 315.0           | 100                | 292.5         | 254.5   | 309.0           |

(RAC)

Table C17  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineer  
A Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative<br>percent | Days             |            |                    |
|-----------------------|------------------|------------|--------------------|
|                       | Awaiting<br>shop | In<br>shop | Turnaround<br>time |
| 10                    | .5               | .5         | 1.0                |
| 20                    | .5               | .5         | 1.0                |
| 30                    | .5               | .5         | 2.0                |
| 40                    | .5               | 2.5        | 10.0               |
| 50                    | .5               | 9.5        | 23.0               |
| 60                    | .5               | 22.5       | 40.0               |
| 70                    | .5               | 49.5       | 65.0               |
| 80                    | .5               | 151.5      | 162.0              |
| 90                    | 6.5              | 279.5      | 280.0              |
| 100                   | 223.5            | 396.5      | 397.0              |

250



Table C18  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineer  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative<br>percent | Days             |                  |                    |
|-----------------------|------------------|------------------|--------------------|
|                       | Awaiting<br>shop | Awaiting<br>shop | Turnaround<br>time |
| 10                    | 10               | .5               | 1.0                |
| 20                    | 20               | .5               | 1.0                |
| 30                    | 30               | .5               | 1.0                |
| 40                    | 40               | .5               | 1.0                |
| 50                    | 50               | 2.5              | 1.0                |
| 60                    | 60               | 5.5              | 1.0                |
| 70                    | 70               | 12.5             | 1.0                |
| 80                    | 80               | 14.5             | 1.0                |
| 90                    | 90               | 42.5             | 1.0                |
| 100                   | 100              | 354.5            | 179.5              |

421.0

Table C19  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Fuel and Electrical  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | .5            | .5      | 2.0             | 10   |
| 20                 | 1.5           | .5      | 3.0             | 20   |
| 30                 | 2.5           | .5      | 5.0             | 30   |
| 40                 | 3.5           | .5      | 6.0             | 40   |
| 50                 | 4.5           | .5      | 7.0             | 50   |
| 60                 | 6.5           | 1.5     | 9.0             | 60   |
| 70                 | 8.5           | 1.5     | 13.0            | 70   |
| 80                 | 14.5          | 3.5     | 18.0            | 80   |
| 90                 | 29.5          | 6.5     | 34.0            | 90   |
| 100                | 161.5         | 191.5   | 260.0           | 100  |

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Table C20

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Instruments  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Days          |         |                 | Days |
|--------------------|---------------|---------|-----------------|------|
|                    | Awaiting shop | In shop | Turnaround time |      |
| 10                 | .5            | .5      | 2.0             | 10   |
| 20                 | 1.5           | .5      | 3.0             | 20   |
| 30                 | 2.5           | .5      | 5.0             | 30   |
| 40                 | 3.5           | .5      | 6.0             | 40   |
| 50                 | 4.5           | .5      | 7.0             | 50   |
| 60                 | 6.5           | 1.5     | 9.0             | 60   |
| 70                 | 8.5           | 1.5     | 13.0            | 70   |
| 80                 | 14.5          | 3.5     | 18.0            | 80   |
| 90                 | 29.5          | 6.5     | 34.0            | 90   |
| 100                | 161.5         | 191.5   | 260.0           | 100  |

RAC



Table C21

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative<br>percent | Days             |            |                    |
|-----------------------|------------------|------------|--------------------|
|                       | Awaiting<br>shop | In<br>shop | Turnaround<br>time |
| 10                    | .5               | .5         | 6.0                |
| 20                    | 15.5             | .5         | 18.0               |
| 30                    | 17.5             | .5         | 18.0               |
| 40                    | 17.5             | .5         | 23.0               |
| 50                    | 23.5             | .5         | 24.0               |
| 60                    | 32.5             | .5         | 32.0               |
| 70                    | 32.5             | .5         | 32.0               |
| 80                    | 32.5             | 1.5        | 32.0               |
| 90                    | 94.5             | 11.5       | 127.0              |
| 100                   | 263.5            | 69.5       | 264.0              |

Table C22

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Calibration  
A Co 124th Maint Bn (DS)  
Ft. Hood

| Cumulative<br>percent | Days             |            |                    |
|-----------------------|------------------|------------|--------------------|
|                       | Awaiting<br>shop | In<br>shop | Turnaround<br>time |
| 10                    | 10               | .5         | 1.0                |
| 20                    | 20               | .5         | 1.0                |
| 30                    | 30               | .5         | 1.0                |
| 40                    | 40               | .5         | 2.0                |
| 50                    | 50               | .5         | 4.0                |
| 60                    | 60               | .5         | 6.0                |
| 70                    | 70               | 1.5        | 6.0                |
| 80                    | 80               | 3.5        | 9.0                |
| 90                    | 90               | 10.5       | 28.0               |
| 100                   | 100              | 125.5      | 152.0              |

**Table C23**  
**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**  
**Service Shop**  
**A Co 123d Maint Bn (DS)**  
**USAREUR**

| Cumulative percent | Days  | Awaiting shop | In shop | Turnaround time |
|--------------------|-------|---------------|---------|-----------------|
| 10                 | .5    | .5            | 1.0     |                 |
| 20                 | .5    | .5            | 1.0     |                 |
| 30                 | 1.5   | .5            | 2.0     |                 |
| 40                 | 4.5   | .5            | 5.0     |                 |
| 50                 | 9.5   | .5            | 11.0    |                 |
| 60                 | 15.5  | .5            | 16.0    |                 |
| 70                 | 27.5  | .5            | 29.0    |                 |
| 80                 | 45.5  | .5            | 48.0    |                 |
| 90                 | 83.5  | .5            | 85.0    |                 |
| 100                | 390.5 | 230.5         | 400.0   |                 |

**Table C24**

**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**  
**Service Shop**  
**C Co 123d Maint Bn (DS)**  
**USAREUR**

| Cumulative percent | Days | Awaiting shop | In shop | Turnaround time |
|--------------------|------|---------------|---------|-----------------|
| 10                 | 1.0  |               |         | .5              |
| 20                 | 2.0  |               |         | .5              |
| 30                 | 3.0  |               |         | 1.5             |
| 40                 | 4.0  |               |         | 10.5            |
| 50                 | 5.0  |               |         | 22.5            |
| 60                 | 6.0  |               |         | 46.5            |
| 70                 | 7.0  |               |         | 66.5            |
| 80                 | 8.0  |               |         | 115.5           |
| 90                 | 9.0  |               |         | 165.5           |
| 100                | 10.0 |               |         | 346.5           |



Table C25

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Service Shop  
8902d LS Co (LEM) (DS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | .5            | .5      | 1.0             | 10   |
| 20                 | .5            | .5      | 1.0             | 20.  |
| 30                 | .5            | .5      | 2.0             | 30   |
| 40                 | .5            | .5      | 5.0             | 40   |
| 50                 | 1.5           | .5      | 8.0             | 50   |
| 60                 | 9.5           | .5      | 14.0            | 60   |
| 70                 | 19.5          | 1.5     | 23.0            | 70   |
| 80                 | 30.5          | 3.5     | 35.0            | 80   |
| 90                 | 51.5          | 6.5     | 55.0            | 90   |
| 100                | 147.5         | 98.5    | 148.0           | 100  |

Table C26

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Small Arms  
A Co 123d Maint Bn (DS)  
USAREUR

| Cumulative percent | Days          |              | Turnaround time | In shop | Turnaround time |
|--------------------|---------------|--------------|-----------------|---------|-----------------|
|                    | Awaiting shop | Waiting shop |                 |         |                 |
| 10                 |               |              |                 | .5      | .5              |
| 20                 |               |              |                 | .5      | .5              |
| 30                 |               |              |                 | .5      | .5              |
| 40                 |               |              |                 | .5      | .5              |
| 50                 |               |              |                 | .5      | .5              |
| 60                 |               |              |                 | .5      | .5              |
| 70                 |               |              |                 | .5      | .5              |
| 80                 |               |              |                 | .5      | .5              |
| 90                 |               |              |                 | .5      | .5              |
| 100                |               |              |                 | .5      | .5              |



Table C27  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Small Arms  
89024 I.S CO (IEM) (DS)  
USAREUR

| Cumulative percent | Awaiting shop | Days | In shop | Turnaround time |
|--------------------|---------------|------|---------|-----------------|
| 10                 | .5            | .5   | 1.0     |                 |
| 20                 | .5            | .5   | 1.0     |                 |
| 30                 | .5            | .5   | 1.0     |                 |
| 40                 | .5            | .5   | 1.0     |                 |
| 50                 | .5            | .5   | 2.0     |                 |
| 60                 | .5            | 1.5  | 2.0     |                 |
| 70                 | .5            | 1.5  | 4.0     |                 |
| 80                 | 1.5           | 2.5  | 4.0     |                 |
| 90                 | 4.5           | 3.5  | 8.0     |                 |
| 100                | 96.5          | 36.5 | 99.0    |                 |

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Table C28  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Small Arms  
42d HEM Co (GS)  
USAREUR

| Cumulative percent | Awaiting shop | Days               |               |         |
|--------------------|---------------|--------------------|---------------|---------|
|                    |               | Cumulative percent | Awaiting shop | In shop |
| 10                 |               | 10                 | .5            | .5      |
| 20                 |               | 20                 | .5            | .5      |
| 30                 |               | 30                 | .5            | .5      |
| 40                 |               | 40                 | .5            | .5      |
| 50                 |               | 50                 | 1.5           | .5      |
| 60                 |               | 60                 | 2.5           | 1.5     |
| 70                 |               | 70                 | 6.5           | 7.5     |
| 80                 |               | 80                 | 7.5           | 22.5    |
| 90                 |               | 90                 | 28.5          | 24.5    |
| 100                |               | 100                | 156.5         | 266.5   |

RAC

Table C29  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive (Wheels & Track)  
190th REM Co (GS)  
Ft. Hood

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
| 10                 | .5            | .5      | 4.0             |
| 20                 | .5            | 1.5     | 6.0             |
| 30                 | 1.5           | 2.5     | 8.0             |
| 40                 | 2.5           | 3.5     | 10.0            |
| 50                 | 4.5           | 4.5     | 14.0            |
| 60                 | 6.5           | 7.5     | 20.0            |
| 70                 | 8.5           | 12.5    | 29.0            |
| 80                 | 15.5          | 19.5    | 44.0            |
| 90                 | 35.5          | 41.5    | 71.0            |
| 100                | 132.5         | 201.5   | 233.0           |

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Table C30

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
42d REM Co (GS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
| 10                 | .5            | 10      | 1.0             |
| 20                 | .5            | 20      | 1.0             |
| 30                 | 1.5           | 30      | 2.0             |
| 40                 | 4.0           | 40      | 2.0             |
| 50                 | 5.0           | 50      | 2.0             |
| 60                 | 6.0           | 60      | 6.0             |
| 70                 | 7.0           | 70      | 14.0            |
| 80                 | 8.0           | 80      | 11.5            |
| 90                 | 9.0           | 90      | 17.5            |
| 100                | 100           | 96.5    | 32.0            |

Table C31  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
8905th LS CO (LEM) (GS)  
USAREUR

| Cumulative percent | Awaiting shop | Days  | In shop | Turnaround time |
|--------------------|---------------|-------|---------|-----------------|
| 10                 | .5            | 2.5   | 3.0     | 10              |
| 20                 | .5            | 2.5   | 3.0     | 20              |
| 30                 | .5            | 3.5   | 4.0     | 30              |
| 40                 | .5            | 4.5   | 5.0     | 40              |
| 50                 | .5            | 5.5   | 6.0     | 50              |
| 60                 | .5            | 7.5   | 8.0     | 60              |
| 70                 | .5            | 9.5   | 10.0    | 70              |
| 80                 | .5            | 12.5  | 13.0    | 80              |
| 90                 | .5            | 21.5  | 26.0    | 90              |
| 100                | 31.5          | 168.5 | 169.0   | 100             |

Table C32

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Calibration  
190th LEM Co (GS)  
Ft. Hood

| Cumulative percent | Awaiting shop | Days  | In shop | Turnaround time |
|--------------------|---------------|-------|---------|-----------------|
| 10                 | .5            | 10    | .5      | 2.0             |
| 20                 | .5            | 20    | .5      | 7.0             |
| 30                 | .5            | 30    | 3.5     | 13.0            |
| 40                 | .5            | 40    | 6.5     | 18.0            |
| 50                 | .5            | 50    | 8.5     | 18.0            |
| 60                 | .5            | 60    | 11.5    | 33.0            |
| 70                 | .5            | 70    | 21.5    | 38.0            |
| 80                 | .5            | 80    | 32.5    | 42.0            |
| 90                 | .5            | 90    | 39.5    | 57.0            |
| 100                | 31.5          | 169.0 | 100.5   | 101.0           |

Table C33

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Calibration  
8905th LS CO (LJM) (GS)  
USAREUR

| Cumulative<br>percent | Awaiting<br>shop | Days<br>In<br>shop | Turnaround<br>time |
|-----------------------|------------------|--------------------|--------------------|
| 10                    | .5               | .5                 | 1.0                |
| 20                    | .5               | 12.5               | 13.0               |
| 30                    | .5               | 15.5               | 16.0               |
| 40                    | .5               | 19.5               | 21.0               |
| 50                    | .5               | 24.5               | 25.0               |
| 60                    | .5               | 27.5               | 28.0               |
| 70                    | .5               | 29.5               | 30.0               |
| 80                    | .5               | 35.5               | 36.0               |
| 90                    | .5               | 39.5               | 40.0               |
| 100                   | 3.5              | 63.5               | 64.0               |

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Table C34

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Chemical  
182d LJM CO (GS)  
USAREUR

| Cumulative<br>percent | Days                  |                  |            | Turnaround<br>time |
|-----------------------|-----------------------|------------------|------------|--------------------|
|                       | Cumulative<br>percent | Awaiting<br>shop | In<br>shop |                    |
| 10                    | 10                    |                  |            | .5                 |
| 20                    | 20                    |                  |            | 1.5                |
| 30                    | 30                    |                  |            | 1.5                |
| 40                    | 40                    |                  |            | 1.5                |
| 50                    | 50                    |                  |            | 2.5                |
| 60                    | 60                    |                  |            | 3.5                |
| 70                    | 70                    |                  |            | 4.5                |
| 80                    | 80                    |                  |            | 5.5                |
| 90                    | 90                    |                  |            | 9.5                |
| 100                   | 100                   |                  |            | 205.5              |

Table C35

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS  
 DX Component Repair  
 42d HEM Co (GS)  
 USAREUR

| Cumulative percent | Awaiting shop | Days | In shop | Turnaround time |
|--------------------|---------------|------|---------|-----------------|
| 10                 | 1.5           | .5   | 2.0     |                 |
| 20                 | 3.5           | .5   | 4.0     |                 |
| 30                 | 7.5           | .5   | 8.0     |                 |
| 40                 | 11.5          | .5   | 12.0    |                 |
| 50                 | 16.5          | .5   | 17.0    |                 |
| 60                 | 23.5          | .5   | 24.0    |                 |
| 70                 | 32.5          | .5   | 33.0    |                 |
| 80                 | 47.5          | .5   | 48.0    |                 |
| 90                 | 72.5          | .5   | 73.0    |                 |
| 100                | 368.5         | 80.5 | 369.0   |                 |

Table C36

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS  
 DX Component Repair  
 8905th LS Co (LEM) (GS)  
 USAREUR

| Cumulative percent | Awaiting shop | Days |               | Turnaround time |
|--------------------|---------------|------|---------------|-----------------|
|                    |               | Shop | Awaiting shop |                 |
| 10                 |               | 10   | .5            | 2.5             |
| 20                 |               | 20   | .5            | 3.5             |
| 30                 |               | 30   | .5            | 4.5             |
| 40                 |               | 40   | .5            | 5.0             |
| 50                 |               | 50   | .5            |                 |
| 60                 |               | 60   | .5            | 6.5             |
| 70                 |               | 70   | .5            | 7.5             |
| 80                 |               | 80   | .5            | 8.0             |
| 90                 |               | 90   | .5            |                 |
| 100                |               | 100  | 206.5         | 137.5           |

Table C37  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

DX Component Repair  
8905th LS Co (LEM) (GS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
|                    | Days          |         |                 |
| 10                 | .a            | .a      | 3.0             |
| 20                 | .a            | .a      | 4.0             |
| 30                 | .a            | .a      | 6.0             |
| 40                 | .a            | .a      | 7.0             |
| 50                 | .a            | .a      | 9.0             |
| 60                 | .a            | .a      | 12.0            |
| 70                 | .a            | .a      | 17.0            |
| 80                 | .a            | .a      | 26.0            |
| 90                 | .a            | .a      | 41.0            |
| 100                | .a            | .a      | 394.0           |

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Table C38  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
102d LEM Co (GS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
|                    | Days          |         |                 |
| 10                 | .a            | .a      | 10              |
| 20                 | .a            | .a      | 20              |
| 30                 | .a            | .a      | 30              |
| 40                 | .a            | .a      | 40              |
| 50                 | .a            | .a      | 50              |
| 60                 | .a            | .a      | 60              |
| 70                 | .a            | .a      | 70              |
| 80                 | .a            | .a      | 80              |
| 90                 | .a            | .a      | 90              |
| 100                | .a            | .a      | 100             |

<sup>a</sup>One portion of the DX job-order register recorded only receipt to completion dates.

Table C39  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS  
Electronics  
(3905th EC Co (TEM) (GS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Days  |
|--------------------|---------------|---------|-------|
| 10                 | .5            | .5      | 1.0   |
| 20                 | .5            | .5      | 1.0   |
| 30                 | .5            | 1.5     | 2.0   |
| 40                 | .5            | 2.5     | 3.0   |
| 50                 | .5            | 5.5     | 6.0   |
| 60                 | .5            | 8.5     | 9.0   |
| 70                 | .5            | 13.5    | 14.0  |
| 80                 | .5            | 22.5    | 23.0  |
| 90                 | .5            | 42.5    | 43.0  |
| 100                | 100.5         | 204.5   | 205.0 |

Table C40

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS  
Engineer  
190th HEM Co (GS)  
Ft. Hood

| Cumulative percent | Awaiting shop | In shop | Days  |
|--------------------|---------------|---------|-------|
| 10                 |               | 10      | .5    |
| 20                 |               | 20.     | .5    |
| 30                 |               | 30      | 1.5   |
| 40                 |               | 40      | 3.5   |
| 50                 |               | 50      | 5.5   |
| 60                 |               | 60      | 8.5   |
| 70                 |               | 70      | 11.5  |
| 80                 |               | 80      | 21.5  |
| 90                 |               | 90      | 54.5  |
| 100                | 100           | 100     | 121.5 |

Table C41

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineer  
42d HEM Co (GS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time |
|--------------------|---------------|---------|-----------------|
|                    | Days          |         |                 |
| 10                 | .5            | .5      | 2.0             |
| 20                 | .5            | .5      | 3.0             |
| 30                 | .5            | 1.5     | 5.0             |
| 40                 | .5            | 4.5     | 5.0             |
| 50                 | .5            | 4.5     | 7.0             |
| 60                 | .5            | 6.5     | 8.0             |
| 70                 | .5            | 8.5     | 10.0            |
| 80                 | 1.5           | 13.5    | 15.0            |
| 90                 | 5.5           | 28.5    | 29.0            |
| 100                | 11.5          | 95.5    | 96.0            |

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Table C42

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineer  
132d LEM Co (GS)  
USAREUR

| Cumulative Percent | Days | Days          |         |                 |
|--------------------|------|---------------|---------|-----------------|
|                    |      | Awaiting shop | In shop | Turnaround time |
| 10                 | 10   | .5            | .5      | 1.0             |
| 20                 | 20   | .5            | .5      | 1.0             |
| 30                 | 30   | .5            | .5      | 1.0             |
| 40                 | 40   | .5            | .5      | 1.0             |
| 50                 | 50   | .5            | .5      | 1.0             |
| 60                 | 60   | .5            | .5      | 2.0             |
| 70                 | 70   | .5            | 1.5     | 5.0             |
| 80                 | 80   | 2.5           | 4.5     | 6.0             |
| 90                 | 90   | 4.5           | 10.5    | 13.0            |
| 100                | 100  | 61.5          | 223.5   | 225.0           |



Table C43  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineer  
8905th LS Co (LEM) (GS)  
USAREUR

| Cumulative percent | Days          |         |                 |
|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop | Turnaround time |
| 10                 | .5            | 1.5     | 2.0             |
| 20                 | .5            | 2.5     | 3.0             |
| 30                 | .5            | 3.5     | 4.0             |
| 40                 | .5            | 4.5     | 5.0             |
| 50                 | .5            | 5.5     | 6.0             |
| 60                 | .5            | 6.5     | 7.0             |
| 70                 | .5            | 9.5     | 10.0            |
| 80                 | .5            | 20.5    | 21.0            |
| 90                 | .5            | 45.5    | 48.0            |
| 100                | 52.5          | 321.5   | 322.0           |

Table C44  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Fuel & Electrical  
190th HEM Co (GS)  
Ft. Hood

| Cumulative percent | Days          |         |                 |
|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop | Turnaround time |
| 10                 | 10            | .5      | .5              |
| 20                 | 20            | .5      | 1.5             |
| 30                 | 30            | 1.5     | 2.5             |
| 40                 | 40            | 1.5     | 4.5             |
| 50                 | 50            | 2.5     | 5.5             |
| 60                 | 60            | 5.5     | 6.5             |
| 70                 | 70            | 7.5     | 8.5             |
| 80                 | 80            | 12.5    | 12.5            |
| 90                 | 90            | 20.5    | 23.5            |
| 100                | 100           | 240.5   | 232.5           |

Table C45  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Fuel and Electrical  
8905th LS Co (LEM) (GS)  
USAREUR

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | .5            | 1.5     | 2.0             |      |
| 20                 | .5            | 2.5     | 3.0             |      |
| 30                 | .5            | 3.5     | 4.0             |      |
| 40                 | .5            | 4.5     | 5.0             |      |
| 50                 | .5            | 6.5     | 7.0             |      |
| 60                 | .5            | 7.5     | 8.0             |      |
| 70                 | .5            | 10.5    | 11.0            |      |
| 80                 | ;             | 15.5    | 16.0            |      |
| 90                 | .5            | 27.5    | 28.0            |      |
| 100                | 21.5          | 131.5   | 132.0           |      |



Table C46

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Instruments  
190th HEM Co (GS)  
Ft. Hood

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days               |               |         |
|--------------------|---------------|---------|-----------------|--------------------|---------------|---------|
|                    |               |         |                 | Cumulative percent | Awaiting shop | In shop |
| 10                 |               |         |                 | 10                 | .5            | .5      |
| 20                 |               |         |                 | 20                 | .5            | 1.5     |
| 30                 |               |         |                 | 30                 | 1.5           | 2.5     |
| 40                 |               |         |                 | 40                 | 1.5           | 5.5     |
| 50                 |               |         |                 | 50                 | 2.5           | 8.5     |
| 60                 |               |         |                 | 60                 | 5.5           | 14.5    |
| 70                 |               |         |                 | 70                 | 8.5           | 24.5    |
| 80                 |               |         |                 | 80                 | 13.5          | 40.5    |
| 90                 |               |         |                 | 90                 | 29.5          | 61.5    |
| 100                |               |         |                 | 100                | 181.5         | 206.5   |

Table C47  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Quartermaster  
182d LEM Co (GS)  
USAREUR

| Cumulative percent | Days          |         |                 | Cumulative percent | Days          |         |                 |
|--------------------|---------------|---------|-----------------|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop | Turnaround time |                    | Awaiting shop | In shop | Turnaround time |
| 10                 | .5            | .5      | 1.0             | 10                 | .5            | .5      | 2.0             |
| 20                 | .5            | .5      | 1.0             | 20                 | .5            | .5      | 3.0             |
| 30                 | .5            | .5      | 1.0             | 30                 | .5            | .5      | 4.0             |
| 40                 | .5            | .5      | 2.0             | 40                 | .5            | 1.5     | 6.0             |
| 50                 | .5            | .5      | 4.0             | 50                 | 1.5           | 2.5     | 8.0             |
| 60                 | 1.5           | 1.5     | 6.0             | 60                 | 4.5           | 3.5     | 12.0            |
| 70                 | 2.5           | 3.5     | 11.0            | 70                 | 6.0           | 5.5     | 15.0            |
| 80                 | 5.5           | 11.5    | 18.0            | 80                 | 11.5          | 8.5     | 22.0            |
| 90                 | 10.5          | 42.5    | 51.0            | 90                 | 19.5          | 16.5    | 31.0            |
| 100                | 65.5          | 197.5   | 205.0           | 100                | 123.5         | 104.5   | 124.0           |

Table C49

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Service Shop  
182d LEM Co (GS)  
USAREUR

| Cumulative percent | Days          |         |                 | Cumulative percent | Days          |         |                 |
|--------------------|---------------|---------|-----------------|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop | Turnaround time |                    | Awaiting shop | In shop | Turnaround time |
| 10                 | .5            | .5      | 1.0             | 10                 | .5            | 1.5     | 2.0             |
| 20                 | .5            | .5      | 2.0             | 20                 | .5            | 3.5     | 4.0             |
| 30                 | .5            | .5      | 2.0             | 30                 | .5            | 4.5     | 5.0             |
| 40                 | 1.5           | .5      | 2.0             | 40                 | .5            | 7.5     | 8.0             |
| 50                 | 1.5           | .5      | 3.0             | 50                 | .5            | 14.5    | 15.0            |
| 60                 | 1.5           | 1.5     | 4.0             | 60                 | .5            | 23.5    | 25.0            |
| 70                 | 2.5           | 1.5     | 5.0             | 70                 | .5            | 32.5    | 33.0            |
| 80                 | 3.5           | 3.5     | 8.0             | 80                 | .5            | 43.5    | 44.0            |
| 90                 | 6.5           | 8.5     | 15.0            | 90                 | .5            | 58.5    | 60.0            |
| 100                | 80.5          | 159.5   | 162.0           | 100                | 70.5          | 96.5    | 97.0            |



Table C50

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Service Shop  
8905th LS Co (LEM) (GS)  
USAREUR

| Cumulative percent | Days          |         |                 | Cumulative percent | Days          |         |                 |
|--------------------|---------------|---------|-----------------|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop | Turnaround time |                    | Awaiting shop | In shop | Turnaround time |
| 10                 | .5            | .5      | 1.0             | 10                 | .5            | 1.5     | 2.0             |
| 20                 | .5            | .5      | 2.0             | 20                 | .5            | 3.5     | 4.0             |
| 30                 | .5            | .5      | 2.0             | 30                 | .5            | 4.5     | 5.0             |
| 40                 | 1.5           | .5      | 2.0             | 40                 | .5            | 7.5     | 8.0             |
| 50                 | 1.5           | .5      | 3.0             | 50                 | .5            | 14.5    | 15.0            |
| 60                 | 1.5           | 1.5     | 4.0             | 60                 | .5            | 23.5    | 25.0            |
| 70                 | 2.5           | 1.5     | 5.0             | 70                 | .5            | 32.5    | 33.0            |
| 80                 | 3.5           | 3.5     | 8.0             | 80                 | .5            | 43.5    | 44.0            |
| 90                 | 6.5           | 8.5     | 15.0            | 90                 | .5            | 58.5    | 60.0            |
| 100                | 80.5          | 159.5   | 162.0           | 100                | 70.5          | 96.5    | 97.0            |

Table C51  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Small Arms  
190th HEM Co (GS)  
Ft. Hood

| Cumulative<br>Percent | Awaiting<br>shop | Days<br>In<br>shop | Turnaround<br>time |
|-----------------------|------------------|--------------------|--------------------|
| 10                    | .5               | 1.5                | 3.0                |
| 20                    | .5               | 1.5                | 5.0                |
| 30                    | 1.5              | 2.5                | 8.0                |
| 40                    | 1.5              | 4.5                | 14.0               |
| 50                    | 4.5              | 6.5                | 17.0               |
| 60                    | 7.5              | 9.5                | 20.0               |
| 70                    | 9.5              | 13.5               | 23.0               |
| 80                    | 12.5             | 15.5               | 26.0               |
| 90                    | 20.5             | 18.5               | 31.0               |
| 100                   | 127.5            | 64.5               | 130.0              |

Table C52

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Test Equipment (Elect)  
8905th LS Co (LEM) (GS)  
USAREUR

| Cumulative<br>Percent | Awaiting<br>shop | Days<br>In<br>shop | Turnaround<br>time |
|-----------------------|------------------|--------------------|--------------------|
| 10                    | 10               | .5                 | 1.0                |
| 20                    | 20               | .5                 | 1.0                |
| 30                    | 30               | .5                 | 2.0                |
| 40                    | 40               | .5                 | 3.0                |
| 50                    | 50               | .5                 | 4.5                |
| 60                    | 60               | .5                 | 5.5                |
| 70                    | 70               | .5                 | 6.0                |
| 80                    | 80               | .5                 | 8.5                |
| 90                    | 90               | .5                 | 9.0                |
| 100                   | 100              | 8.5                | 190.0              |

Table C53

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
Direct Support Units

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days  |
|--------------------|---------------|---------|-----------------|-------|
| 10                 | 5             | .5      | 1.0             | 10    |
| 20                 | 1.5           | .7      | 1.0             | 20    |
| 30                 | 30            | .5      | 2.0             | 30    |
| 40                 | 40            | .5      | 4.0             | 40    |
| 50                 | 50            | 2.5     | 8.0             | 50    |
| 60                 | 60            | 6.5     | 13.0            | 60    |
| 70                 | 70            | 14.5    | 22.0            | 70    |
| 80                 | 80            | 25.5    | 45              | 80    |
| 90                 | 90            | 49.5    | 10.5            | 90    |
| 100                | 100           | 384.5   | 334.5           | 385.0 |

Table C54

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Aviation  
Direct Support Units

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days  |
|--------------------|---------------|---------|-----------------|-------|
| 10                 | 10            |         |                 | .5    |
| 20                 |               |         |                 | .5    |
| 30                 |               |         |                 | .5    |
| 40                 |               |         |                 | .5    |
| 50                 |               |         |                 | .5    |
| 60                 |               |         |                 | .5    |
| 70                 |               |         |                 | .5    |
| 80                 |               |         |                 | .5    |
| 90                 |               |         |                 | 4.5   |
| 100                |               |         |                 | 373.5 |



Table C55  
ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
Direct Support Units

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 1.0                | .5            | .5      | 1.0             |      |
| 20                 | .5            | .5      | 2.0             | 20   |
| 30                 | .5            | .5      | 3.0             | 30   |
| 40                 | .5            | 1.5     | 5.0             | 40   |
| 50                 | .5            | 2.5     | 8.0             | 50   |
| 60                 | 1.5           | 5.5     | 13.0            | 60   |
| 70                 | 3.5           | 9.5     | 22.0            | 70   |
| 80                 | 7.5           | 20.5    | 35.0            | 80   |
| 90                 | 19.5          | 45.5    | 62.0            | 90   |
| 100                | 310.5         | 289.5   | 315.0           | 100  |

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Table C56

ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineering  
Direct Support Units

| Cumulative percent | Days          |         |                 | Days |
|--------------------|---------------|---------|-----------------|------|
|                    | Awaiting shop | In shop | Turnaround time |      |
| 1.0                |               |         |                 | 10   |
| 20                 |               |         |                 | 20   |
| 30                 |               |         |                 | 30   |
| 40                 |               |         |                 | 40   |
| 50                 |               |         |                 | 50   |
| 60                 |               |         |                 | 60   |
| 70                 |               |         |                 | 70   |
| 80                 |               |         |                 | 80   |
| 90                 |               |         |                 | 90   |
| 100                |               |         |                 | 100  |

(B)



Table C57

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Automotive  
General Support Units

| Cumulative<br>Percent | Awaiting<br>shop | Days  | In<br>shop | Turnaround<br>time |
|-----------------------|------------------|-------|------------|--------------------|
| 10                    | .5               | .5    | 2.0        |                    |
| 20                    | .5               | 1.5   | 4.0        | 20                 |
| 30                    | .5               | 2.5   | 6.0        | 30                 |
| 40                    | .5               | 3.5   | 7.0        | 40                 |
| 50                    | 1.5              | 4.5   | 10.0       | 50                 |
| 60                    | 2.5              | 6.5   | 13.0       | 60                 |
| 70                    | 5.5              | 9.5   | 20.0       | 70                 |
| 80                    | 9.5              | 15.5  | 31.0       | 80                 |
| 90                    | 22.5             | 29.5  | 51.0       | 90                 |
| 100                   | 132.5            | 201.5 | 233.0      | 100                |

Table C58

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

DX Components  
General Support Units

| Cumulative<br>percent | Awaiting<br>shop | Days             |            | Turnaround<br>time |
|-----------------------|------------------|------------------|------------|--------------------|
|                       |                  | Awaiting<br>shop | In<br>shop |                    |
| 10                    |                  | 10               |            | .5                 |
| 20                    |                  | 20               |            | .5                 |
| 30                    |                  | 30               |            | .5                 |
| 40                    |                  | 40               |            | 3.5                |
| 50                    |                  | 50               |            | 7.5                |
| 60                    |                  | 60               |            | 13.5               |
| 70                    |                  | 70               |            | 21.5               |
| 80                    |                  | 80               |            | 34.5               |
| 90                    |                  | 90               |            | 59.5               |
| 100                   |                  | 100              |            | 368.5              |

Table C59

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Electronics  
General Support Units

| Cumulative percent | Awaiting shop | In shop | Turnaround time | Days |
|--------------------|---------------|---------|-----------------|------|
| 10                 | .5            | .5      | 1.0             | 10   |
| 20                 | .5            | .5      | 2.0             | 20.  |
| 30                 | .5            | .5      | 2.0             | 30   |
| 40                 | .5            | .5      | 3.0             | 40   |
| 50                 | .5            | 1.5     | 5.0             | 50   |
| 60                 | 1.5           | 3.5     | 7.0             | 60   |
| 70                 | 1.5           | 7.5     | 11.0            | 70   |
| 80                 | 3.5           | 17.5    | 21.0            | 80   |
| 90                 | 6.5           | 37.5    | 42.0            | 90   |
| 100                | 244.5         | 204.5   | 283.0           | 100  |

Table C60

## ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS

Engineer  
General Support Units

| Cumulative percent | Awaiting shop | In shop | Days            |
|--------------------|---------------|---------|-----------------|
|                    | Awaiting shop | In shop | Turnaround time |
| 10                 | .5            | .5      | 1.0             |
| 20                 | .5            | .5      | 2.0             |
| 30                 | .5            | .5      | 2.0             |
| 40                 | .5            | .5      | 3.0             |
| 50                 | .5            | 1.5     | 5.0             |
| 60                 | 1.5           | 3.5     | 7.0             |
| 70                 | 1.5           | 7.5     | 11.0            |
| 80                 | 3.5           | 17.5    | 21.0            |
| 90                 | 6.5           | 37.5    | 42.0            |
| 100                | 244.5         | 204.5   | 283.0           |

Table C61

**ELAPSED DAYS TO COMPLETE MAINTENANCE JOBS**  
**Fuel & Electrical**  
**General Support Units**

| Cumulative<br>percent | Days             |            |       | Turnaround<br>time |
|-----------------------|------------------|------------|-------|--------------------|
|                       | Awaiting<br>shop | In<br>shop |       |                    |
| 10                    | .5               | 1.5        | 2.0   |                    |
| 20                    | .5               | 2.5        | 3.0   |                    |
| 30                    | .5               | 3.5        | 5.0   |                    |
| 40                    | .5               | 4.5        | 6.0   |                    |
| 50                    | .6               | 5.5        | 7.0   |                    |
| 60                    | .5               | 7.5        | 9.0   |                    |
| 70                    | .5               | 9.5        | 12.0  |                    |
| 80                    | .5               | 15.5       | 18.0  |                    |
| 90                    | 1.5              | 26.5       | 29.0  |                    |
| 100                   | 240.5            | 232.5      | 253.0 | —                  |

Table C62

## ANNUAL PRODUCTIVE MAINTENANCE MAN-HOURS

High Estimate

| Activity                                     | Hours |
|--|-------|
| Total time available<br>(260 days x 8 hours) | 2,080 |
| Holidays (9 per year)                        | - 72  |
|  | 2,008 |
| Leave (10%)                                  | - 201 |
|  | 1,807 |
| Miscellaneous non productive time (20%)      | - 361 |
| Annual available productive man-hours        | 1,446 |

Table C63

## ANNUAL PRODUCTIVE MAINTENANCE MAN-HOURS

Low Estimate

| Activity  | Hours  |
|---|--------|
| Total time available (365 x 8 hours)                | 2,920  |
| Saturdays, Sundays, holidays                        | - 704  |
|   | 2,216  |
| Pass and leave                                      | - 208  |
|   | 2,008  |
| Miscellaneous nonproductive time (55%) <sup>a</sup> | -1,104 |
| Annual available productive man-hours               | 904    |

<sup>a</sup>Miscellaneous nonproductive time:

|  |           |
|--|-----------|
| TOE maintenance  | 400 hours |
| Training   | 224 hours |
| Details  | 160 hours |
| Army training tests and operational readiness training | 104 hours |
| Pay days   | 96 hours  |
| Inspections  | 64 hours  |
| Athletics and recreation                               | 56 hours  |

Table C64  
DIRECT LABOR PERSONNEL  
Headquarters and Main Support Company  
Maintenance Battalion, Armored Division

| Maintenance section | Direct labor personnel |            |            |
|---------------------|------------------------|------------|------------|
|                     | TOE 29-36E             | TOE 29-36G | TOE 29-38H |
| Armament            | 15                     | 17         | 41         |
| Electronics         | 51                     | 42         | -          |
| Mechanical          | 255                    | 163        | 134        |
| Service             | 13                     | 12         | 14         |
| Total               | 334                    | 234        | 189        |

Table C65  
DIRECT LABOR PERSONNEL  
Forward Support Company  
Maintenance Battalion, Armored Division

| Maintenance section | Direct labor personnel |            |            |
|---------------------|------------------------|------------|------------|
|                     | TOE 29-37E             | TOE 29-37G | TOE 29-37H |
| Armament            | -                      | -          | 24         |
| Electronics         | -                      | -          | 7          |
| Mechanical          | 43                     | 73         | 77         |
| Service             | 6                      | 6          | -          |
| Total               | 49                     | 79         | 108        |

Table C66  
DIRECT LABOR PERSONNEL  
Transportation Aircraft Maintenance Company  
Maintenance Battalion, Armored Division

| Maintenance section  | Direct labor personnel |             |
|----------------------|------------------------|-------------|
|                      | TOE 55-454G            | TOE 55-424H |
| Rotary wing section  | 11                     | 18          |
| Main support platoon | 21                     | 26          |
| Total                | 32                     | 44          |

Table C67  
DIRECT LABOR PERSONNEL  
General Support Maintenance Companies

| Maintenance section        | Direct labor personnel |                    |                              |
|----------------------------|------------------------|--------------------|------------------------------|
|                            | LEM<br>TOE 29-134G     | HEM<br>TOE 29-137G | Labor service<br>TOE 29-449G |
| Artillery                  | -                      | 7                  |                              |
| Automotive                 | -                      | 95                 |                              |
| Chemical                   | 28                     | -                  |                              |
| Components                 | -                      | 18                 |                              |
| Electrical                 | 30                     | -                  |                              |
| Engineer (hvy equip)       | -                      | 20                 |                              |
| Instruments                | -                      | 9                  |                              |
| Quartermaster              | 15                     | -                  |                              |
| Radar-Instruments          | 14                     | -                  |                              |
| Radio-Carrier              | 20                     | -                  |                              |
| Service                    | 21                     | 22                 |                              |
| Small arms                 | -                      | 6                  |                              |
| Special equipment          | 27 <sup>a</sup>        | 6 <sup>b</sup>     |                              |
| Telephone-Telegraph items  | 12                     | -                  |                              |
| Labor Service <sup>c</sup> |                        |                    | <u>136</u>                   |
| Total                      | 167                    | 183                | 136                          |

<sup>a</sup>Includes ADP, refrigeration, reproduction, and topographic instrument equipment repair.

<sup>b</sup>Includes QM heavy equipment and chemical equipment repair.

<sup>c</sup>TOE does not provide specific details concerning composition when organized for maintenance mission.

Table C68

**ANNUAL MAINTENANCE MAN-HOURS**  
**Direct Support Companies**

| Maintenance section | Man-hours recorded by DS companies |        |       |                    |        |        |       |         |
|---------------------|------------------------------------|--------|-------|--------------------|--------|--------|-------|---------|
|                     | A/123                              | B/123  | C/123 | A/124              | B/124  | C/124  | E/124 | 8902 LS |
| Armament            | 528 <sup>a</sup>                   | -      | 727   | -                  | -      | -      | -     | -       |
| Artillery           | 1,497 <sup>a</sup>                 | -      | -     | -                  | -      | -      | -     | -       |
| Automotive          | 12,263 <sup>b</sup>                | -      | 1,450 | 5,296 <sup>b</sup> | -      | 10,682 | 1,971 | 49,356  |
| Aviation            | -                                  | 11,889 | -     | -                  | 22,113 | -      | -     | -       |
| Calibration         | 259 <sup>c</sup>                   | -      | -     | -                  | -      | -      | -     | -       |
| Chemical            | 532 <sup>b</sup>                   | -      | -     | -                  | -      | -      | -     | -       |
| Electronics         | -                                  | -      | 945   | 12,906             | -      | 632    | 1,509 | -       |
| Engineer            | 916 <sup>b</sup>                   | -      | -     | 1,807 <sup>b</sup> | -      | -      | -     | -       |
| Fuel & Electrical   | 3,260 <sup>b</sup>                 | -      | -     | -                  | -      | -      | -     | -       |
| Instruments         | 2,908 <sup>b</sup>                 | -      | -     | -                  | -      | -      | -     | -       |
| Services            | 4,981                              | -      | 436   | 2,890              | -      | -      | -     | 30,498  |
| Small arms          | 2,435 <sup>a</sup>                 | -      | -     | -                  | -      | -      | -     | 6,731   |
| Total               | 29,579                             | 11,889 | 3,558 | 22,899             | 22,113 | 11,314 | 3,480 | 86,585  |

<sup>a</sup>Included under "Armament" category.

<sup>b</sup>Included under "Mechanical" category.

<sup>c</sup>Not included in utilization table.

Table C69

**ANNUAL MAINTENANCE MAN-HOURS**  
**General Support Companies**

| Maintenance section | Man-hours recorded by GS companies |                  |                     |                 |
|---------------------|------------------------------------|------------------|---------------------|-----------------|
|                     | 42d HEM                            | 190th HEM        | 182d LEM            | 8905th LS (LEM) |
| Armament            | 2,527                              | -                | -                   | -               |
| Automotive          | 6,361                              | 4,727            | -                   | 5,052           |
| Calibration         | -                                  | 192 <sup>a</sup> | -                   | 561             |
| Chemical            | -                                  | -                | 3,571               | -               |
| DX components       | 5,334                              | 2,664            | -                   | 5,662           |
| Electronics         | -                                  | -                | 31,346 <sup>b</sup> | 41,007          |
| Engineer            | 7,766                              | 1,147            | 18,791 <sup>c</sup> | 25,903          |
| Fuel & Electrical   | -                                  | -                | -                   | 29,710          |
| Instruments         | -                                  | 1,949            | -                   | -               |
| Quartermaster       | -                                  | -                | 6,511               | -               |
| Service             | -                                  | 4,044            | 5,475               | 5,978           |
| Small arms          | -                                  | 453              | -                   | -               |
| Test equipment      | -                                  | -                | -                   | 4,483           |
| Total               | 21,938                             | 15,176           | 65,697              | 115,366         |

<sup>a</sup>Included in "Instrument" category.

<sup>b</sup>Included in "Other" category.

Table C70

SUPPORT MAINTENANCE MEAN TIME TO REPAIR  
(Extracted from AR 750-1)

Days in Transit (DIT), Days Awaiting Repair (DAR), Days in Shop (DIS)

| Equipment Category           | USAREUR |     |     | USARPAC* |     |     | USARAL |     |     | CONARC |     |     |
|------------------------------|---------|-----|-----|----------|-----|-----|--------|-----|-----|--------|-----|-----|
|                              | DIT     | DAR | DIS | DIT      | DAR | DIS | DIT    | DAR | DIS | DIT    | DAR | DIS |
| <b>AIRCRAFT, ROTARY WING</b> |         |     |     |          |     |     |        |     |     |        |     |     |
| Helicopter Utility           | 1       | 1   | 5   | 1        | 1   | 2   | 1      | 1   | 7   | 2      | 2   | 5   |
| Helicopter Observation       | 1       | 1   | 5   | 1        | 1   | 3   | 1      | 1   | 7   | 1      | 2   | 5   |
| Helicopter Transport         |         |     |     | 1        | 1   | 2   |        |     |     | 2      | 2   | 2   |
| Helicopter Attack            |         |     |     | 1        | 1   | 2   |        |     |     | 2      | 2   | 2   |
| <b>AIRCRAFT, FIXED WING</b>  |         |     |     |          |     |     |        |     |     |        |     |     |
| Airplane, Observation        | 2       | 1   | 4   | 1        | 1   | 2   | 2      | 1   | 4   | 2      | 2   | 3   |
| Airplane, Utility            | 2       | 1   | 4   | 1        | 1   | 3   | 1      | 1   | 5   | 2      | 2   | 5   |
| <b>ARTILLERY</b>             |         |     |     |          |     |     |        |     |     |        |     |     |
| Howitzer LT TWD              | 2       | 3   | 6   | 2        | 4   | 6   | 3      | 15  | 5   | 4      | 2   | 2   |
| Howitzer MED TWD             | 3       | 10  | 5   | 3        | 6   | 5   | 1      | 21  | 2   | 3      | 3   | 3   |
| Mortars                      | 3       | 15  | 5   | 1        | 5   | 5   | 3      | 7   | 2   | 2      | 2   | 2   |
| Rifle Recoilless             |         |     |     |          |     |     |        |     |     |        |     |     |
| <b>COMBAT VEHICLES</b>       |         |     |     |          |     |     |        |     |     |        |     |     |
| ARAV                         |         |     |     | 5        | 5   | 5   | 6      | 3   | 9   | 10     | 5   | 2   |
| Carrier, Cargo               | 3       | 12  | 12  | 2        | 6   | 4   | 4      | 2   | 10  | 3      | 5   | 2   |
| Carrier, CAR                 | 5       | 10  | 3   | 4        | 4   | 2   | 2      | 2   | 10  | 10     | 20  | 10  |
| Carrier, CP                  | 4       | 12  | 12  | 3        | 5   | 2   | 2      | 1   | 10  | 7      | 20  | 8   |
| Carrier, Personnel           | 2       | 1   | 8   | 2        | 2   | 1   | 3      | 3   | 10  | 2      | 12  | 7   |
| Combat Engr Veh              | 4       | 12  | 10  | 8        | 2   | 2   | 2      | 2   | 1   | 2      | 5   | 5   |
| Howitzer SP 105 mm           | 4       | 2   | 8   | 2        | 2   | 1   | 2      | 2   | 1   | 2      | 6   | 6   |
| Howitzer SP 155 mm           | 3       | 12  | 3   | 12       | 3   | 4   | 4      | 4   | 2   | 2      | 3   | 6   |
| Howitzer SP 8-Inch           | 3       | 12  | 3   | 12       | 3   | 4   | 4      | 4   | 2   | 2      | 2   | 2   |
| Gun, SP 40 mm                |         |     |     |          |     |     |        |     |     |        |     |     |
| Gun, SP 175 mm               | 3       | 8   | 3   | 2        | 2   | 1   | 1      | 1   | 1   | 1      | 6   | 4   |



Table C70 (continued)

| Equipment Category                         | USAREUR |     |     |     | USARPAC* |     |     |     | USARAF |     |     |     | CONARC |     |     |    |
|--|---------|-----|-----|-----|----------|-----|-----|-----|--------|-----|-----|-----|--------|-----|-----|----|
|  | DIT     | DAR | DIS | DIT | DAR      | DIS | DIT | DAR | DIS    | DIT | DAR | DIS | DIT    | DAR | DIS |    |
| Mortar, SP 81 mm                           | 2       | 15  | 7   | 3   | 6        | 2   | 1   | 12  | 4      | 4   | 6   | 6   | 6      | 5   | 5   | 5  |
| Mortar, SP 107 mm                          | 2       | 7   | 6   | 2   | 1        | 1   | 1   | 15  | 4      | 6   | 5   | 5   | 6      | 6   | 5   | 5  |
| Tank, Combat M48-series                    | 5       | 6   | 2   | 2   | 2        | 2   | 2   | 2   | 2      | 5   | 6   | 6   | 10     | 10  | 5   | 7  |
| Tank, Combat M60-series                    | 5       | 15  | 10  | 2   | 4        | 4   | 3   | 12  | 4      | 2   | 7   | 7   | 15     | 15  | 5   | 5  |
| Tank, Recovery Veh Lt                      | 5       | 16  | 10  | 1   | 12       | 6   | 6   | 6   | 6      | 6   | 8   | 8   | 5      | 5   | 5   | 5  |
| Tank, Recovery Veh Med                     | 5       | 16  | 10  | 1   | 12       | 6   | 6   | 6   | 6      | 6   | 8   | 8   | 5      | 5   | 5   | 5  |
| <b>COMMO--ELECTRONIC EQP</b>               |         |     |     |     |          |     |     |     |        |     |     |     |        |     |     |    |
| Radar Set AN/MPQ-4A                        | 3       | 7   | 2   | 2   | 2        | 2   | 2   | 2   | 2      | 1   | 2   | 2   | 1      | 2   | 1   | 1  |
| Radar Set AN/PPS-4, 4A&5                   | 3       | 5   | 7   | 6   | 3        | 6   | 4   | 5   | 7      | 1   | 5   | 7   | 1      | 10  | 10  | 10 |
| Radio TT Set                               | 8       | 10  | 10  | 2   | 10       | 12  | 1   | 2   | 10     | 10  | 5   | 5   | 6      | 6   | 11  | 11 |
| Radio Terminal Set                         | 3       | 3   | 14  | 2   | 2        | 11  | 1   | 2   | 11     | 1   | 3   | 3   | 1      | 18  | 18  | 18 |
| Radio Set AN/GRC-106                       | 3       | 3   | 14  | 3   | 1        | 1   | 1   | 1   | 1      | 1   | 3   | 3   | 1      | 1   | 1   | 1  |
| Radio Set AN/PRC-25, -77                   |         |     |     | 1   | 7        | 10  |     |     |        | 2   | 6   | 2   | 6      | 4   | 4   | 4  |
| <b>CONSTRUCTION EQP</b>                    |         |     |     |     |          |     |     |     |        |     |     |     |        |     |     |    |
| Crane-shovel Crwlz Mtd                     | 1       | 2   | 6   | 4   | 6        | 7   | 2   | 14  | 5      | 2   | 14  | 15  | 3      | 13  | 10  | 10 |
| Crane-shovel Trk Mtd                       | 3       | 5   | 18  | 3   | 14       | 6   | 4   | 15  | 20     | 2   | 14  | 20  | 2      | 14  | 22  | 22 |
| Grader Road, Motorized                     | 6       | 14  | 17  | 2   | 6        | 6   | 4   | 15  | 20     | 2   | 8   | 20  | 2      | 8   | 20  | 20 |
| Loader Scoop Self-Pwrd                     | 8       | 18  | 20  | 2   | 6        | 6   | 5   | 14  | 14     | 2   | 12  | 19  | 2      | 12  | 19  | 19 |
| Tractor Ft Hvy                             | 2       | 20  | 23  | 4   | 9        | 6   | 5   | 10  | 15     | 2   | 3   | 11  | 2      | 3   | 8   | 8  |
| Tractor Ft Med                             | 4       | 8   | 20  | 6   | 6        | 4   | 4   | 7   | 13     | 6   | 18  | 18  | 6      | 18  | 13  | 14 |
| Tractor Wheeled DED                        | 4       | 10  | 15  | 3   | 4        | 4   | 4   | 7   | 13     | 6   | 18  | 18  | 6      | 18  | 13  | 13 |
| <b>MATERIALS HANDLING EQP</b>              |         |     |     |     |          |     |     |     |        |     |     |     |        |     |     |    |
| Truck Lift Fork RT, Gasoline-engine driven | 6       | 18  | 17  | 2   | 9        | 15  | 2   | 10  | 6      | 4   | 18  | 15  | 2      | 7   | 14  | 14 |
| Truck Lift Fork RT, Diesel-engine driven   | 2       | 4   | 3   | 2   | 3        | 3   | 3   | 3   | 3      | 2   | 7   | 7   | 2      | 2   | 6   | 6  |
| <b>SMALL ARMS</b>                          |         |     |     |     |          |     |     |     |        |     |     |     |        |     |     |    |
| Flamethrower                               | 5       | 2   | 1   | 2   | 1        | 2   | 2   | 1   | 2      | 2   | 2   | 2   | 2      | 2   | 2   | 2  |
| Generator Smoke Mech                       | 4       | 2   | 10  | 3   | 10       | 5   | 3   | 10  | 5      | 6   | 6   | 6   | 6      | 6   | 6   | 6  |



Table C70 (continued)

| Equipment Category                            | USAER/IR |     |     | USARPAC* |     |     | USA/RAL |     |     | CONARC |     |     |
|---|----------|-----|-----|----------|-----|-----|---------|-----|-----|--------|-----|-----|
|   | DIT      | DAR | DIS | DIT      | DAR | DIS | DIT     | DAR | DIS | DIT    | DAR | DIS |
| <b>SUPPORT EQP</b>                            |          |     |     |          |     |     |         |     |     |        |     |     |
| Generator Under 5KW                           | 4        | 10  | 13  | 5        | 9   | 5   | 5       | 6   | 2   | 4      | 11  | 6   |
| Generator 5KW & over DC                       | 3        | 7   | 1   | 5        | 5   | 3   | 3       | 22  | 15  | 2      | 2   | 2   |
| Generator 5KW & over AC 60CY                  | 4        | 5   | 13  | 3        | 6   | 6   | 4       | 10  | 9   | -      | 5   | 9   |
| Generator 5KW & over AC 40CY                  | 4        | 9   | 14  | 6        | 8   | 6   | 4       | 10  | 9   | -      | 6   | 13  |
| Generator Gas Turbine                         | 4        | 6   | 1   | 2        | 6   | 4   | 4       | 11  | 12  | 2      | 2   | 3   |
| Compressor Air 105CFM & over                  | 4        | 20  | 15  | 5        | 8   | 6   | 4       | 12  | 7   | 2      | 5   | 14  |
| Lube Svc Unit Pwr OP                          | 5        | 16  | 16  | 5        | 15  | 2   | 4       | 12  | 7   | 5      | 15  | 2   |
| Water Purification Set                        | 1        | 5   | 21  | 2        | 5   | 7   |         |     |     | 5      | 1   | 15  |
| <b>TACTICAL &amp; SUPPORT VEH</b>             |          |     |     |          |     |     |         |     |     |        |     |     |
| Truck under 2 <sup>1</sup> / <sub>2</sub> T   | 3        | 10  | 5   | 2        | 4   | 2   | 2       | 10  | 2   | 4      | 8   | 6   |
| Truck Cargo 2 <sup>1</sup> / <sub>2</sub> T   | 3        | 6   | 14  | 6        | 6   | 4   | 4       | 18  | 1   | 3      | 10  | 8   |
| Truck Cargo 5T                                | 8        | 22  | 18  | 2        | 3   | 2   | 4       | 13  | 12  | 6      | 7   | 9   |
| Truck Tractor 2 <sup>1</sup> / <sub>2</sub> T | 3        | 11  | 17  | 5        | 9   | 5   | 3       | 1   | 10  | 12     | 1   | 10  |
| Truck Tractor 5T                              | 4        | 15  | 11  | 3        | 10  | 6   | 3       | 4   | 3   | 6      | 10  | 10  |
| Truck Tractor 10T                             | 5        | 22  | 31  | 2        | 9   | 4   | 3       | 6   | 11  | 2      | 11  | 14  |
| Truck Wrkr 2 <sup>1</sup> / <sub>2</sub> T    | 4        | 14  | 18  | 2        | 10  | 2   | 2       | 1   | 3   | 4      | 9   | 3   |
| Truck Wrkr 5T                                 | 4        | 24  | 20  | 2        | 5   | 2   | 2       | 18  | 3   | 6      | 9   | 15  |
| Truck Tank 2 <sup>1</sup> / <sub>2</sub> T    | 4        | 14  | 21  | 3        | 8   | 2   | 2       | 14  | 12  | 4      | 9   | 15  |
| Truck Bolster 2 <sup>1</sup> / <sub>2</sub> T | 2        | 4   | 5   | 1        | 1   | 2   | 3       | 8   | 2   | 1      | 9   | 3   |
| Truck Dump 2 <sup>1</sup> / <sub>2</sub> T    | 3        | 5   | 7   | 2        | 4   | 2   | 3       | 8   | 6   | 5      | 12  | 8   |
| Truck Dump 5T                                 |          |     |     |          |     |     |         |     |     | 7      | 4   | 4   |
| <b>WATERCRAFT</b>                             |          |     |     |          |     |     |         |     |     |        |     |     |
| Lighter, Amphib LARC-V                        |          |     |     | 2        | 10  | 1   |         |     |     | 2      | 2   | 18  |
| Lighter, Amphib LARC-XV                       |          |     |     |          |     |     |         |     |     | 2      | 1   | 2   |

\* Includes RVN.

Note: The times in this table were developed from TAMMS data.

## GLOSSARY

addition criterion. The minimum number of demands required in the control period for addition of a line to the stockage list.

addition-retention criteria. See "addition criterion" and "retention criterion".

Army Master Data File (AMDF). The official source of supply data for lines managed or used by the Army.

authorized stockage list (ASL). A list of the lines authorized for stockage at the direct support level.

coefficient of correlation. A statistical term that denotes the degree to which the observed variations in the dependent variable may be related to variations in the independent variable, for a curvilinear function. It is defined as the ratio of the standard deviation from observed values of the dependent variable to the standard deviation of the independent variable. A ratio of  $\pm 1$  is termed perfect correlation.

control period. That period of time for which factors were determined for use in current planning and programming. With regard to overseas stockage policy, usually one year.

customer. See "user-unit".

deadline. To remove a vehicle or piece of equipment from operation or use for one of the following reasons: a. inoperative due to damage, malfunctioning, or necessary repairs. The term does not include items temporarily removed from use by reason of routine maintenance, and repairs which do not affect the combat capability of the item; b. unsafe; c. would be damaged by further use.

demand accommodation. The percent of total valid demands received that match the lines on the authorized stockage list.

Direct Support System (DSS). The supply concept in which a large portion of a DSU's repair parts requirements are met by direct supply from CONUS.

economic order quantity (EOQ). A quantity of repair parts/supplies established for each line based on the relation of variable cost to hold assets vs variable cost to buy, resulting in an optimum order quantity at a minimum total cost.

equipment readiness. The availability of equipment required by military organizations to support wartime activities or contingencies.

holding cost factor. A factor used to determine the costs associated with the physical presence of materiel in inventory. Generally expressed as an annual percentage of average inventory investment.

index of determination. An indicator that determines how well a regression line fits the observed data. It is computed by squaring the coefficient of correlation. Its value may vary from zero to one; the closer to one, the better the fit. The index of determination is preferred to the coefficient of correlation for most applications in business and economics because it is a more clear-cut way of stating

the proportion of the variance in the dependent variable that is associated with the independent variable.<sup>62</sup>

national inventory control point (NACP). An activity responsible for the worldwide management of inventories of assigned commodities. This responsibility includes worldwide asset accounting, requirements computation, and direction of procurement, distribution, overhaul, and disposal.

nonstockage list (NSL). Lines authorized for issue to the requesting organization but not meeting the demand criterion for stockage at the organization and not qualifying for inclusion on the stockage list for other reasons.

operating level (OL). The quantity of repair parts/supplies required to sustain operations in the interval between requisitions or the arrival of successive shipments.

order shipping time (OST) quantity. The portion of the RO that represents the quantity of stock that will normally be consumed during the elapsed time between the initiation of stock replenishment action and the receipt of materiel.

ordering cost. As used in this report, the cost involved in processing a requisition.

prescribed load list (PLL). A list that indicates the quantities of repair parts and maintenance-related supplies required to be on hand at organizational level. Normally this is considered to be 15 days of supply.

reorder point (Rp). The level of inventory at which stock replenishment requisitions are submitted.

requisitioning objective (RO). The maximum quantity of repair parts, supplies to be maintained on hand and on order to sustain current operations. The RO consists of the sum of stocks represented by the SL, OL, and OST levels.

retention criterion. The minimum number of demands required in the control period for retention of a line on the stockage list at a supply point, once it has been added.

review interval. The elapsed time between reviews of demand history for the purpose of adding or deleting items from the stockage list.

safety level (SL). The quantity of repair parts/supplies, in addition to the operating level, required to be on hand to permit continuous operations in the event of minor interruption of normal replenishment or unpredictable fluctuations in demand.

standard deviation. A statistical measure of the variation of a group of observations around the mean of the group. It is computed by adding the squares of the deviations of each observation from the group mean, dividing the result by the sample size, and computing the square root of that result.<sup>63</sup>

stockage breadth. The number of different lines selected for stockage on the basis of demand frequency.

stockage criteria. The rules that govern what lines will be maintained on the stockage list at a supply point. Stockage criteria are composed of addition criterion and retention criterion.

stockage depth. The quantity of items stocked at a particular supply echelon, also expressed as days of supply.

TRICAP (triple capability). An organization consisting of three basic combat elements: armor, airmobile infantry, and air cavalry with attack helicopters.

turbulence. The degree of fluctuation experienced by a stockage list, measured by the sum of annual additions and deletions to the list expressed as a percent of list size.

turnaround time (TAT). The elapsed time constituting the maintenance repair cycle. TAT begins with receipt of the job at the maintenance unit and ends with completion of the job.

user unit. The organizational units supported by the direct and general support levels.



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